# THIS SPEC IS NO LONGER VALID.

# IT HAS BEEN REPLACED BY SPEC:

BF-ADMIN-MODULE-PAGE-TAGGING.DOC.

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### Modification History

Date	Who	Comments
23-May-12	Salmon	Initial
19-Jun-12	Salmon	Added validation
1-Aug-12	Salmon	Changed to use Helper and Warning tooltip

### 2 Processing Overview

#### 2.1 Accessed From

■ Module: Admin ■ Nav-Bar: Admin

■ Sub-Item: Pixel Tracking

#### 2.2 Background

- Also see <a href="http://wiki.affiliatewindow.com/index.php/Merchant\_Tracking\_Guide">http://wiki.affiliatewindow.com/index.php/Merchant\_Tracking\_Guide</a> for a specific affiliate overview
- eCommerce Retailers often engage with Affiliate Marketing companies that offer advertising services
- These may be in the form of "banner ads" or other Internet marketing campaigns
- In order to gauge the success of specific marketing campaigns many affiliates use a technique generally known as "pixel tracking"
- At a high level here is how it works:
  - Affiliate Marketers purchase banner ads or other forms of Internet advertising on behalf of a retailer
  - o Consumers that visit these pages may see the banner ad
  - As the banner ad is viewed, a discreet cookie is written containing information about the site where the banner ad was viewed
  - These cookies are written regardless of whether the consumer clicks to the Retailers URL at the time of viewing the banner ad
  - It's the fact that the consumer saw the banner ad that counts. The cookie will often be set to expire within a certain number of days
  - o If the consumer visits the retailers eCommerce site then the intent is to give credit to the original banner ad
  - A tracking pixel is placed on the confirmation page by the retailer
  - Once the consumer reaches the confirmation page, the tracking pixel executes and reads the cookie from the consumer's machine
  - Information read from the cookie is used to create a transaction in the tracking platform for reporting purposes – essentially giving credit to the original banner ad.
  - Often a tracking pixel is generated on every page of a retailers eCommerce site, allowing the affiliate to track the movement of a consumer, and the effectiveness of a particular marketing campaign

### 2.3 Requirements Overview

- Most affiliates will require:
  - a simple non-parameterized pixel on each and every page except the Order Confirmation page (this can track basic consumer movement)
  - and a special pixel on the Order Confirmation page that contains some details of the transaction (so they can take credit for actual sales)
- In some case Affiliates may require specific pixels in specific pages
- This spec will provide flexibility for all affiliate tracking

#### 3 Technical Notes

#### 3.1 New OFBiz Entity

<b>OFBiz Entity: XPIXE</b>	OFBiz Entity: XPIXEL_TRACKING					
Java Name	DB Name	Field Type	Java Type	SQL Type		
pixel_id	PIXEL_ID	id-ne	String	VARCHAR(20)		
pixel_scope	PIXEL_SCOPE	name	String	VARCHAR(250)		
description	DESCRIPTION	desc	String	VARCHAR(250)		
content_id	CONTENT_ID	id-ne	String	VARCHAR(20)		
product_store_id	PRODUCT_STORE_ID	id-ne	String	VARCHAR(20)		
fromDate	FROM_DATE	date-time	Timestamp	DATETIME		
thruDate	THRU_DATE	date-time	Timestamp	DATETIME		
createdDate	CREATED_DATE	date-time	Timestamp	DATETIME		
createdByUserLogin	CREATED_BY_USER_LOGIN	id-vlong	String	VARCHAR(250)		
lastModifiedDate	LAST_MODIFIED_DATE	date-time	Timestamp	DATETIME		
lastModifiedByUserLogin	LAST_ MODIFIED_BY_USER_LOGIN	id-vlong	String	VARCHAR(250)		
lastUpdatedStamp	LAST_UPDATED_STAMP	date-time	Timestamp	DATETIME		
lastUpdatedTxStamp	LAST_UPDATED_TX_STAMP	date-time	Timestamp	DATETIME		
createdStamp	CREATED_STAMP	date-time	Timestamp	DATETIME		
createdTxStamp	CREATED_TX_STAMP	date-time	Timestamp	DATETIME		

■ CONTENT\_ID is associated with the standard OFBiz Entity CONTENT

#### 3.2 Attribute Details

- Pixel ID
  - o The unique identifier for the Pixel snippet
- Pixel Scope
  - The attribute Pixel-Scope will define which pages the pixel is to be included within
  - Scope values are:
    - ALL
    - ALL\_EXCEPT\_ORDER\_CONFIRM
    - ORDER CONFIRM
    - (these will be expanded as other requirements come to light)

#### ■ Content ID

- The actual Pixel Code will be stored as standard OFBiz "content"
- This will allow for all content features, such as variable substitution, to be utilized
- The Pixel Code is the actual script that will be included in the page

#### Product Store ID

- o For eCommerce, the "current" product store will be used to retrieve Pixel content
- o In the Admin Module the "current" product store will be used

#### 3.3 Pixel Code Dynamic Content

- The Pixel Code will need to allow for dynamic variable substitution so that variables such as the Order Details can be included in the script
- Available parameters:

Parameter	Description
ORDER_ID	The Order ID
ORDER_DATE	The date of the order
ORDER_TOTAL_ITEM	The cart sub total
ORDER_ADJUSTMENT	Sum of adjustments (promotions)
ORDER_SHIP_CHARGE	Sum of shipping charges
ORDER_TAX	Sum of taxes
ORDER_TOTAL_NET	The final amount charged to the customer

- DEV: some clients may choose to further define details of the Order ITEM. For now this does not need to be supported.
- DEV: the design is using standard OFBiz "content" classes so variable substitution needs to be supported. E.g. \${ORDER\_ID}
- DEV: we also need to consider the placement of the script in the rendered page. For now, assume that all scripts will appear immediately before the </BODY> tag.

### 4 Implementation Example

#### 4.1 Introduction

- As an example, review the Moda implementation, using a marketing company Affiliate Window
- Resources:
  - see http://wiki.affiliatewindow.com/index.php/Merchant\_Tracking\_Guide
  - VSS: clients / moda / bf-website / docs / Affiliate Window

#### 4.2 Pixel Definitions

- For all pages, except the Order Confirmation page:
  - Definition:

Would be rendered as:

- For the Order Confirmation page:
  - Definition:

o Would be rendered as:

# pixel tracking list

Pixel Tracking List					
ID	Status	Description		Active Date	Created Date
PX_AW_GENERAL	Active	Affiliate Window Pixel Tracking. Definition for all pages except the Order Confirmation.		08/01/11	07/27/11
PX AW CONFIRM	Active	Affiliate Window Pixel Tracking. Definition specifically for the Order Confirmation page.		08/02/11	07/27/11
PX BIG MKT CO	Active	Big Marketing Company Affiliate. Special pixel tracking for all pages.		08/02/11	07/29/11



Add

- Actions
  - - On "hover" will display a popup dialog that displays the underlying PIXEL\_SCOPE and PIXEL\_CODE
    - Use the "tooltip" approach (see BF-Admin-Module-General)

#### 5.1 <u>Detail Screen</u>

### pixel tracking detail

Pixel Tracking Detail: PX_AW_CONFIRM		
Pixel ID:	PX_AW_CONFIRM	
Pixel Scope:	ORDER_CONFIRM [drop-down]	
Description:	This page describes the Privacy Policy for GMH.COM. It defines all conditions. A link the footer area will offer access to this policy from every page.	
	* 255 character limit (n characters left)	
Pixel Code:	<pre> <script type="text/javascript">     //<![CDATA[</th></tr></tbody></table></script></pre>	

AWIN.Tracking.Sale.voucher = '';
AWIN.Tracking.Sale.test = '0';
//]]>
</script>

Created Date: 07/27/11 at 9:00am

Status: Active Set to Inactive

Active Date: 08/01/2011 at 3:00pm

Back Save Delete

■ The Pixel ID is display-only in Edit mode

- Characters left countdown
  - Description is limited to 255 characters
- Validation
  - Pixel ID:
    - "Pixel ID cannot be blank"
  - Pixel Scope:
    - "Pixel Scope must be selected"
  - o Description:
    - "Description cannot be blank"
  - o Pixel Code:
    - "Pixel Code cannot be blank"
- Delete:
  - Need to confirm the delete action (see spec BF-Admin-Module-General)
    - o Title: Please Confirm Delete
    - o Text: Are you sure you want to delete pixel PX\_xxxxx ?
    - Button1: YesButton2: No
- Warning Text
  - "You will need to reset cache in Admin/Tools for your changes to take effect"