

IONA FUSE Consulting

SOA Consulting from the Experts

Experienced consulting makes the difference between a successful proof-of-concept project and yet another misunderstood technology languishing in an already complex IT environment. Innovative technology has the potential to increase the efficiency of an organization, and guidance during the introduction of the technology maximizes the return on investment (ROI) for all subsequent projects.

IONA has been providing consulting services for distributed service-oriented architecture (SOA) infrastructure projects for over 15 years, and has a proven track record of successfully solving the most complex integration problems for the Global 2000. IONA extends this heritage with a commitment to open source by offering FUSE, the first tested, certified and supported open source family of SOA components. To ensure the success of FUSE users, IONA supports FUSE users with the same experienced professional services that support the users of IONA's commercially licensed products.

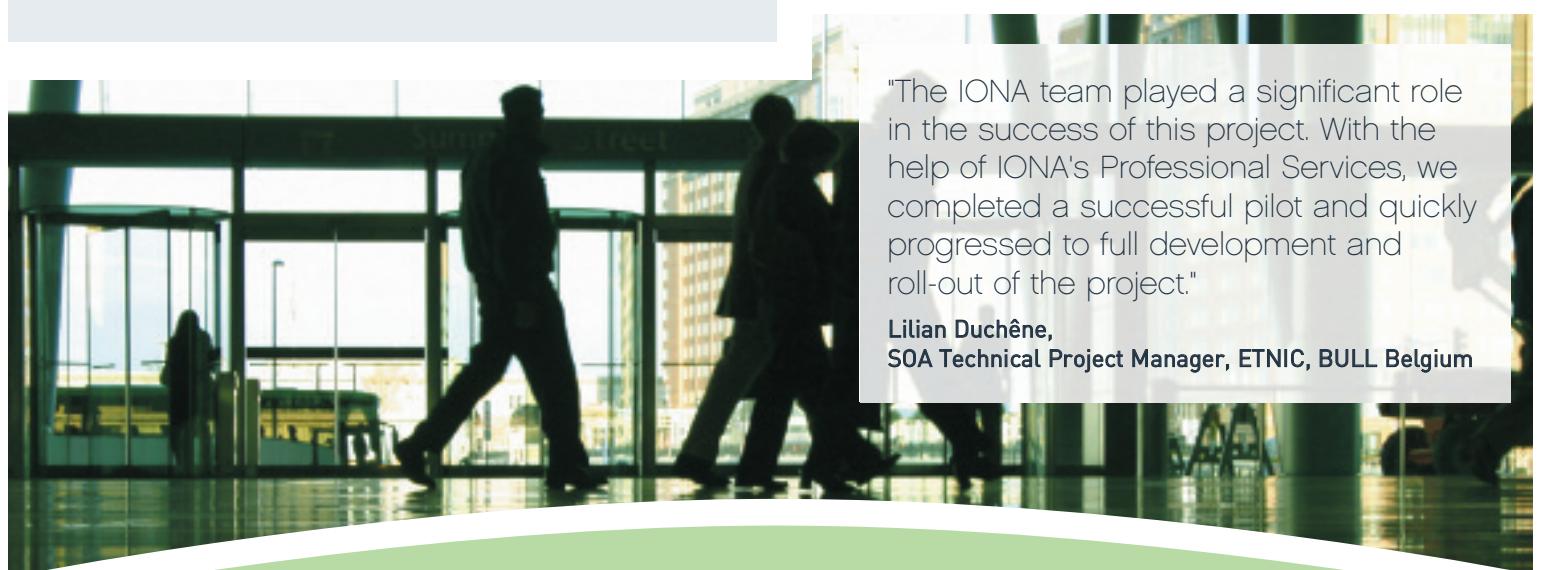
IONA offers customized consulting to guide teams through the entire lifecycle of FUSE projects from initial requirements gathering, architecture and design to implementation and deployment to reduce risk and shorten development time. IONA does not outsource consulting contracts, and maintains the same high standards across all its trained consultants.

Benefits

- ➊ Leverage IONA experience to ensure successful development and deployment of proof-of-concept projects and open source initiatives
- ➋ Keep operating expenses low by making the most effective use of all the features of FUSE
- ➌ Gain competitive advantage and generate revenue by optimizing development and test cycles through strategic architecture
- ➍ Establishes good usage patterns from the beginning

Features

- ➊ In-person support and mentoring for FUSE projects
- ➋ Trained professionals to fill roles of project managers, technical architects and developers
- ➌ Creation of complete build and test environments for FUSE projects
- ➍ Migration of existing systems and source code to FUSE
- ➎ Pair programming



"The IONA team played a significant role in the success of this project. With the help of IONA's Professional Services, we completed a successful pilot and quickly progressed to full development and roll-out of the project."

**Lilian Duchêne,
SOA Technical Project Manager, ETNIC, BULL Belgium**



Making Software Work Together™

Maximizing the Return on Investment

IONA couples its commitment to open source with years of experience in consulting resulting in consulting teams designed to make teams productive and self-sufficient as quickly as possible. The FUSE consulting combines the safety and security of working with an experienced and professional organization with the innovation and cost savings of open source software. IONA brings together the best of both worlds.

Customized Consulting

Customized consulting to support organizations from the initial phases of a project through deployment in a production environment. IONA will also work with organizations to extend open source project teams to maximize the probability that the open source community will accept the changes. IONA consultants can fill the roles of project manager, technical architect and developer to cover all phases of SOA development.

Duration: Customized

Deliverables: Application architecture, application migration, on-site support, troubleshooting, development support and mentoring, deadline management

Agenda: Customized to meet specific project requirements but may include

- Kickoff meeting to determine the scope of the prototype
- Delivery of targeted open source material on FUSE and one-on-one for project members
- Coaching and guidance throughout the architecture and design phases
- Pair-programming to ensure source code reuse

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