### Google<sup>m</sup> 11

### **Chrome Web Store Publisher Forum**

Jason Horman, Springpad YuChiang Cheng, World Golf Tour Andre Behrens, New York Times

with Seth Ladd, Google May 10th, 2011



#### Welcome!

- Google Moderator: <a href="http://j.mp/cws-qa">http://j.mp/cws-qa</a>
- Tweet it up: #io2011 #chrome
- Chat me up: @sethladd



All »



#### Apps

Education

Entertainment

Family

Games

Lifestyle

News & weather

Productivity

Shopping

Social &

communication

Utilities



### Jolicloud The #1 cloud desktop



LucidChart - Collaborative

#### Extensions

Blogging

by Google

Developer tools

Fun

Shopping

Sports

More categories

#### **New & Noteworthy**







Cargo Bridge



**BeFunky Photo Effects** 



Cohuman



Beatlab

#### Themes

#### Collections

Art & Design

Books

Favorite Paid Apps

Food

Getting Started

Money

Music

New & Noteworthy

Photos

Presentation Tools

Sports

#### **Featured**



**Email Game** 



myeatbox



Love Me Love

Me Not









ShopGlider



The Champions 3D

PostPost: Your Real-Time Facebook

Newspaper



Childroad Digital Library



WeatherByte



AutoCAD WS

#### All »

All »



Bert and Ernie: What's Cooking?

**Favorite Paid Apps** 

Diagramming

Management

SparkChess

✓ Smartsheet Project

Notebox - Design feedback

Wordico

Creately - Online Diagramming

Color & Draw for kids

MathBoard

#### Staff Picks

All »

The Fancy Pants Adventure: Modd 2



# Chrome is a platform 120+ million active users strong



# The apps are in the Chrome Web Store



# Chrome Web Store users use Chrome



## Springpad 7

From site to app: What is a web app?





#### WORLD GOLF TOUR™

Chrome Web Store advantages: Why publish to CWS?



### The New York Times

Building an HTML5 web app: How to build an app



But you didn't come to listen to me...





Springpad

Jason Horman Chief Architect



#### The Springpad web app

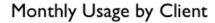


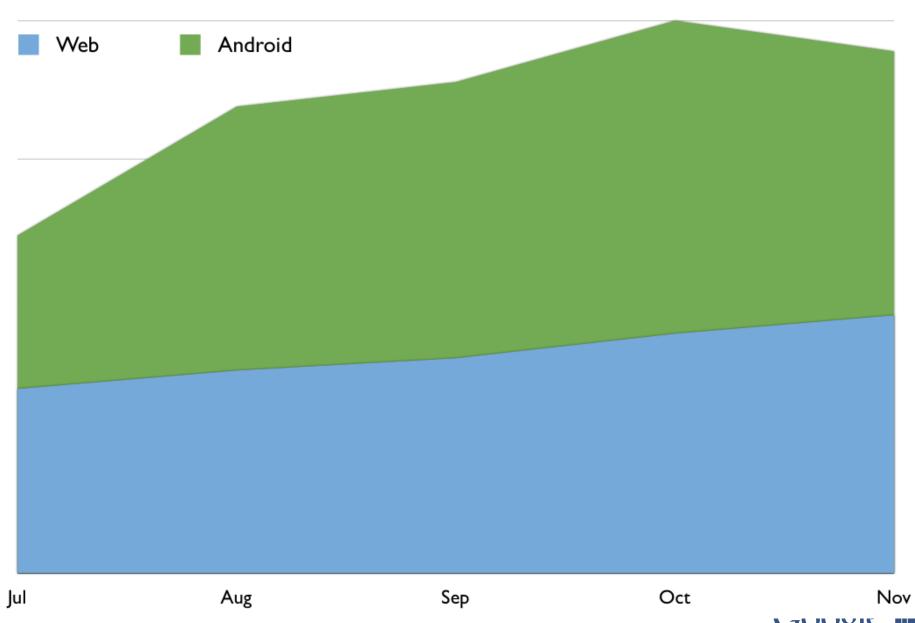


The problem (the web "site")

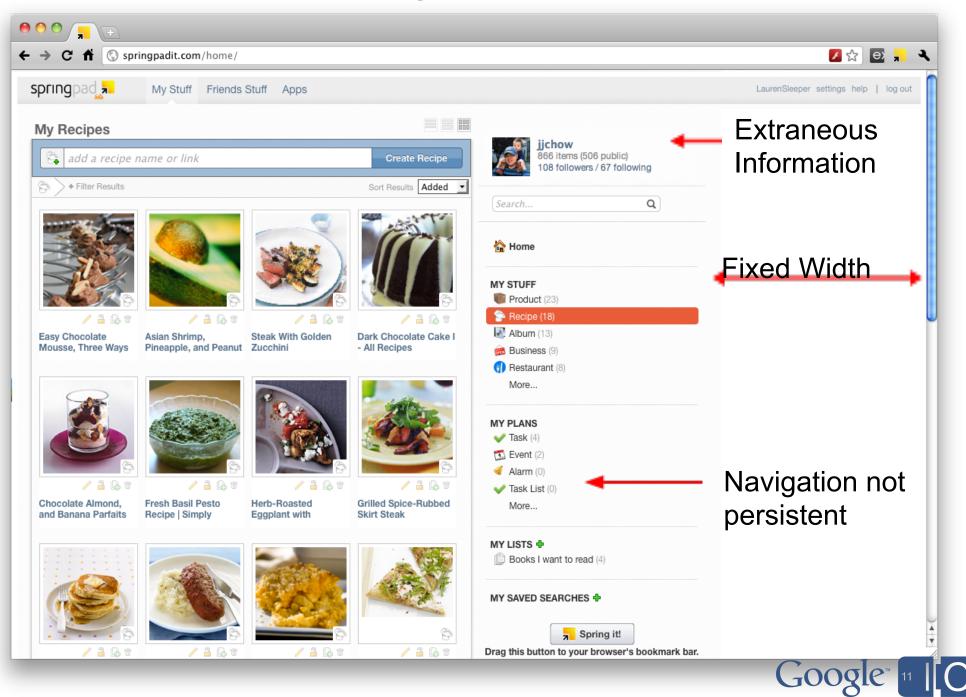


#### The old web site engagement





#### The old web site design



#### From site to app



#### We had a frame of reference: Mobile

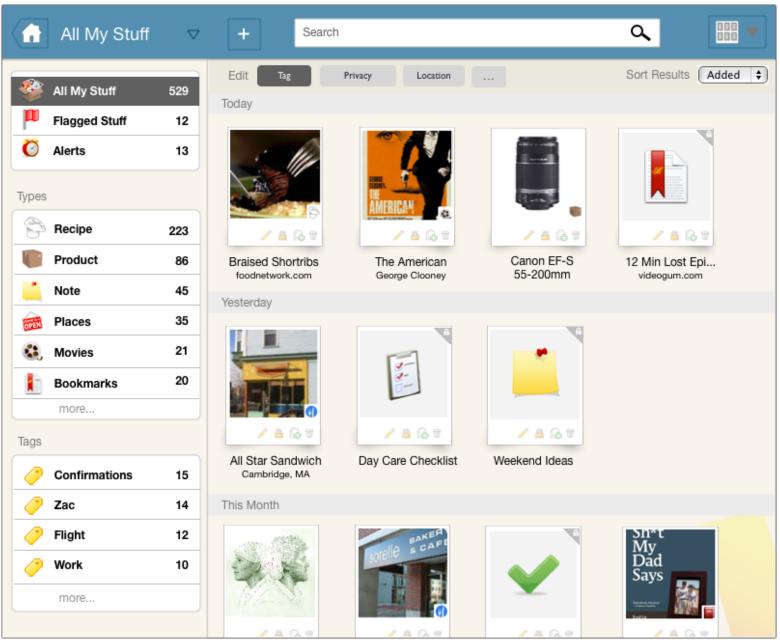






#### Step 1: Create new navigation

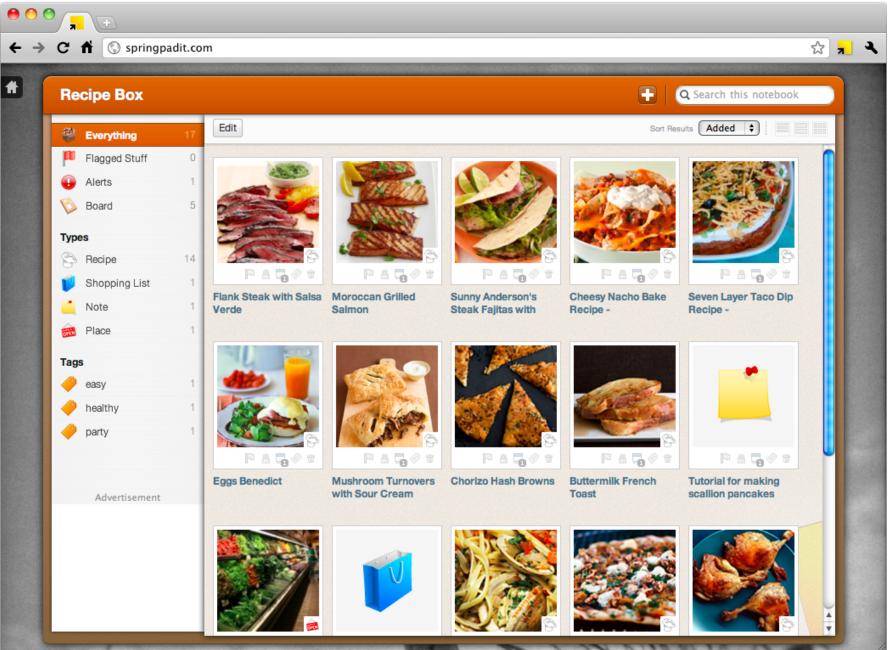






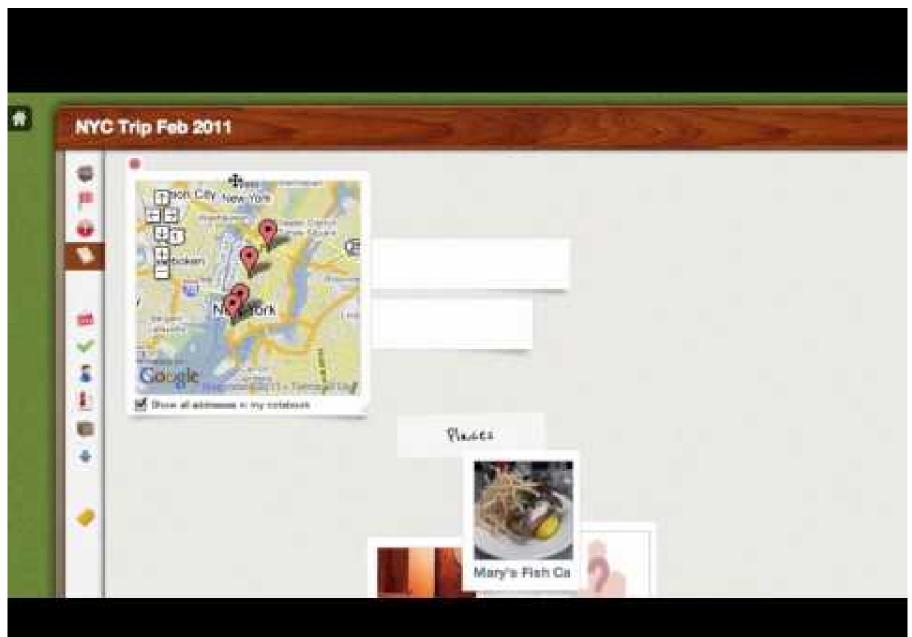
#### Step 2: Polish the UI, add HTML5





#### The Board

#### springpad 📶 "



#### Consistent cross-platform experience

#### springpad 📶 "



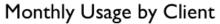


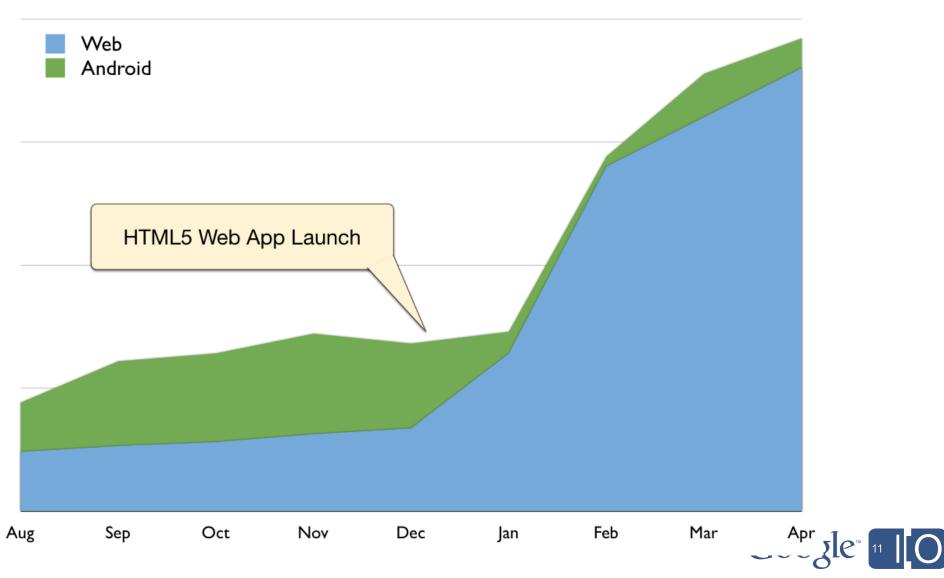
How did we do?



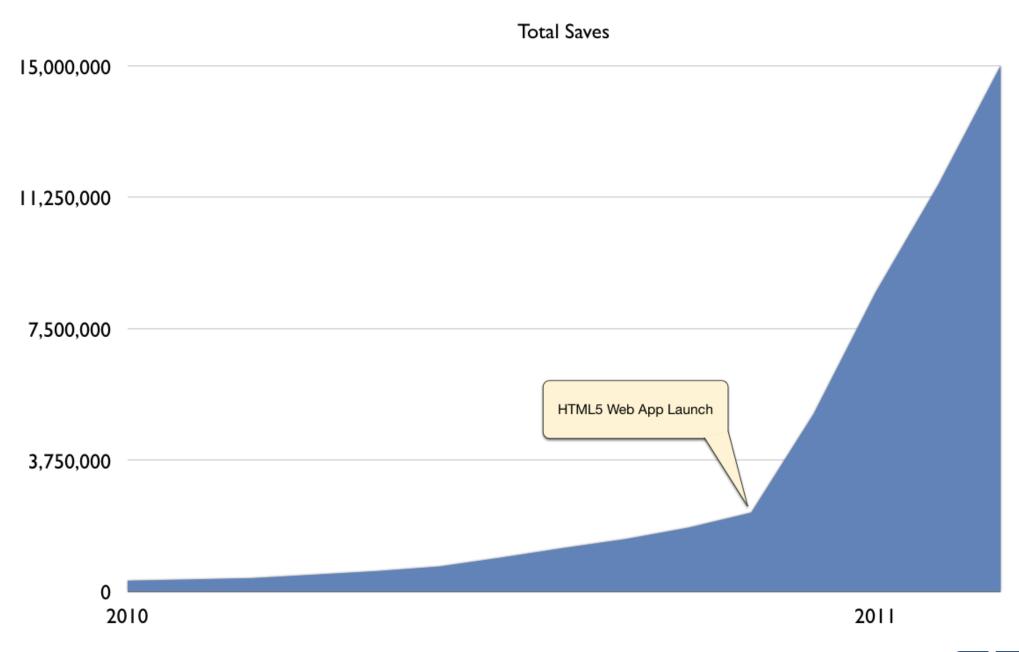
#### Success!

#### Post-launch, new and existing users grew





#### Saves Increased!





#### Success!



- Doubled web user base in 3 months after launch
- 5x number of saves
- Web makes up 50% of our daily access
- Chrome users spend an avg of 30/min/day





"All I can say is it is the best, I don't know how I would ever live without it!!"

User review from Chrome Web Store





"Wow... this is the ONE organizational tool I have been looking for all my life."

User review from Chrome Web Store





"Absolutely fantastic. ... Perfect."

User review from Chrome Web Store



#### Web sites and apps



- Productivity people are app focused
- Web applications should be FAST
- Layout
- Task oriented (vs browse oriented)
- Apps imply additional, desktop life features.
  - Offline, notifications, background processing
- People now want Apps



#### App stores



- Where do you get these apps
- Provides focused, curated browse and search
- For companies, they provide a new channel to reach users.
- Enhanced permissions



#### Announcing today



- Announcing Springpad Offline today
- Productivity = speed = offline storage
- Based on Web SQL
  - We needed the power of SQL
- Based on Android (both SQLite)
- Reduces our server load by 30-40%



#### Conclusion



- We converted to an Web App
- Multimodal world
- Consistent UX key
- HTML5 makes it possible today
- springpadit.com
- @jhorman





World Golf Tour

YuChiang Cheng
Co-Founder and CEO



# Leading the way to CHANGE how sports fans engage with their PASSION





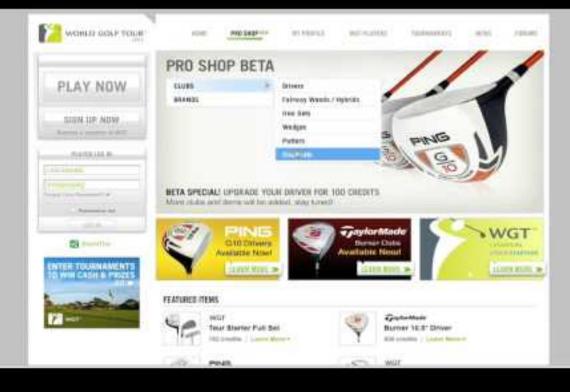
### **About World Golf Tour**



#### **COMPANY**

- Sports social gaming startup in San Francisco
- Bringing HD console gaming to the web for free
- Blurring the line between gaming and media websites
- Free to play Premium upgrade business model
- Providing games as an ongoing dynamic service
- Most of our players consider themselves non-gamers
- All of our players are passionate sports fans
- 3 million registered players
- Over 100 million rounds of virtual golf and growing
- 3rd largest golf website in the world





### **About World Golf Tour**



#### **GOLF GAME**

- Free online golf game -- no downloads
- Virtual item and sports sponsorship revenue model
- Photo-realistic HD virtual reality experience
- Dozen of the world's top golf courses
- Single, multi-player and tournament options
- Official host of virtual U.S. Open and British Open
- Over 30 minutes average game time!

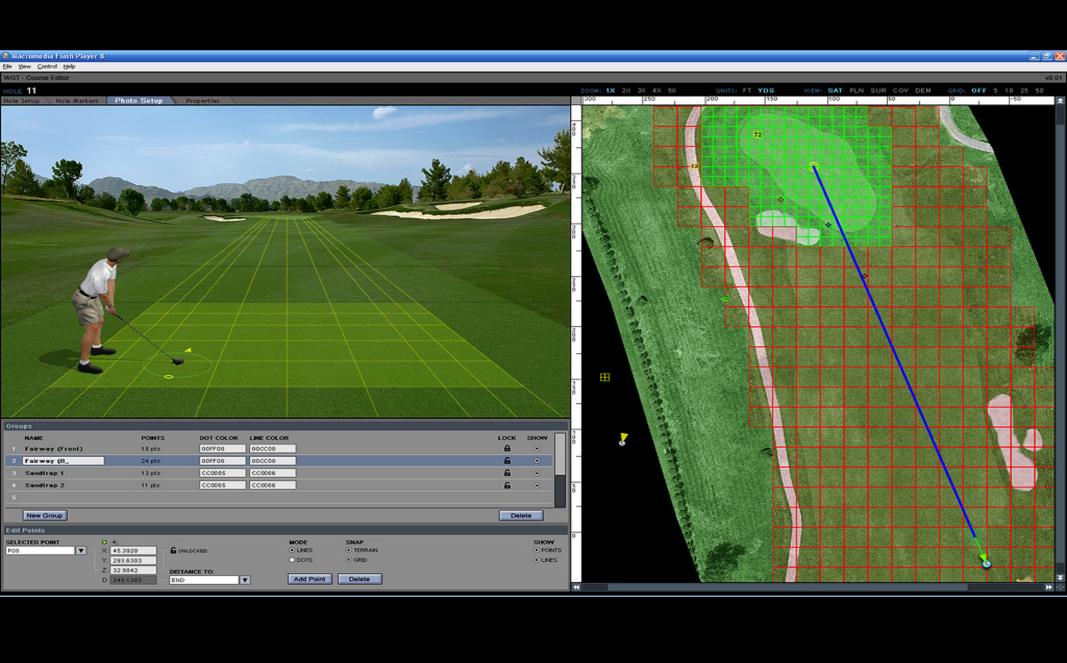


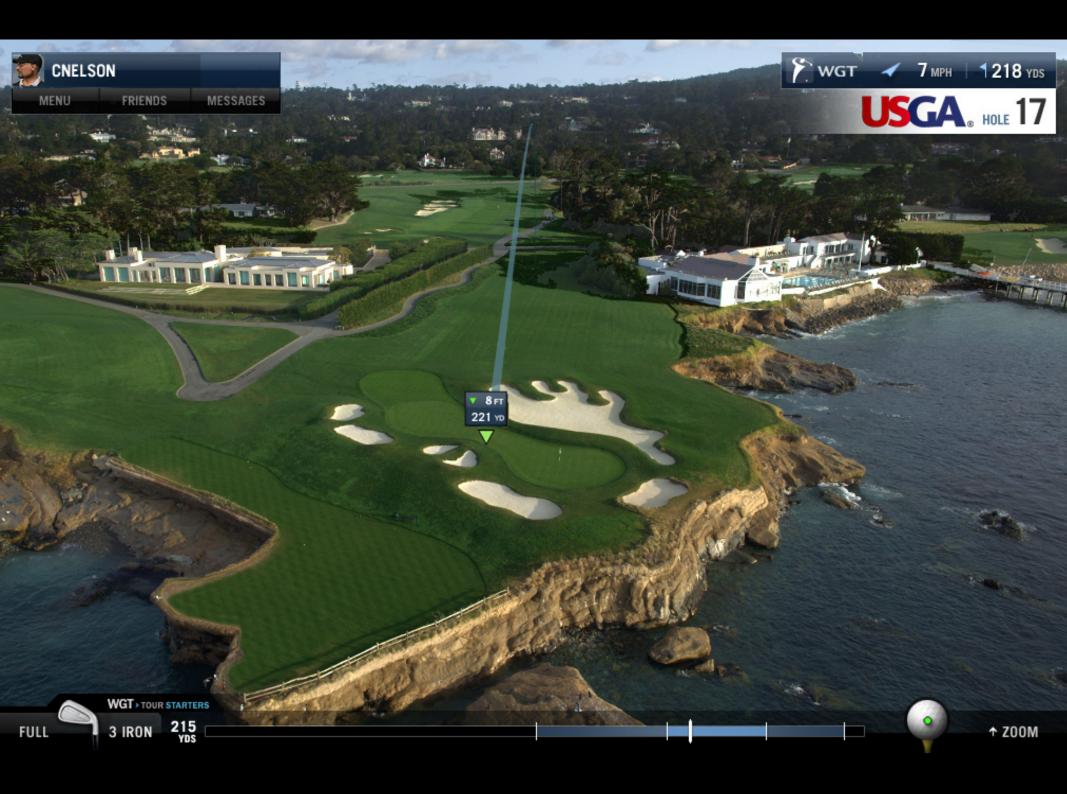
## Behind the scenes











## WGT and the Chrome Web Store



## What WGT was looking for...

- Alternate channels of traffic
- Less dependence on Facebook
- Customers with Higher LTV (Lifetime Value)
- Removing in-game payment friction to increase conversions
- Trackable online advertising (AdWords/Analytics)



## WGT games in Chrome Web Store



#### **WGT Golf Challenge**

- 9 great shots on a famous course that changes monthly
- #1 Sports Game in Chrome Web Store
- 4 out of 5 star ratings...

anonymous Dec 22, 2010 Mark as spam SMASHING! THE MOST ADDICTIVE APP TO HIT THE UK 5 out of 5 people found this review helpful.

anonymous Dec 11, 2010 Mark as spam

Sorry, but 5 Stars is not enough for this game. My son has been playing for the last 9 hours and it has made me actually a video gamer. Is there a 12 step group for WGT?

4 out of 6 people found this review helpful.



## WGT games in Chrome Web Store



#### **WGT Golf Game**

- Full 18 holes of golf on a dozen famous courses
- #3 sports game in Chrome
   Web Store
- 4.5 out of 5 star ratings...

#### anonymous Mar 11, 2011 Mark as spam

If you want cheap looking and unrealistic golf this is NOT the game for you. WGT has great graphics, good challenges, and a great community. Also, it's free.

3 out of 4 people found this review helpful.

#### coolswing Mar 21, 2011 Mark as spam

Awesome game and spectacular graphics, the best golf game ever. Also gives you the chance to play with your friends and/or make new friends, great community on here too!

5 out of 8 people found this review helpful.



## Results



# WGT is the most-popular and highest-rated sports game in the Chrome Web Store

with over 60K users in just 6 months.



## ...they play 23% more than average.

## ...they spend 147% more than average.

### What's next

- Nov 2010 Launched Chrome Apps
- Jan 2011 Launched Google Sign-On to streamline registration
- May 2011 Launching Chrome Apps for the 2011 U.S. Open golf championship
- TBD Launching Google In-App Payment to streamline in-game purchases







## WGT takeaways

- Big Budget Sports Game console quality
- Easy to Launch in CWS less than 1 week start to finish
- Top-Rated Chrome Apps #1 and #3 ranked sports games
- Valuable New Players with High LTV's
- New Marketing Opportunities with Google, USGA and partners



## **Special Offer for Google I/O Attendees**

- 1. Install the "WGT Golf Game" app in the Chrome Web Store
- 2. Register for free on wgt.com
- 3. enter promo code "io"



Burner 10.5° Driver (L12+)



## The New York Times

**New York Times** 

Andre Behrens Sr Product Designer



TOP NEWS OPINION



#### Even Before Al Qaeda Lost Its Founder, It May Have Lost Some of Its Allure

BY SCOTT SHANE AND ROBERT F.

Arab pro-democracy uprisings had already raised questions about the relevance of Al Qaeda.

THE CAUCUS

#### U.S. to Look Into Pakistan's Knowledge of Bin Laden

BY MICHAEL D. SHEAR

"We're not accusing anybody at this

Questions Focus on Pakistan's Role in Terror Fight

A Mood of Triumph and Sober Reflection

BUT NOBODY PAYS THAT : U.S. Business Has High Tax Rates but Pays Less

Turkish Leader Says Qaddafi Must Step Down Immediately

River Level Drops After Blast at

U.S. POLITICS

WORLD

N.Y. / REGION

BUSINESS

TECHNOLOGY

SPORTS

SCIENCE

**HEALTH** 

ARTS

**BOOK REVIEW** 

**FASHION & STYLE** 

WEDDINGS

## Times Skimmer / Chrome App http://www.nytimes.com/chrome/

The man in the car was Bin Laden's most trusted courier, and over the next month C.I.A. operatives would track him throughout central Pakistan. Ultimately, administration officials said, he led them to a sprawling compound at the end of a long dirt road and surrounded by tall security fences in a wealthy hamlet 35 miles from the Pakistani capital.

On a moonless night eight months later, 79 American commandos in four helicopters descended on the compound, the officials said. Shots rang out. A helicopter stalled and would not take off. Pakistani authorities, kept in the dark by their allies in Washington, scrambled forces as the American commandos rushed to finish their mission and leave before a confrontation. Of the five dead, one was a tall, bearded man with a bloodied face and a bullet in his head. A member of the Navy Seals snapped his picture with a camera and uploaded it to analysts who fed it into a facial recognition program.

And just like that, history's most expansive, expensive and exasperating manhunt was over. The inert frame of Osama bin Laden, America's enemy No. 1, was placed in a helicopter for burial at sea, never to be seen or feared again. A nation that spent a decade tormented by its failure to catch the man responsible for nearly 3,000 fiery deaths in New York, outside Washington and Pennsylvania on Sept. 11, 2001, at long last had its sense of finality, at least in this one difficult chapter.

For an intelligence community that had endured searing criticism for a string of intelligence failures over the past decade, Bin Laden's killing brought a measure of redemption. For a military that has slogged through two, and now three vexing wars in Muslim countries, it provided an unalloyed success. And for a president whose national security leadership has come under question, it proved an affirming moment that will enter the history books.

The raid was the culmination of years of painstaking intelligence work, including the

#### Killing Adds to Debate About U.S. Strategy and Timetable in Afghanistan

BY MARK LANDLER, THOM SHANKER AND ALISSA J. RUBIN

The raid raises new doubts about the lengthy U.S. effort to turn Pakistan into a trustworthy partner in the hunt for terrorists.

THE LEDE BLOG

#### Latest Updates

BY ROBERT MACKEY

On Tuesday, The Lede continues to follow the global reaction to the killing of Osama bin Laden during an American raid in Pakistan on Sunday.

CITY ROOM: Nissan Chosen as the Taxi of Tomorrow

REAL ESTATE MOST E-MAILED

CUSTOMIZE

SHORTCUTS



MY ACCOUNT

"I love the NYT Chrome app. It really is the best way to read the Times"

@edwinreal



"The New York Times app for Google Chrome is basically the best thing ever."

@m1keh0gan





TOP NEWS OPINION



#### Behind the Hunt for Bin Laden

BY MARK MAZZETTI. HELENE COOPER AND PETER BAKER

WASHINGTON - For years, the agonizing search for Osama bin Laden kept coming up empty. Then last July, Pakistanis working for the Central Intelligence Agency drove up behind a white Suzuki navigating the bustling streets near Peshawar, Pakistan, and wrote down the car's license plate.

The man in the car was Bin Laden's most trusted courier, and over the next month C.I.A. operatives would track him throughout central Pakistan. Ultimately, administration officials said, he led them to a sprawling compound at the end of a long dirt road and surrounded by tall security fences in a wealthy hamlet 35 miles from the Pakistani capital.

On a moonless night eight months later, 79 American commandos in four helicopters descended on the compound, the officials said. Shots rang out. A helicopter stalled and would not take off. Pakistani authorities, kept in the dark by their allies in Washington, scrambled forces as the American commandos rushed to finish their mission and leave before a confrontation. Of the five dead, one was a tall, bearded man with a bloodied face and a bullet in his head. A member of the Navy Seals snapped his picture with a camera and uploaded it to analysts who fed it into a facial recognition program.

And just like that, history's most expansive, expensive and exasperating manhunt was over. The inert frame of Osama bin Laden, America's enemy No. 1, was placed in a helicopter for burial at sea, never to be seen or feared again. A nation that spent a decade tormented by its failure to catch the man responsible for nearly 3,000 fiery deaths in New York, outside Washington and Pennsylvania on Sept. 11, 2001, at long last had its sense of finality, at least in this one difficult chapter.

For an intelligence community that had endured searing criticism for a string of intelligence failures over the past decade, Bin Laden's killing brought a measure of redemption. For a military that has slogged through two, and now three vexing wars in Muslim countries, it provided an unalloyed success. And for a president whose national security leadership has come under question, it proved an affirming moment that will enter the history books.

The raid was the culmination of years of painstaking intelligence work, including the

#### Even Before Al Qaeda Lost Its Founder, It May Have Lost Some of Its Allure

BY SCOTT SHANE AND ROBERT F. WORTH

Arab pro-democracy uprisings had already raised questions about the relevance of Al Qaeda.

THE CAUCUS

#### U.S. to Look Into Pakistan's Knowledge of Bin Laden

BY MICHAEL D. SHEAR

"We're not accusing anybody at this point," America's top counterterrorism official said on Monday.

NEWS ANALYSIS

#### Killing Adds to Debate About U.S. Strategy and Timetable in Afghanistan

BY MARK LANDLER, THOM SHANKER AND ALISSA J. RUBIN

The raid raises new doubts about the lengthy U.S. effort to turn Pakistan into a trustworthy partner in the hunt for terrorists.

THE LEDE BLOG

#### Latest Updates

BY ROBERT MACKEY

On Tuesday, The Lede continues to follow the global reaction to the killing of Osama bin Laden during an American raid in Pakistan on Sunday.

in Terror Fight

A Mood of Triumph and Sober Reflection

BUT NOBODY PAYS THAT : U.S. Business Has High Tax Rates but Pays Less

Turkish Leader Says Qaddafi Must Step Down Immediately

River Level Drops After Blast at

ARTSBEAT: 'Book of Mormon' and 'Scottsboro Boys' Lead Tony Nominations

CITY ROOM: Nissan Chosen as the Taxi of Tomorrow

Questions Focus on Pakistan's Role

U.S.

POLITICS

WORLD

N.Y. / REGION

BUSINESS

TECHNOLOGY

SPORTS

SCIENCE

**HEALTH** 

ARTS

**BOOK REVIEW** 

**FASHION & STYLE** 

WEDDINGS

DINING & WINE

SUNDAY MAGAZINE

WEEK IN REVIEW

TRAVEL

OBITUARIES

REAL ESTATE

MOST E-MAILED

MY ACCOUNT

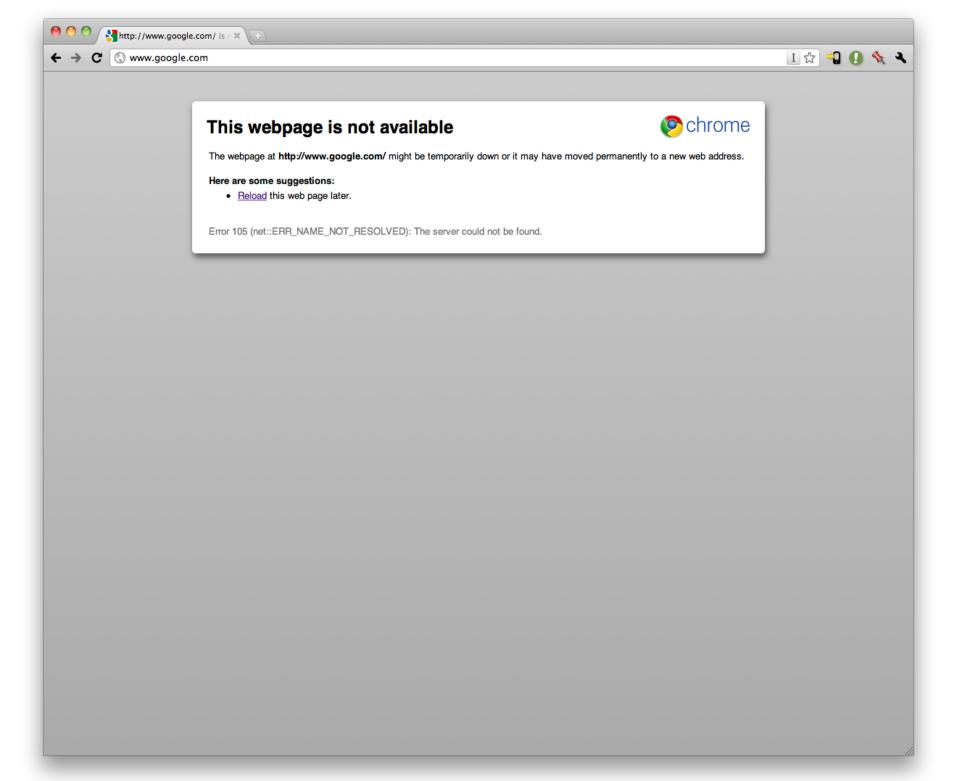


SHORTCUTS















A good app always turns on

## **Application Cache markup**

<a href="html manifest="/path/to/manifestfile.manifest">

Note: On Server, mimetype for .manifest is text/application-manifest



## Application Cache manifest file

```
CACHE MANIFEST

#Build 62

CACHE:
/webapps/skimmer/2.0/build/app.css
/webapps/solo/1.0.1/lib/jquery/jquery-1.4.2.js
...
```

#### **NETWORK:**

http://www.nytimes.com/\*



## More info on Application Cache

- http://www.html5rocks.com/ Tutorial
   http://bit.ly/dg7Uhh
- http://diveintohtml5.org/offline.html
   http://bit.ly/dnb6hH
- http://appcachefacts.info/





## Storing content with offline storage

- Local Storage
- WebSQL
- IndexedDB



## Storing content with WebSQL

```
if (window.openDatabase) {
  var db = openDatabase("nyt", 1.0,
     "Demo DB", function(db) {
     db.transaction(function(tx) {
       tx.executeSql("select * from images",[],
          function(tx, r) {
            alert(r.rows.item(0).name);
          function(tx, e) {
            console.error(e);
```



## One small problem...

Status of This Document

Beware. This specification is no longer in active maintenance and the Web Applications Working Group does not intend to maintain it further.

This section describes the status of this document at the time of its publication. Other documents may supersede this document. A list of current W3C publications and the most recently formally published revision of this technical report can be found in the <u>W3C technical reports index</u> at http://www.w3.org/TR/.

This document is the 18 November 2010 Working Group Note of Web SQL Database. Publication as a Working Group Note does not imply endorsement by the W3C Membership. This is a draft document and may be updated, replaced or obsoleted by other documents at any time. It is inappropriate to cite this document as other than work in progress. The W3C Web Applications Working Group is the W3C working group responsible for this document.

This document was on the W3C Recommendation track but specification work has stopped. The specification reached an impasse: all interested implementors have used the same SQL backend (Sqlite), but we need multiple independent implementations to proceed along a standardisation path.

The Web Applications Working Group continues work on two other storage-related specifications: Web Storage and Indexed Database API.

Implementors should be aware that this specification is not stable. Implementors who are not taking part in the discussions are likely to find the specification changing out from under them in incompatible ways. Vendors interested in implementing this specification should join the aforementioned mailing lists and take part in the discussions.

If you wish to make comments regarding this document, please send them to <u>public-webapps@w3.org</u> (<u>subscribe</u>, <u>archives</u>) or <u>whatwg@whatwg.org</u> (<u>subscribe</u>, <u>archives</u>), or submit them using <u>our public bug database</u>. All feedback is welcome.

The latest stable version of the editor's draft of this specification is always available on the W3C CVS server. Change tracking for this document is available at the following location:

CVS log: <a href="http://dev.w3.org/cvsweb/html5/webdatabase/Overview.html">http://dev.w3.org/cvsweb/html5/webdatabase/Overview.html</a>

## Calling a Web Worker in your code

```
if (window.Worker) {
   var worker = new Worker("/path/to/worker.js");
   worker.onmessage = function(event) {
      storeData(event.data);
   }

   var sections = getListOfSections();
   for (var i=0, len=sections.length; i<len; i++) {
      worker.postMessage(sections[i]);
   }
}</pre>
```



## Inside the Web Worker

```
onmessage = function(event) {
   var data = requestData(event.data.url);
   postMessage(data);
}

function requestData(url) {
   // Boring ol' ajax request
}
```







## **Chrome Background Windows**

```
// In your app manifest.
"permissions": [
  "unlimited_storage",
  "notifications",
  "background"
// In your application code
if (isChrome && chromeVersion > 10) {
  window.open("background.html", "bg", "background");
```



### Review

- Application Cache + WebSQL + Web Workers =
- The user always has something to look at
- File API + Workers + WebSQL = Offline Images
- Background
- Chrome Web Store



TOP NEWS OPINION

WORLD

POLITICS

BUSINESS

N.Y. / REGION

TECHNOLOGY

U.S.



#### Behind the Hunt for Bin Laden

BY MARK MAZZETTI, HELENE COOPER AND PETER BAKER

WASHINGTON - For years, the agonizing search for Osama bin Laden kept coming up empty. Then last July, Pakistanis working for the Central Intelligence Agency drove up behind a white Suzuki navigating the bustling streets near Peshawar, Pakistan, and wrote down the car's license plate.

The man in the car was Bin Laden's most trusted courier, and over the next month C.I.A. operatives would track him throughout central Pakistan. Ultimately, administration officials said, he led them to a sprawling compound at the end of a long dirt road and surrounded by tall security fences in a wealthy hamlet 35 miles from the Pakistani capital.

On a moonless night eight months later, 79 American commandos in four helicopters descended on the compound, the officials said. Shots rang out. A helicopter stalled and would not take off. Pakistani authorities, kept in the dark by their allies in Washington, scrambled forces as the American commandos rushed to finish their mission and leave before a confrontation. Of the five dead, one was a tall, bearded man with a bloodied face and a bullet in his head. A member of the Navy Seals snapped his picture with a camera and uploaded it to analysts who fed it into a facial recognition program.

And just like that, history's most expansive, expensive and exasperating manhunt was over. The inert frame of Osama bin Laden, America's enemy No. 1, was placed in a helicopter for burial at sea, never to be seen or feared again. A nation that spent a decade tormented by its failure to catch the man responsible for nearly 3,000 fiery deaths in New York, outside Washington and Pennsylvania on Sept. 11, 2001, at long last had its sense of finality, at least in this one difficult chapter.

For an intelligence community that had endured searing criticism for a string of intelligence failures over the past decade. Bin Laden's killing brought a measure of redemption. For a military that has slogged through two, and now three vexing wars in Muslim countries, it provided an unalloyed success. And for a president whose national security leadership has come under question, it proved an affirming moment that will enter the history books.

The raid was the culmination of years of painstaking intelligence work, including the

#### Even Before Al Qaeda Lost Its Founder, It May Have Lost Some of Its Allure

BY SCOTT SHANE AND ROBERT F.

Arab pro-democracy uprisings had already raised questions about the relevance of Al Qaeda.

THE CAUCUS

#### U.S. to Look Into Pakistan's Knowledge of Bin Laden

BY MICHAEL D. SHEAR

"We're not accusing anybody at this point," America's top counterterrorism official said on Monday.

NEWS ANALYSIS

#### Killing Adds to Debate About U.S. Strategy and Timetable in Afghanistan

BY MARK LANDLER, THOM SHANKER AND ALISSA J. RUBIN

The raid raises new doubts about the lengthy U.S. effort to turn Pakistan in trustworthy partner in the hunt for terrorists.

THE LEDE BLOG

#### Latest Updates

BY ROBERT MACKEY

On Tuesday, The Lede continues to follow the global reaction to the killing of Osama bin Laden during an American raid in Pakistan on Sunday.

in Terror Fight

A Mood of Triumph and Sober Reflection

BUT NOBODY PAYS THAT : U.S. Business Has High Tax Rates but Pays Less

Turkish Leader Says Qaddafi Must Step Down Immediately

River Level Drops After Blast at

ARTSBEAT: 'Book of Mormon' and 'Scottsboro Boys' Lead Tony Nominations

CITY ROOM: Nissan Chosen as the Taxi of Tomorrow

Questions Focus on Pakistan's Role

SPORTS

SCIENCE

**HEALTH** 

ARTS

**BOOK REVIEW** 

**FASHION & STYLE** 

WEDDINGS

DINING & WINE

SUNDAY MAGAZINE

WEEK IN REVIEW

TRAVEL

OBITUARIES

REAL ESTATE

MOST E-MAILED

## **Available** Consistent Graspable











## Summary

- Building apps make a real difference
  - Springpad saw 5X saves
- Publishing to the Chrome Web Store helps users find you
  - WGT saw 60k users, playing 23% more
- HTML5 gives you the tools to build powerful apps
  - NYT has offline and background updating



## Open discussion and Q&A

- Google Moderator: <a href="http://j.mp/cws-qa">http://j.mp/cws-qa</a>
- Feedback: <a href="http://j.mp/cwsrate">http://j.mp/cwsrate</a>
- Tweet it up: #io2011 #chrome
- This preso: <a href="http://j.mp/io2011cws">http://j.mp/io2011cws</a>



# Google<sup>m</sup> 11

