

Change & Challenge:





















7 Sparkassen

Versicherung









I WANT TO TALK ABOUT

Part 1: Change & Challenge

Part 2: Project ONG

Part 3: Highlights

Part 2: Lessons learned

Part 2: Summary



CHANGE & CHALLENGE

Change

- Coming from a grown Fatwire Content Server 5.5, Websphere, Oracle 9 environment we were faced with high costs, poor flexibility and maintainability in 2006.
- In a long process our clients decided together with us to change to a complete open source environment – with OpenCms as it's core.

Challenge

- Main goal for decision was to save money with a better system in terms of stability, performance and maintainability.
- But saving money does not motivate to much it's just not sexy enough. So we started with a new style and few new features.
- Old system had many features well documented or not down to old php relicts.
- It was nearly impossible to find a comparable complex OpenCms implementation.



PROJECT ONG

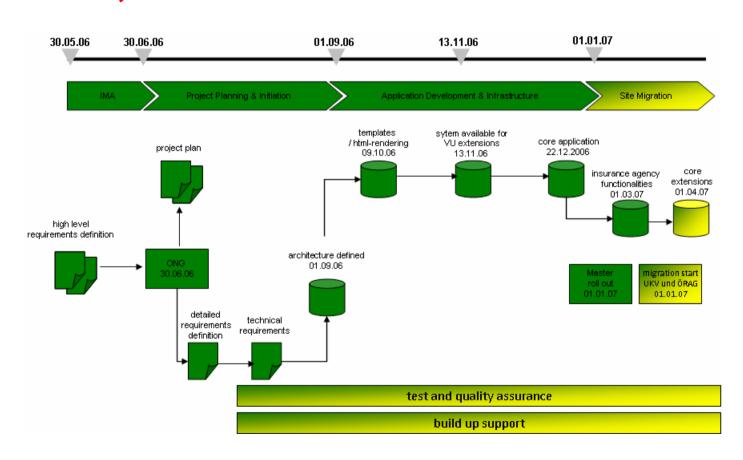
ONG = OEV Next Generation ...

- ... was the project to design and build the new OpenCms based system.
- ... is the so called "Master" the collective used and paid foundation for the participating public insurance companies (migration and so called "VU extensions" are separat business)
- ... led to a system with
 - 30 sites
 - three styles supported with templates
 - 15.000 40.000 elements per site (pages, folders, xmls, pictures)
 - 300 workplace users
 - 40.000 to 300.000 page impressions per month / per site



PROJECT ONG

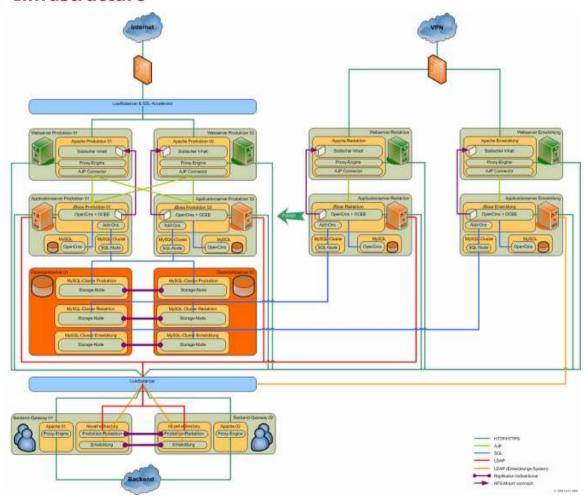
ONG - Project run time





— PROJECT ONG

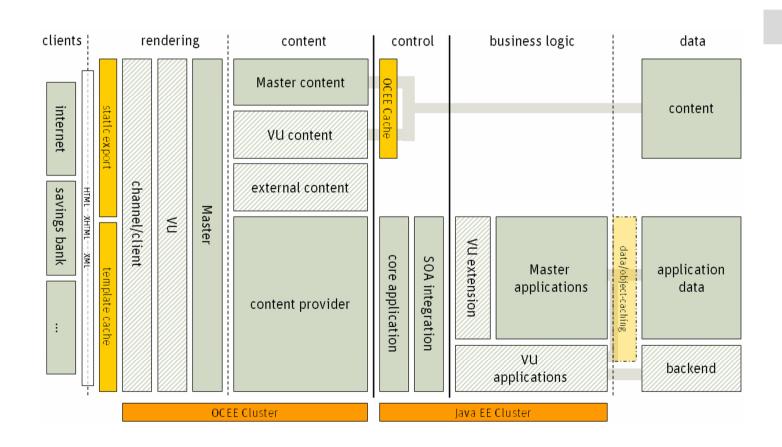
ONG - Infrastructure





PROJECT ONG

ONG - Application architecture





HIGHLIGHTS: USABILITY

Challenge: To balance usability and quality

 Users preferred wysiwyg for every element, but some elements are to complex or vulnerable to browser compatibility.

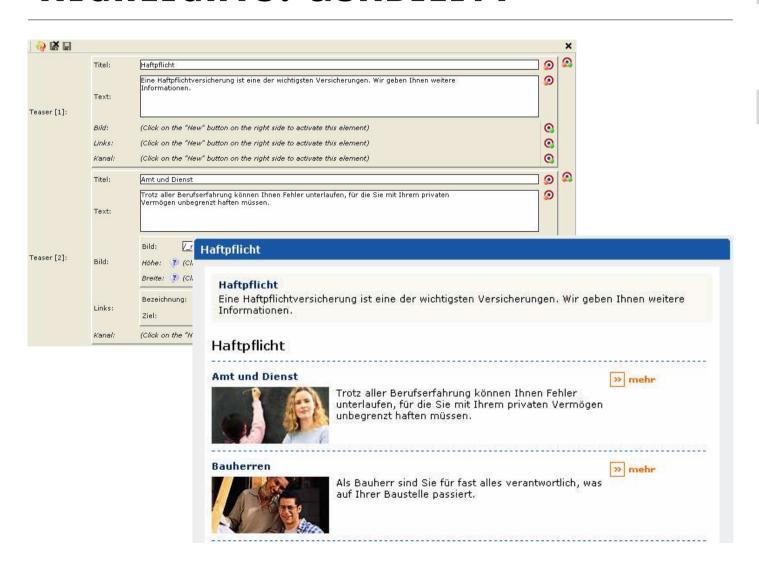
Solution: Wysiwyg for most used page type

- Users can do everything with the most used page type the ONG Content. But this is
 just the part in the middle of many pages.
- Everything that needs exact positioning or is used with certain logic is xml-form.





— HIGHLIGHTS: USABILITY





HIGHLIGHTS: FORM GENERATOR

Challenge: Create and maintain hundreds of online forms

- Every site needed a lot of forms for contact, claims notification etc..
- Programming single forms would have cost more than a few Euros.

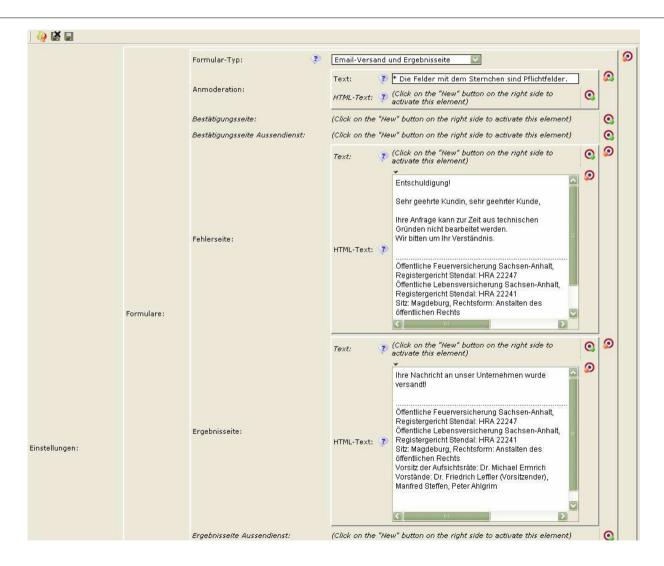
Solution: ONG form generator

- Experienced users can easily build new forms or manipulate existing forms.
- Various plausibility checks, entry field, default reply-email etc. are supported.
- One form can be copied to another site and adopts colours and default email of the receiving site.





— HIGHLIGHTS: FORM GENERATOR





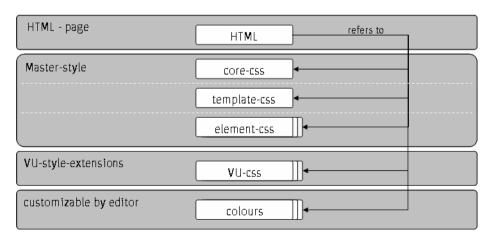
HIGHLIGHTS: RECOLOUR YOUR SITE!

Challenge: Master = red + blue + green

- Historically the so called "Master" had to be delivered in a red, a green and a blue version – more or less hard coded.
- But finally no one used the Master-colours. CSS had to be reprogramed for every site.

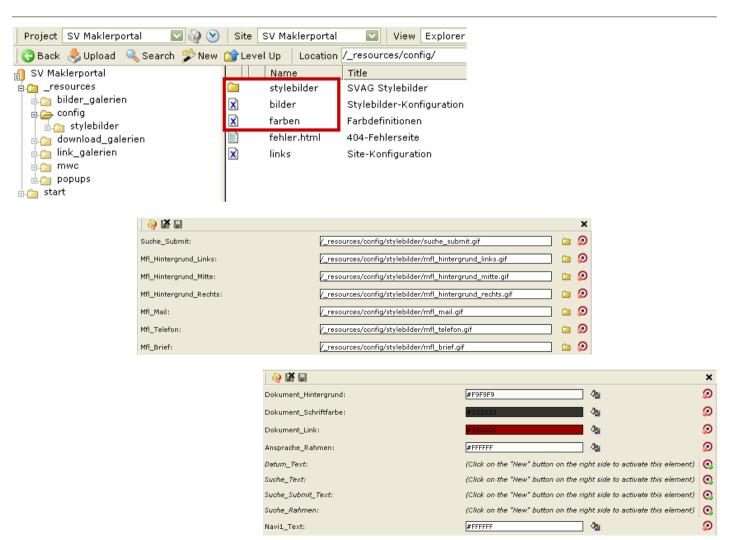
Solution: Enable the user to do the job

- Only a green Master was implemented.
- css-files were separated (template, element, structure, colour)
- Every style picture and colour code can changed by the user.
- New css-files will be exported after publish.





HIGHLIGHTS: RECOLOUR YOUR SITE!





Challenge: Providing ~6.000 insurance agencies with homepages

- Every insurance agency of our clients should have a high quality homepage.
- Homepages should mix individual content with central content.
- Forms and rating engines have different workflows for insurance agency homepages.

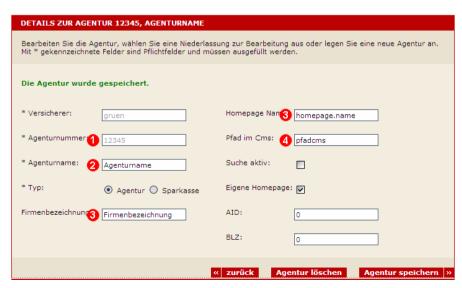
Solution: So called "AD-Kontext" and AD data administration





Agency homepage step by step

- Enter agency details in the support portal (OpenCms site under VPN with integrated data administration application).
- 2. Mark checkbox "own homepage / Eigene Homepage" standard insurance agency homepage with default images is available.
- 3. Enter "homepage name / Homepage Name" now you can reach this homepage by adding the value as a shortcut behind the main URL.
- 4. Choose a value in "OpenCms path / Pfad in Cms" now you have a place in your site for individual agency content or images.





Agency homepage step by step

- 5. Now enter the insurance agency homepage URL like http://www.oeffentliche.de/peter.schloerit (it's an html with redirect on the apache).
- 6. Apache redirects you to http://www.oeffentliche.de/web/html/aussendienst/_all/privat?agn=17610.



7. Insurance company homepage appears – but with the agency container.



Agency homepage step by step

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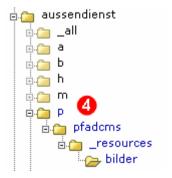


Agency homepage step by step

8. Beside the agency container the agency profile page has to be filled with the right data ...



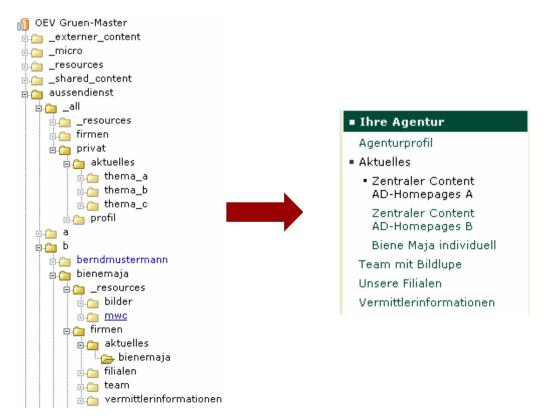
9. ... and default images have to be replaced by the images in the agency folder.





Agency homepage step by step

10. Then central content for agencies have to be mixed with agencies individual content following certain rules.





Agency homepage step by step

11. For all other content (folder and page element) check if it's available for the agency channel ...





Gerne sind wir auch persö





Agency homepage step by step

12. One of the last things is to adopt agency channel rules on forms and rating engines.



- 13. Now the application has to add the agn-parameter to every single navigation entry or content link so we never loose the right "AD-Kontext" ...
- 14. ... and sitemap and full-text search have to to observe these rules.
- ⇒ Done!

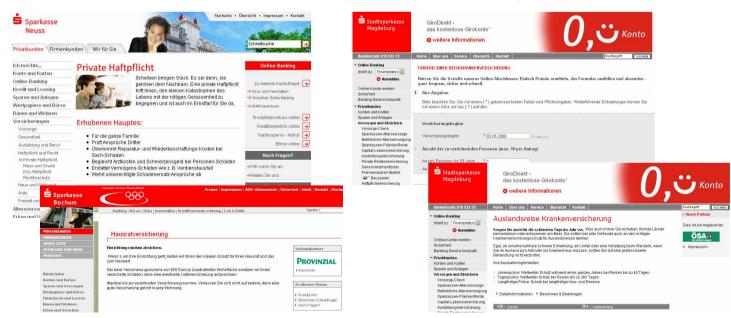


HIGHLIGHTS: SAVING BANKS

Challenge: Deliver content and rating engines to saving banks

- Public insurance companies cooperate with saving banks in Germany.
- Therefor they have to deliver content for saving banks web presences.
- Saving banks need different type of content delivery (html, xhtml).
- Historically the saving banks use static alias links but the real content is a moving target.

Solution: Deliver content and rating engines to saving banks





HIGHLIGHTS: SAVING BANKS

Saving bank content delivery step by step

- 1. Take the incoming alias link like http://www.oesa.de/produkte/?produkt=reisekrankenversicherung&Typ=Sparkasse IF&AID=2047&css=https://sicherheit.sparkassemagdeburg.de/css/extern.css&container=true
- Let the apache check if user has created a "translation" in the so called linkframework.



3. Translate the alias link to the real content link like http://www.oesa.de/web/html/privat/versicherungen/reise/auslandsreise/produkt uebersicht/?Typ=SparkasseIF&container=true&css=https%3A%2F%2Fsicherheit.sp arkasse-magdeburg.de%2Fcss%2Fextern.css&AID=2047



HIGHLIGHTS: SAVING BANKS

Saving bank content delivery step by step

4. Check the typ of saving bank ("Typ=SparkasseIF, =LFP, =SOnlinePlus " etc.) and check folder properties and page elements for the right channel.





- 5. Translate AID=2047 to the corresponding agn value (like insurance agencies) for rating engines workflow.
- 6. Deliver the content and again ...
- 7. ... make sure that sitemap and full-text search will never show saving bank content.



HIGHLIGHTS: VU EXTENSIONS

Challenge: Easy handling of VU extensions

- VU extensions are special features for single insurance companies.
- Historically we have worked with if, then, else hard to manage with 15 clients.
- VU extensions can be
 - special font size
 - special search logic for agency search
 - special templates

Vorbereitung

Ihr Weg zum Führerschein

In Deutschland ist der Weg zur Fahrerlaubnis mit v Dschungel der gesetzlichen Bestimmungen zurecht

- ¥ Voraussetzungen
- ¥ Antrag
- Führerscheinklassen
- **¥** Kosten
- ¥ Erste Hilfe

Voraussetzungen

Für die Erteilung der Fahrerlaubnis sind einige Vora wichtigsten Informationen mit auf den Weg.

Vorbereitung

Ihr Weg zum Führerschein

In Deutschland ist der Weg zur Fahrerlaubnis sich im Dschungel der gesetzlichen Bestimmt hier einen Überblick.

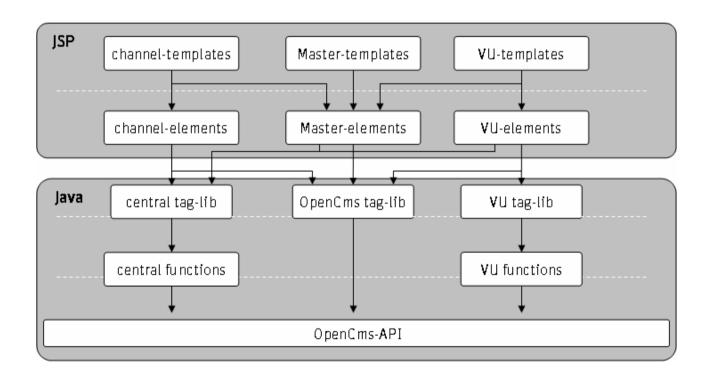
- ▼ Voraussetzungen
- **▼** Antrag
- Führerscheinklassen
- **V** Kosten
- ¥ Erste Hilfe

Voraussetzungen



HIGHLIGHTS: VU EXTENSIONS

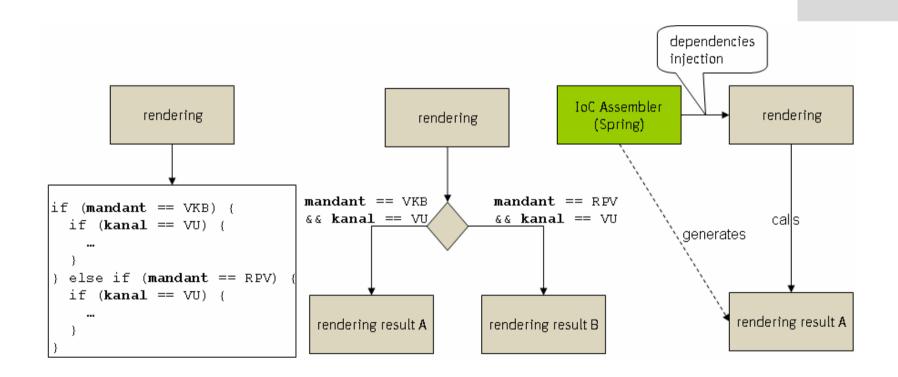
Solution: Inversion of control & modular architecture





— HIGHLIGHTS: VU EXTENSIONS

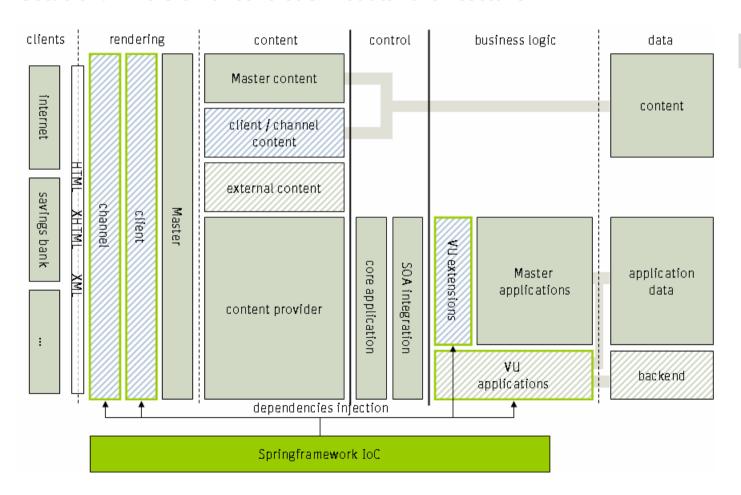
Solution: Inversion of control & modular architecture





— HIGHLIGHTS: VU EXTENSIONS

Solution: Inversion of control & modular architecture





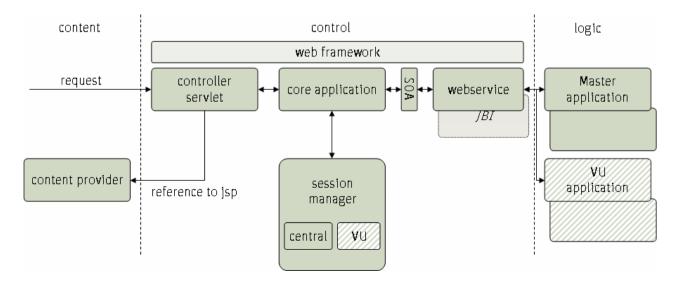
HIGHLIGHTS: APPS INTEGRATION

Challenge: It's not all about content (pages, flash, images)

- Various applications can be added to the "normal" content.
- But applications have to be integrated and use the right style.

Solution: Application integration

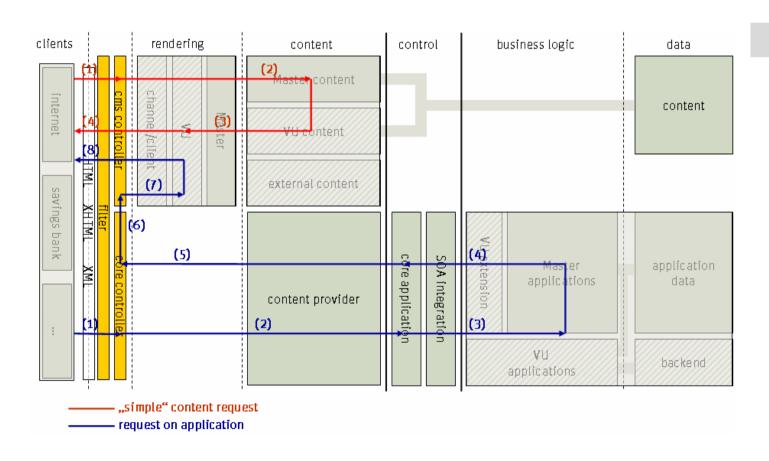
- Applications can be integrated with webservice.
- A filter checks if a request wants "normal" content or an integrated application.
- A controller delivers the rules and information for integration (client, channel etc.).





— HIGHLIGHTS: APPS INTEGRATION

Solution: Application integration

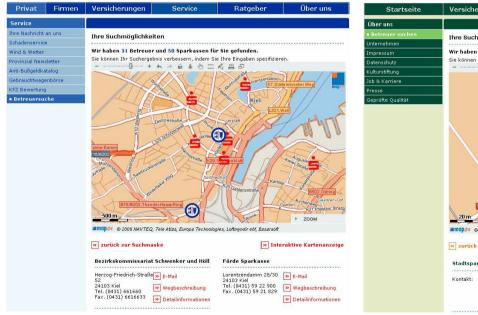


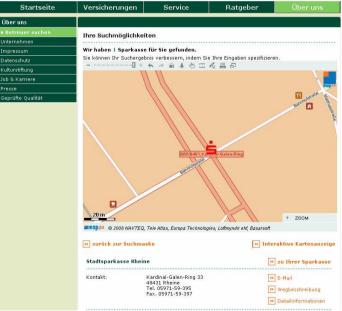


— HIGHLIGHTS: APPS INTEGRATION

Solution: Application integration









— HIGHLIGHTS: EASY IFRAME

Challenge: Integration of external content / application

- Often content or rating engines are external.
- Users should integrate this without html knowledge.

Solution: External content template

- User just creates a new element with the "external content template".
- User fills the URL-field and chooses size, scrollbar etc.
- User can add parameters if needed (especially for rating engines workflow).



— HIGHLIGHTS: EASY IFRAME

Solution: External content template

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Größe:	?	Standard	Nutzen Sie die Vorteile unseres Online-Abschlusses: Einfach Prämie ermitteln, das
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Parameter [2]:		Wert: Reisekranken	Versicherungsbeginn * 03.05,2008 TT.MM.JJJJ
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— HIGHLIGHTS: EASY IFRAME

Solution: External content template





Challenge: Share content between sites

- Central product suppliers like legal costs insurance and health insurance need to deliver content to the individual insurance company's website.
- Sending and receiving sites want an overview over shared content.
- Sending site wants permanent content change, receiving site permanent control.
- Shared content has to be flexible enough for individual adjustments.

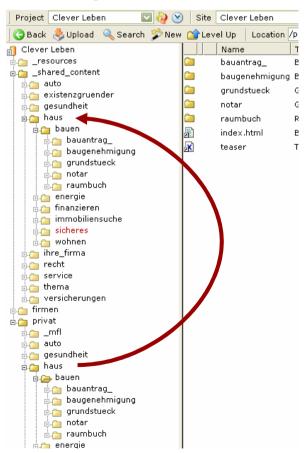
Solution: Building an own application using OpenCms API





Content Sharing step by step

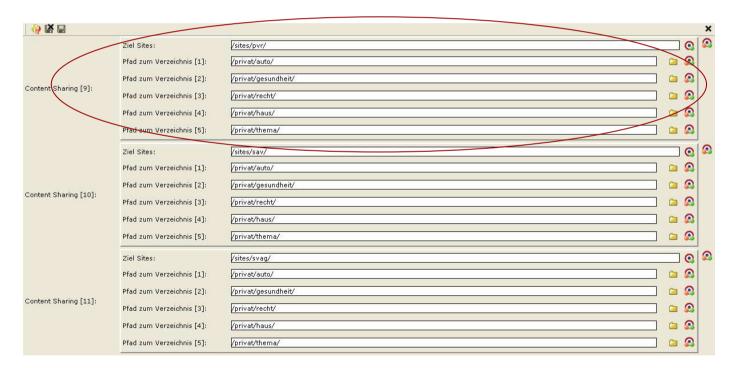
Sending site makes a sibling in the folder /_shared_content/.





Content Sharing step by step

Sending site makes an entry into the sharing-configuration (receiving site and folders)



3. Sending site publishes the sibling under /_shared_content/.

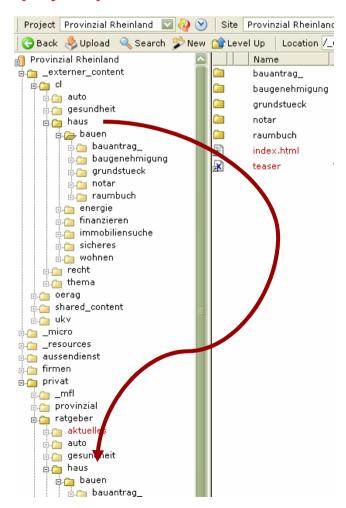


Content Sharing step by step

- 4. Following the rules of sharing-configuration after publish the application delivers a copy to every receiving site.
- 5. Technical user (role=administrator) takes over the ownership of the elements and switches it to the receiving site (so that users of the receiving site/project own it).
- 6. Shared content is stored under _external_content/sending_site/ in the receiving site and can be used by sibling.
- 7. Users of the receiving site can now decide which part of the delivered content they want to use where.



Content Sharing step by step





Content Sharing step by step

8. Every shared element has a so called "shared_flag" and information about the original location – we need this for relative links within the shared content.



- 9. Because there is no use to duplicate every image / flash / pdf of shared content and this static content is usually exported, these elements are left untouched:
- 10. http://www.provinzial.com/web/export/sites/cl/_resources/bilder_galerien/haus/c b_bauantragsformular_neu.jpg
- 11. http://www.cleverleben.de/web/export/sites/cl/_resources/bilder_galerien/haus/cb_bauantragsformu lar_neu.jpg



LESSONS LEARNED

1. Open source project is just a normal project

- You have to take care about time, budget and scope.
- But better add trust as target figure!

2. Open source does not mean that you can do things by yourself

- It means that you have to do things by yourself!
- Even non-technical project team members had to learn the one and only rule: Don't blame, don't argue, don't wait – just do your job.

3. Cooperating with Alkacon ...

— was worth it ... every single cent!



1. It works ...

- OpenCms is definitly the right and powerful tool to meet complex requirements
- complete open source environment gives the control back

2. It supports ...

- our clients with an easy to use workplace environment
- a central supply of common used content
- a delivery of content and rating engines for saving banks
- a supply of websites for insurance agencies

3. It saves ...

licence fees and operational costs at a remarkable amount

4. It gives ...

us the stable and expandable system we need to meet future business requirements

































































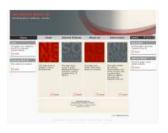














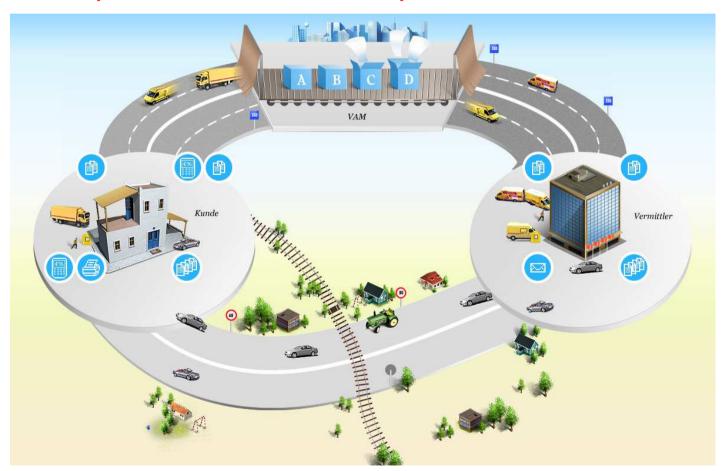






OUTLOOK

From shop window to sales-oriented internet platform





Thank You!

Speaker

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