### How to Use Rails and Ruby to Validate your Startup idea

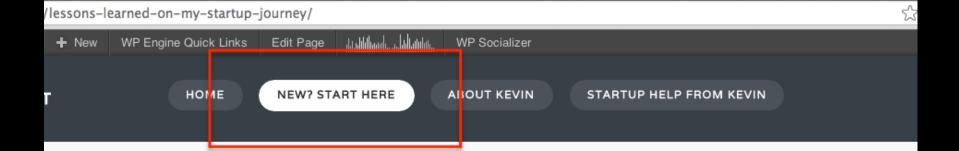
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#### 我

- Entrepreneur
- Angel Investor
- Hacker



#### Lessons Learned on My Startup Journey

Hi, I'm Kevin, an American entrepreneur living in Beijing, China. Every week I write weekly posts about what I'm learning while building my current startup, SoHelpful, and helping hundreds of other entrepreneurs – like you – worldwide for free.

I started blogging because I felt like 99% of what I read about entrepreneurship didn't apply to me. I don't care about being famous, raising millions in Venture Capital, or trying to create the next Facebook – I just want to make a good living building products that personally matter to me. Oh, and still have a life.

Do you have the same goal? If so, I hope these posts help you.



#### Inspiration

#### Lean Startup

#### Don't sell what you build

Build what you can sell

#### Any entrepreneurs?

有创业者吗?

#### 怎么失败

How to fail

#### Don't test biggest risks

#### Don't test biggest risks

and just hope you are right

# Problem - 问题? Revenue - 会买? Channel - 怎么卖?

# Great Product Beautiful UI Elegant Code

Great Product
Beautiful UI
Elegant Code

Important but NOT Biggest Risks!

## So stop building shit and get serious...

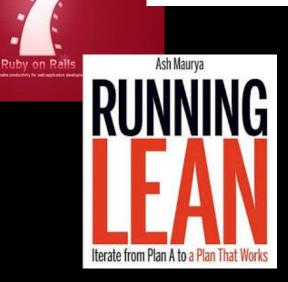
#### ...test your business risks

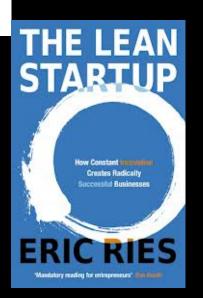
#### Use your power wisely

#### grab your weapons...











RubyGems.org
your community gem host

452,645,894 downloads
of 33,415 gems cut since July 2009

#### and use them to test faster

#### Hack

a solution to a problem that is inefficient, inelegant, but which nevertheless (more or less) works.

## "Do things that DON'T scale"

1. Know what you are testing

#### 2. Learn to Program

3. Hack

#### Vanity (pretty) URL

soHelpful.me/teaguehopkins soHelpful.me/profiles/5

```
Sohelpfulmeapp::Application.routes.draw do
 get "pages/home"
 qet "pages/testpage"
 match 'testpage' => 'pages#testpage'
 match '/kevindewalt' => 'profiles#show', :id => '1'
 match '/KevinDewalt' => 'profiles#show', :id => '1'
  if Rails.env.production?
    match '/tourdedave' => 'profiles#show', :id => '3'
    match '/TourDeDave' => 'profiles#show', :id => '3'
    match '/TourdeDave' => 'profiles#show', :id => '3'
    match '/TeagueHopkins' => 'profiles#show', :id => '5'
    match '/teaguehopkins' => 'profiles#show', :id => '5'
    match '/Teaguehopkins' => 'profiles#show', :id => '5'
    match '/Michelini' => 'profiles#show', :id => '6'
    match '/michelini' => 'profiles#show', :id => '6'
    match '/andrewculver' => 'profiles#show', :id => '7'
    match '/AndrewCulver' => 'profiles#show', :id => '7'
    match '/shardulmehta' => 'profiles#show', :id => '8'
    match '/ShardulMehta' => 'profiles#show', :id => '8'
  end
```

## "We need an Admin interface"

```
kevindewalt@Kevins-MacBook-Air-9:~/Dropbox/SoHelpfulmeapp$ (master) $ con
** [Raven] Raven 0.6.0 ready to catch errors
Loading development environment (Rails 3.2.11)
2.0.0-p247:001 > User.first
 User Load (4.1ms) SELECT "users".* FROM "users" LIMIT 1
=> #<User id: 18, email: "mfishbein1@gmail.com", encrypted password: "$2a$10$nAPAm/ZaM/U2P.Gb9h5
il, reset password sent at: nil, remember created at: "2013-06-05 21:01:55", sign in count: 11, c
at: "2013-05-28 19:15:05", current sign in ip: "50.12.59.221", last sign in ip: "50.12.59.221",
6-05 21:01:55", account active: true>
2.0.0-p247:002 > ap User.first
  User Load (0.7ms) SELECT "users".* FROM "users" LIMIT 1
#<User:0x007fb7e1975180> {
                        :id => 18.
                     :email => "mfishbein1@gmail.com",
        :encrypted_password => "$2a$10$nAPAm/ZaM/U2P.Gb9h5iI.ks0HsGju8bXcskhRCn0300A0406ws0i",
      :reset_password_token => nil,
    :reset password sent at => nil,
       :remember_created_at => Wed, 05 Jun 2013 21:01:55 UTC +00:00,
             :sign_in_count => 11,
        :current_sign_in_at => Wed, 05 Jun 2013 21:01:55 UTC +00:00,
           :last_sign_in_at => Tue, 28 May 2013 19:15:05 UTC +00:00,
        :current_sign_in_ip => "50.12.59.221",
           :last_sign_in_ip => "50.12.59.221",
                :created_at => Fri, 19 Apr 2013 11:52:11 UTC +00:00,
                :updated_at => Wed, 05 Jun 2013 21:01:55 UTC +00:00,
```

:account\_active => true

=> nil

2.0.0-p247 :003 > \|

#### Let's build feature...

#### Let's build test feature...

## Click Here for Super Cool Feature!

#### Coming Soon!!

#### Seriously – stop building shit

- Know your risks
- Hack to test
- Build them "right" if anyone cares

#### code



#### test

# Tip Archives 2 Choosing a Locator Strategy BEGINNER STRATEGY #locator\_strategy #css\_selectors Choosing a Programming Language BEGINNER STRATEGY #programming\_language #frameworks How To Chat with the Selenium Community BEGINNER COMMUNITY #community #ask\_questions #get\_help #irc