Services #WWDC14

# Affiliate Tools for App Developers

Session 301
Mark Miller
iTunes Store Engineering

#### Overview

#### Updates and New Features

Tools and Services

## Overview

Who's involved?

Who's involved?

Customer

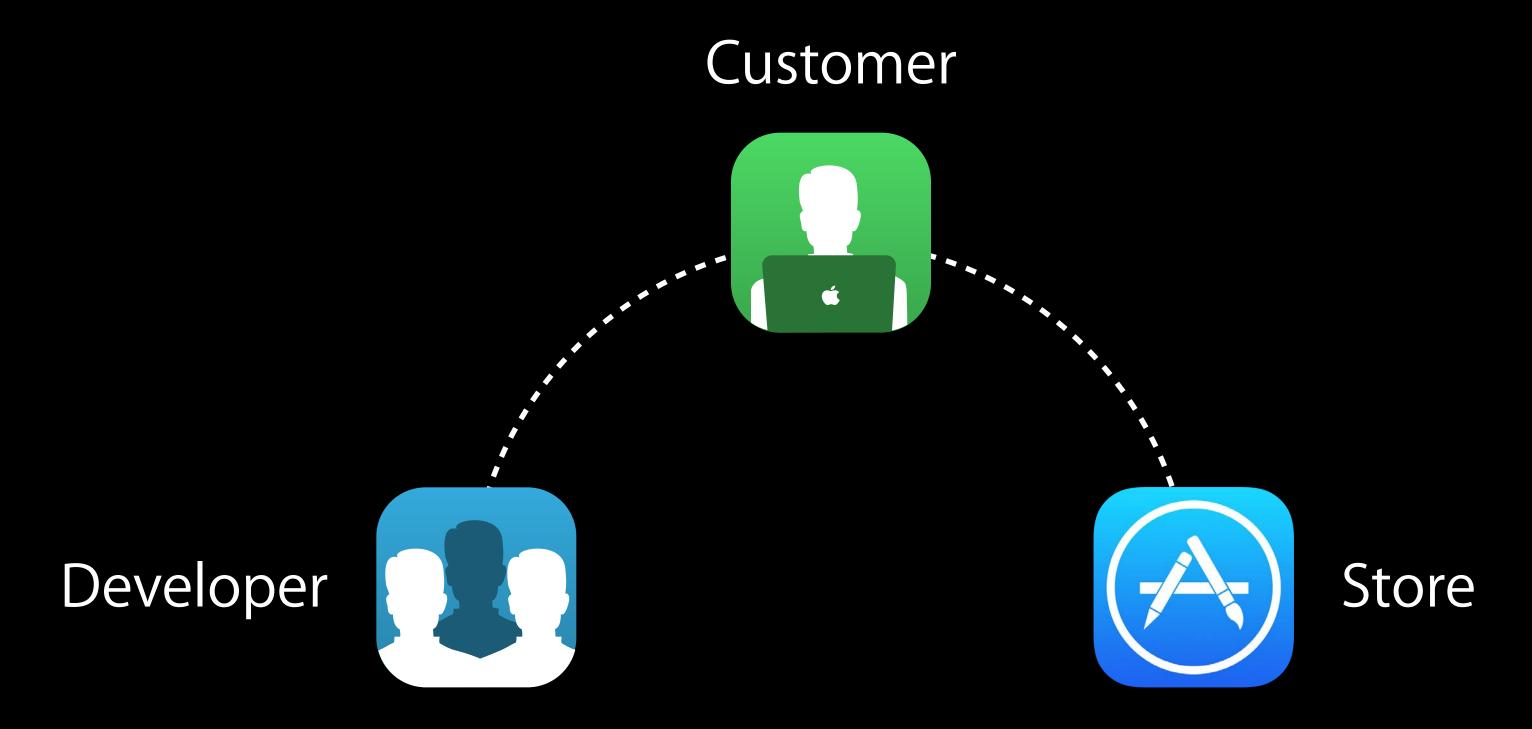


Developer ( )

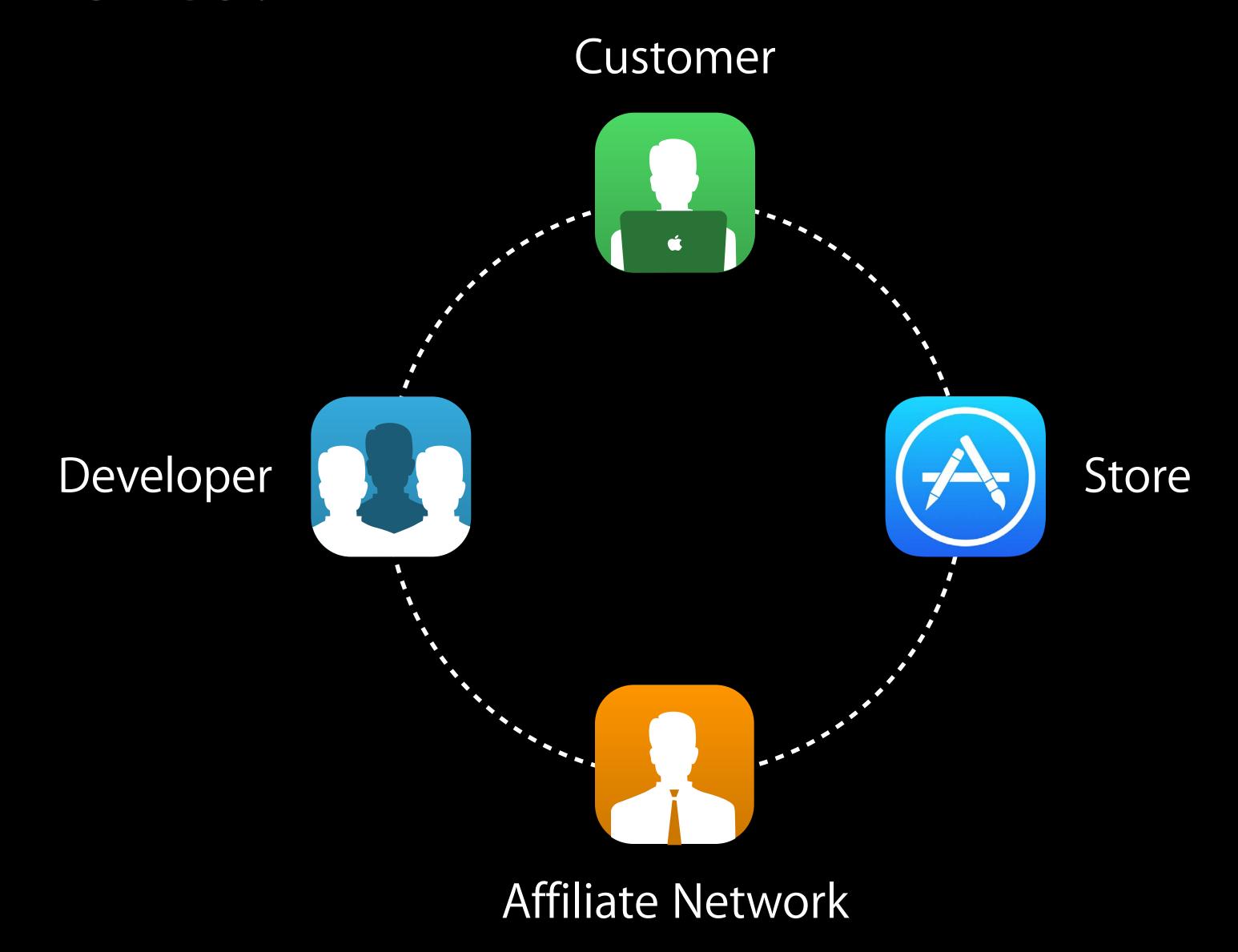


Store

Who's involved?



Who's involved?



What's it for?

What's it for?



To drive customers to your apps and other content

What's it for?



To point to similar or complementary content



To drive customers to your apps and other content

What's it for?



To point to similar or complementary content



To drive customers to your apps and other content



To connect your users with content they want

It's all about links

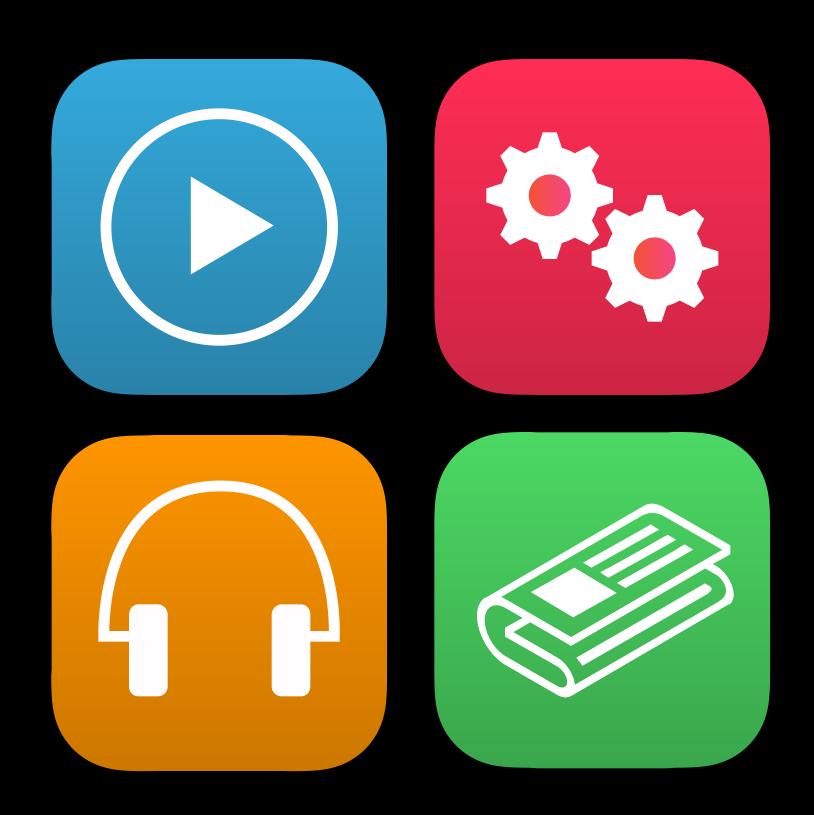
It's all about links

Add a bit of data to existing iTunes links



# Understanding the Affiliate Program It's all about links

Add a bit of data to existing iTunes links Earn commission on sales

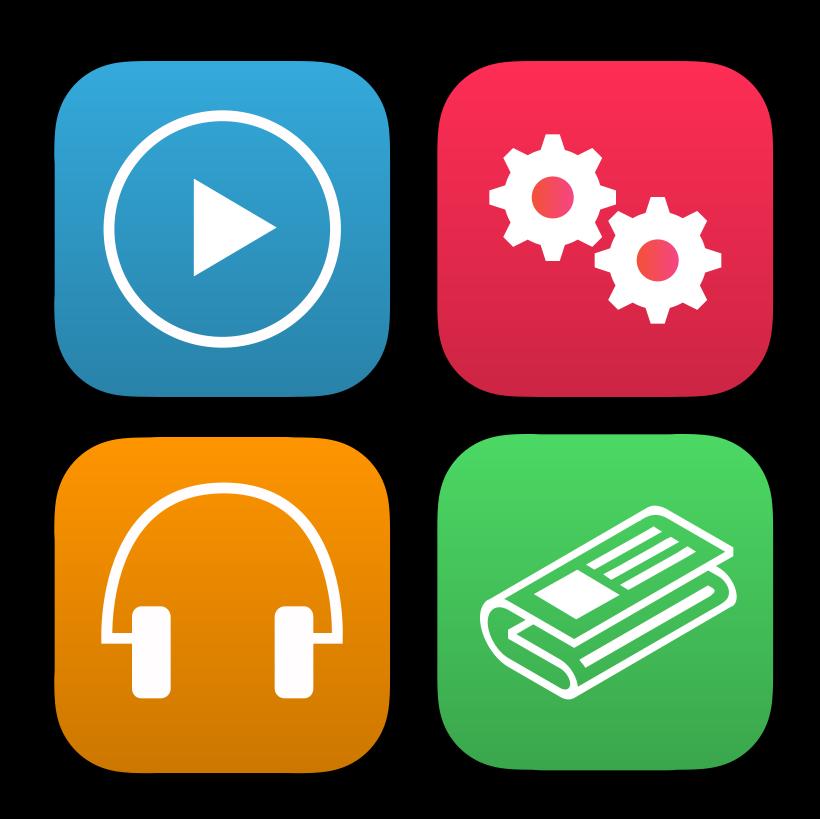


# Understanding the Affiliate Program It's all about links

Add a bit of data to existing iTunes links

Earn commission on sales

Track the effectiveness of your marketing



# Understanding the Affiliate Program It's all about links

Add a bit of data to existing iTunes links

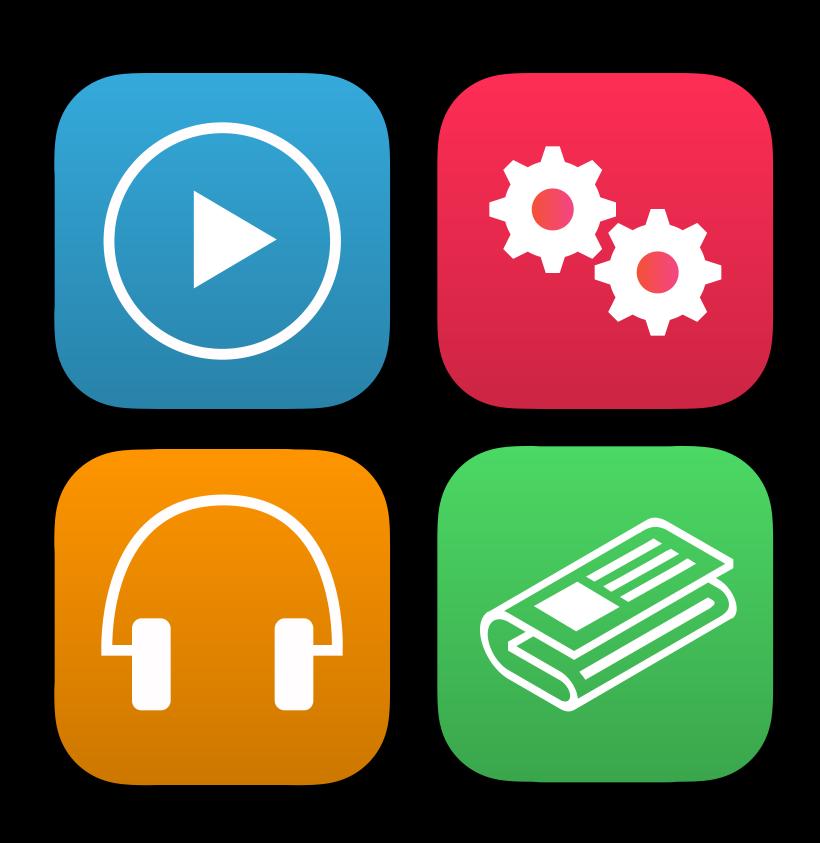
Earn commission on sales

Track the effectiveness of your marketing

Works on your website and in your apps

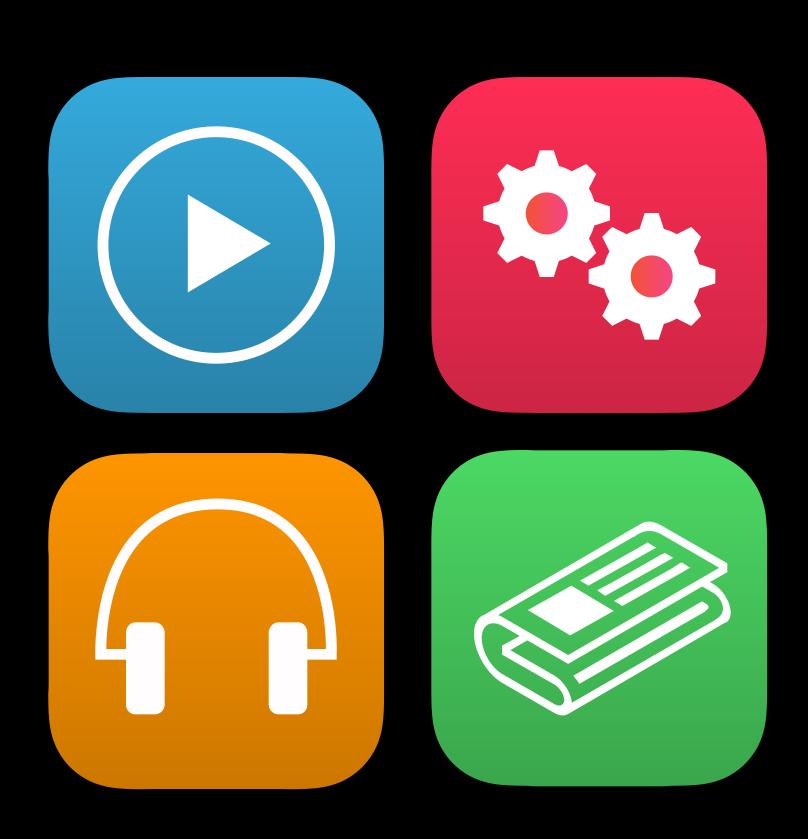


How it works



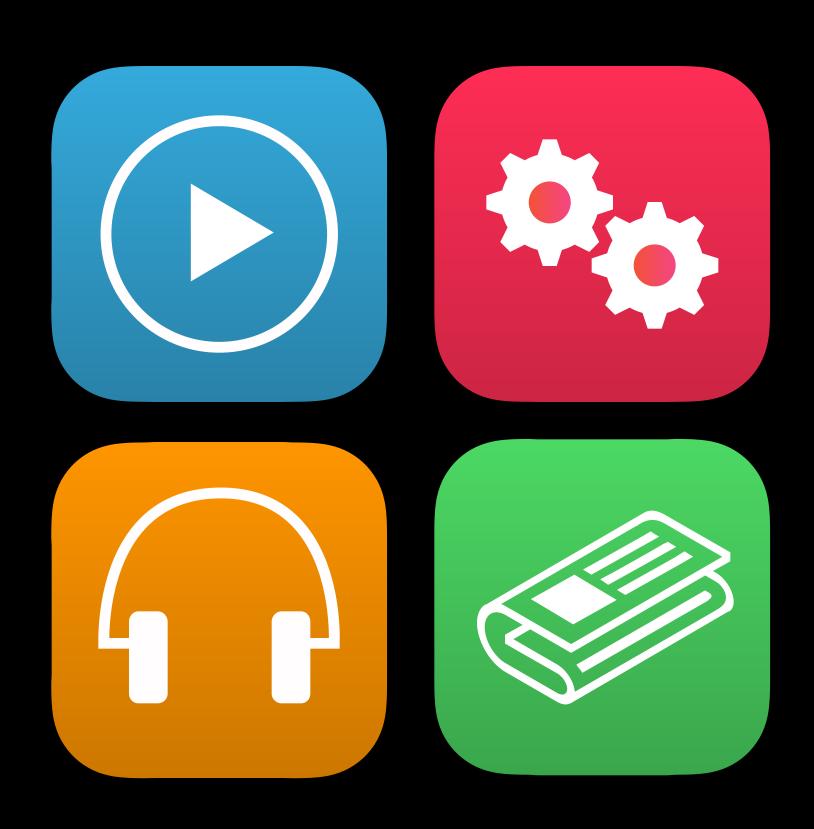
How it works

Link data is copied to a cookie



# Understanding the Affiliate Program How it works

Link data is copied to a cookie Cookie lives for 24 hours

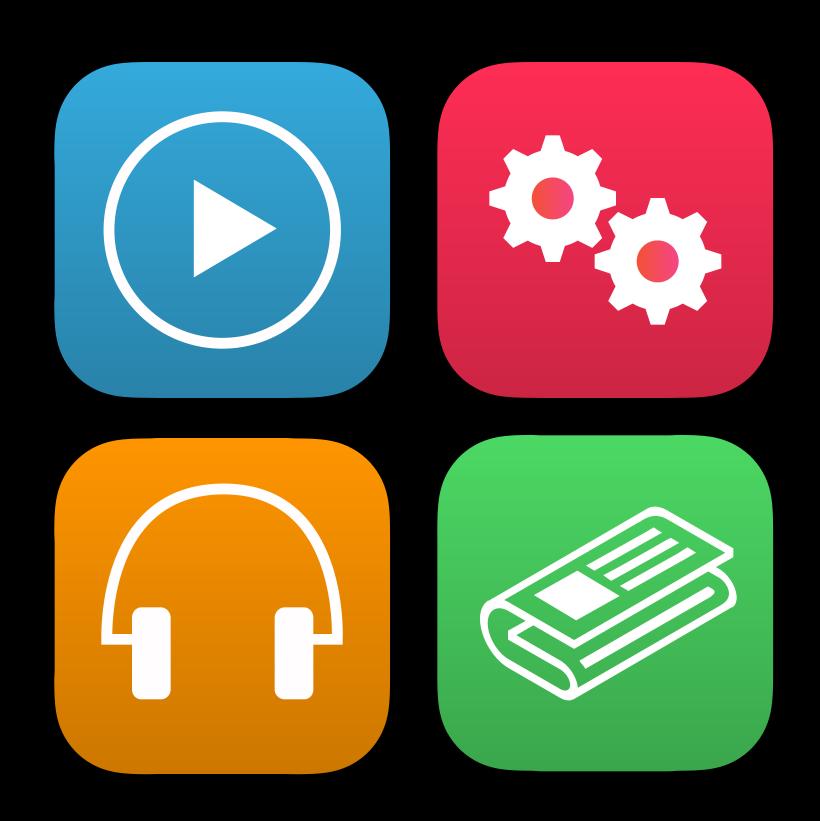


# Understanding the Affiliate Program How it works

Link data is copied to a cookie

Cookie lives for 24 hours

On purchase, data is recorded on server



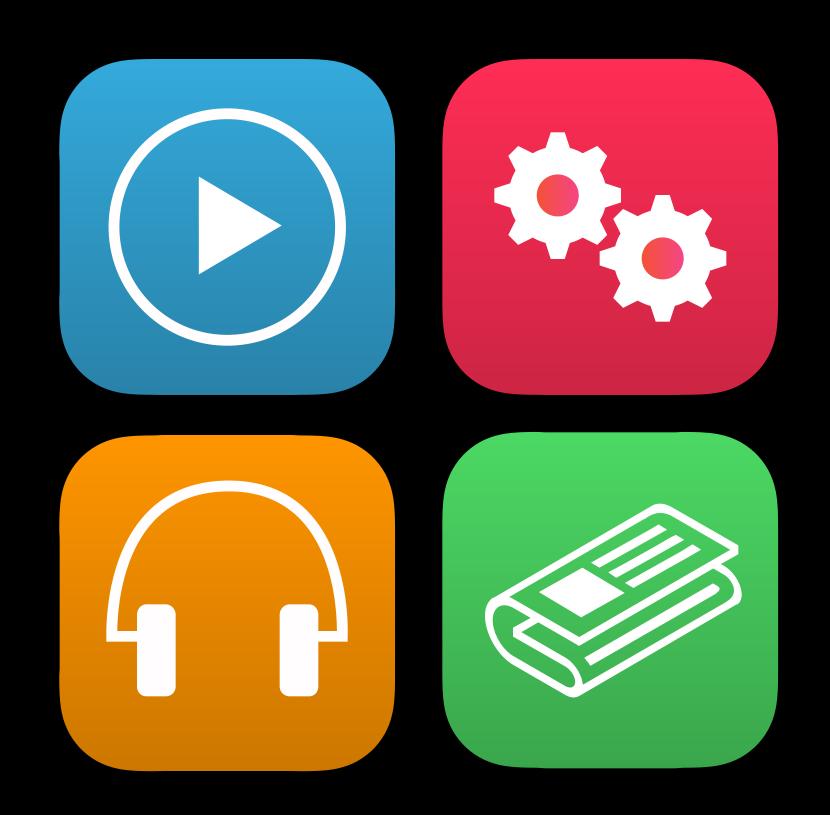
How it works

Link data is copied to a cookie

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On purchase, data is recorded on server

Affiliates earn 7% commission on all sales



# Understanding the Affiliate Program How it works

Link data is copied to a cookie

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"Last one wins"



How it works

Link data is copied to a cookie

Cookie lives for 24 hours

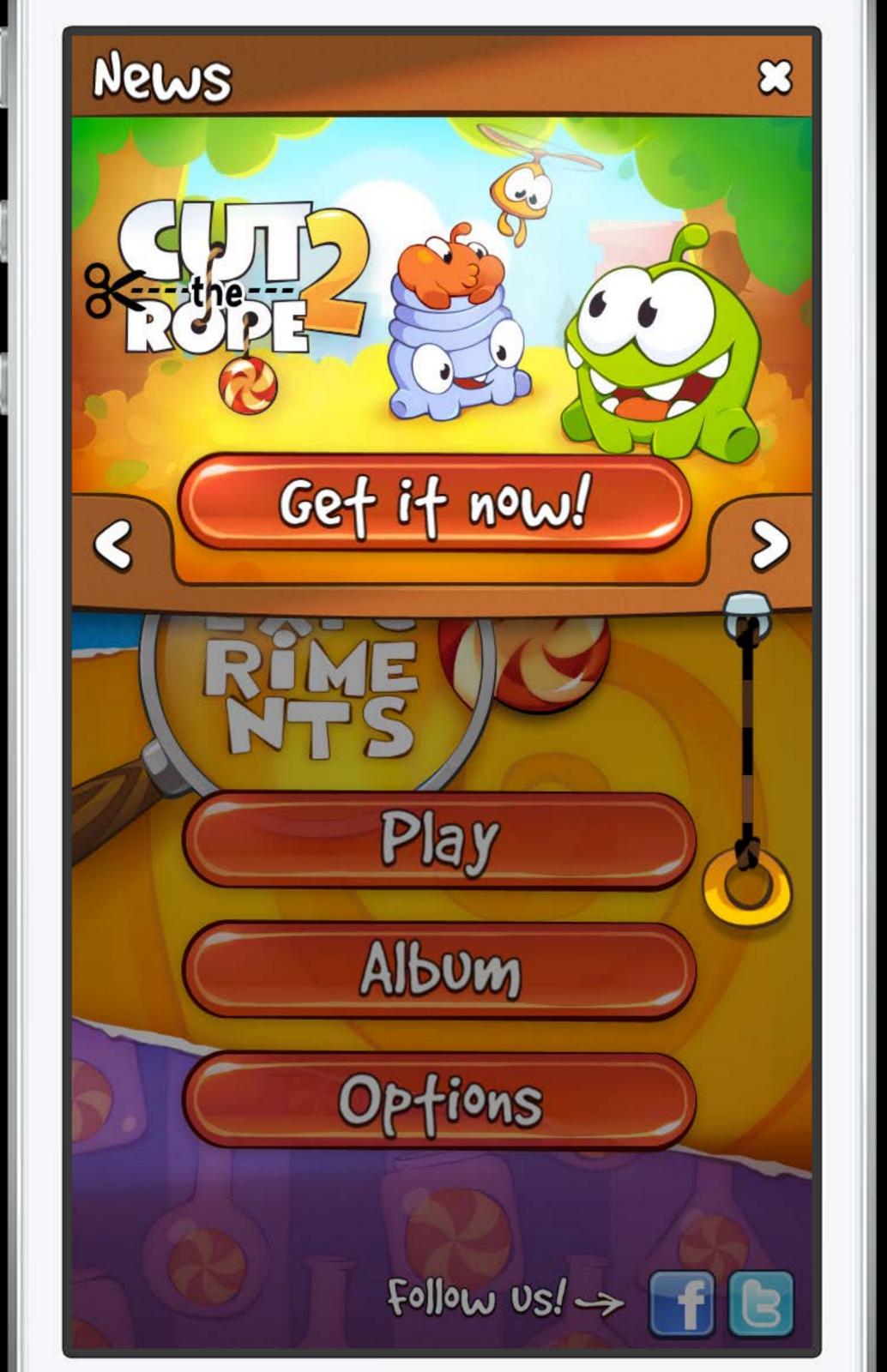
On purchase, data is recorded on server

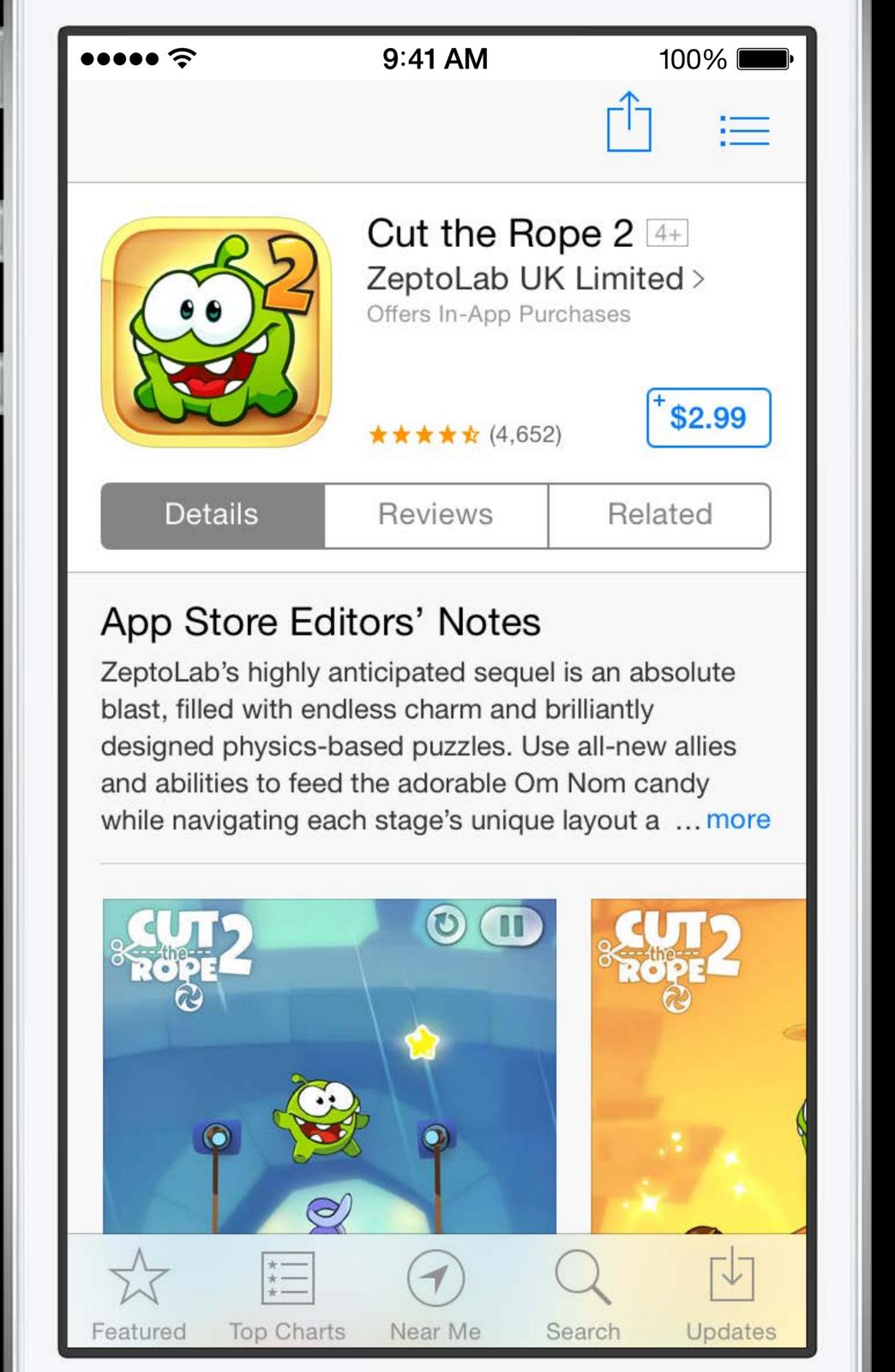
Affiliates earn 7% commission on all sales

"Last one wins"

Seamless experience for your users







## What's New?

## Massive Territory Expansion



## Massive Territory Expansion



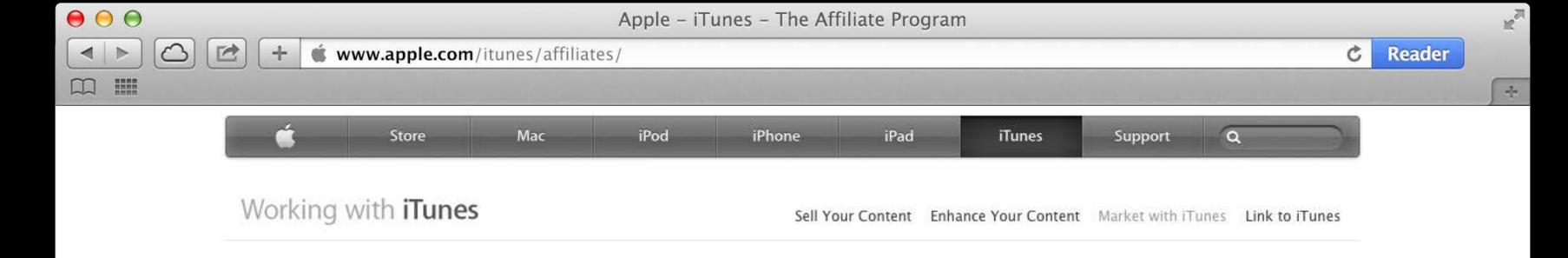


## Massive Territory Expansion





# One Network Worldwide



#### The Affiliate Program.

It pays to participate.



The affiliate program provides a unique way for your website or app to link to millions of songs and thousands of apps — as well as books, movies, TV shows and more while earning commissions on qualifying sales. Apply now to join the program and earn commissions when you link to music, apps, books and more on iTunes, App Store, iBooks and the Mac App Store.

Apply Now

### Link Structure

#### Link Structure

https://itunes.apple.com/us/app/imovie/id377298193?mt=8

#### Link Structure

http://click.linksynergy.com/fs-bin/stat?
id=xyAYVwL3SCo&offerid=146261&type=3&subid=0&tmpid=1826&RD\_PARM1=
https%253A%252F%252Fitunes.apple.com%252Fus%252Fapp%252Fimovie
%252Fid377298193%253Fmt%253D8%2526partnerld%253D30

http://clkuk.tradedoubler.com/click?p=24369&a=2293845&url=https%3A%2F%2Fitunes.apple.com%2Fno%2Fapp%2Fvvs-kalkulator%2Fid602391404%3Fmt%3D8%26uo%3D4%26partnerld%3D2003

http://click.linksynergy.com/fs-bip/Cat?
id=xyAYVwL3SCo&offerid=146251&type=3&subid=0&mpid=1826&RD\_PARM1=
https%253A%252F%252Fitun\_s.apple.com%252Fus%252Fapp%252Fimovie
%252Fid377298193%253Fmt 5253D8%2526pc.tnerld%2.3D30

http://clkuk.tradedoubler.com/click?p=24369&a=22938/5&url=https%3A%2F %2Fitunes.apple.com%2Fno%2Fapp%2Fvvs-kalkulato/%2Fid602391404%3Fmt %3D8%26uo%3D4%26partnerld%2D2003

https://itunes.apple.com/us/app/imovie/id377298193?mt=8



https://itunes.apple.com/us/app/imovie/id377298193?mt=8 &at=10ltL&ct=my-campaign



https://itunes.apple.com/us/app/imovie/id377298193?mt=8 & at=10ltL&ct=my-campaign



https://itunes.apple.com/us/app/imovie/id377298193?mt=8 &at=10ltL&ct=my-campaign

Invalid query strings

Invalid query strings



http://itunes.apple.com/us/podcast/apple-keynotes/id275834665&at=10ltL&ct=my-campaign

#### Invalid query strings



http://itunes.apple.com/us/podcast/apple-keynotes/id275834665&at=10ltL&ct=my-campaign



http://itunes.apple.com/us/podcast/apple-keynotes/id275834665?at=10ltL&ct=my-campaign

#### Invalid query strings



http://itunes.apple.com/us/podcast/apple-keynotes/id275834665&at=10ltL&ct=my-campaign



http://itunes.apple.com/us/podcast/apple-keynotes/id275834665?at=10ltL&ct=my-campaign



http://itunes.apple.com/us/app/remote/id284417350?mt=8?at=10ltL&ct=my-campaign

#### Invalid query strings



http://itunes.apple.com/us/podcast/apple-keynotes/id275834665&at=10ltL&ct=my-campaign



http://itunes.apple.com/us/podcast/apple-keynotes/id275834665?at=10ltL&ct=my-campaign

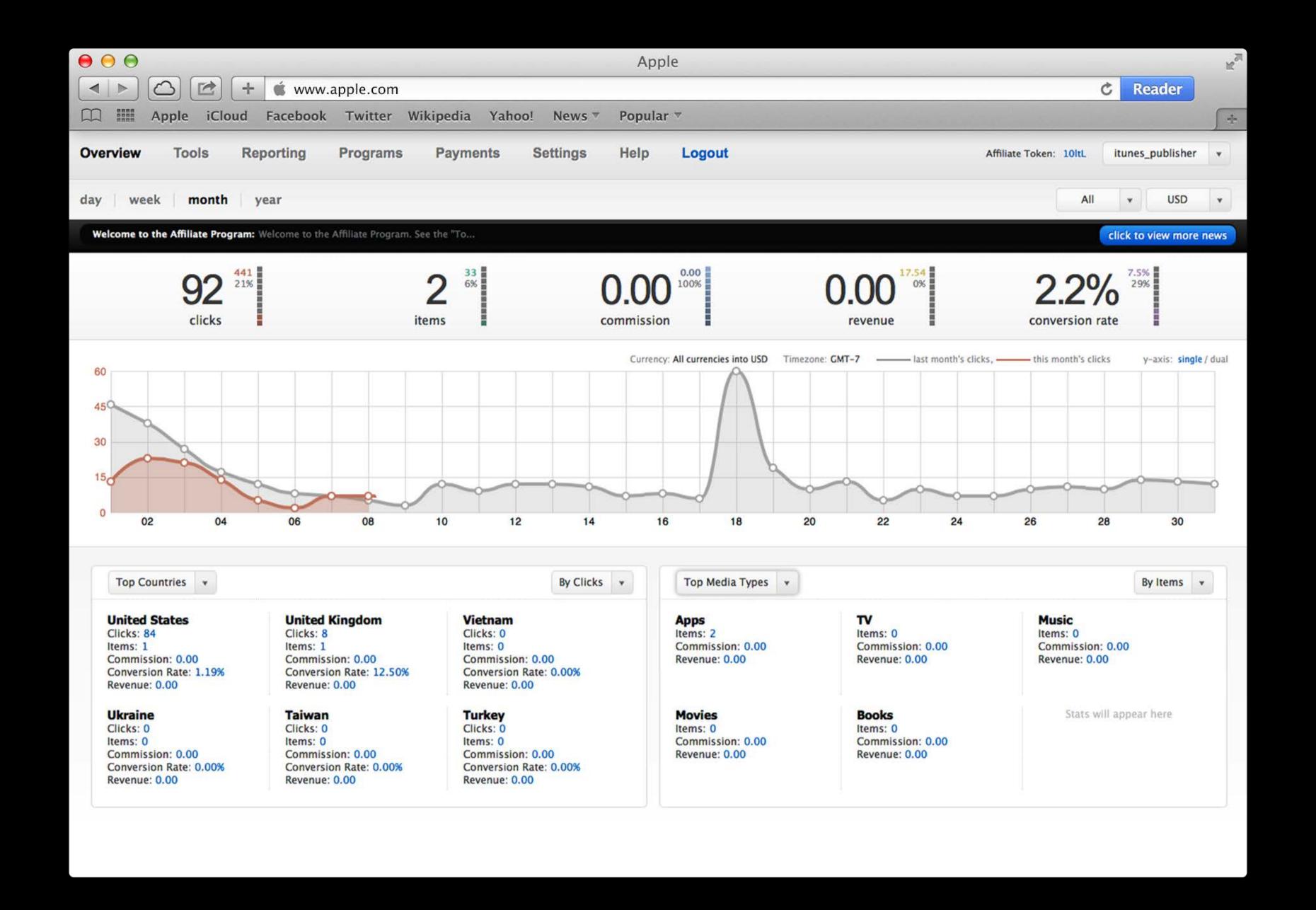


http://itunes.apple.com/us/app/remote/id284417350?mt=8?at=10ltL&ct=my-campaign

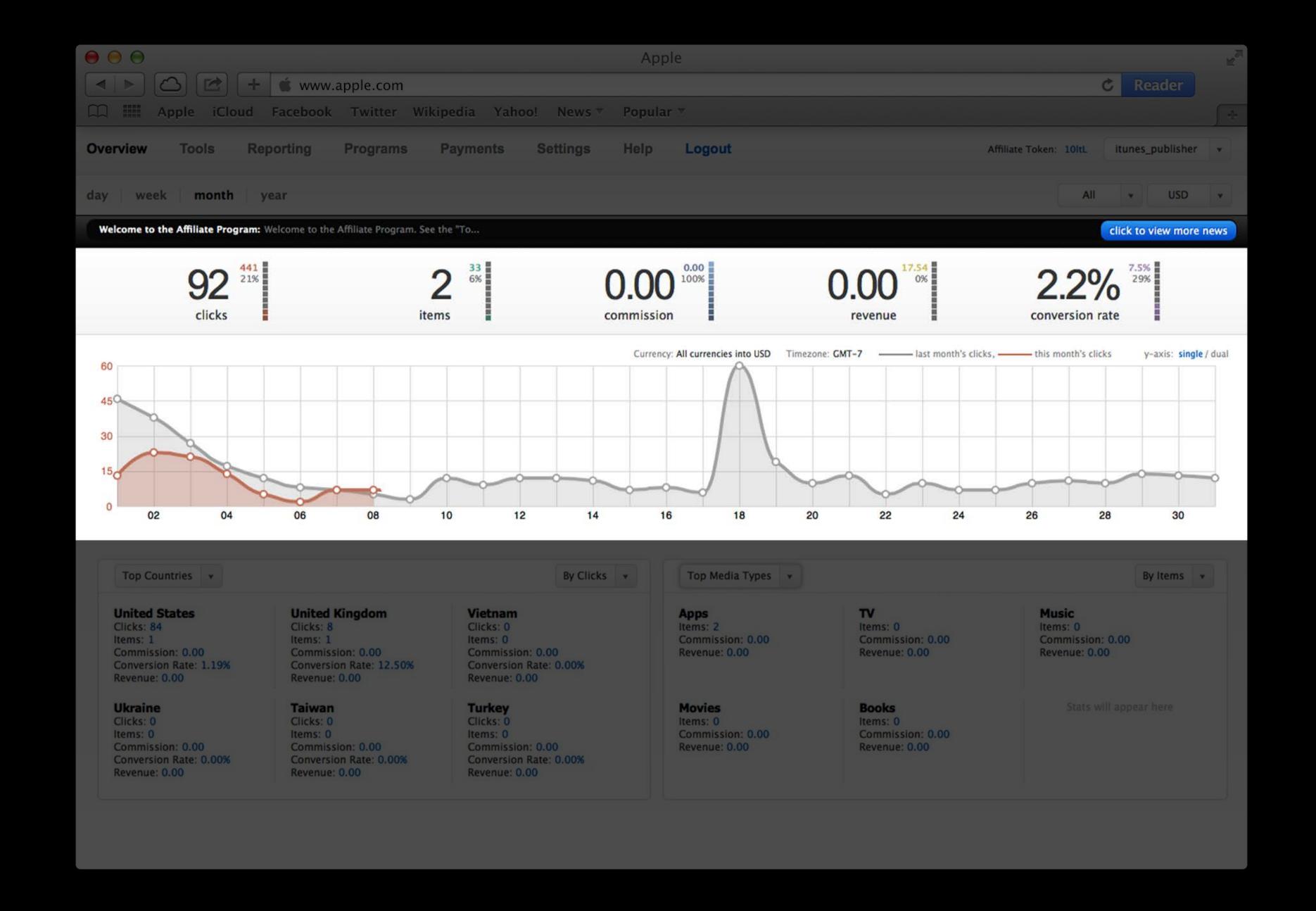


http://itunes.apple.com/us/app/remote/id284417350? mt=8&at=10ltL&ct=my-campaign

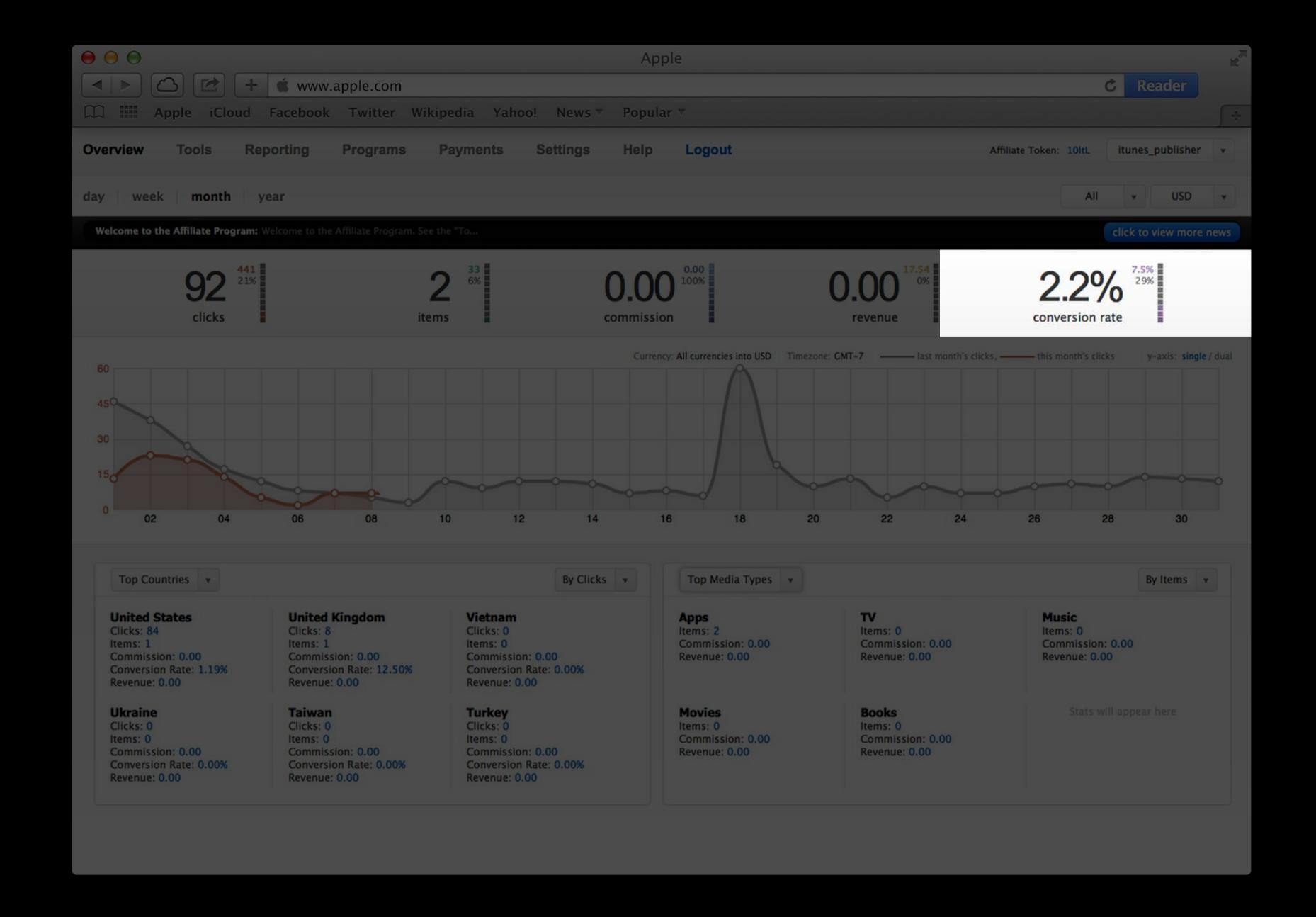




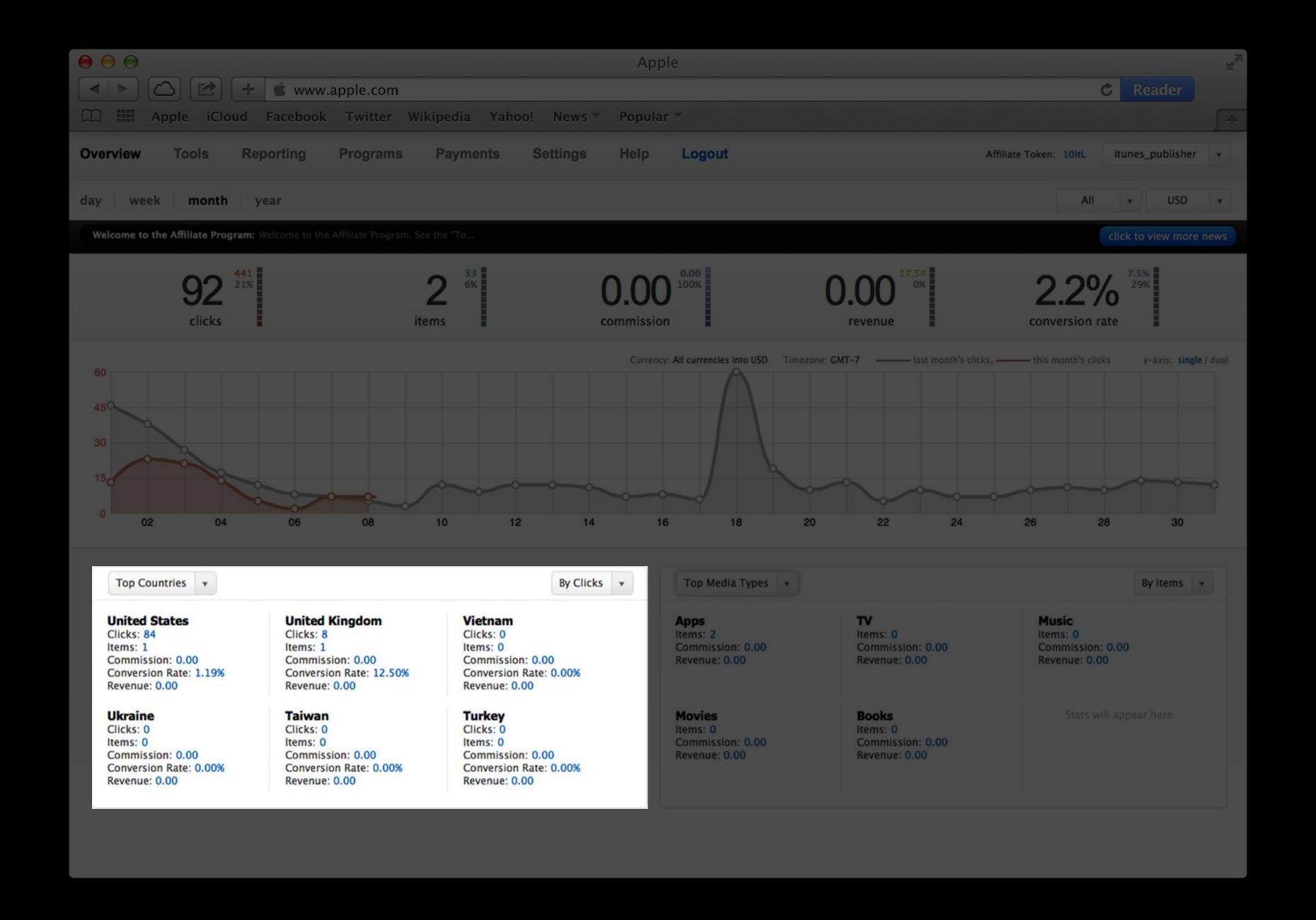




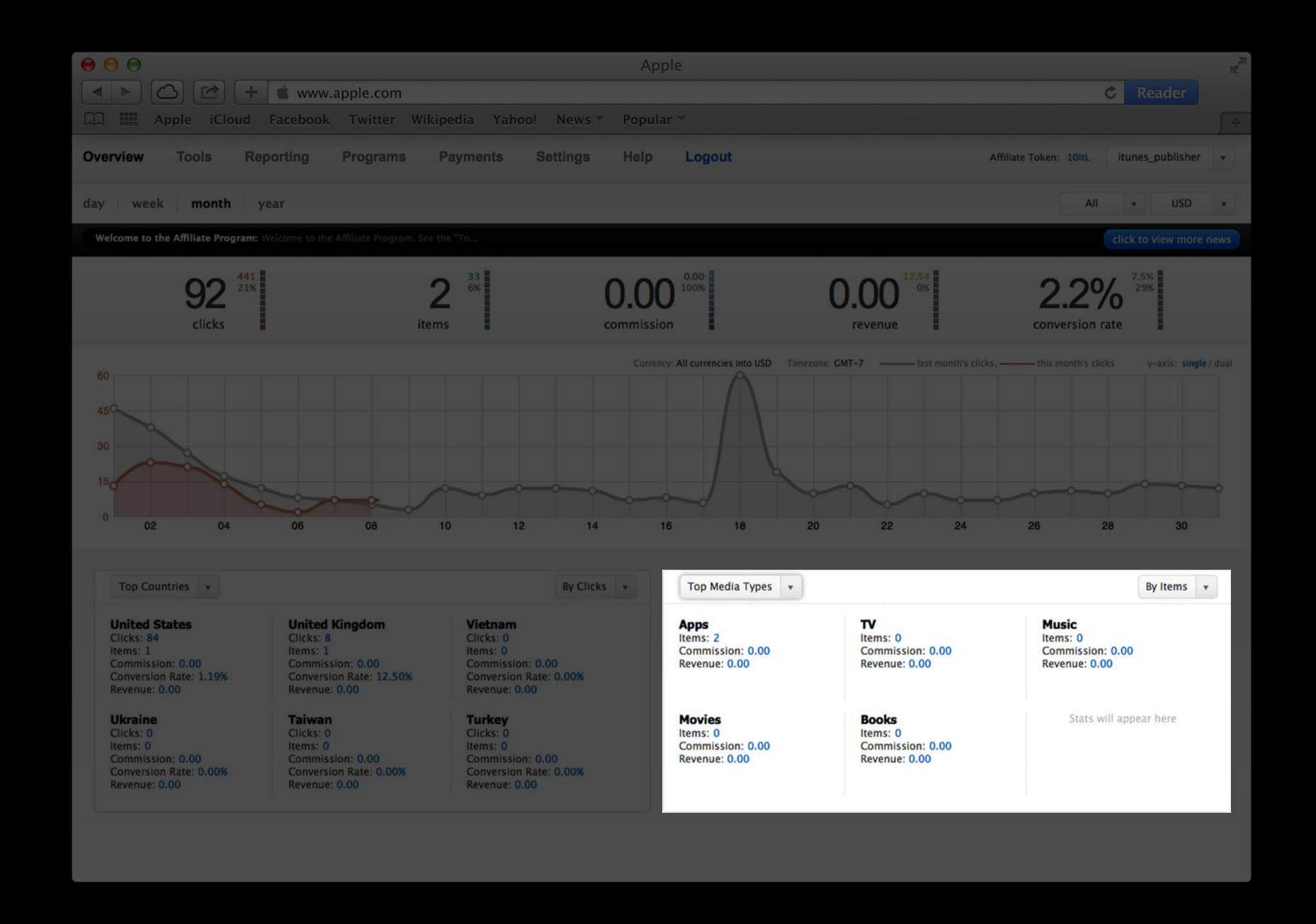




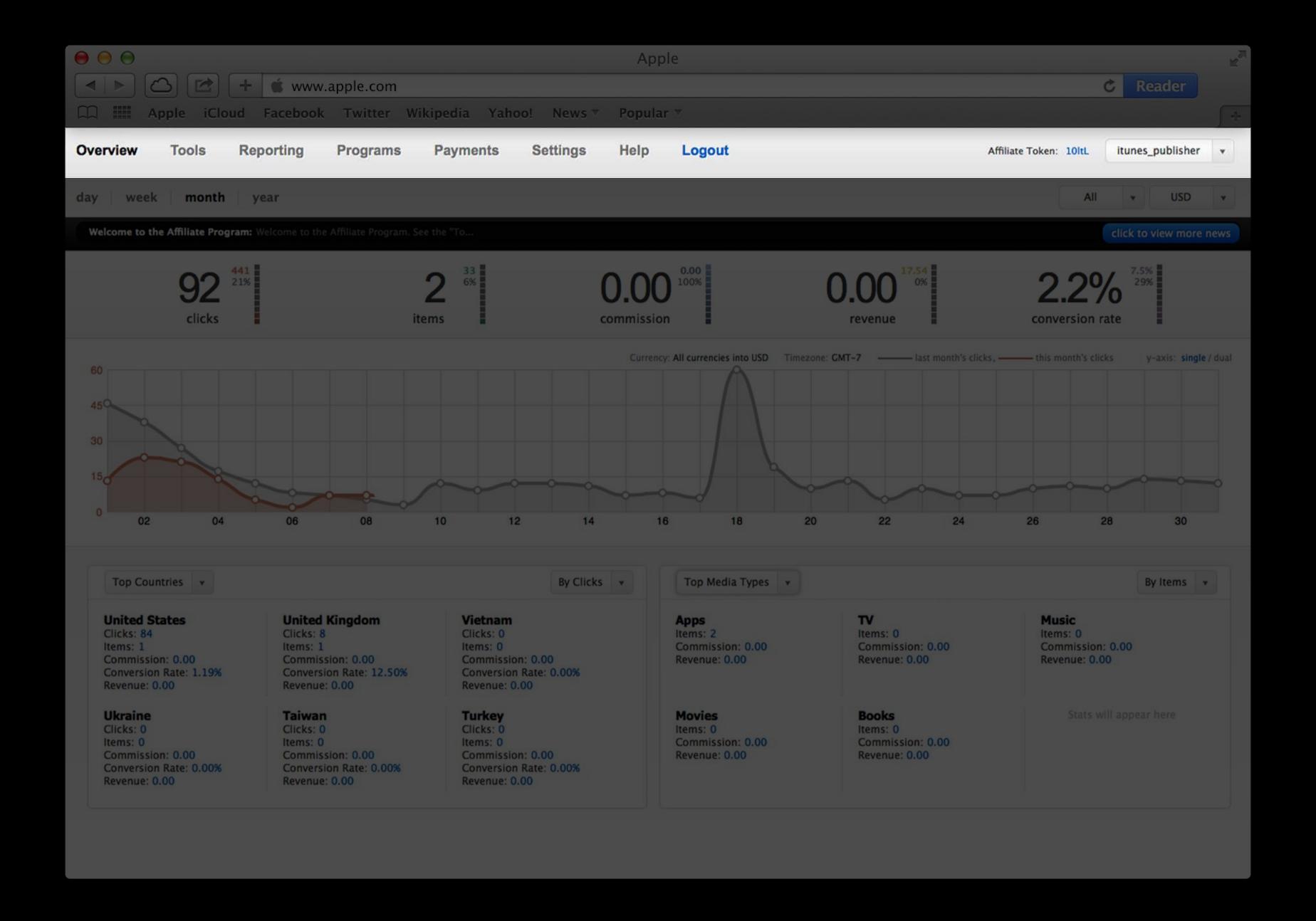




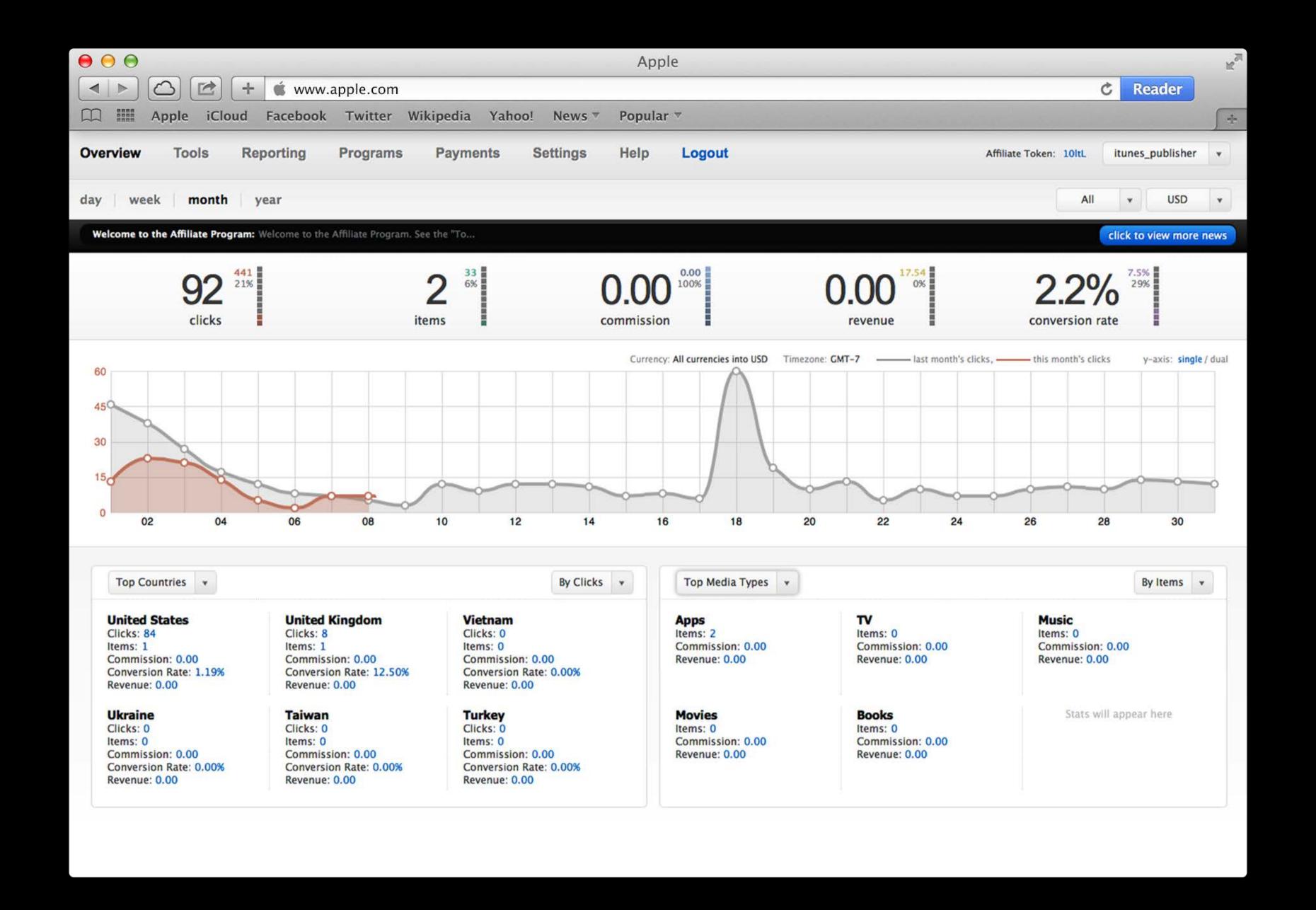












Simple tools to get started quickly

Advanced tools for discovering content

Smart App Banners for mobile Safari

Store Kit Product Sheet integration now supported

Creating iTunes Radio stations

Collection Builder for dynamic playlists

#### Simple tools to get started quickly

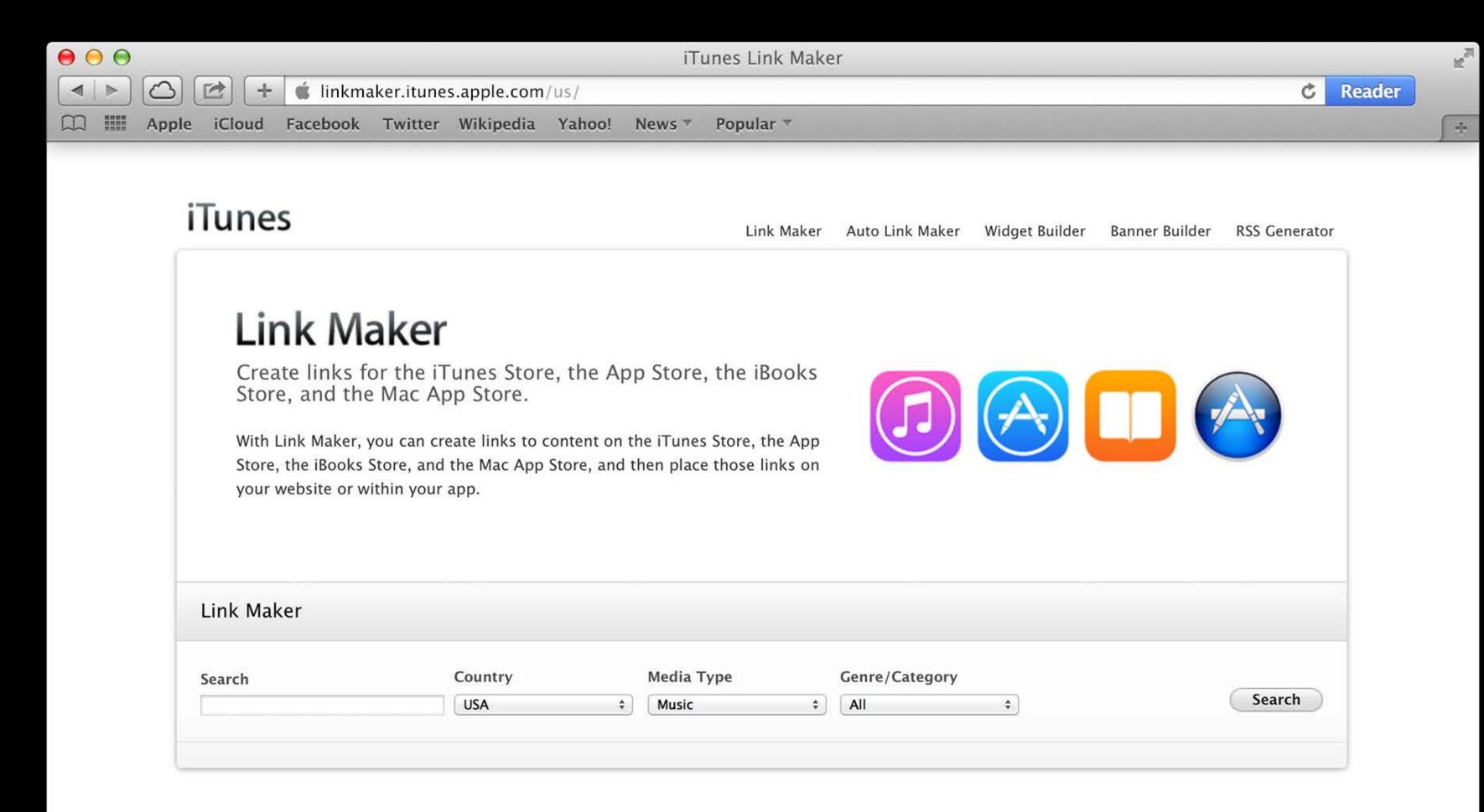
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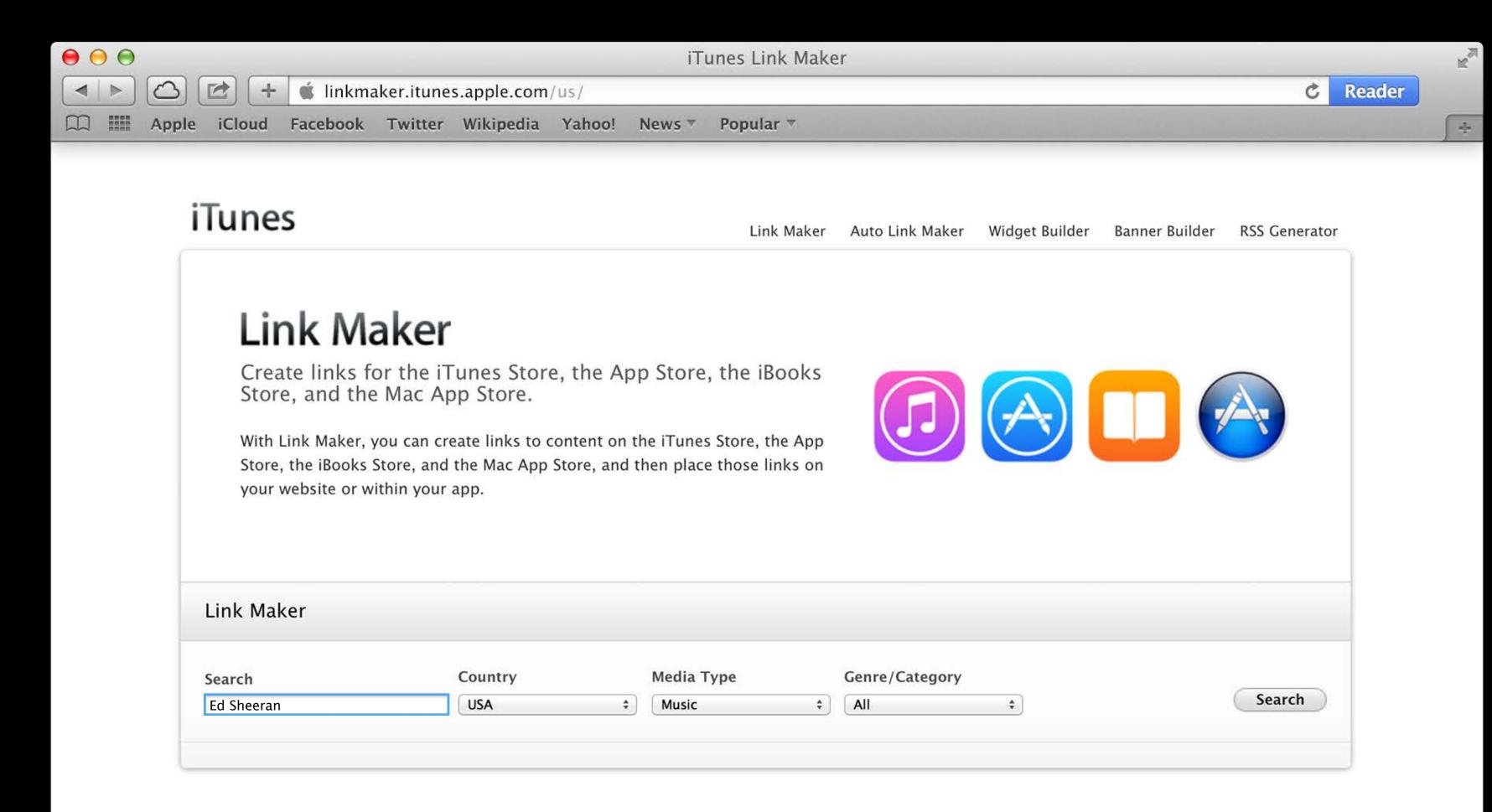
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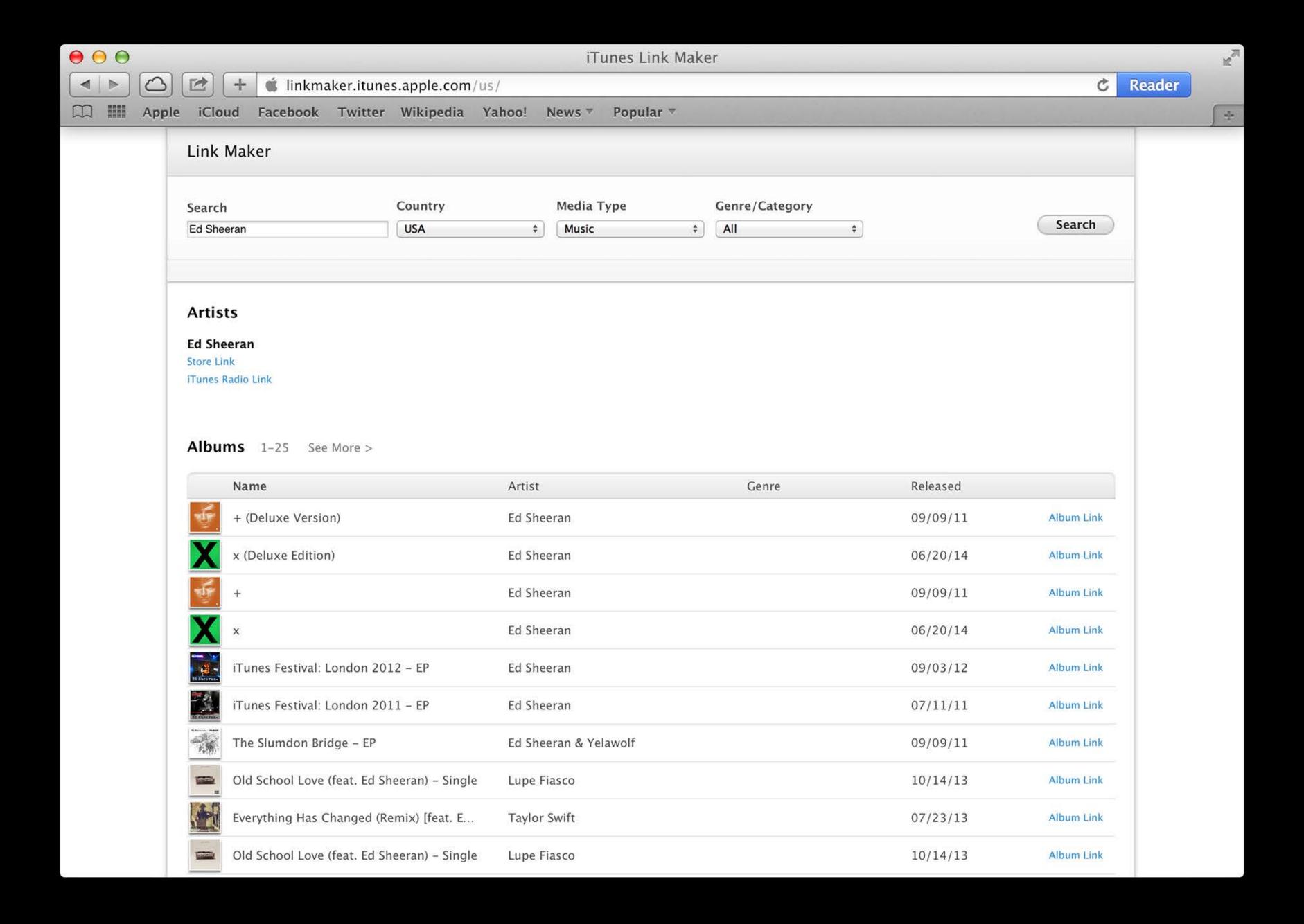
The Link Maker tool is provided by Apple as an accommodation only. Apple assumes no responsibility for your use of any links, and makes no representation regarding their accuracy or performance. Nothing shall be construed as permission or a grant by Apple in relation to the use of any artist, track or album name, and you agree that any use by you, or result from your use, shall be solely your responsibility. Apple reserves the right to de-activate links at its sole discretion.

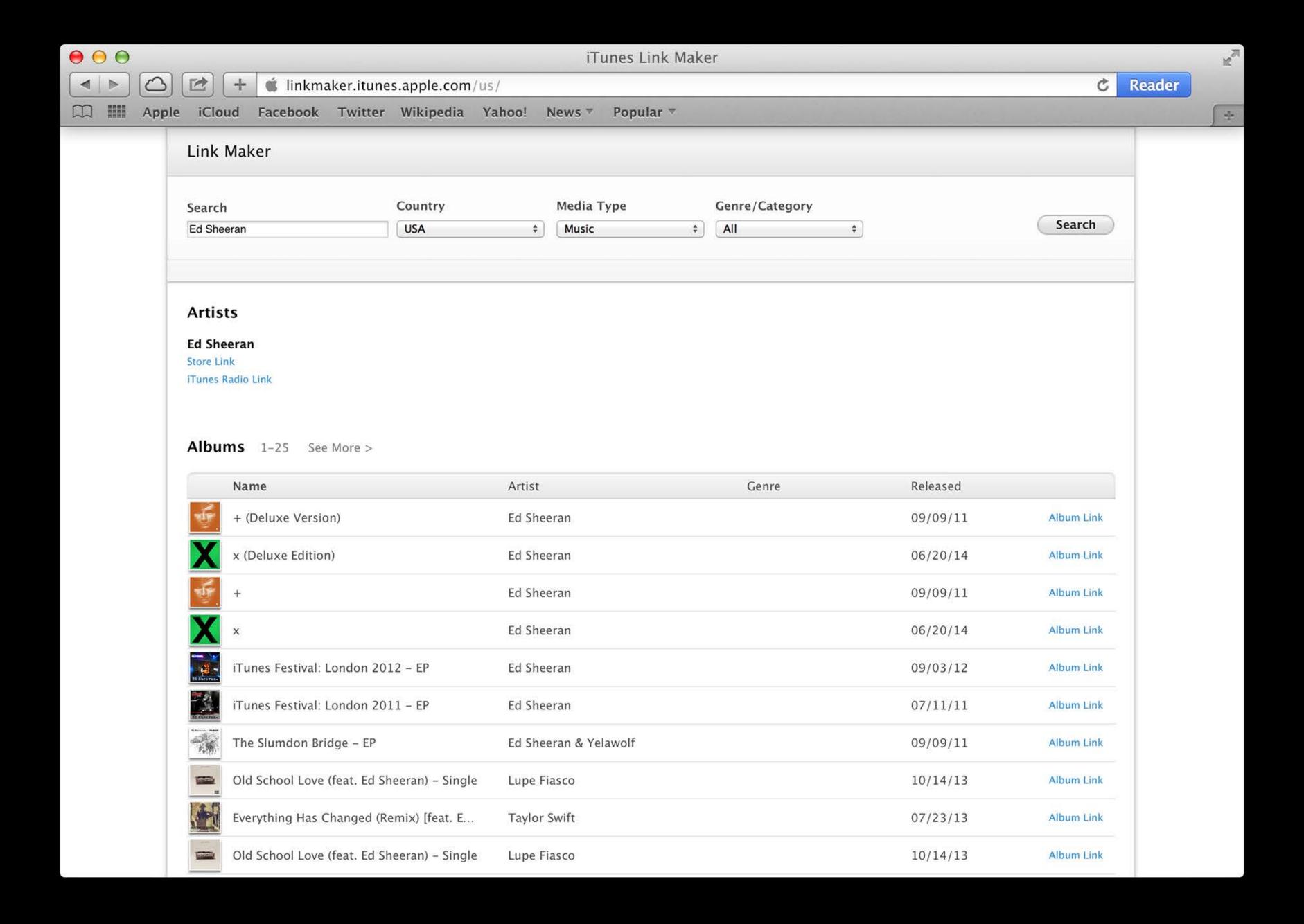
Copyright 2013 Apple Inc. All rights reserved.

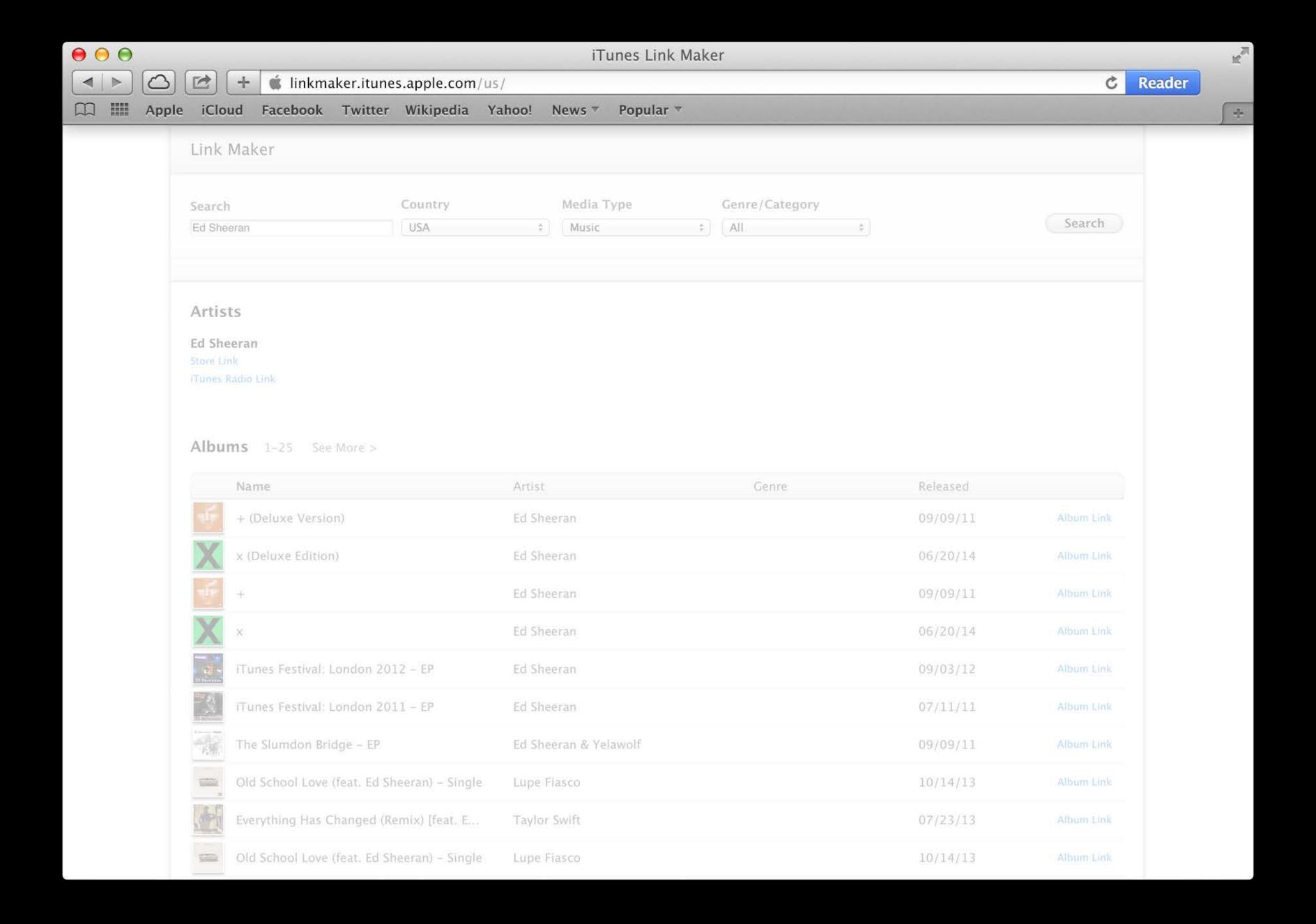


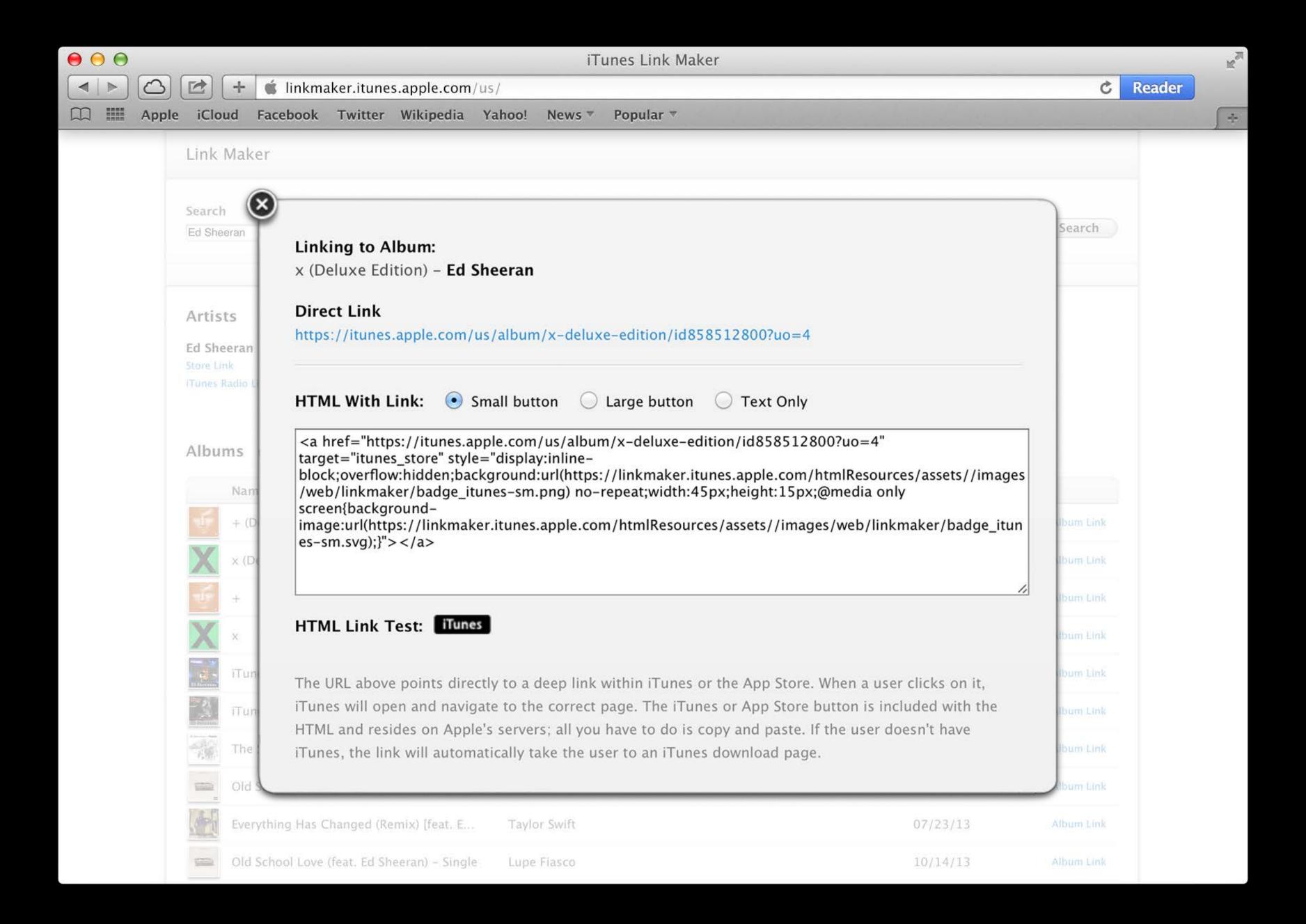
The Link Maker tool is provided by Apple as an accommodation only. Apple assumes no responsibility for your use of any links, and makes no representation regarding their accuracy or performance. Nothing shall be construed as permission or a grant by Apple in relation to the use of any artist, track or album name, and you agree that any use by you, or result from your use, shall be solely your responsibility. Apple reserves the right to de-activate links at its sole discretion.

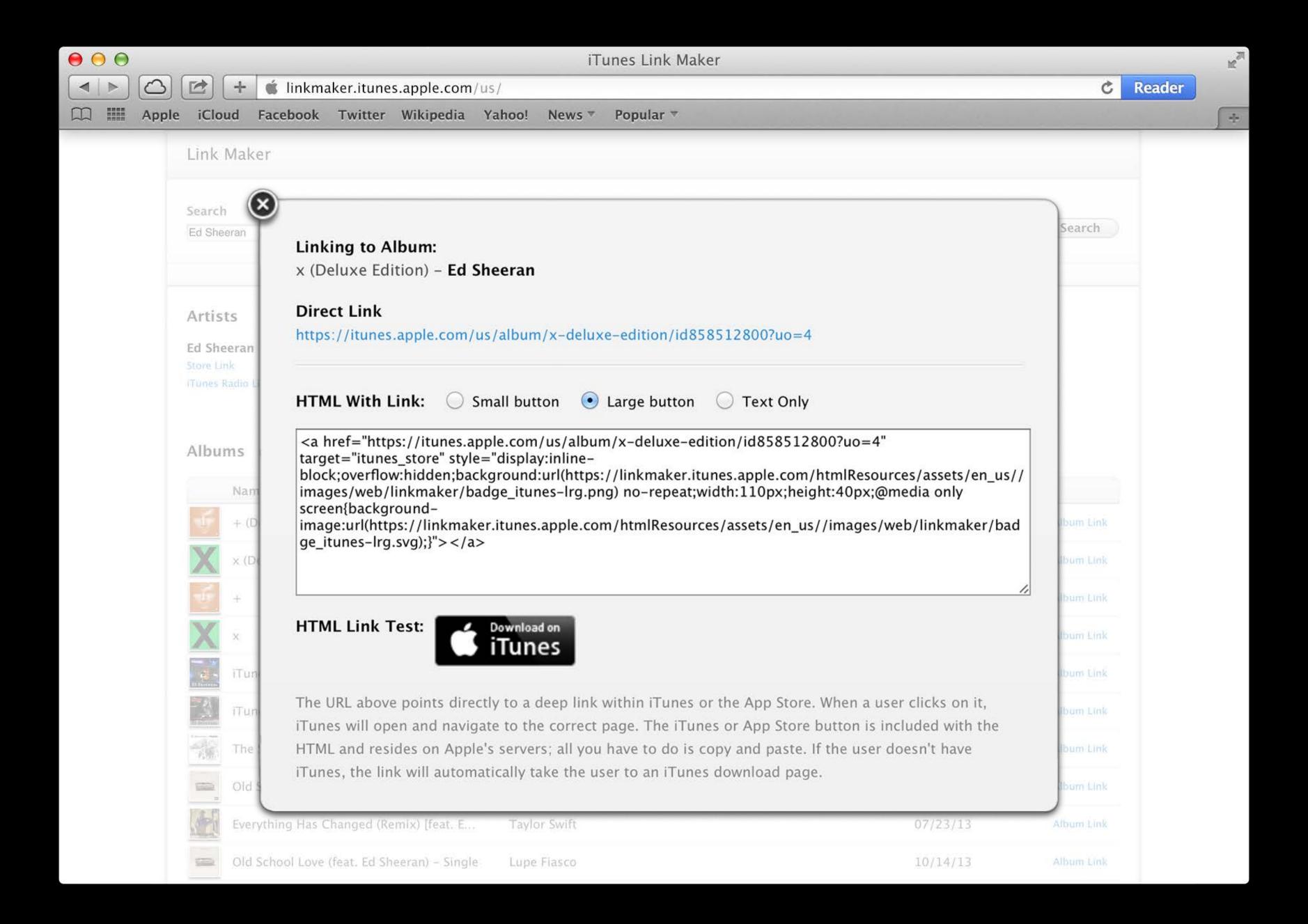
Copyright 2013 Apple Inc. All rights reserved.

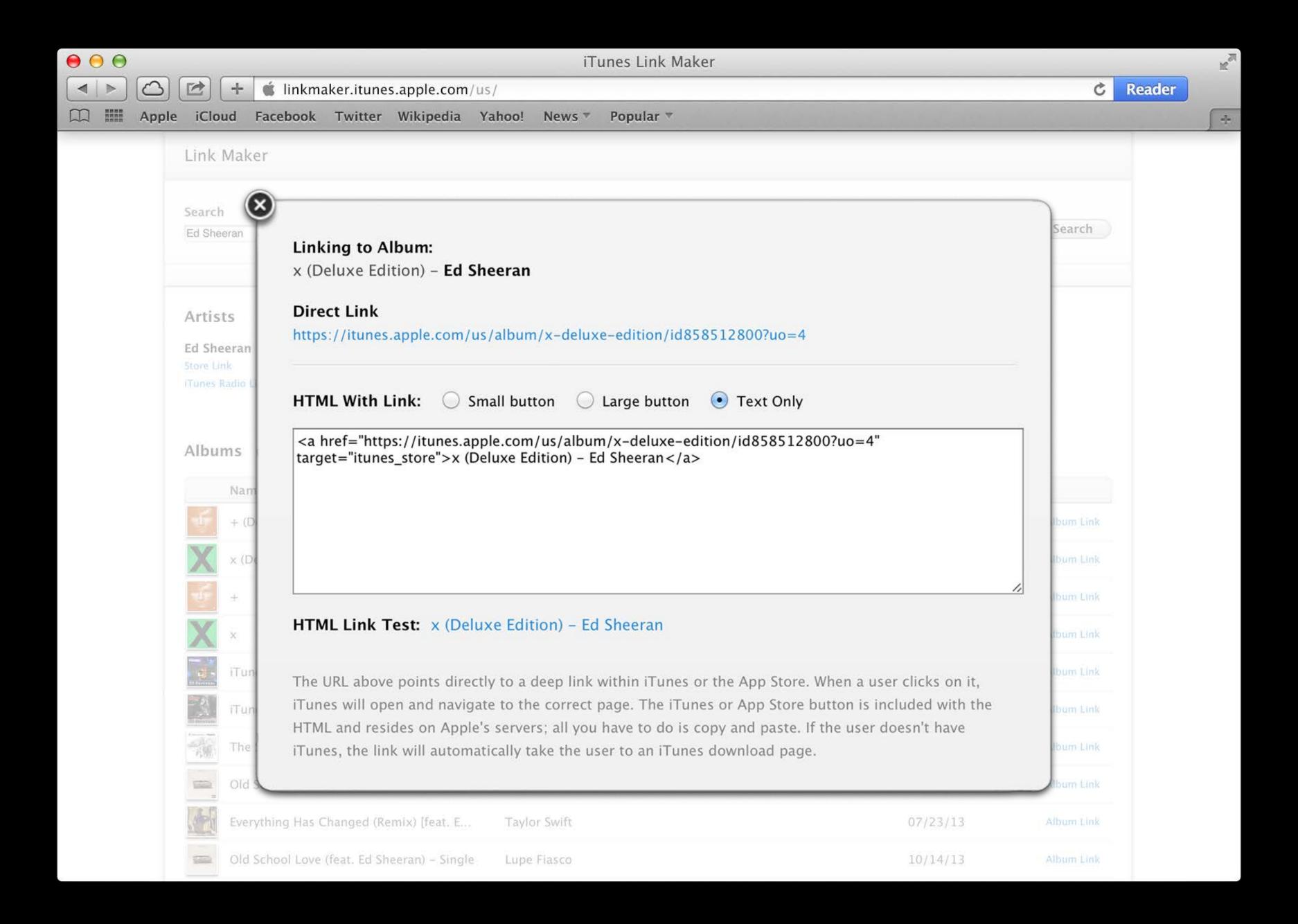






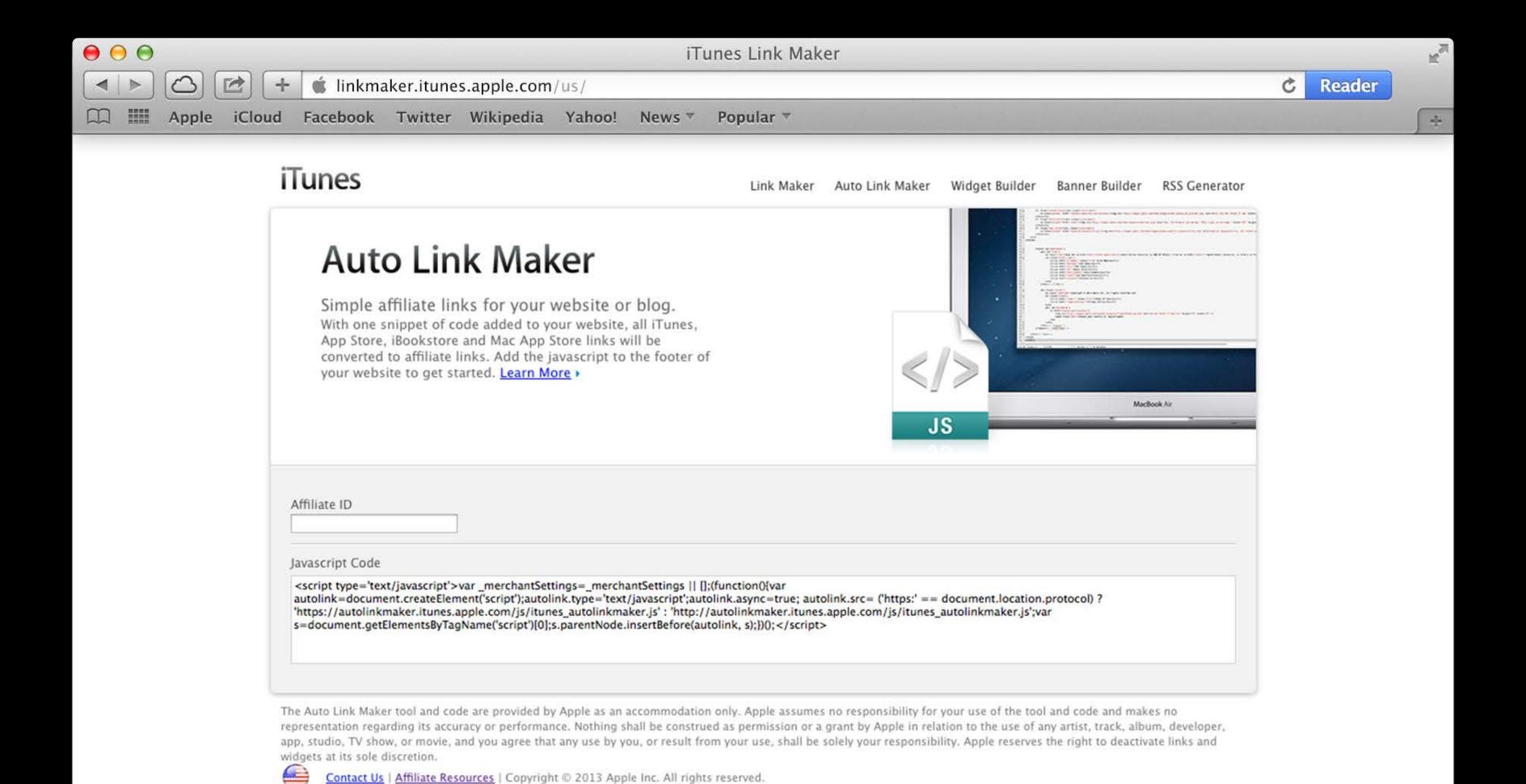






### Auto Link Maker





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## Search and Lookup API

iTunes search and metadata lookup on the web

## Search and Lookup API

iTunes search and metadata lookup on the web

Two main actions available:

- Search—Find content by terms
- Lookup—Fetch content metadata via IDs

Responses in JSON format

# Search API Query Params

# Search API Query Params

Required:"term"

# Search API Query Params

Required:"term"

Many modifiers available

Required:"term"

Many modifiers available

"language"

Required:"term"

- "language"
- "media"

Required:"term"

- "language"
- "media"
  - Even more specific—"entity"

Required:"term"

- "language"
- "media"
  - Even more specific—"entity"
- "attribute"

Required:"term"

- "language"
- "media"
  - Even more specific—"entity"
- "attribute"
- "limit"

Required:"term"

- "language"
- "media"
  - Even more specific—"entity"
- "attribute"
- "limit"
- "callback"

Required:"term"

Many modifiers available

- "language"
- "media"
  - Even more specific—"entity"
- "attribute"
- "limit"
- "callback"

Results are JSON dictionaries sorted by relevancy

Required:"id"

Required:"id"

Required:"id"

Similar modifiers to Search API:

"language"

Required:"id"

- "language"
- "callback"

Required:"id"

- "language"
- "callback"
- "entity"

Required:"id"

- "language"
- "callback"
- "entity"
- Results are JSON dictionaries

## Sample Response

#### Sample Response

```
"artistId": 284417353,
"artistName": "Apple",
"artistViewUrl": "...",
"artworkUrl512": "...",
"averageUserRating": 3.5,
"averageUserRatingForCurrentVersion": 4.0,
"bundleId": "com.apple.iMovie",
"contentAdvisoryRating": "4+",
"currency": "USD",
"description": "iMovie puts ...",
"features": [ ... ],
"fileSizeBytes": "634892799",
"formattedPrice": "$4.99",
"genreIds": [ "6008", "6012" ],
"genres": [ ... ],
"isGameCenterEnabled": false,
```

```
"kind": "software",
"languageCodesISO2A": [ ... ],
"price": 4.99,
"releaseDate": "2010-06-24T07:00:00Z",
"releaseNotes": "All-new, streamlined...",
"screenshotUrls": [ ... ],
"sellerName": "Apple Inc.",
"sellerUrl": "...",
"supportedDevices": [ ... ],
"trackContentRating": "4+",
"trackId": 377298193,
"trackName": "iMovie",
"trackViewUrl": "...",
"userRatingCount": 17242,
"userRatingCountForCurrentVersion": 2414,
"version": "2.0",
"wrapperType": "software"
```

https://itunes.apple.com/us/search?term=The+A+Team

https://itunes.apple.com/us/search?term=The+A+Team

https://itunes.apple.com/us/search?term=The+A+Team&limit=1

https://itunes.apple.com/us/search?term=The+A+Team&limit=1

https://itunes.apple.com/us/search?term=The+A+Team&attribute=songTerm https://itunes.apple.com/us/search?term=The+A+Team&entity=song

https://itunes.apple.com/us/search?term=The+A+Team&limit=1

https://itunes.apple.com/us/search?term=The+A+Team&attribute=songTerm
https://itunes.apple.com/us/search?term=The+A+Team&entity=song

https://itunes.apple.com/us/search?term=The+A+Team&limit=1&media=music

https://itunes.apple.com/us/search?term=The+A+Team&limit=1&media=music

```
{ "artistName": "Ed Sheeran",
  "collectionId": 448213992,
  "collectionName": "+ (Deluxe Version)",
  "kind": "song",
  "trackId": 448213995,
  "trackName": "The a Team",
  "trackPrice": 1.29,
...}
```

https://itunes.apple.com/gb/lookup?id=448213992

https://itunes.apple.com/gb/lookup?id=448213992

https://itunes.apple.com/gb/lookup?id=448213992&entity=song

https://itunes.apple.com/gb/lookup?id=448213992&entity=song

```
{ "collectionName": "+ (Deluxe Version)",
  "wrapperType": "collection", },
{ "trackName": "The a Team",
  "wrapperType": "track", },
{ "trackName": "Drunk",
  "wrapperType": "track", },
{ "trackName": "U.N.I.",
  "wrapperType": "track", },
```

#### Other Tools

Enterprise Partner Feeds



Bulk metadata for virtually all iTunes content



Bulk metadata for virtually all iTunes content

Downloaded for offline analysis



Bulk metadata for virtually all iTunes content

Downloaded for offline analysis

Multiple files representing database tables



Bulk metadata for virtually all iTunes content

Downloaded for offline analysis

Multiple files representing database tables

Aimed at organizations that need to run custom queries against iTunes content



Bulk metadata for virtually all iTunes content

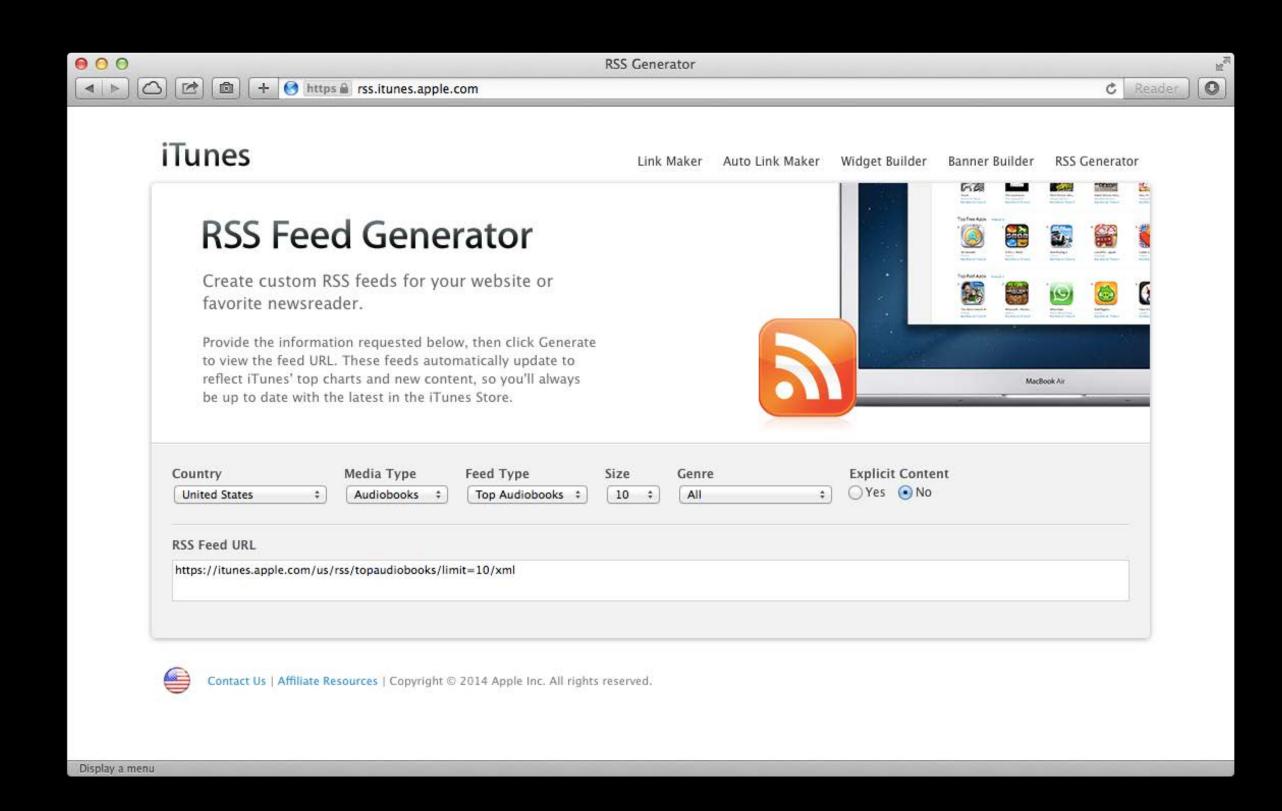
Downloaded for offline analysis

Multiple files representing database tables

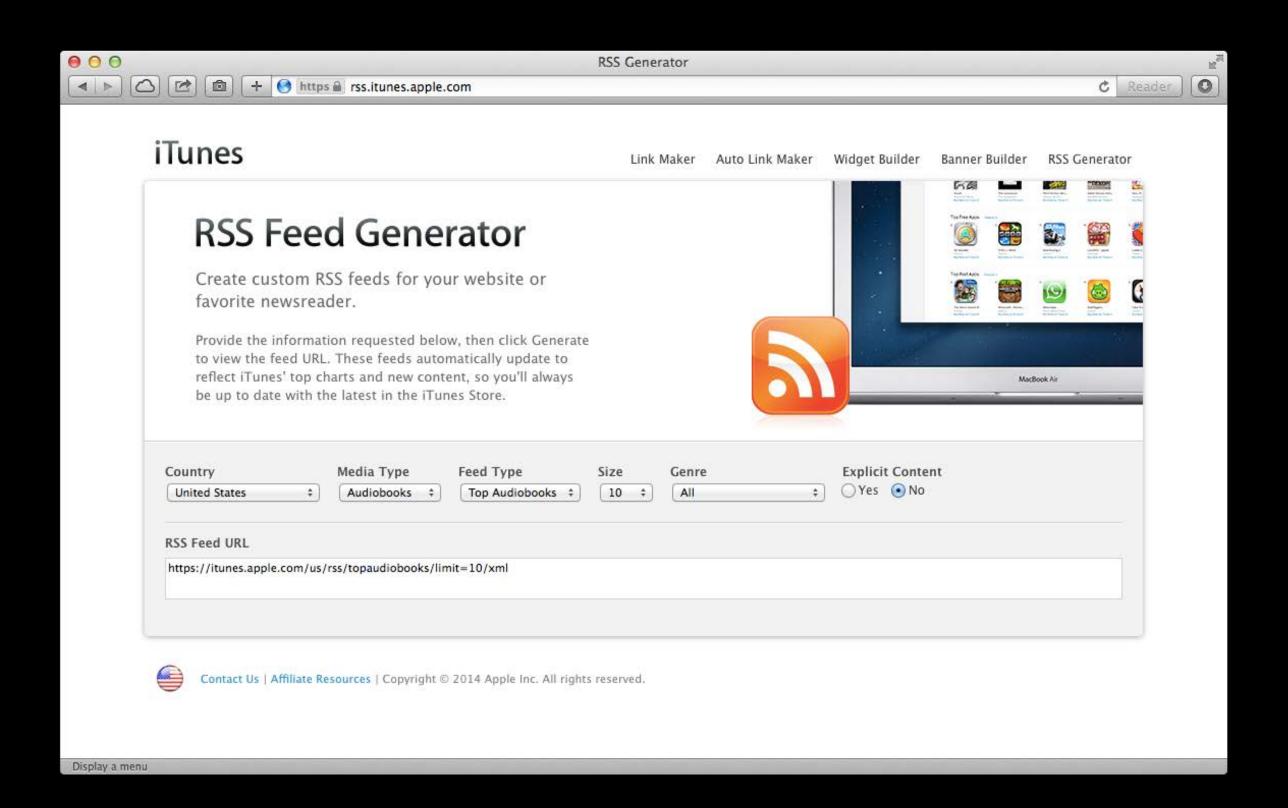
Aimed at organizations that need to run custom queries against iTunes content Importer script available

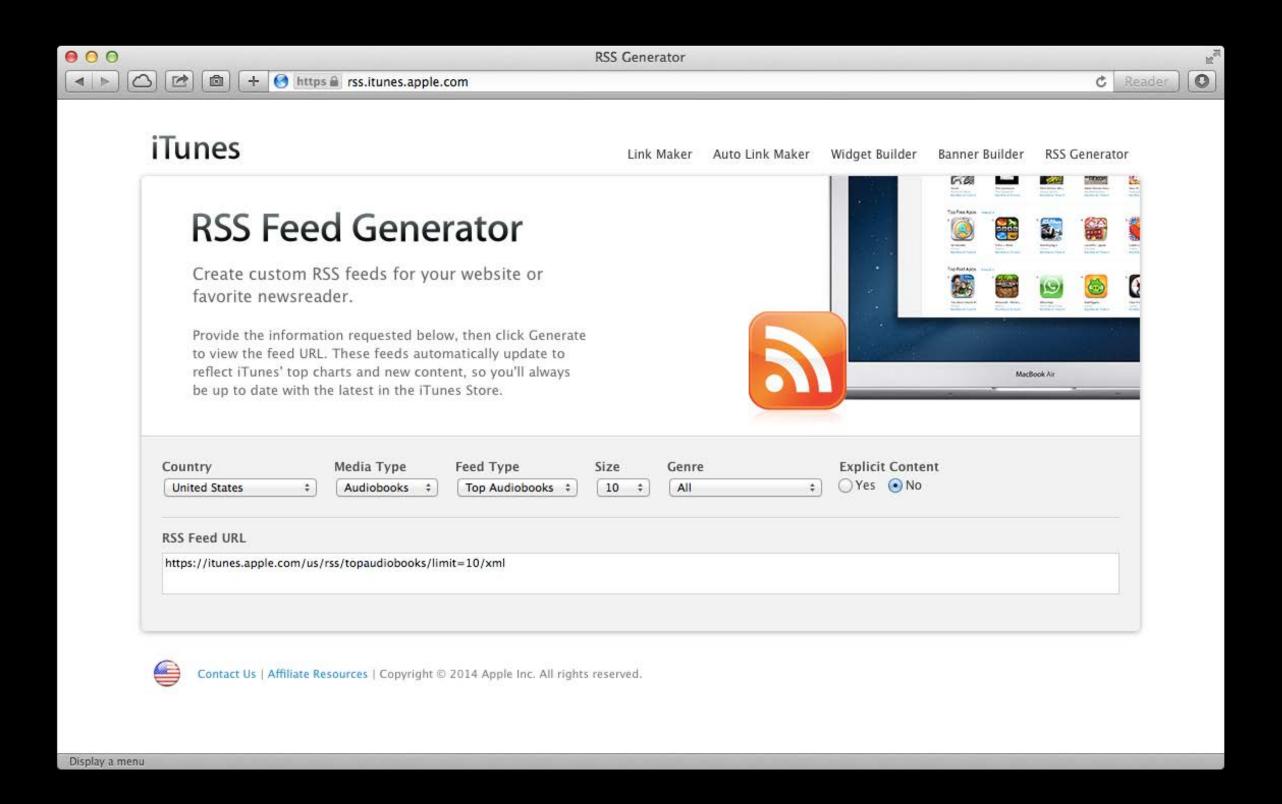


## Other Tools RSS Feeds



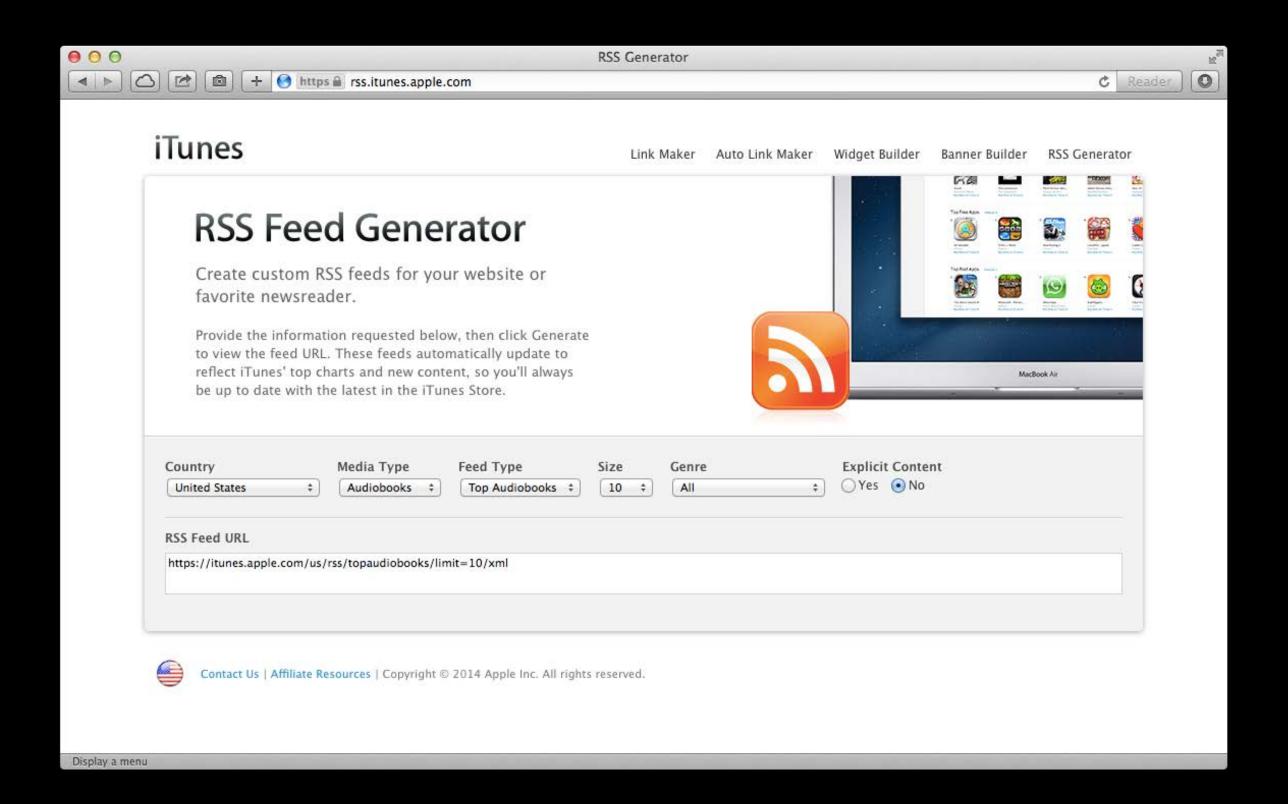
Dynamic Feeds for what's hot in the store



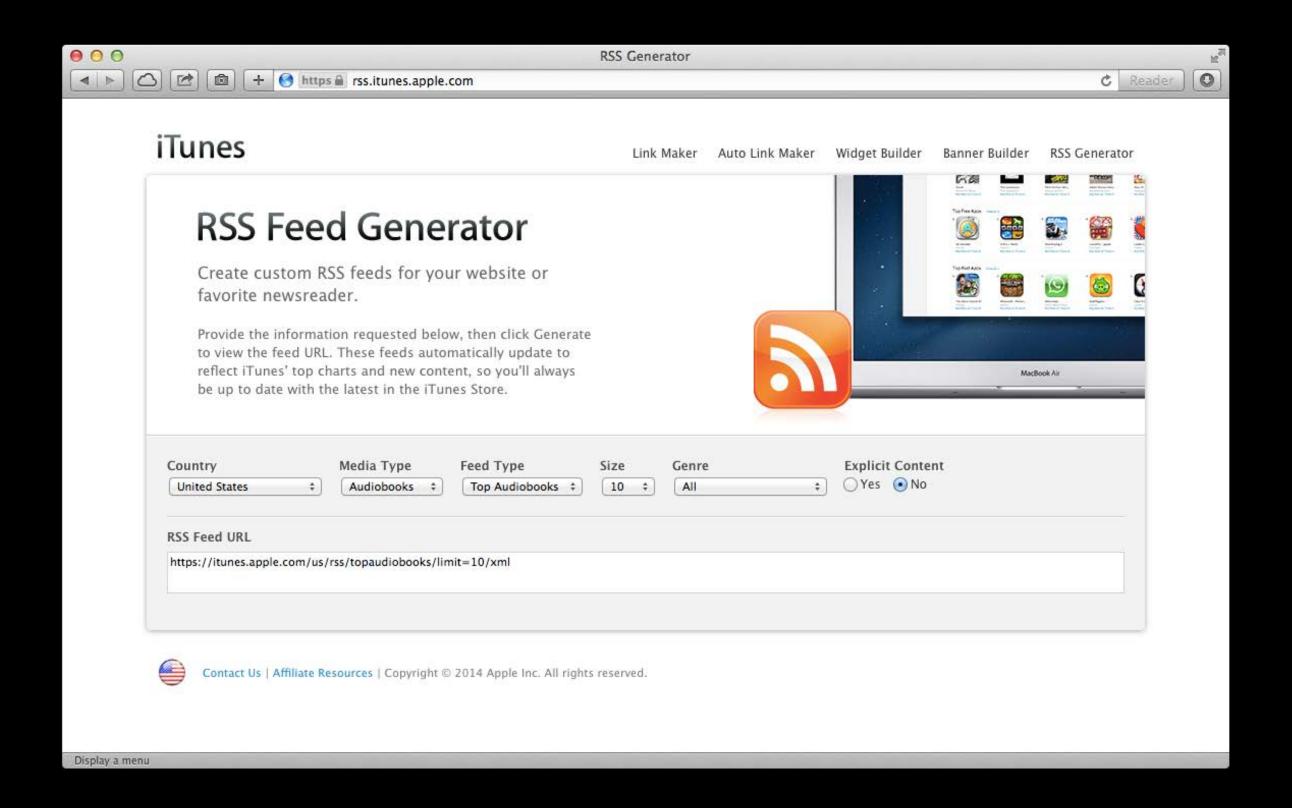


Dynamic Feeds for what's hot in the store Several Options:

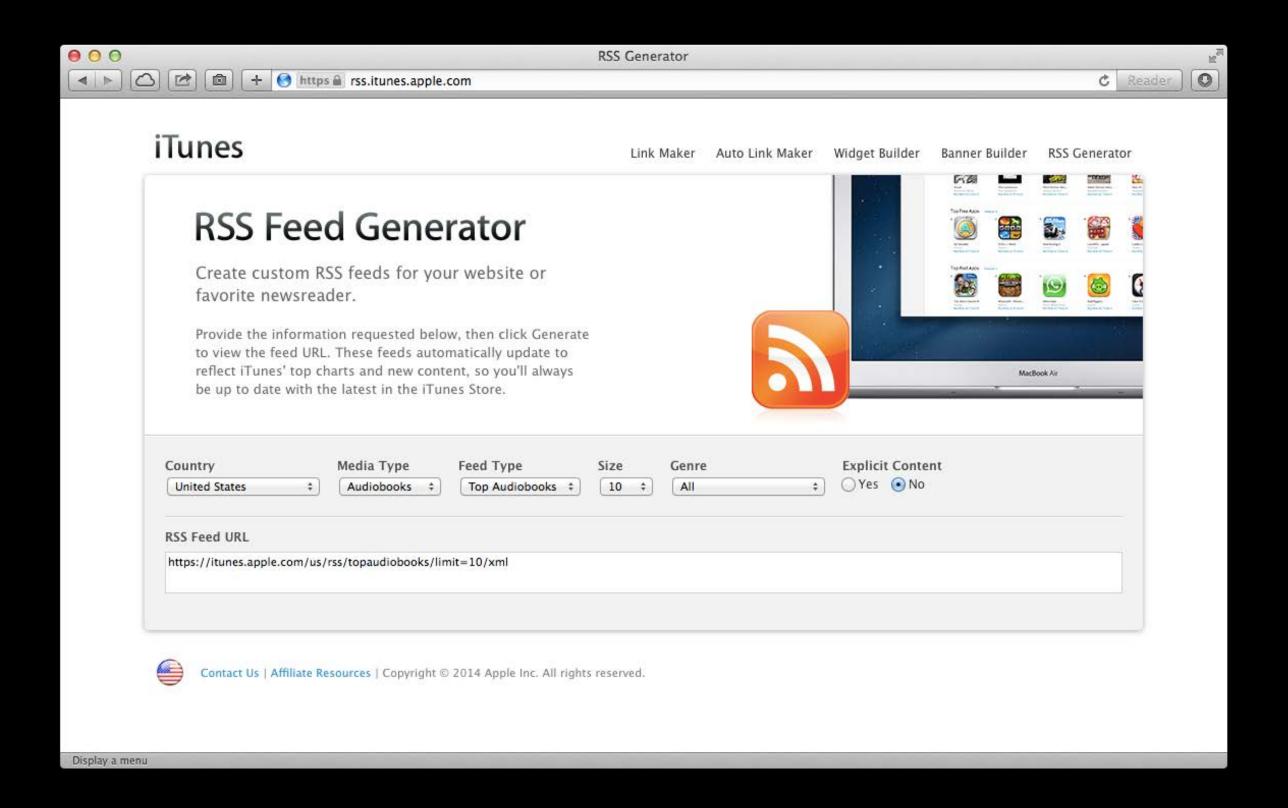
Most Popular



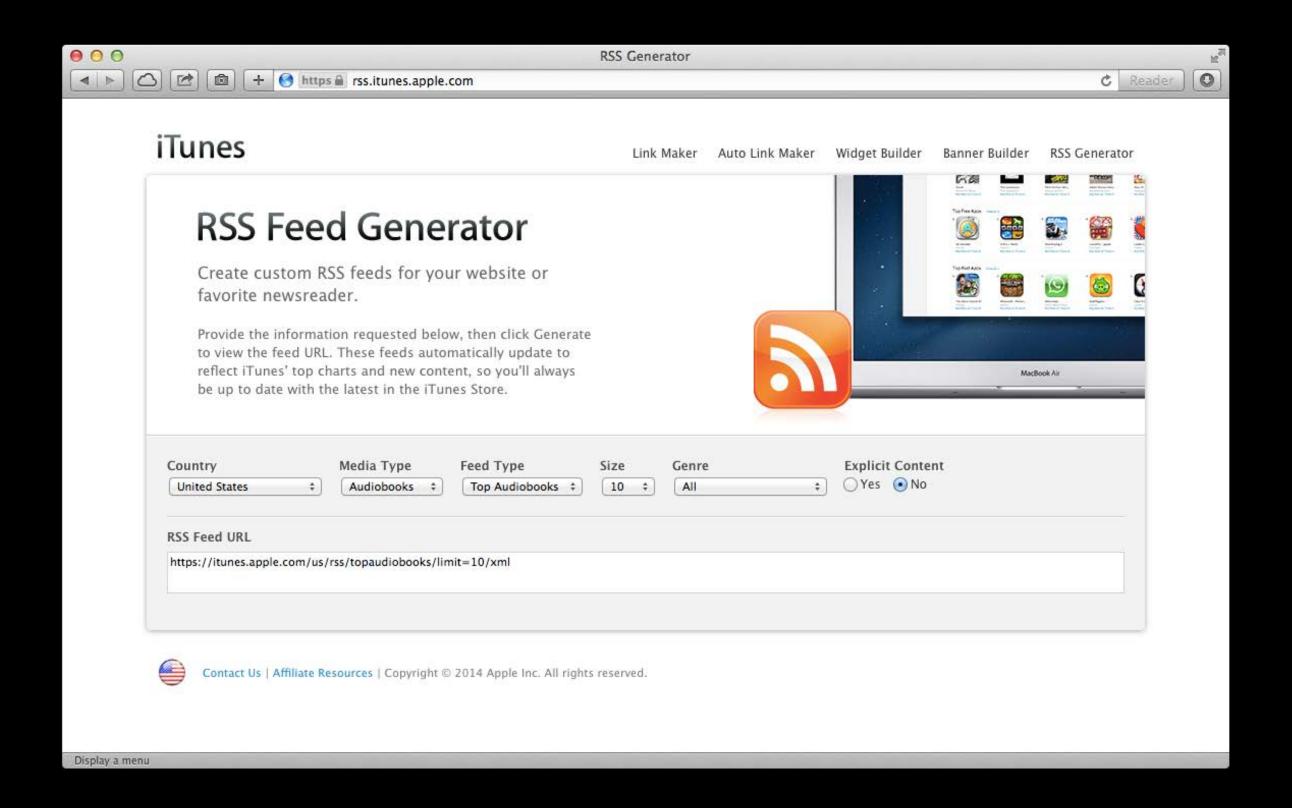
- Most Popular
- New / Recently Added



- Most Popular
- New / Recently Added
- Featured Content



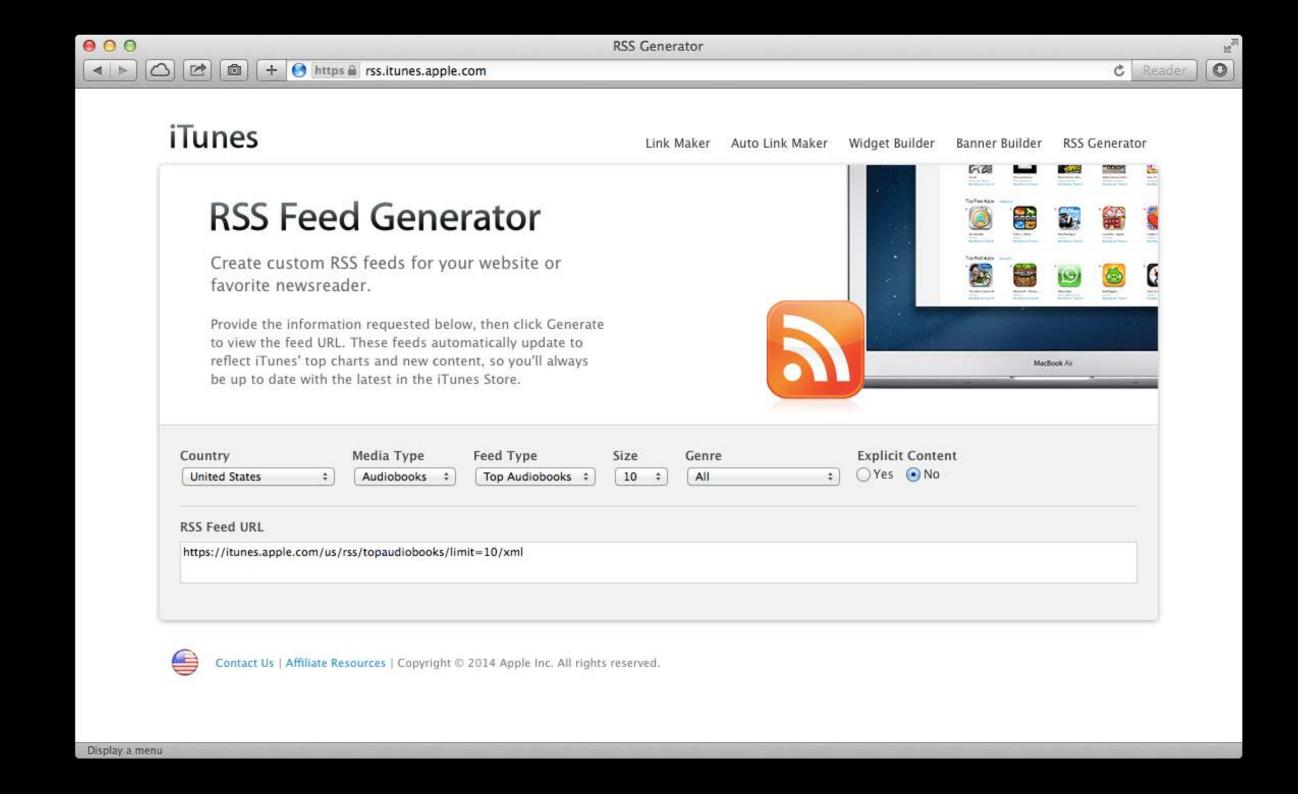
- Most Popular
- New / Recently Added
- Featured Content
- Customer Reviews



Dynamic Feeds for what's hot in the store Several Options:

- Most Popular
- New / Recently Added
- Featured Content
- Customer Reviews

Available in Atom and JSON formats



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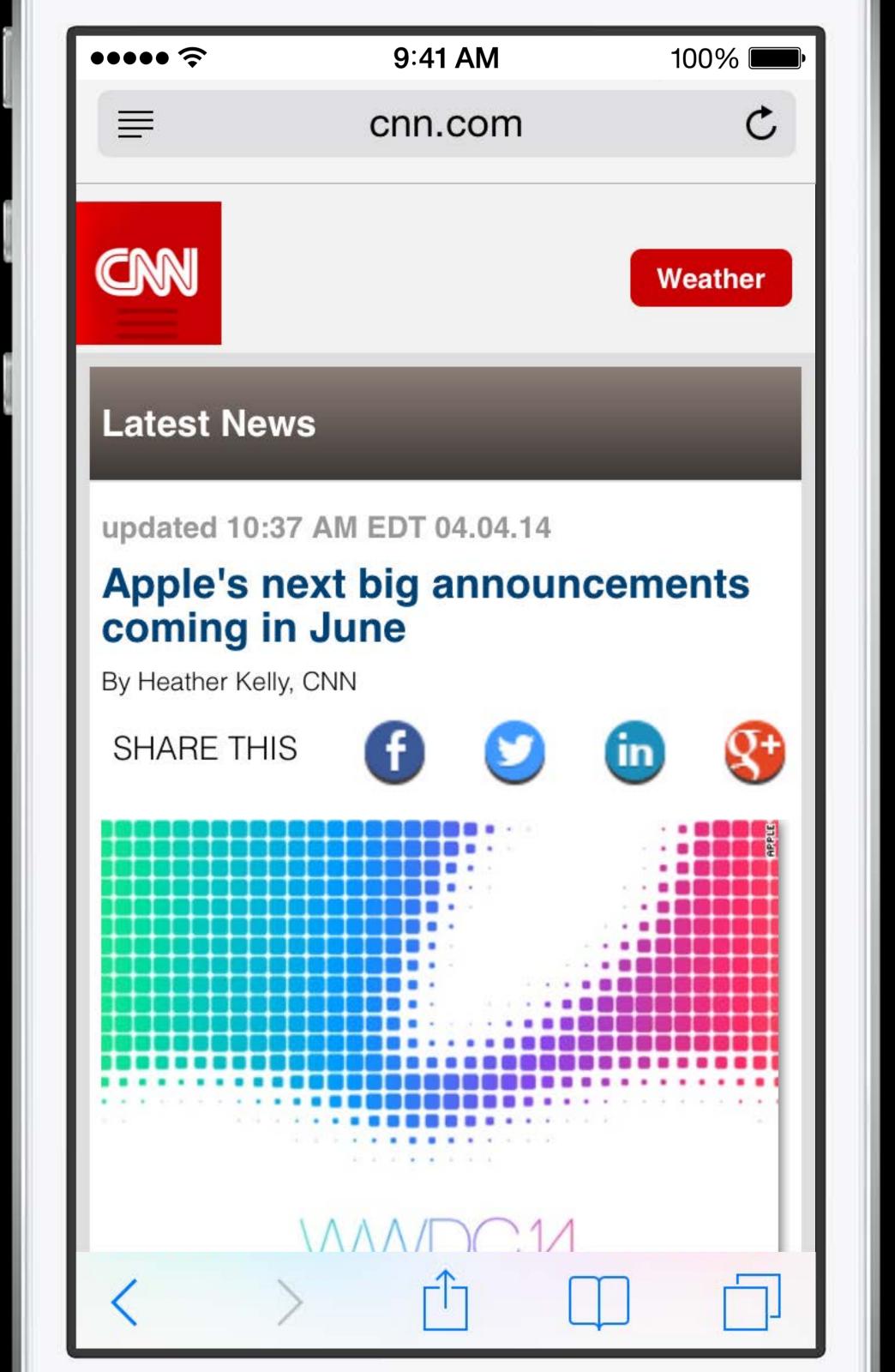
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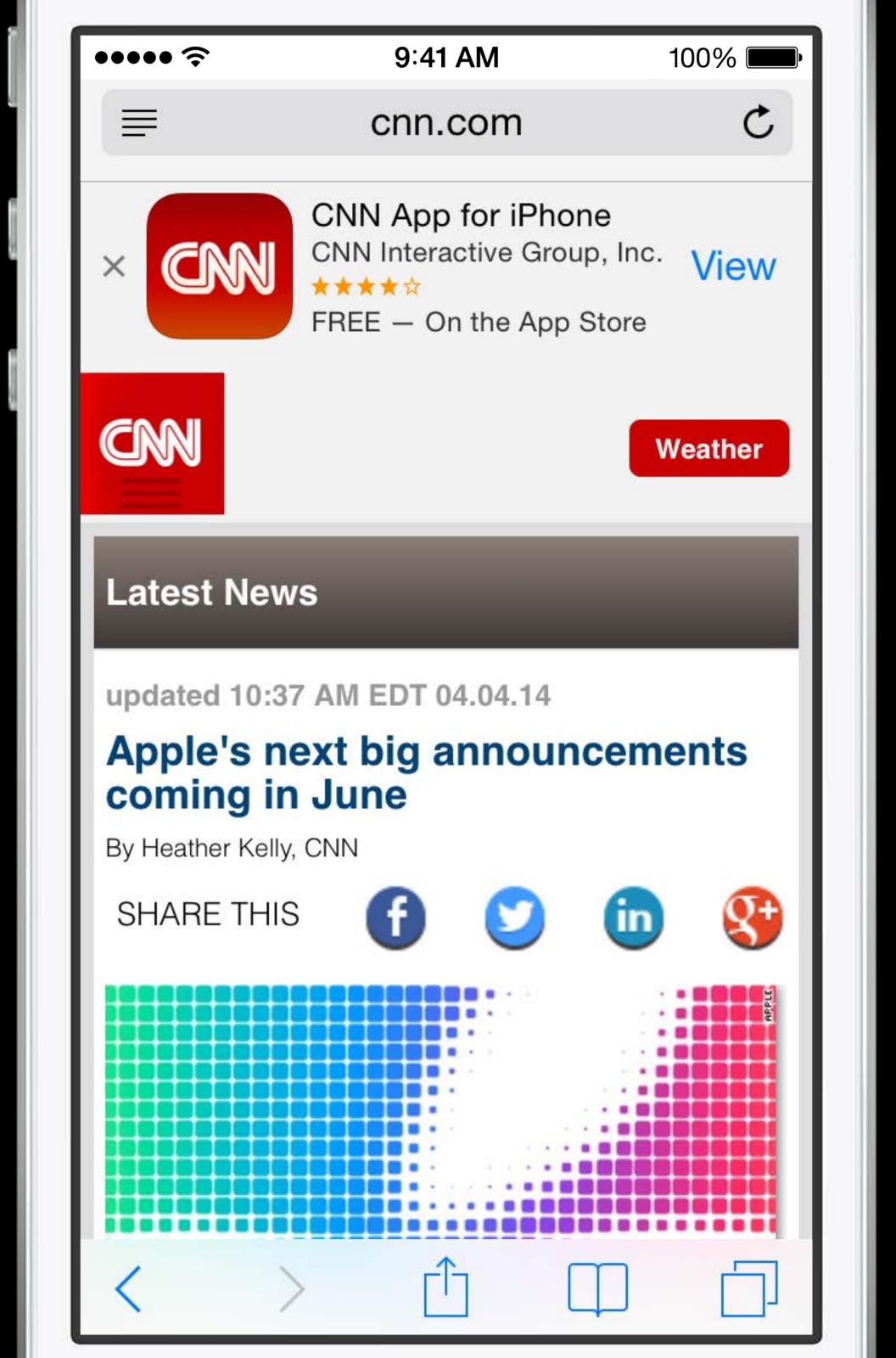
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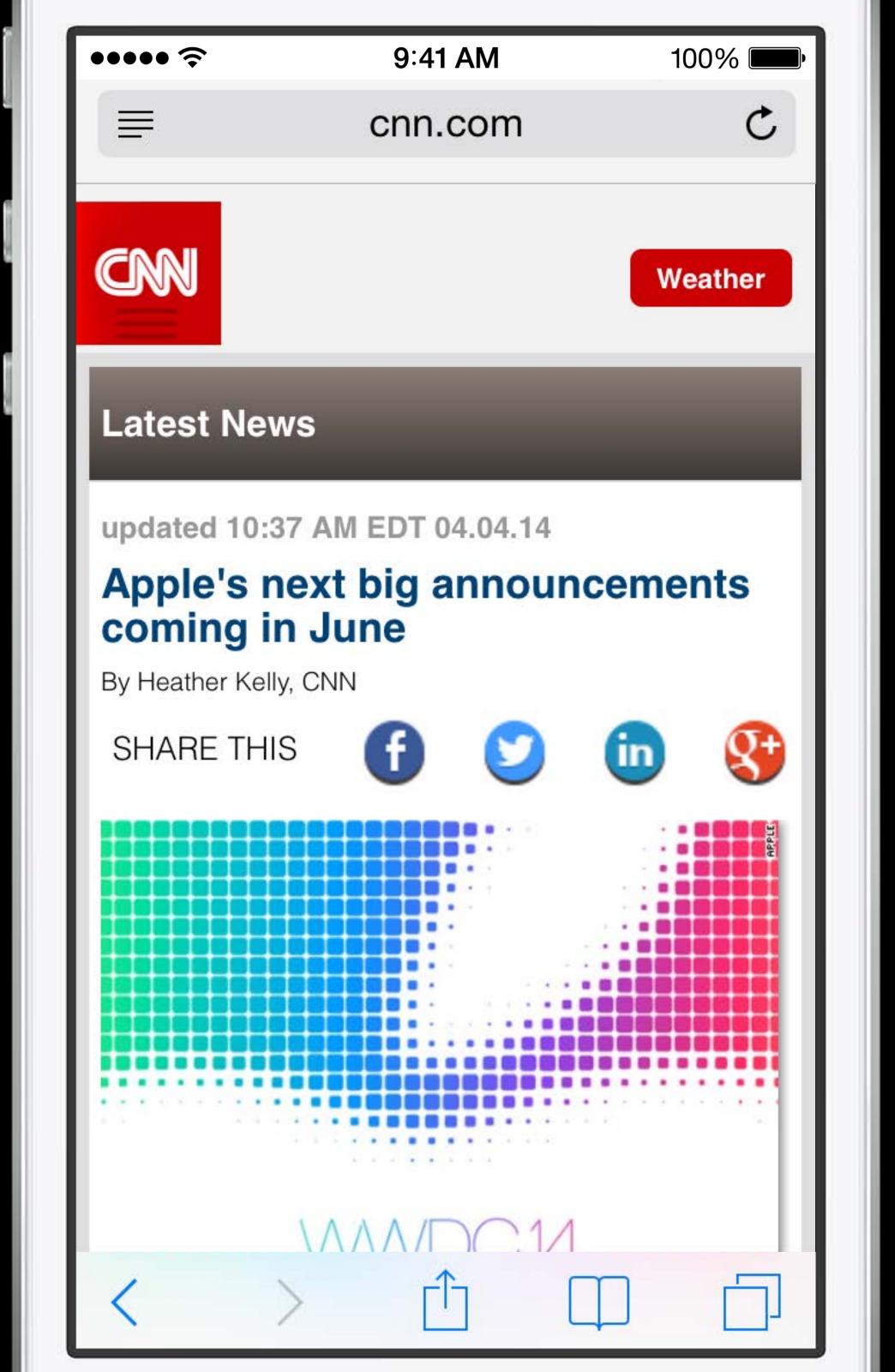
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### Smart App Banner

```
<html>
<head>
<meta name="apple-itunes-app" content="app-id=355554941,
    affiliate-data=at=10ltL&ct=smart_banner,
    app-argument=http://example.com/news/article/id12345678">
</head>
<body>
...
    </body>
</html>
```

### Smart App Banner

```
<html>
<head>
<meta name="apple-itunes-app" content="app-id=355554941,
        affiliate-data=at=10ltL&ct=smart_banner,
        app-argument=http://example.com/news/article/id12345678">
</head>
<body>
...
        </body>
</html>
```

### Smart App Banner

```
<html>
<head>
<meta name="apple-itunes-app" content="app-id=355554941,
        affiliate-data=at=10ltL&ct=smart_banner,
        app-argument=http://example.com/news/article/id12345678">
</head>
<body>
...
        </body>
</html>
```

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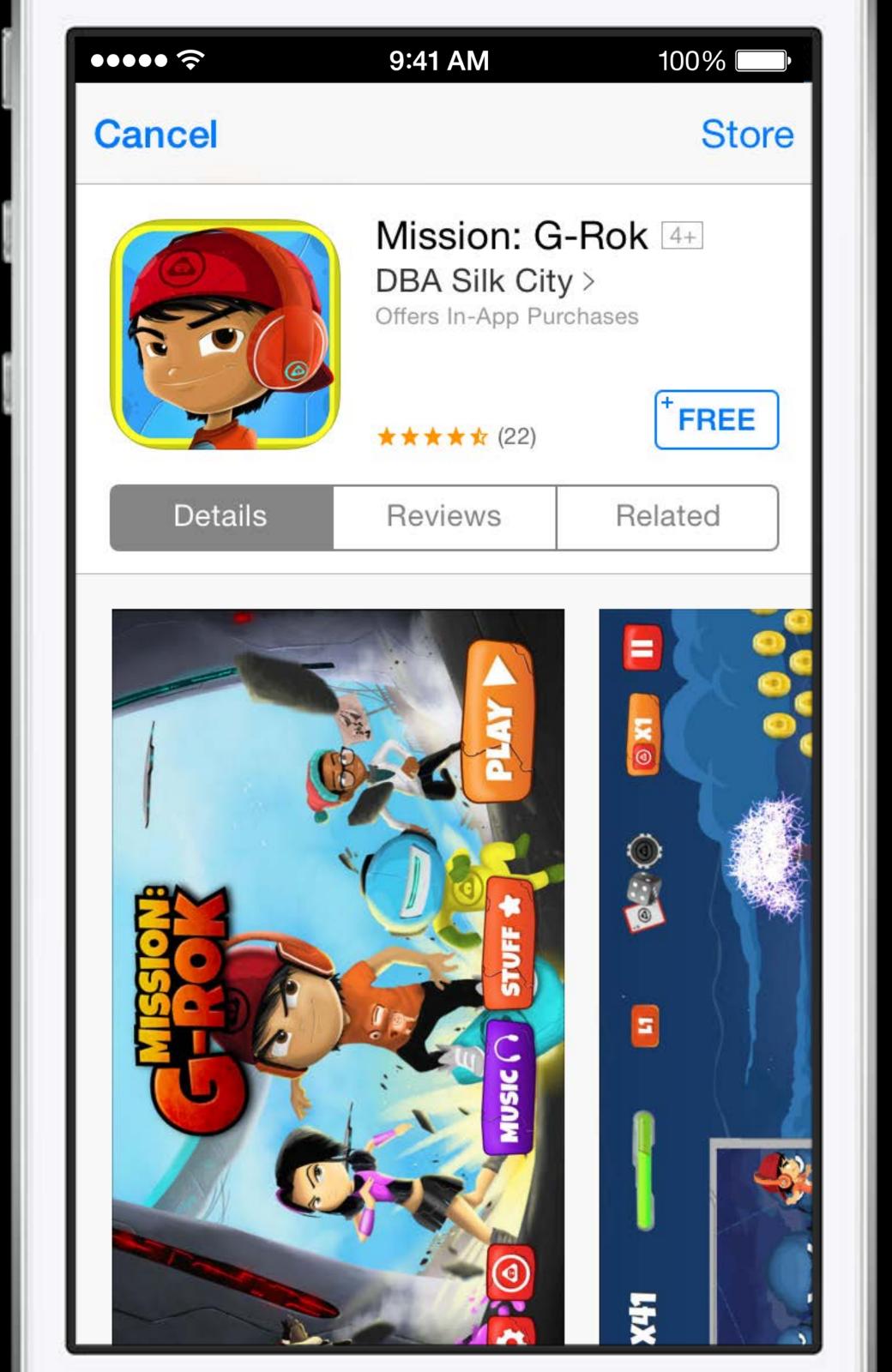
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# Demo Using the Store Kit Product Sheet

Rick Rubenstein
Store QA Tools and Automation Engineer

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### iTunes Radio Links



### iTunes Radio Links



http://itunes.apple.com/search?term=ed+sheeran&entity=musicArtist

#### iTunes Radio Links



http://itunes.apple.com/search?term=ed+sheeran&entity=musicArtist

```
"wrapperType":"artist",
   "artistType":"Artist",
   "artistName":"Ed Sheeran",
        "artistLinkUrl":"...",
        "artistId":183313439,
        "primaryGenreName":"Singer/Songwriter",
        "primaryGenreId":10,
        "radioStationUrl":"https://itunes.apple.com/station/idra.183313439"
}
```

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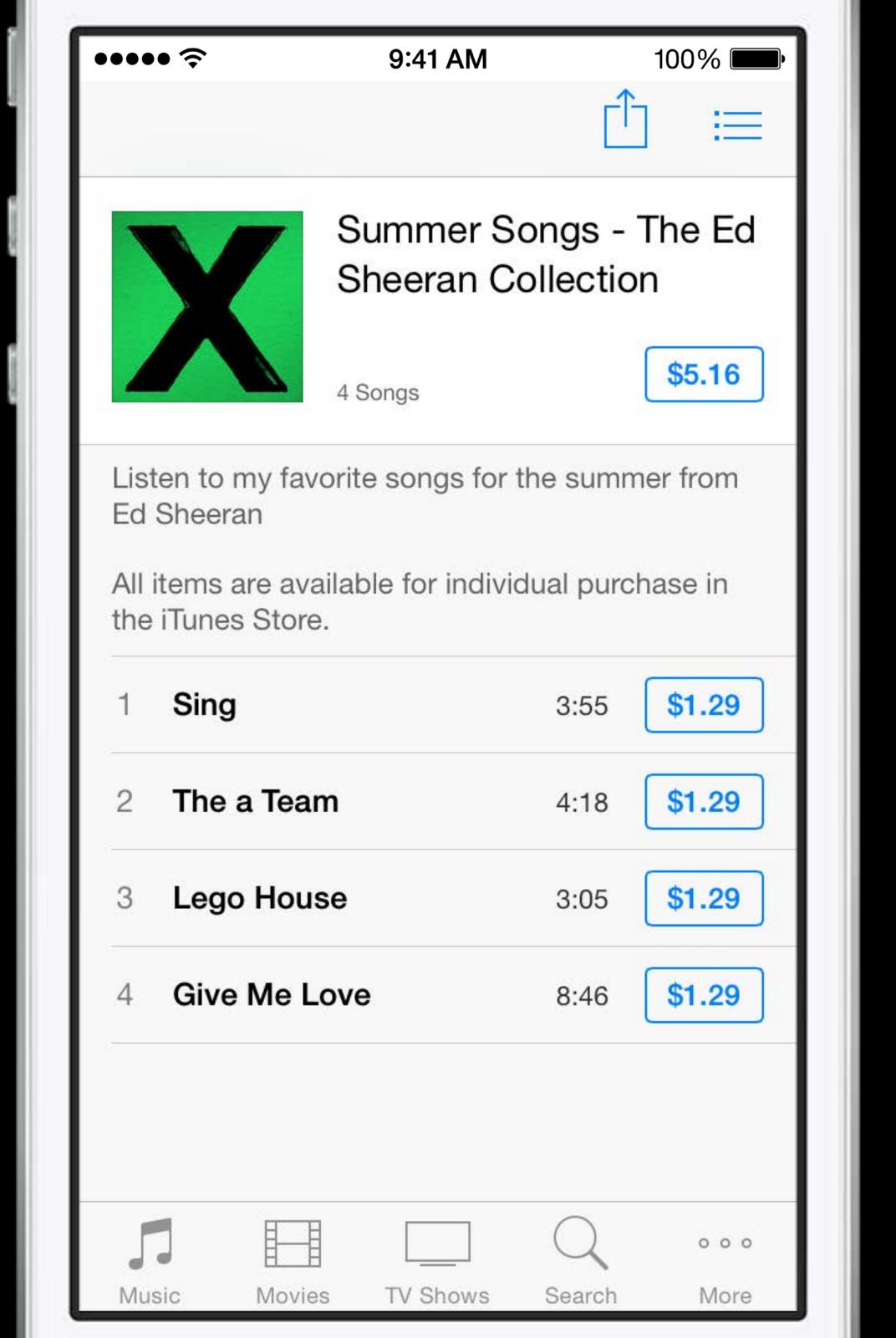
Simple tools to get started quickly

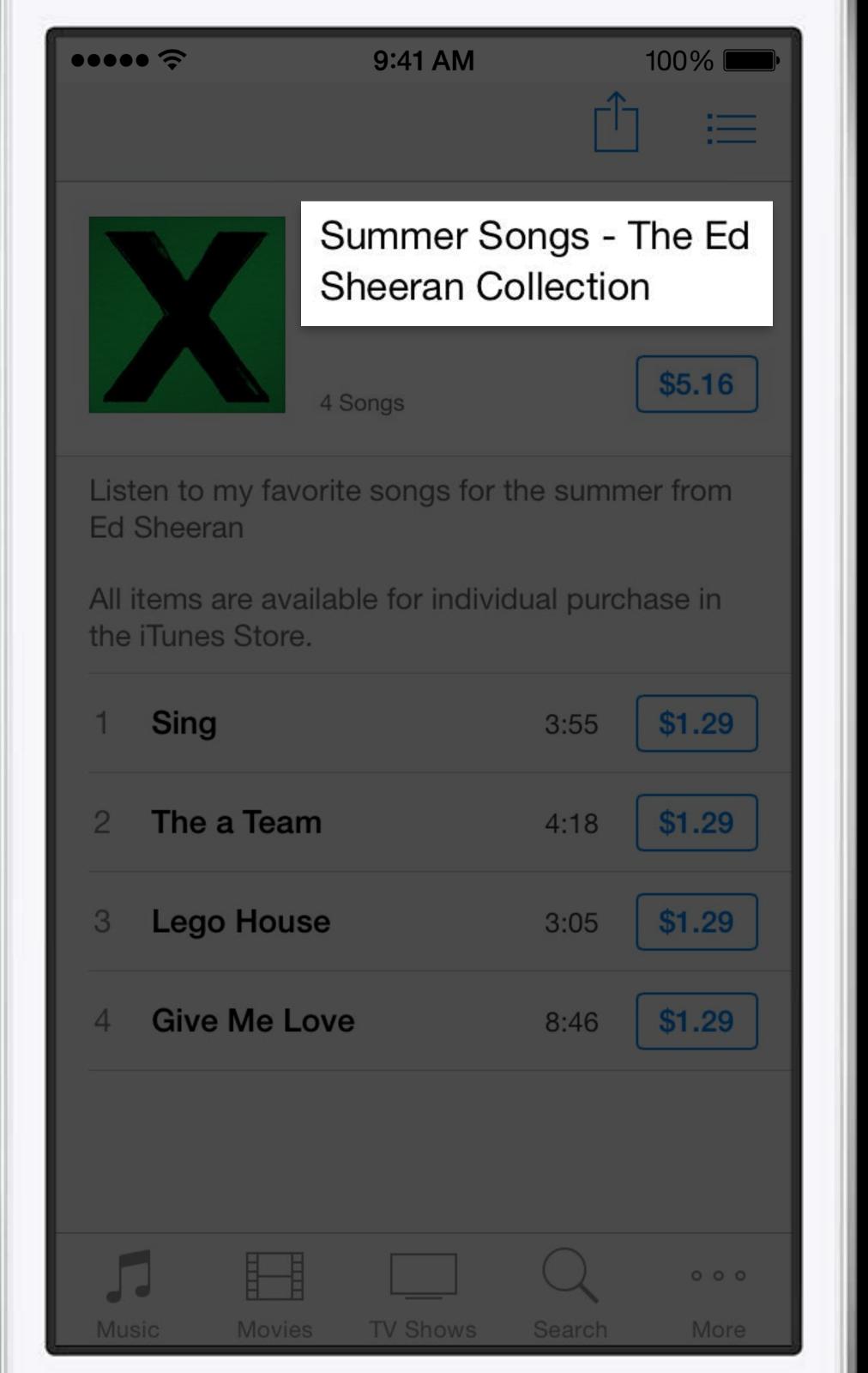
Advanced tools for discovering content

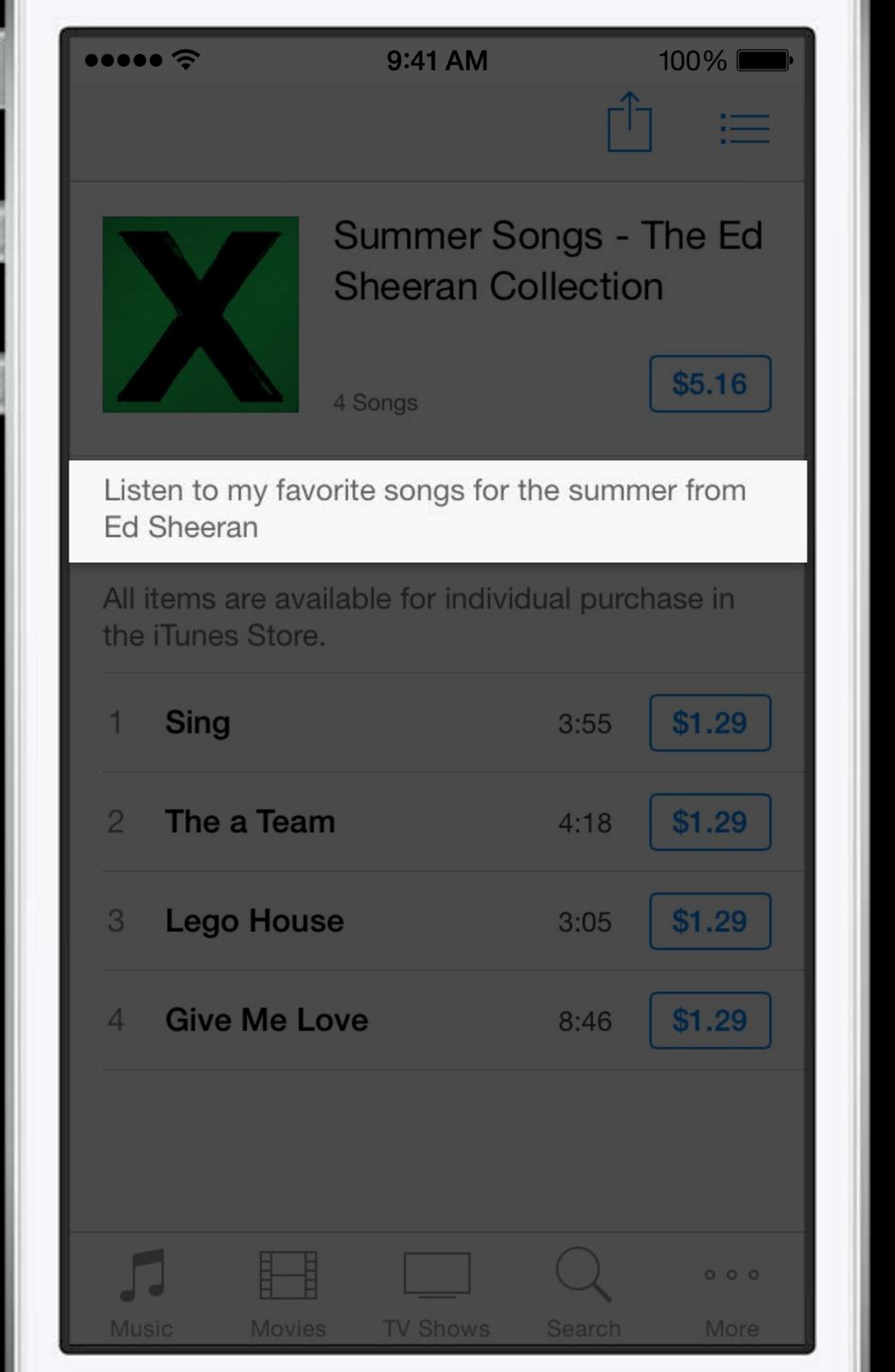
Smart App Banners for mobile Safari

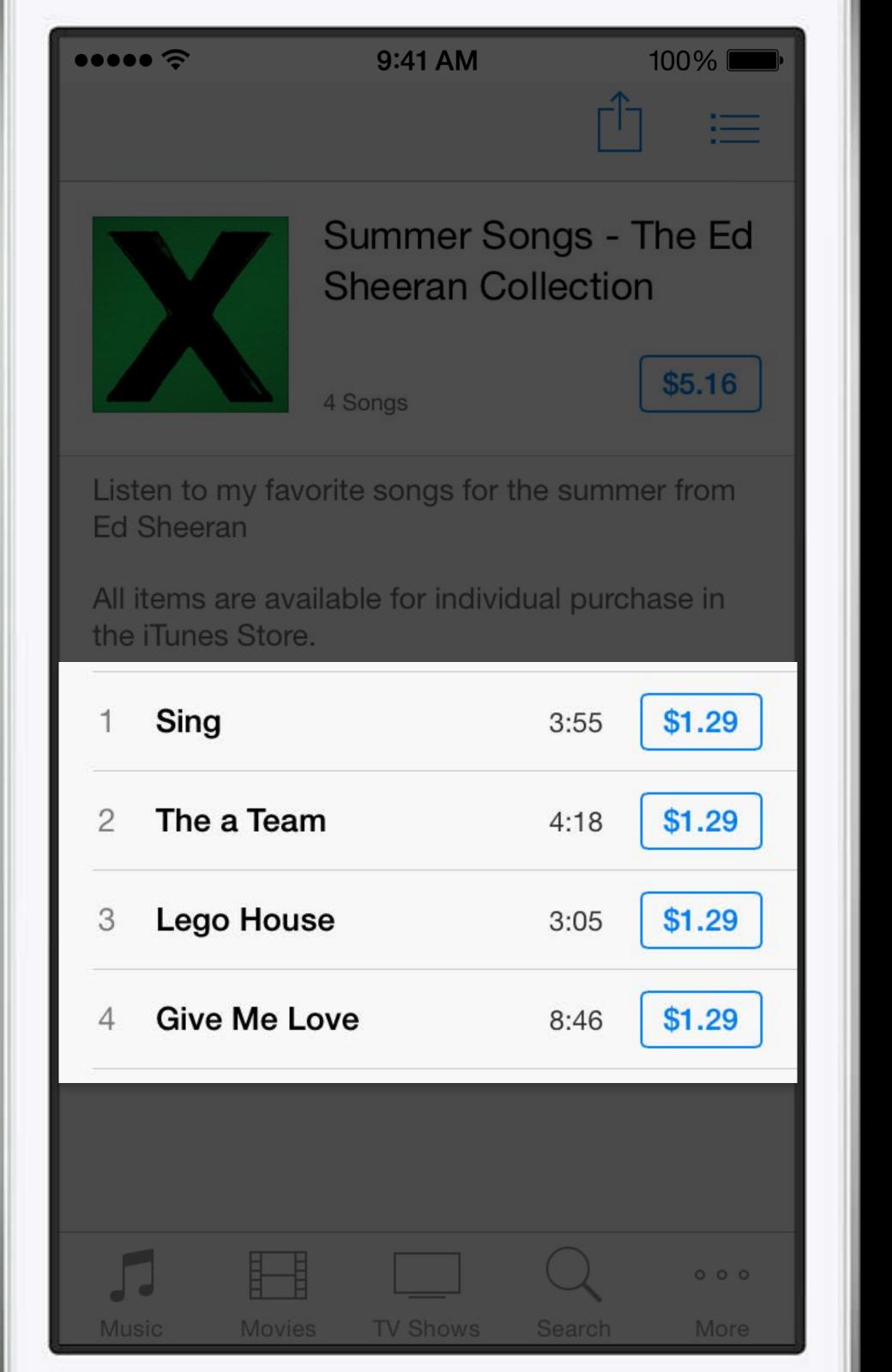
Store Kit Product Sheet integration now supported

Creating iTunes Radio stations









### Collection Link

### Collection Link

Need to create a special affiliate account with iTunes first

Need to create a special affiliate account with iTunes first Each URL needs to be digitally signed with a hash

Need to create a special affiliate account with iTunes first Each URL needs to be digitally signed with a hash Supports songs, albums, movies, TV shows, & music videos

Need to create a special affiliate account with iTunes first Each URL needs to be digitally signed with a hash Supports songs, albums, movies, TV shows, & music videos Documentation provided on resource site to get you started

```
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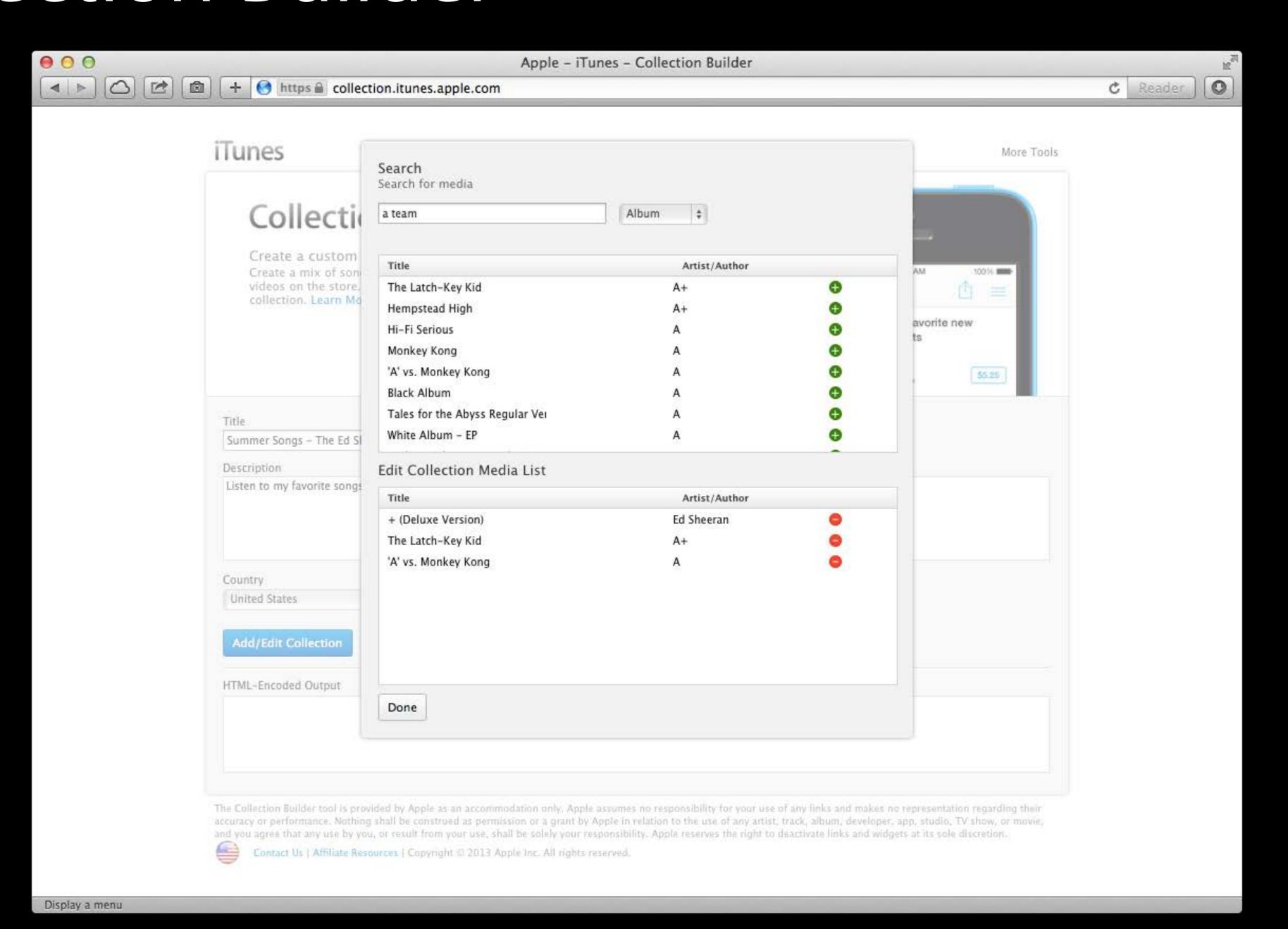
# Collection Builder



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	+ les https a collection.itunes.apple.com	C Reader O
	iTunes More Tools	
	Create a custom collection on iTunes Create a mix of songs, TV episodes, movies and music videos on the store. Add a title and description to your collection. Learn More   My favorite new artists  Sorgs  Sorgs	
	Title  Summer Songs - The Ed Sheeran Collection  Description  Listen to my favorite songs for the summer from Ed Sheeran	
	Country WDID Shared Secret United States   Add/Edit Collection	
	HTML-Encoded Output	
	The Collection Builder tool is provided by Apple as an accommodation only. Apple assumes no responsibility for your use of any links and makes no representation regarding their accuracy or performance. Nothing shall be construed as permission or a grant by Apple in relation to the use of any artist, track, album, developer, app, studio, TV show, or movie, and you agree that any use by you, or result from your use, shall be solely your responsibility. Apple reserves the right to deactivate links and widgets at its sole discretion.  Contact Us   Affiliate Resources   Copyright © 2013 Apple Inc. All rights reserved.	

### Collection Builder





### Tools and Services

Simple tools to get started quickly

Advanced tools for discovering content

Smart App Banners for mobile Safari

Store Kit Product Sheet integration now supported

Creating iTunes Radio stations

Collection Builder for dynamic playlists

One program worldwide—one signup gets you going in 147 countries

One program worldwide—one signup gets you going in 147 countries Simplified link structure

One program worldwide—one signup gets you going in 147 countries Simplified link structure
Unified dashboard for global view of your marketing

One program worldwide—one signup gets you going in 147 countries Simplified link structure
Unified dashboard for global view of your marketing
Great new commission structure

One program worldwide—one signup gets you going in 147 countries

Simplified link structure

Unified dashboard for global view of your marketing

Great new commission structure

Newly supported in program—iTunes Radio and Store Kit Product Sheet

One program worldwide—one signup gets you going in 147 countries

Simplified link structure

Unified dashboard for global view of your marketing

Great new commission structure

Newly supported in program—iTunes Radio and Store Kit Product Sheet

Lots of tools and documentation to help you get started

### More Information

Documentation
Affiliate Resource Site
https://affiliate.itunes.apple.com

Support https://affiliate.itunes.apple.com/support

Apple Developer Forums https://devforums.apple.com

# Related Sessions

	Optimizing In-App Purchases	Nob Hill	Wednesday 3:15PM
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# Labs

<ul> <li>Affiliate Program Lab</li> </ul>	Services Lab A	Tuesday 2:00PM
<ul> <li>StoreKit and Receipts Lab</li> </ul>	Services Lab A	Wednesday 3:15PM

# WWDC14