Imagination, Immediacy, and Innovation...and a little glimpse under the hood at Google

Marissa Mayer May 29, 2008



Work on big, important problems

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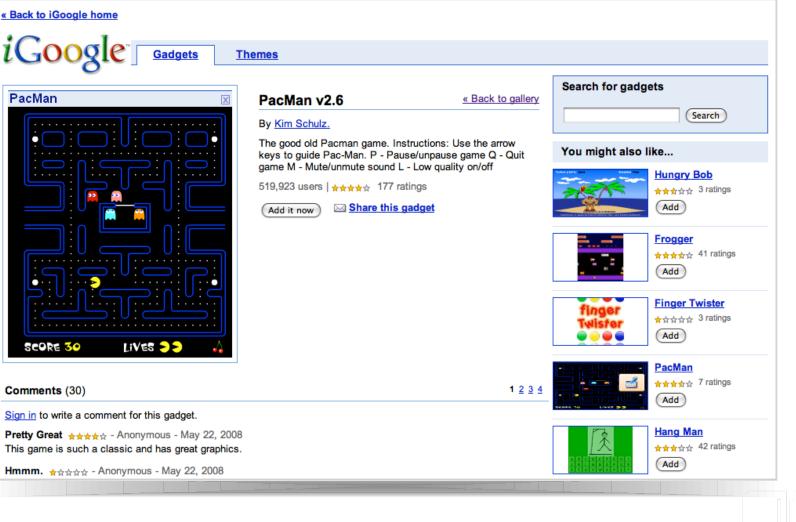
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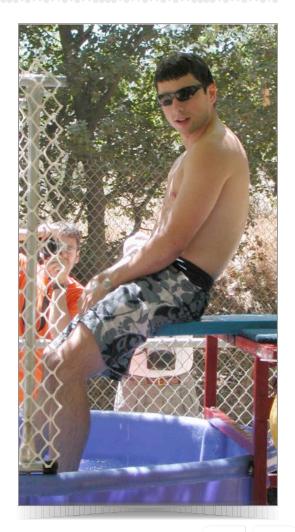
Simplest solution is probably the best



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Sergey Brin Created the Original Homepage

What Inspired You? "We didn't have a webmaster. I don't do HTML."



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I'm waiting for the rest of it.



Is this a real company?



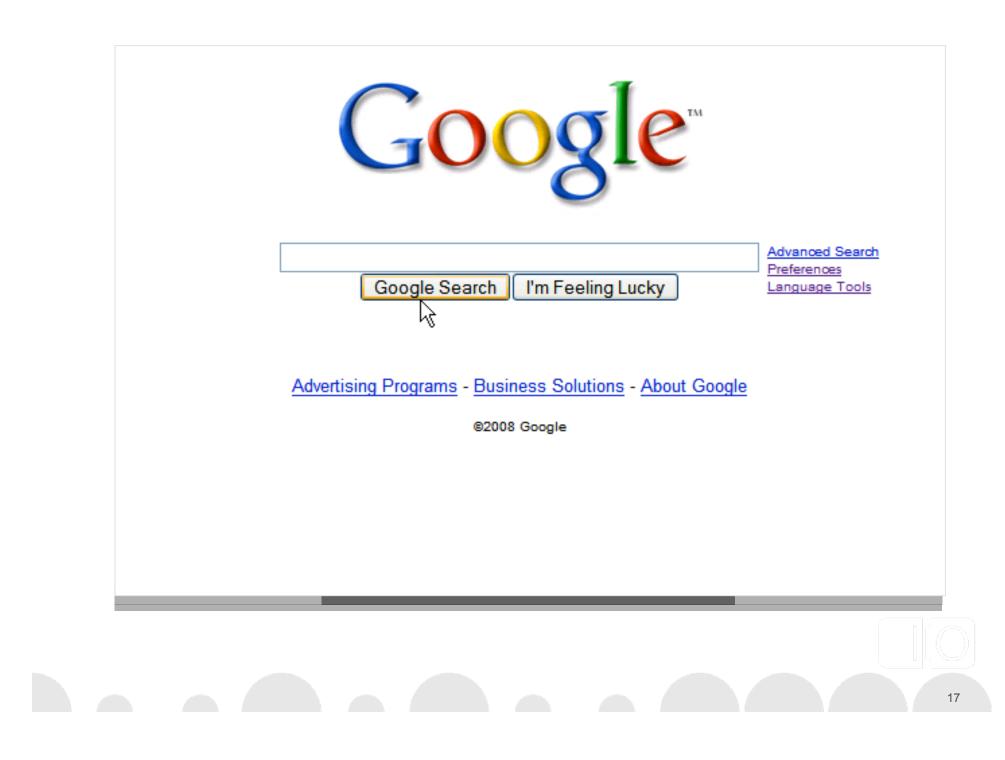
How many people work there?



Are you from the psych department?

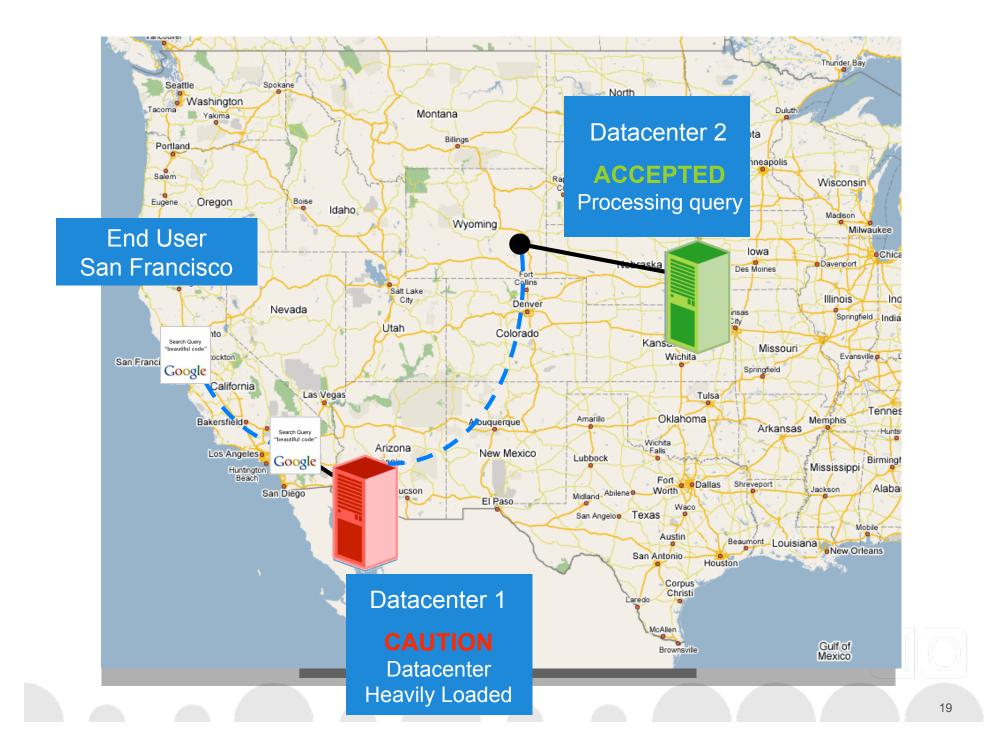


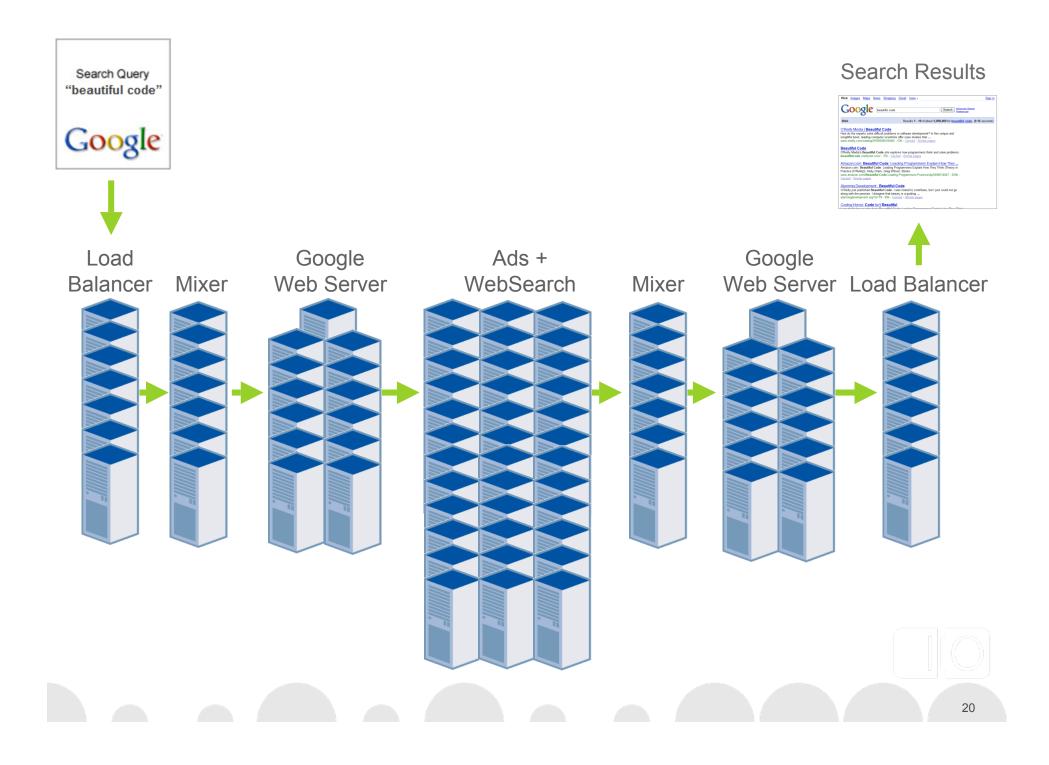
Evolution, not divine inspiration

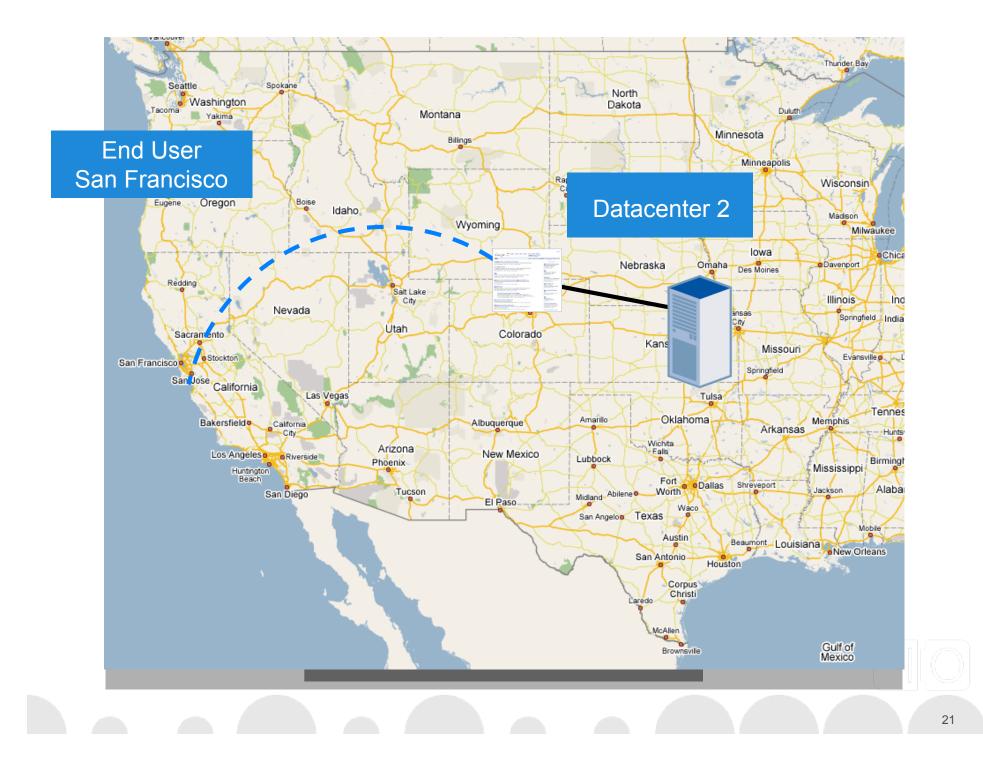








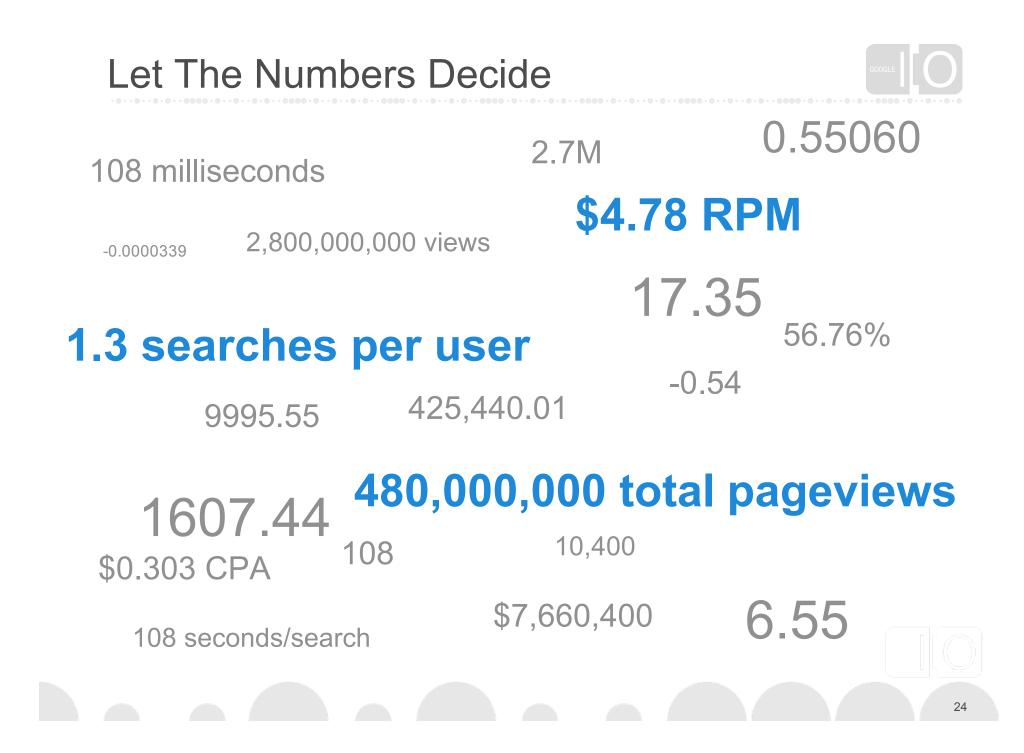




The End Result

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I was thrilled to see the show up in my Amaz	the book Beautiful Code: Leading Programmers Explain How They Think zon recommendations. It seems like exactly the om/blog/archives/001062.html - 98k - <u>Cached</u> - <u>Similar pages</u> - <u>Note this</u>	

Numbers, numbers, numbers





Know where you are and where you want to be

Know them well enough to guess

Know the state of the art - how much does disk cost, how much does bandwidth cost, how close are we to maxing those out?

Expanding The Space

Google [®] toaster Search Search		
Web Products Images	Results 1 - 10 of about 4,630,0	00 for toaster [definition]. (0.07 seconds)
Toasters at Cooking.com	Sponsored Link	Sponsored Links
www.cooking.com Great brands, selection, prices! Cookware, appliances and more.		<u>Toaster</u>

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Ad Color Variation



Web Images	Results 1 - 10 of about 29	02,000,000 for flowers [definition]. (0.10 second
\$19.99 Flowers at FTD®	Sponsored Links	Sponsored Links
www.FTD.com Sale: Free Vase Plus 15% Off! Same Day Deliver	y. Shop FTD.com.	Save \$10 on Flowers Today
Send Flowers from \$19.99		Surprise Friends Near and Far.
www.ProFlowers.com Send Roses, Tulips & other Flowers. "B	est Value" - Wall Street Journal	Same Day Local Delivery.
Flowers at 1-800-Flowers		www.Teleflora.com
1800flowers.com \$10 Off Orders of \$49.99 or More! Or \$20 Off O	Orders of \$99.99 or More	50% Off All Flowers
		All Flowers on the Site are 50% Off
Related searches: list of flowers kinds of flowers wholesale flow	vers nowers pics	Take Advantage and Buy Today! www.BloomsToday.com
Flowers, Roses, Plants, Gift Basket Delivery - 1-800-FLC	OWERS.COM 4 visits - Apr 29	
Florist and gift retailer and franchisor with more than 100 stores natio	nwide offering online	Flowers - JustFlowers.com
purchasing of arrangements, plants, gift baskets, Stock quote f	or FLWS	Secure Checkout & Same Day Delivery

Secure Checkout & Same Day Delivery Save \$10 Now - use Coupon JF2008 www.JUSTFLOWERS.com

Web Images

Stock quote for FLWS

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www.1800flowers.com/ - 89k - Cached - Similar pages - Note this

Send Flowers from \$19.99 www.ProFlowers.com Send Roses, Tulips & other Flowers. "Best Value" - Wall Street Journal

 Flowers at 1-800-Flowers

 1800flowers.com
 \$10 Off Orders of \$49.99 or More! Or \$20 Off Orders of \$99.99 or More

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Flowers, Roses, Plants, Gift Basket Delivery - 1-800-FLOWERS.COM ... - 4 visits - Apr 29 Florist and gift retailer and franchisor with more than 100 stores nationwide offering online purchasing of arrangements, plants, gift baskets, ... <u>Stock quote for FLWS</u> <u>Stock quote for FLWS</u> www.1800flowers.com/ - 89k - <u>Cached</u> - <u>Similar pages</u> - <u>Note this</u>

Results 1 - 10 of about 292,000,000 for flowers [definition]. (0.10 seconds)
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Surprise Friends Near and Far. Same Day Local Delivery. www.Teleflora.com

50% Off All Flowers All Flowers on the Site are 50% Off Take Advantage and Buy Today! www.BloomsToday.com

Flowers - JustFlowers.com

Secure Checkout & Same Day Delivery Save \$10 Now - use Coupon JF2008 www.JUSTFLOWERS.com

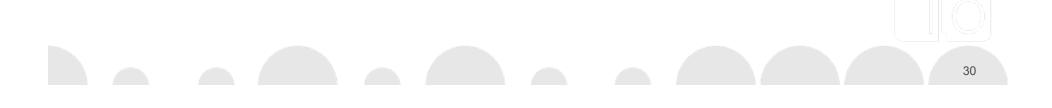


Understand users better than they understand themselves

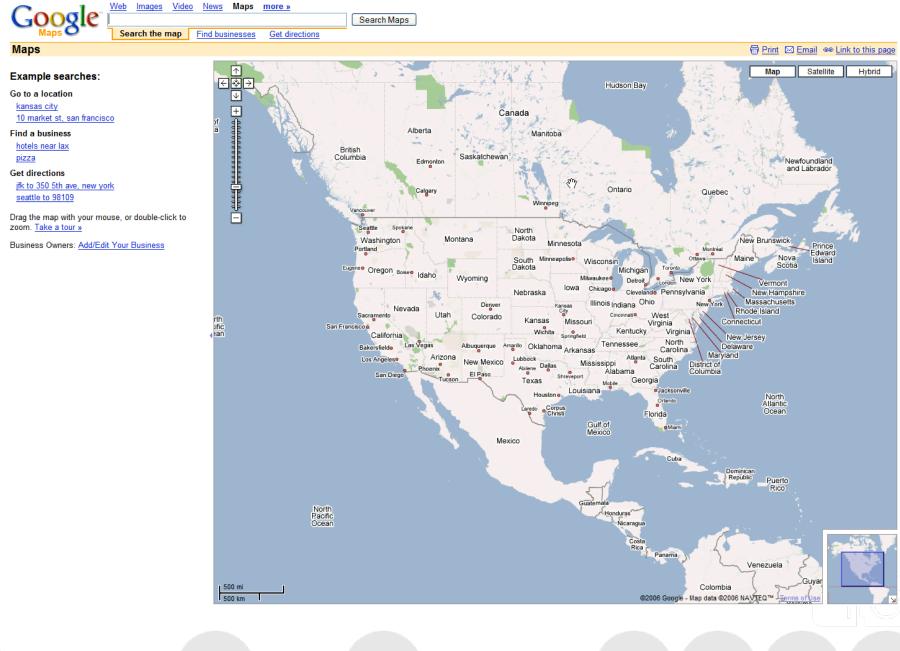
"If I had asked people what they wanted, they would have said faster horses." - Henry Ford

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"If you don't listen to your customers, someone else will." - Sam Walton







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