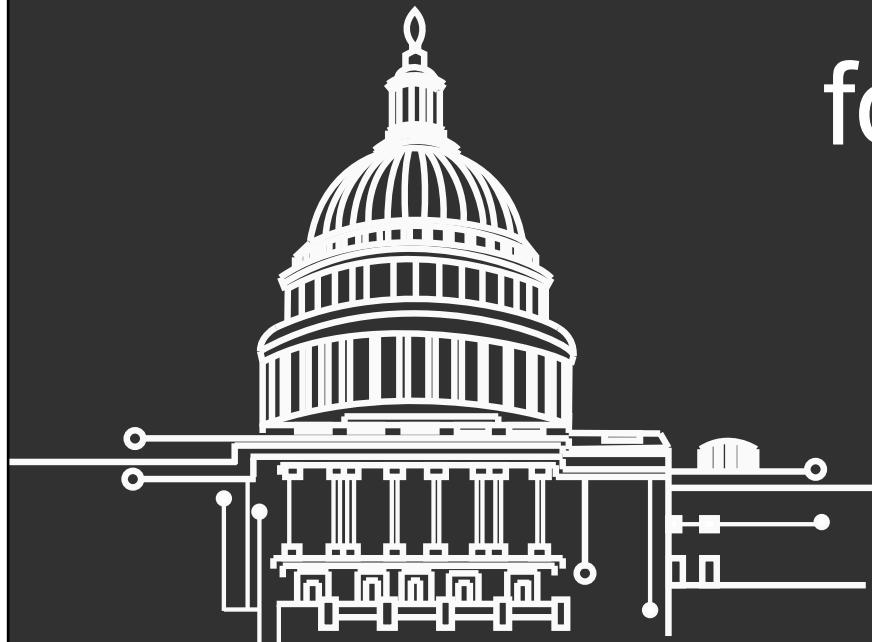

SPARK SUMMIT | 2015

DOUG WOLFE – CIO, CIA

Analytics for Government



What we do at CIA, consists of Five Basic Components

Operations

Analysis

Science and Technology

Support

Digital Innovation



Mission

To carry out “the intelligence cycle,” the process of collecting, analyzing, and disseminating intelligence information to top US government officials.

What we need, insights!



FAST



ACCURATE



PREDICTIVE

Our strategy is to deliver the most advanced analytic environment in support of the mission

Recent Progress



The Government is changing. The adoption of the C2S cloud (AWS) in the Intelligence Community was a major change to the way we do business.

C2S gives us a compute fabric on demand.

Next Steps:

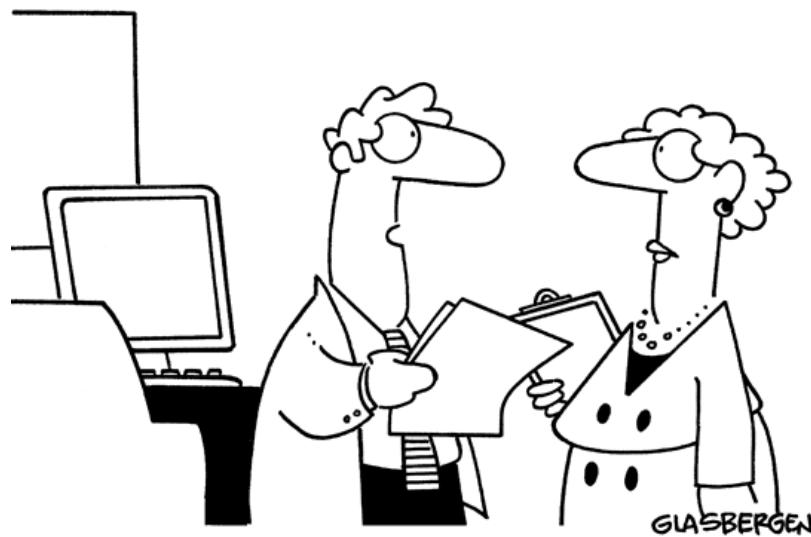


Creation of a compatible software ecosystem

Putting the best tools possible at the fingertips of the analysts; spending our time and resources on outcomes

Caution, don't fall into the mouse trap!

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**“My team has created a very innovative solution,
but we’re still looking for a problem to go with it.”**

Our Challenge Requires a **Marketplace** of Continuous **Ideas and Innovation** Derived from All Sources

COMPETITION AND COLLABORATION

FINANCIAL OPPORTUNITIES

ANDREESSEN HOROWITZ
sequoia capital
NEA
ACCEL PARTNERS
JASPER SOFTWARE
CITRIX
splunk
ableau SOFTWARE
LAYER 7 TECHNOLOGIES
SOFTWARE AG
ORACLE
TREND MICRO
CYCLECOMPUTING

VIRTUOUS CYCLE

okta
heroku
bmcsoftware
infor
appian
ACQUIA
MAPR.
sumologic
memsql
databricks
MongoDB
ZOOMDATA
NetApp
TREND MICRO
CYCLECOMPUTING

OPEN SOURCE

amplab
riverbed
CANONICAL
Alfresco
 Hortonworks
 Hortonworks
MAPR.
sumologic
memsql
databricks
MongoDB
ZOOMDATA
NetApp
TREND MICRO
CYCLECOMPUTING

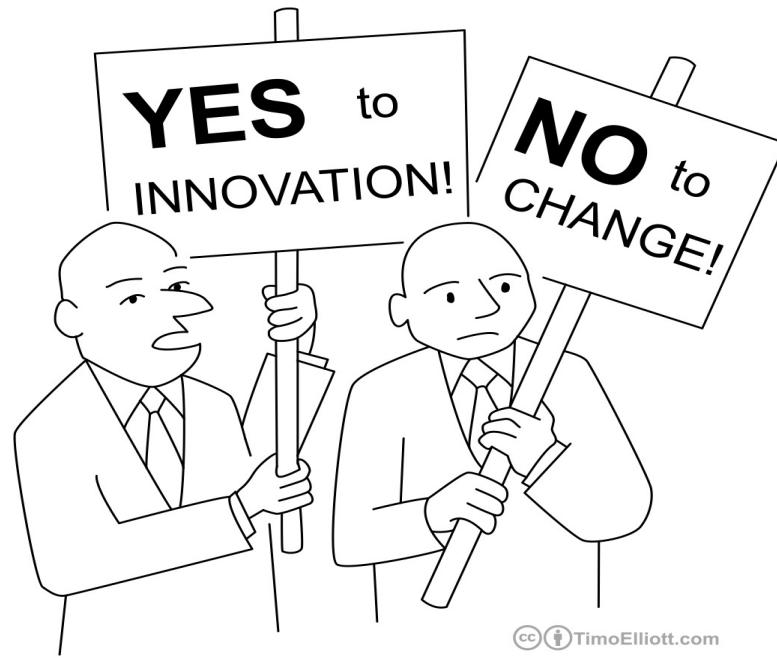
COMMERCIAL PRODUCTS

ca cloudflare
AUTODESK.
intel
informatica
Adobe
SafeNet
STACKDRIVER
Symantec
amazon web services
Engine Yard
redhat
apigee
Microsoft

GOVERNMENT SOLUTIONS

infor
appian
ACQUIA
MAPR.
sumologic
memsql
databricks
MongoDB
ZOOMDATA
NetApp
TREND MICRO
CYCLECOMPUTING

Culture - Harder than Tech?

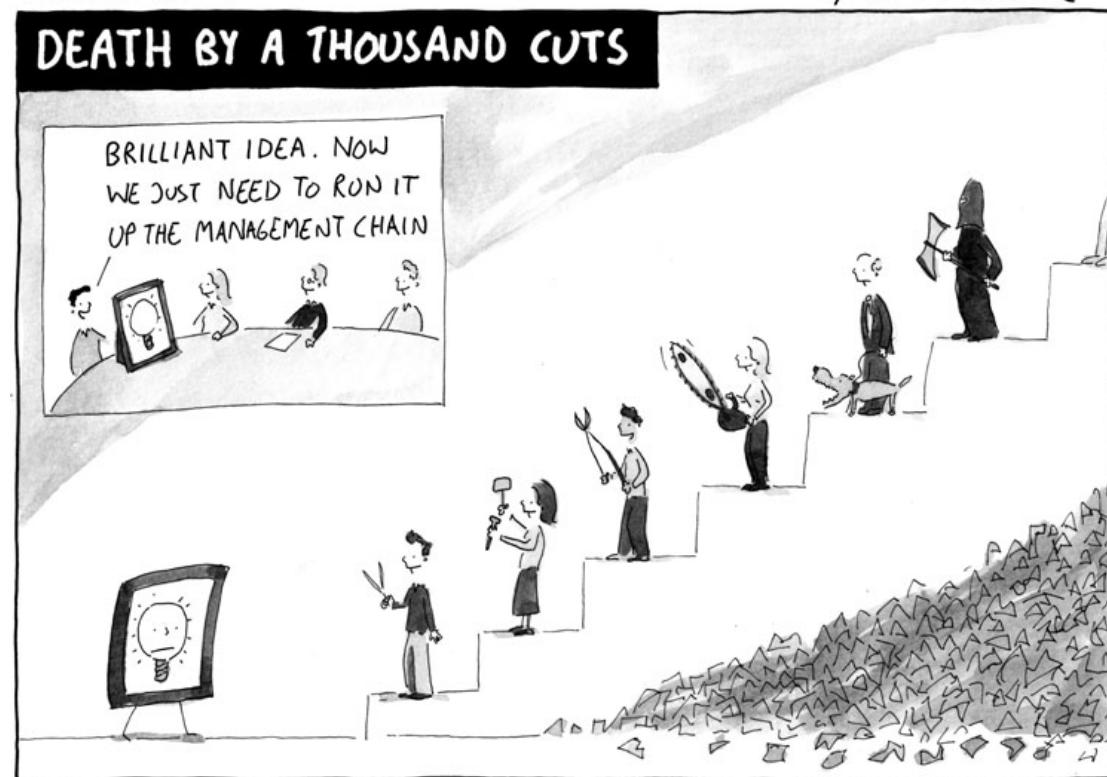


*“We only have two demands!
Why don't people just give us what we want? ”*

BRAND CAMP

by Tom Fishburne

DEATH BY A THOUSAND CUTS

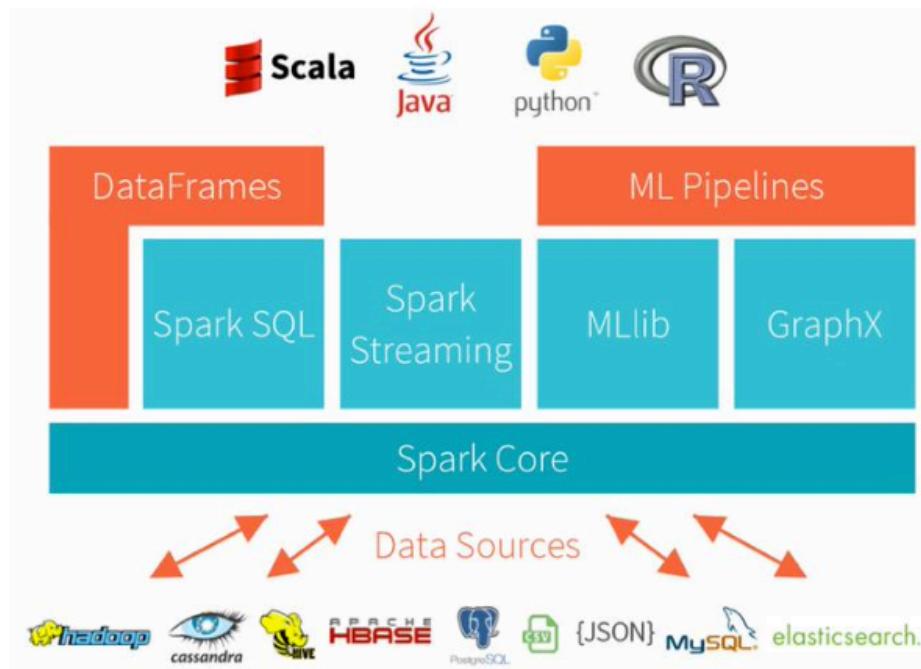


The SPARK Advantage

Total Contributors: 150 – 500

Lines of code: 190K – 370K

500+ active production deployments



ANALYTICS WE NEED



Fast - Streaming



Distributed



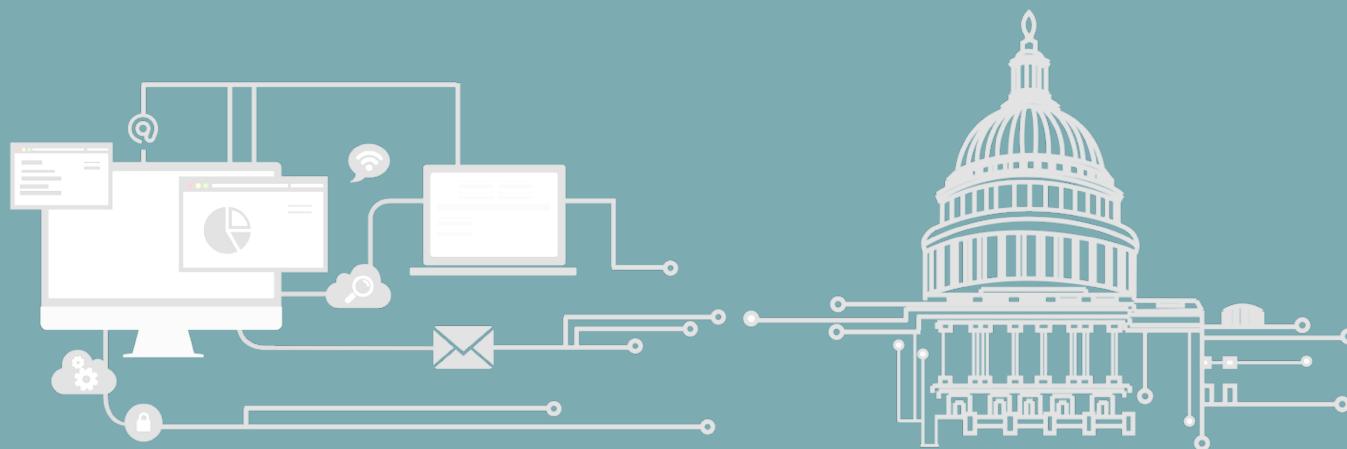
Interoperable
- Data
- Tools



Learning



Continued Spark innovation has significant promise to deliver solutions to Government





A sustainable ecosystem by
connecting the

The Valley and the Hill

drives innovation.



**SINEWAVE
VENTURES**

CONNECTING THE HILL AND THE VALLEY

Thank You

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