Tiny ERP Commercial management
Open Source — ERP & CRM

Tiny ERP, the most used open source software for commercial management, is a mix of performance, simplicity and flexibility.

From the follow-up of commercial opportunities to invoicing, Tiny ERP integrates all the sales process of the enterprise for accurate visibility.

Give all the power and visibility of Tiny ERP to your sales force for an optimum decision making.

Automation

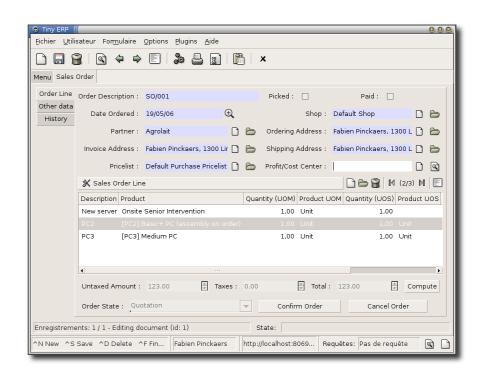## Performance

Flexibility

Integrated

The stock management and the integrated production allows you to take quick decisions with full knowledge of facts.

Liberty

The free license is a guarantee of no license cost per seat, per user or per year. The source code availability allows you to add the functionalities you want.

With Tiny ERP become the master of your solutions.

License cost: 0 EUR !

**With Tiny ERP, become the master of your solutions,
the specific adaptations of your business is no longer a problem.**

Basic functions

- ☑ Management of opportunities, quotations, orders and deliveries.
- ☑ Management of customer's contract, price list and conditions of payment.
- ☑ Follow-up of commercial actions

Orders

- ☑ Management of delivery addresses, invoice and order
- ☑ Different delivery logistics n
- ☑ Management of Incoterms
- ☑ Delivery at the soonest or when the order is complete
- ☑ Templates and rapid copies of order and / or quotations
- ☑ Control of customer's preference

Order lines

- ☑ Automatic calculation of delivery delays, stock, price
- ☑ 'on Stock' or 'on order'
- ☑ Rapid seizure 'without product'
- ☑ Configurable products
- ☑ Management of double units of measure to the order
- ☑ Support for attributed orders
- ☑ Management of consolidated sales

Invoicing

- ☑ Numerous logics of delivery / invoicing (manual, automatic, or pre-payment,...)
- ☑ Integration to cost accounting through profit center
- ☑ Invoicing for the delivered or ordered quantities

Price list

- ☑ Rebate management in multi-level cascade
- ☑ Management of limited prices
- ☑ Customer's preferences and contracts
- ☑ Numerous flexible method for calculation of the sales price

Quick visibility

- ☑ Advanced functions of reporting for quick decision making.
- ☑ Zoom on future stock, cost price, orders and customer's events...

Delivery

- ☑ Multiple delivery scales
- ☑ Configurable price by weight, by volume, by price or others
- ☑ Different logistics of delivery
- ☑ Management of customer's preferences

Opportunities

- ☑ Follow-up and scheduling of commercial opportunities
- ☑ Different states; sales pipeline, Monthly sales, ...
- ☑ Definition of the actions and description of the actions , Channels of communication, partner's state of mind
- ☑ History, traceability of actions

Follow-up and control

- ☑ Complete history of states
- ☑ Invoice control
- ☑ Control, automation and planning of deliveries
- ☑ Delivery and/or invoice by order line is possible
- ☑ Computerized scheduler

Products

- ☑ Management of variants and models
- ☑ Numerous configuration are possible

Multi's

- ☑ Multi-sales point
- ☑ Multi-warehouse
- ☑ Multi-lingual
- ☑ Multi-delivery and price list

Ergonomics

- ☑ Reminder function based on the customer's preference
- ☑ Quick zoom on related links
- ☑ Functions of 'click and relate' easy navigation

Integration

- ☑ 3 free Ecommerce interface :
ezPublish, OSCommerce, Joomla
- ☑ EDI module for electronic orders, invoices and deliveries
- ☑ Integration with the general and analytic ledger
- ☑ Integration with the stock control of stock and tasks follow-up...

Report

- ☑ Sales pipeline (Estimation of sales and future costs)
- ☑ Monthly or daily sales, cumulated or non cumulated
- ☑ System of creation of your personalized reports via OpenOffice
- ☑ Integration with Excel and Word

Total Flexibility

- ☑ All the screens are customizable (seizure, lists, states, search...)
- ☑ Fine management of rights and user's menu.
- ☑ Possible adaptation of all the resources of the enterprise.
- ☑ Direct access through the Internet.
- ☑ Process configuration and possible alerts.
- ☑ Integrated request system.
- ☑ Extensible via numerous optional modules
- ☑ Personalized process
- ☑ Our free license allows you to develop or add your proper functionalities or modules !

In need of more information ?

Demonstrations on:
- ➤ http://tinyerp.com

Download Tiny ERP:
- ➤ http://tinyerp.org

or contact us :
- ➤ sales@tiny.be

Tiny ERP

Small things done well make a big difference !