

## Answer

- **Answer**

*JBoss Open Source Federation*



- **Charter**

"The JBoss Open Source Federation is a community of individuals and companies and sponsors founded and operated by JBoss, Inc. to bring together open source projects that share the common business model of **Professional Open Source** as well as integrate with the **JBoss Enterprise Middleware System (JEMS)**."



7

## JBoss OS Federation - Goals

- Stimulate the growth of a **Professional Open Source JBoss marketplace**
- Provide **increased visibility** to JEMS related projects
- Help users **find information** about **companies** and individuals, about their **products**, their relationship with JEMS, which **services** are available, and in which **software domains** their product can be **categorized**



8

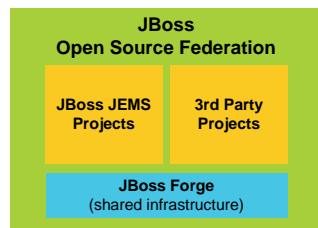
## JBoss OS Federation - Criteria

- What the Federation is: **2 criteria**
  - ✓ Home for **Professional Open Source** projects
    - Based on any OSI license
    - Must provide some level of professional services on the project
  - ✓ Integrate with **JBoss Enterprise Middleware System**
    - Provide end users and community with wider set of open source solutions
    - JEMS is the motherboard
- Specifically
  - ✓ Not a "generic" hosting facility (sf.net, OW, Apache, etc)
    - Clearly articulated around Professional OS and JEMS
  - ✓ Not exclusive: Projects can be co-located with other Open Source communities
    - We continue to work with Sourceforge, Codehaus, Apache, Eclipse, ObjectWeb and other open source communities.



9

## JBoss OS Federation – (Infra-) Structure



10

## JBoss Forge

- Based on same infrastructure as JBoss, Inc. Projects
  - ✓ Project Web Pages
  - ✓ Wiki
  - ✓ Documentation Download
  - ✓ Forums
  - ✓ Task Management, Project Management and Bug Tracking via JIRA™
  - ✓ Blogs
  - ✓ CVS and Download (future)
- Hosted for Free
- Usage of JBoss Forge services is optional
  - ✓ Collocation with other communities for example



11

## Project Definition – Professional OS

- Each Project will list available **Professional Open Source** capabilities
  - ✓ Project
    - Key Developers
    - Open Source License Type
    - Wiki & Documentation
    - Public Roadmap and Schedules
    - Forums
  - ✓ Professional Services
    - Training
    - Consulting
    - Support
    - Coverage – Geographic & Operating Hours/Days
    - Indemnification
  - ✓ Partners
  - ✓ User/Case Studies and Examples
  - ✓ Integrated with JBoss Network
    - Case Logging, Management, KnowledgeBase
    - Management of patches, updates and upgrades



12

## Project Definition – JEMS Integration

- Each project will list its integration with JEMS
  - ✓ Technology Type
    - Application, Management, Developer Tool, Middleware, Communications, Integration, Client Technologies, Rich Media, Other
  - ✓ Integration Mechanism
    - J2EE Application, Tomcat, JBossMQ, JBoss Microcontainer (SAR), JBoss jBPM, Hibernate, JBoss Cache, JBoss Portal, JBoss IDE, etc.
    - Detailed integration information



13

<http://federation.jboss.com/>

The screenshot shows the JBoss Open Source Federation website. At the top, a yellow banner says 'BETA PHASE'. The navigation menu includes 'JBoss.com', 'Developer Zone', 'Products', 'Services', 'Partners', 'Store', and 'Contact Us'. Below the menu, there's a search bar with the placeholder 'Find a JBoss Product By Category'. To the right of the search bar, a box says 'Browsing projects by technology, services or domain.' Another box below it says 'Registration and qualification of a new project.' The main content area has a banner for 'JBoss Training' and a section for 'JBoss Open Source Federation' with a brief description of the products and services available.

## JBoss Value-Add Services

- JBoss Open Source Federation is FREE
- However, JBoss is able to offer a variety of Value-Add Services for Federation Projects
  - ✓ Assist new projects
  - ✓ Defining Professional Open Source Offerings for a project
  - ✓ Delivering Professional Open Source
  - ✓ Providing customers with a more integrated support model
- Services
  - ✓ Enablement Support
  - ✓ JEMS Integrated Support Warm-Handoff
  - ✓ JBoss Network
  - ✓ JBoss Marketing Services



15

## VAS – Enablement Support

- Assist in launching a project in the JBoss Open Source Federation
  - ✓ Initial planning session
  - ✓ Assistance setting up the project pages
  - ✓ Assistance setting up open source CVS
    - Including recommendations on how to make a project attract outside developers and ease acceptance in the open source community.
  - ✓ 1 Year of Developer-Developer support for managing the open source project
  - ✓ Quarterly review of project status and needs
  - ✓ Joint Marketing/Advertisement



16

## VAS – Integrated Support

- This service allows for end customers who have a support agreement with the project and with JBoss for any part of the JEMS architecture to have a seamless, integrated support agreement between the two products.
  - ✓ Certification - project is interoperable, tuned, and optimized when running with JEMS.
  - ✓ Developer-to-Developer Support
    - Management, testing, support and fixing of upgrades, patches, bug fixes and release schedules
  - ✓ Support plan developed for escalation of end-user customer cases between the companies when there is a suspected issue with the other product
    - Includes 3-way communications and visibility and escalation



17

## VAS – JBoss Network

- Federation projects can « license » the **JBoss Network** for
  - ✓ Delivery of their own patches
  - ✓ Delivery of patches for the JBoss JEMS subset the project is using (from JBoss, Inc.)
- Unique value-add for Professional Support customers
  - ✓ Integrated Customer Communications
  - ✓ Tools Access



18

## VAS – JBoss Marketing Services

- Marketing products
  - ✓ **Premium-level Branding** denoting an integrated support model and certification for customers if applicable
  - ✓ Market **white papers** and other marketing materials
  - ✓ **Webinar Program** – Produce, deliver, and drive attendance for Webinars that highlight Federation projects
  - ✓ **Email Program** – Premium positioning in monthly newsletter to JBoss Federation subscribers
  - ✓ **Lead Sharing Program** – share relevant lead data for a fee
  - ✓ **Sell training courses** via the JBoss Store
  - ✓ Allow key partners to accept JBoss **JCredits** for purchase of support services



19

## Early JOSF Members

- Unisys
  - ✓ JBoss AS Management Console
- Funambol
  - ✓ Sync4j
- Jasper Reports
  - ✓ Jasper Reports
- Xwiki.com
  - ✓ Xwiki
- Allesta
  - ✓ WSABI For Axis



20

## Why Joining JOSF? A Case Study

- Fabrizio Capobianco, Funambol CEO
  - Sync4j: Mobile Open Source

Funambol Sync4j



21