

IANAL:

What developers should know about IP and Legal Bruno Lowagie, CEO iText Group NV @ JavaOne 2015



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Disclaimer

- ≡ I'm an open source developer, not a lawyer
 - ≡ In this talk, I merely share my experience with legal issues,
 - = "The law" can be different in different countries, but
 - ≡ Software is usually "international" and local laws may apply
- What I say may be controversial or confronting
 - ≡ Some big corporations may not like to hear what I say,
 - ≡ That doesn't mean that what I'm saying is wrong,
 - **Everything I say is based on** *my personal experience*.



Agenda







Open Source

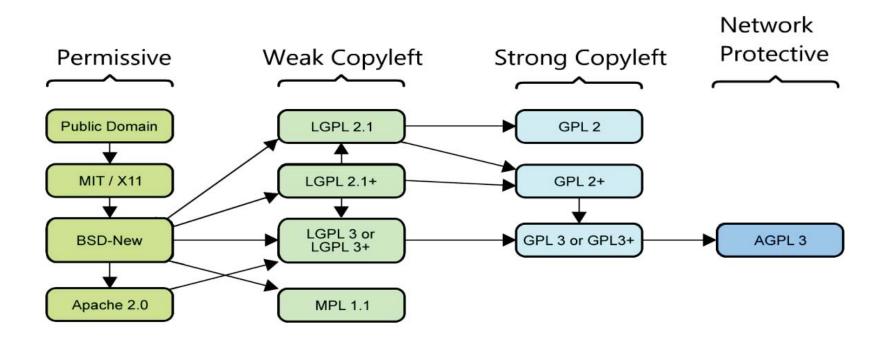
- Copyright versus Copyleft
- Overview of the most common open source licenses
- Monetizing open source
- Case study: can you change the license you've chosen?

Copyright versus Copyleft

- Copyright law allows an author to prohibit others from reproducing, adapting, or distributing copies of the author's work.
- ② Copyleft gives every person who receives a copy of a work permission to reproduce, adapt or distribute the work as long as any resulting copies or adaptations are also bound by the same copyleft licensing scheme.



Open Source License overview



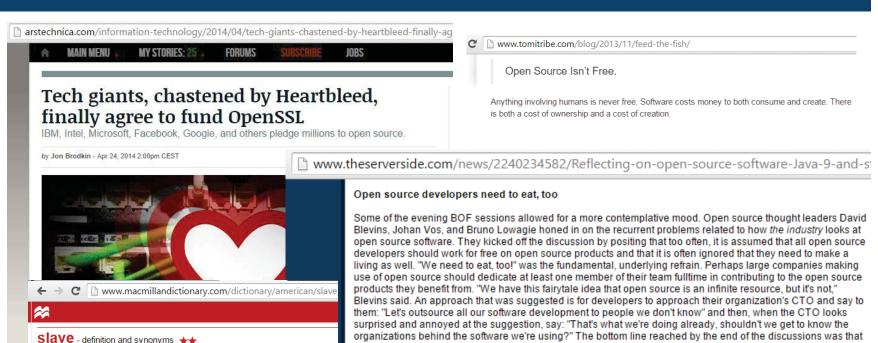


Monetizing Open Source





Why make money with open source?



The point cannot be made strongly enough that contributing to your own bottom line, which is where a lot of open source software is found, is not charity. It's just basic good business.

organizations need to take responsibility. Figure out who is behind the open source software you're using and

 someone who is forced to work very hard for someone else, often in very bad conditions and without pay

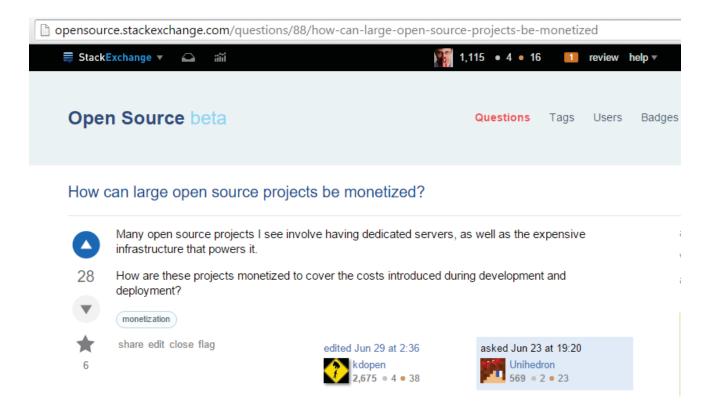
/sleiv/ Word Forms



NOUN [COUNTABLE] Pronunciation

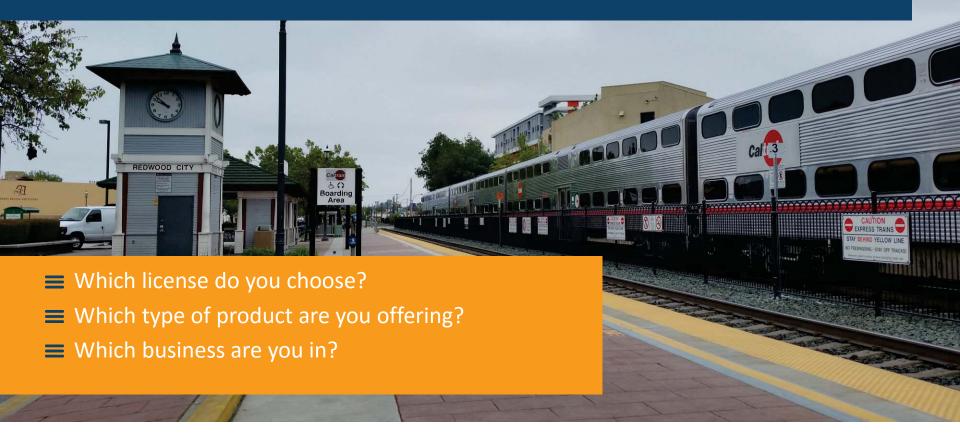
then feed the fish in one way or another.

Ideas to monetize your project





Three factors to consider





Patrick's story (1/2)

zguide.zeromq.org/page:all#header-136



Eat Me

top prev next

Here is a story. It happened to the eldest brother-in-law of the cousin of a friend of mine's colleague at work. His name was, and still is, Patrick.

Patrick was a computer scientist with a PhD in advanced network topologies. He spent two years and his savings building a new product, and choose the BSD license because he believed that would get him more adoption. He worked in his attic, at great personal cost, and proudly published his work. People applauded, for it was truly fantastic, and his mailing lists were soon abuzz with activity and patches and happy chatter. Many companies told him how they were saving millions using his work. Some of them even paid him for consultancy and training. He was invited to speak at conferences and started collecting badges with his name on them. He started a small business, hired a friend to work with him, and dreamed of making it big.

Then one day, someone pointed him to a new project, GPL licensed, which had forked his work and was improving on it. He was irritated and upset, and asked how people—fellow open sourcers, no less!—would so shamelessly steal his code. There were long arguments on the list about whether it was even legal to relicense their BSD code as GPL code. Turned out, it was. He tried to ignore the new project, but then he soon realized that new patches coming from that project couldn't even be merged back into his work!

Worse, the GPL project got popular and some of his core contributors made first small, and then larger patches to it. Again, he couldn't use those changes, and he felt abandoned. Patrick went into a depression, his girlfriend left him for an international currency dealer called, weirdly, Patrice, and he stopped all work on the project. He felt betrayed, and utterly miserable. He fired his friend, who took it rather badly and told everyone that Patrick was a closet banjo player. Finally, Patrick took a job as a project manager for a cloud company, and by the age of forty, he had stopped programming even for fun.



Patrick's story (2/2)

Poor Patrick. I almost felt sorry for him. Then I asked him, "Why didn't you choose the GPL?" "Because it's a restrictive viral license", he replied. I told him, "You may have a PhD, and you may be the eldest brother-in-law of the cousin of a friend of my colleague, but you are an idiot and Monique was smart to leave you. You published your work inviting people to please steal your code as long as they kept this 'please steal my code' statement in the resulting work", and when people did exactly that, you got upset. Worse, you were a hypocrite because when they did it in secret, you were happy, but when they did it openly, you felt betrayed."

Seeing your hard work captured by a smarter team and then used against you is enormously painful, so why even make that possible? Every proprietary project that uses BSD code is capturing it. A public GPL fork is perhaps more humiliating, but it's fully self-inflicted.

BSD is like food. It literally (and I mean that metaphorically) whispers "eat me" in the little voice one imagines a cube of cheese might use when it's sitting next to an empty bottle of the best beer in the world, which is of course Orval, brewed by an ancient and almost extinct order of silent Belgian monks called *Les Gars Labas Qui Fabrique l'Orval*. The BSD license, like its near clone MIT/X11, was designed specifically by a university (Berkeley) with no profit motive to leak work and effort. It is a way to push subsidized technology at below its cost price, a dumping of under-priced code in the hope that it will break the market for others. BSD is an *excellent* strategic tool, but only if you're a large well-funded institution that can afford to use Option One. The Apache license is BSD in a suit.

For us small businesses who aim our investments like precious bullets, leaking work and effort is unacceptable. Breaking the market is great, but we cannot afford to subsidize our competitors. The BSD networking stack ended up putting Windows on the Internet. We cannot afford battles with those we should naturally be allies with. We cannot afford to make fundamental business errors because in the end, that means we have to fire people.

It comes down to behavioral economics and game theory. The license we choose modifies the economics of those who use our work. In the software industry, there are friends, foes, and food. BSD makes most people see us as lunch. Closed source makes most people see us as enemies (do you like paying people for software?) GPL, however, makes most people, with the exception of the Patricks of the world, our allies. Any fork of ZeroMQ is license compatible with ZeroMQ, to the point where we encourage forks as a valuable tool for experimentation. Yes, it can be weird to see someone try to run off with the ball but here's the secret, I can get it back any time I want.



How the (A)GPL works

■ A: you own the software

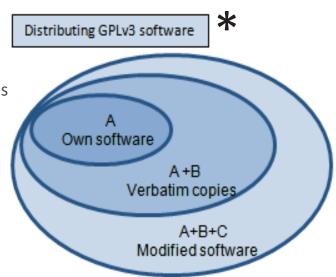
- You grant rights: copy, modify, distribute
- You distribute a copy of the source code
- Disclaimer: "as-is"; no warranties
- Additional rights: e.g. specific legal notices, use of trade names

■ B: you distribute verbatim copies

- Everything listed under A still applies
- You may remove additional permissions
- The software remains GPL

≡ C: you distribute works "based on"

- Everything listed under A+B still applies
- Add notice + date for each modification
- Your work is automatically (A)GPL (viral effect!)



* USE only: you don't have to accept the GPL



Dual licensing

■Viral effect of the open source license

- The product is available for free for those who accept and comply with the F/OSS license
- As soon as the product is also distributed under another license, a commercial license is needed

ECommercial license for commercial use

- The product is available under a custom license for those who pay for the product
 - Support
 - Warranty, Indemnification
 - Release from the requirements of the F/OSS license



B2C or B2B?

\equiv B2C

- For instance: a tool or a game people can download,
- Users download and install the tool: use, no distribution,
- They don't have to accept the (A)GPL, they can just use it.

=B2B

- For instance: a library that parses XML, creates PDF,...
- It doesn't work unless you write some code around it,
- Typically, it is distributed (e.g. in a SaaS context).
- ≡I'm assuming a B2B context



The problem with B2C



www.eurogamer.net/articles/2013-04-29-game-dev-tycoon-forces-those-who-pirate-the-game-to-unwittingly-fail-fi

Game Dev Tycoon forces those who pirate the game to unwittingly fail from piracy

93.6 per cent of players currently running cracked copy.

By Tom Phillips Published 29/04/2013

What happens when pirates play a game development simulator and then go bankrupt because of piracy?

That's the question asked by Greenheart Games, the two man indie developer made up of Patrick and Daniel Klug, who included a special surprise within hacked copies of their game.

The duo's motto is "less social, less ville, more game". They launched their first title yesterday - development simulator Game Dev Tycoon for PC. Mac and Linux.

The game costs just \$7.99 (£5.15) to buymoney which will go straight back to the game's creators.

But after a day on sale, 3104 of the 3318 copies being played were pirated.

Pre-empting the game's eventual appearance on file-sharing sites, Patrick and Daniel Klug uploaded their own cracked copy of the full game. But within the code lay a few extra lines.





Which business are you in?

■Are you selling a service?

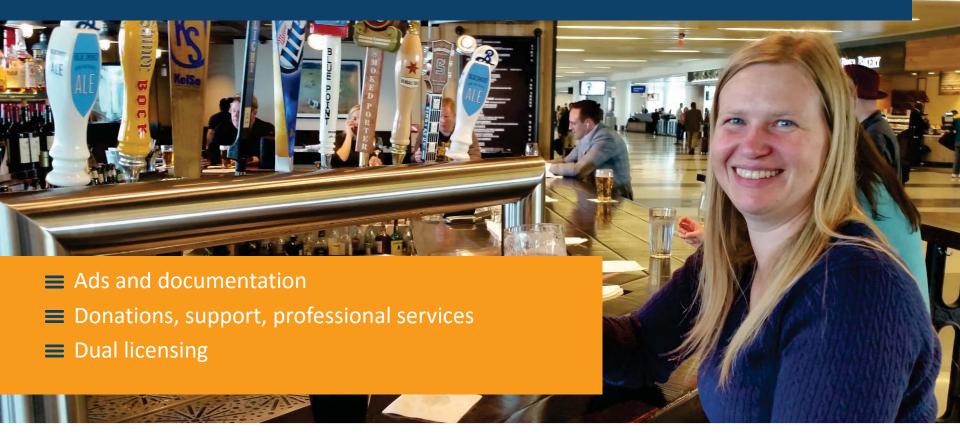
- For instance: Amazon sells books and AWS
- For instance: Google sells ads, services,...
- For instance: Uber sells rides

■ Are you selling software?

- For instance: an ERP system
- For instance: a PDF library
- •
- ≡I'm assuming a context of selling software

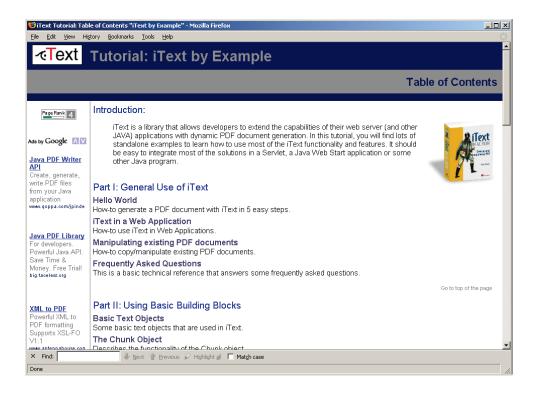


Business models I've tried





Generating revenue using ads



Free online tutorial:

Google AdSense

• 2004: \$8,900

2005: \$14,500

• 2006: \$6,200

2007: \$2,350

• 2008: \$1,900

• 2009: \$1,500

2010: \$280

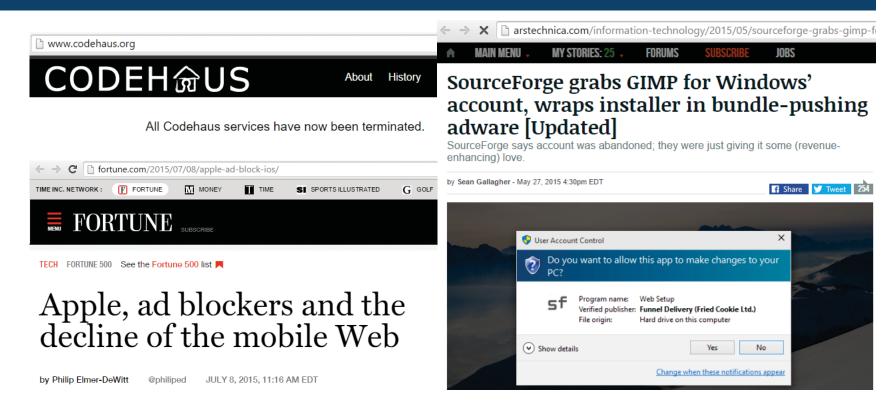
• 2011: \$520

• 2012: \$350

• 2013: \$160



Making money with ads?





Writing documentation





1st Edition: 2006

- 11.600 copies
- Approx. \$33K



2nd Edition: 2010

- 9.200 copies
- Approx. \$30K



Donations





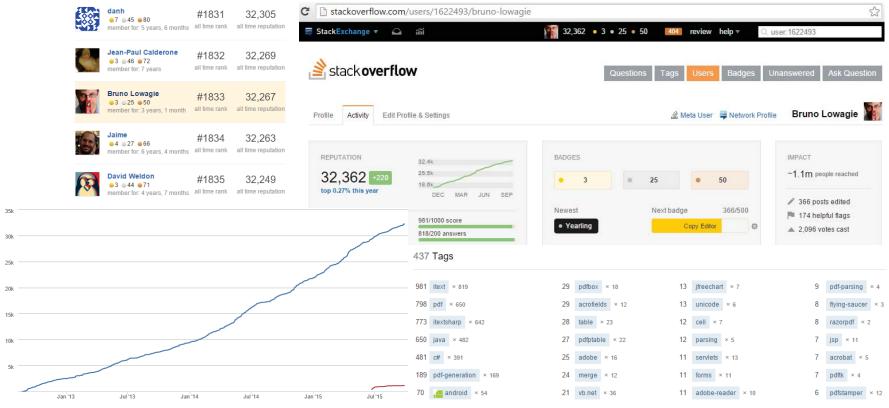
amazon.com°







Selling support





Selling professional services

- Not scalable
 - ≡ There are only so many hours in a day
 - ≡ All time spent on a tailor-made application is time you don't spend on your product
- ■ Are you really going to compete against these guys:





When to use a permissive license?

Suppose that you're Amazon, Google, Facebook,...

Then: You want to use software and do whatever you want with it. You don't like GPL-style licenses, because those limit what you can do with the software. You may even have to pay for the software you're using! The horror!

In this case, it is in your best interest to brainwash developers into thinking that open source software should be free as in free beer, that the GPL is bad and that open source software should not be offered commercially. You'll sponsor the most radical zealots that are popular among developers looking for a role model. As a result, these developers will start producing software under a permissive license that you can use any way you want to.

Your task will be to make choices: to separate the wheat from the chaff. It is not your business to sell software:

- · You are offering software as a service (e.g. Google)
- You have a totally different business that relies on software (e.g. Amazon)
- You sell closed source, proprietary products and you make a lot of money in professional services (e.g. RealDolmen)
- Your main business is ads; your users are your product (e.g. Facebook)



Beware of "anti GPL" propaganda

Suppose that you want to be the next Amazon, Google, Facebook...

Then: Once you are successful enough in one of the above, you can afford giving away your software for free (as in free beer). As you have gained a monopoly, it doesn't matter if competitors can also use your software. If they are peers, they may improve the code and redistribute it, in which case you benefit too. If they are contenders just starting a new business, you either crush them (because your brand is king and your marketing budget is bigger) or buy them (and possibly kill them afterwards).

This is a great way to make money with open source software, but I see some disadvantages. The moment a large corporation decides that the value created by a project doesn't justify the investment, the "charity" will stop. Oracle dropped GlassFish, IBM backed away from Geronimo, Pivotal left Groovy,... Only when disaster strikes (like was the case with Heartbleed), these companies suddenly start raising money to "save the developers."

That's not a sustainable model for open source, is it?

I don't know if there are any numbers about this, but it wouldn't surprise me if you'd see that most of the software distributed under a permissive license is written by *employees* (people working for a large corporation), whereas most of the software distributed under a copyleft license is written by *entrepreneurs* (people owning or working for a small to medium-sized company).

I created an account just to upvote this answer. I was one of those taken in by the "Gpl is evil" propaganda, until I read this. Thanks for the great links & answer. – Shantnu Tiwari Aug 19 at 12:54

I still hate the viral nature of GPL (I've no business telling anyone what to do with code they wrote, just the code I wrote), but you've made me hate it in general a little bit less. Very nice answer. - RubberDuck



The iText case: originally MPL/LGPL

- Consent of owners is needed to change license
- **■** Who wrote iText?
 - ≡ Started by one person in 1998
 - Another developer joined in 2000
 - = From then on organic growth of the product: different contributors
- = In 2006, iText is MPL/LGPL, but
 - Who is the owner of the code?
 - Who owns the intellectual property of the code?

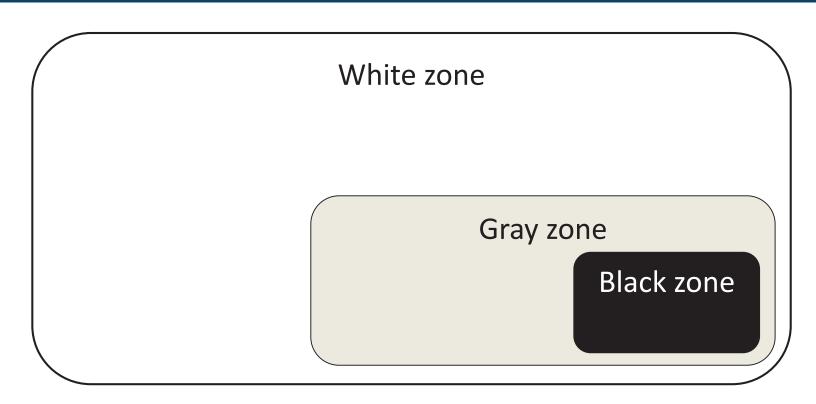




Intellectual Property

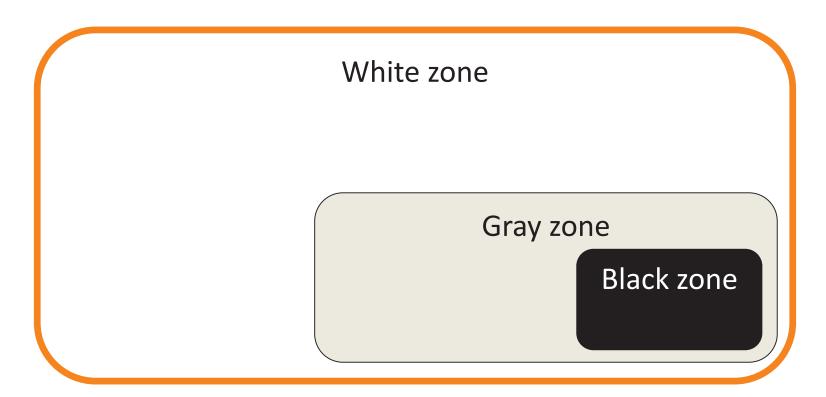
- Determining who owns the code
- Case study: who owns iText?

A typical project





The White Zone





The White Zone

You have written the code yourself, but

- ■What about your employer? Does your employer own (part of) the code? Do you have a formal agreement with your employer with respect to F/OSS?
- ■Where did you get your inspiration? IBM developers are forbidden to look at any code that is not formally approved by IBM's legal team. Good practice or burden?



Employees and IP















THEN I BARFED IN

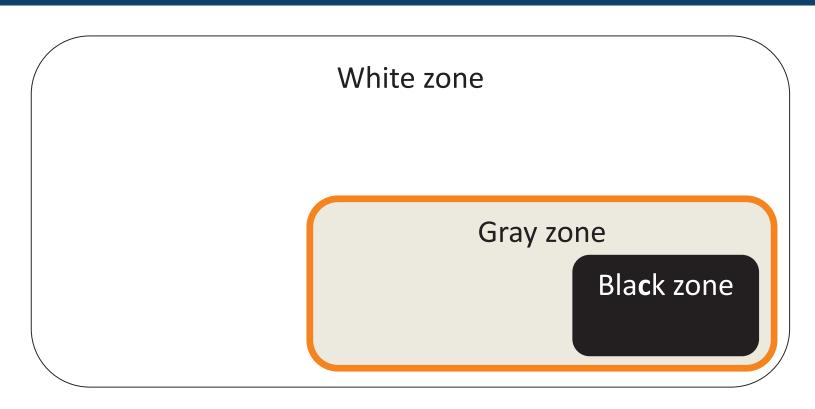
MY BOX FULL OF JUNK.







The Gray Zone





The Gray Zone

= The code was contributed, but

- ≡ did the contributor agree with the license?
- ≡ did the contributor's employer agree?
- **≡** where did the contributor get his inspiration?

= The code is taken from another project, but

- = are the licenses compatible?
- do you respect the other project's license?
- ≡ where did the other project get its code from?



The Gray Zone

=Contributor License Agreements

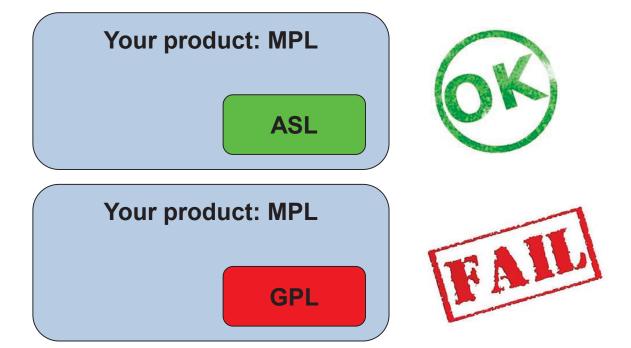
- ■The Apache Foundation demands contributors and their employers to sign a CLA
- ■SUN used to demand contributors to sign an SCA from the moment contributions contained more than 20 lines of code

Check License Compatibility

■ Keep a detailed inventory of all F/OSS projects (subset / derivative work)

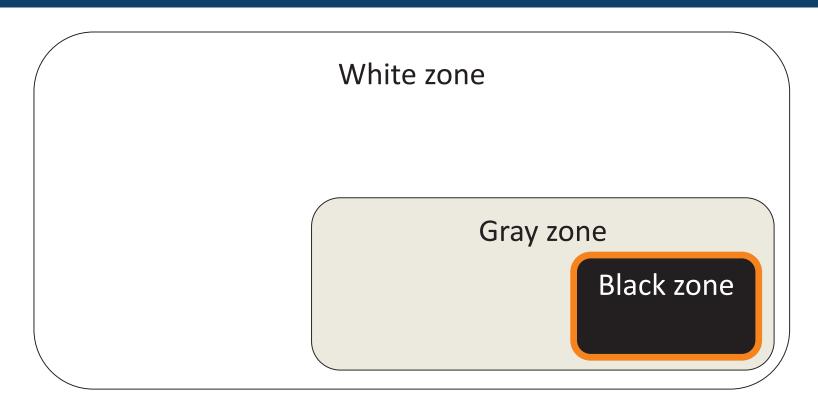


License compatibility





The Black Zone





The Black Zone

Unfortunately, it may happen that you weren't allowed to use some specific code that is now part of your project.

= Possible solutions:

- Either you ask (and get!) permission, or
- You rewrite the code, or
- You remove the code.



Who owns iText?

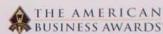








RICAN WARDS"











■ Refactoring or removing the black zone



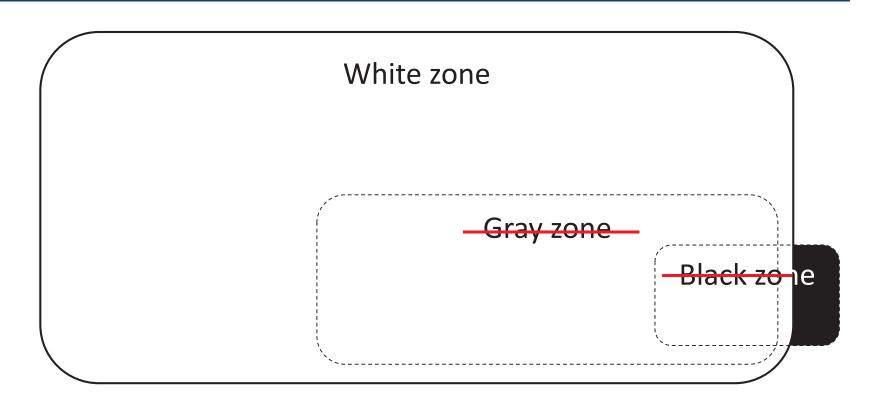


Who was asking this question?

- =July 2006: Eclipse Simultaneous Release
 - "Callisto"; tested and approved by IBM
- **Eclipse/BIRT** (Actuate) is part of this release
 - ■Project led by Actuate
- ≡iText is used in Eclipse/BIRT
 - **≡**License MPL/LGPL: not acceptable for IBM
 - ■Research agreement between Actuate and Ghent University with as deliverable: IP Review



Turning Gray and Black into White





In practice

- Source code was vetted by lawyers
- Source code was screened using software
- Weekly reports listing potential issues



Examples



- **■** RC4 Encryption
- **E** ACME Inthashtable
- **EPS** functionality



Issue 1: Quick&Dirty XML parser

State machine to parse XML

■ Source code taken from:

http://www.javaworld.com/javaworld/javatips/jw-javatip128.html





Java Tip 128: Create a quick-and-dirty XML parser

Parse valid XML using minimal code

By Steven R. Brandt, JavaWorld.com, 05/31/02



XML is a popular data format for several reasons: it is human readable, self-describing, and portable. Unfortunately, many Java-based XML parsers are very large; for example, Sun Microsystems' jaxp.jar and parser.jar libraries are 1.4 MB each. If you are running with limited memory (for example, in a J2ME (Java 2 Platform, Micro Edition) environment), or bandwidth is at a premium (for example, in an applet), using those large parsers might not be a viable solution.



Read the fine-print!



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Solution 1

- Write JavaWorld and author, get permission!
- There were many other places where license information was incomplete or missing.
- It must become your second nature to ask for permission and to document! document! document!



Issue 2: RC4 encryption algorithm

■Names and variables referring to RC4

- ■RC4 was initially a trade secret, but in September 1994 a description of it was anonymously posted to the Cypherpunks mailing list.
- ≡It was soon posted on the sci.crypt newsgroup, and from there to many sites on the Internet. Because the algorithm is known, it is no longer a trade secret.
- ■The name "RC4" is trademarked, however. The current status seems to be that "unofficial" implementations are legal, but cannot use the RC4 name.



Solution 2

- RC4 is often referred to as "ARCFOUR" or "ARC4" (meaning Alleged RC4, because RSA has never officially released the algorithm), to avoid possible trademark problems.
- Change all class and variable names:
 - Don't use: RC4_ENCRYPTION
 - Use: ARCFOUR_ENCRYPTION



Issue 3: Class IntHashtable

=Code take from ACME.com:

```
// This is 90% based on JavaSoft's java.util.Hashtable.
// Visit the ACME Labs Java page for up-to-date versions
// of this and other fine Java utilities:
// http://www.acme.com/java/
```

- ≡ JavaSoft is a name used by Sun in the past in their Java activities.
- ACME indicates use of the class java.util.Hashtable which is subject to unfriendly Sun license
- It is unlikely that this code is available under a license that permits this use.

 Without information indicating that Sun approved of this usage the class should not be used.



Solution 3

■ Use the same class released by Apache under the ASL in Apache-Commons instead of the ACME class.





Issue 4: EPS functionality

- Taken from an example released by SUN under a Sample License
- **■** The Sample License allowed the use of the code, but...
- **■** The source code contained this text:

```
* Copyright 1998 by Sun Microsystems, Inc.,
* 901 San Antonio Road, Palo Alto, California,
* 94303, U.S.A. All rights reserved.

* This software is the confidential and proprietary
* information of Sun Microsystems, Inc.
* ("Confidential Information"). You shall not
* disclose such Confidential Information and shall
* use it only in accordance with the terms of the
* license agreement you entered into with Sun.
*/
```



Solution 4: remove the code

After a very long argument about the liberal Sample License versus the strict comment section (which was clearly overlooked at the moment the code was released to the public), the EPS functionality was removed from the iText code base.

It's better to be safe than sorry...

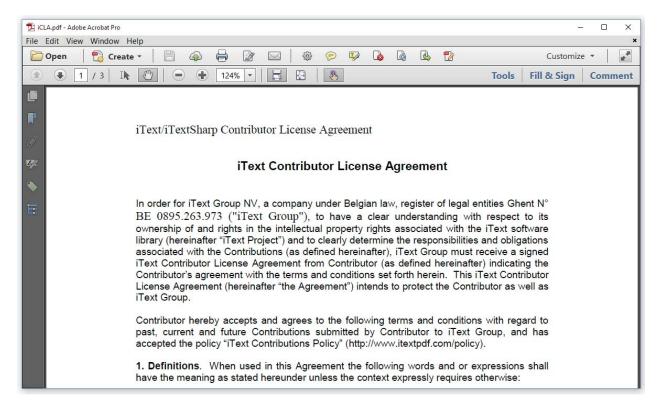


IP Review: result





Contributor License Agreement





Today: disciplined IP "book keeping"

Core Development

Alexander Chingarev, Balder Van Camp, Bruno Lowagie, Denis Koleda, Erniel Ackermann, Eugene Markovskyi, Kevin Day, Mark Storer, Paulo Soares, Pavel Alay, Raf Hens, Xavier Le Vourch

Code Contributions

Aiken Sam, Antonio Iacono, Bernd Oliver Sünderhauf, Carsten Hammer, Gerald Henson, Howard Shank, Jean-Philippe Gravel, Jeremy Bowman, Jim Moore, Karsten Klein, Kazuya Ujihara, Ken Dobson, Kevin Galligan, Leonard D. Rosenthol, Lubos Strapko, Mark Hall, Mark Thompson, Martin Brunecky, Michael Niedermair, Nigel Kerr, Nurettin Dag, Oren Manor, Palash Ray, Phillip Pan, Ryo Nakamura, Swan Toledo, Steffen Stundzig, Steve Appling, Thomas Bickel, Thorsten Seitz, Veerle Van Belleghem, Ygal

Minor feature contributions

Alexej Suchov, Armin Haberling, Bill Ensley, Christian Lauer, Craig Fleming, David Carmona Perez, David Hook, Eric Mattes, Federico Scala, Galo Gimenez, Geert Poels, Holger Plankermann, James Wu, Jeroen Nouws, John Hellerud, Jose Hurtado, Josselin Pujo, Lauri Lehtinen, Leonardo Padula, M. Smit, Mathieu Fortin, Matthias Germann, Michael Neuweiler, Michael Schierl, Michael Demey, Norman Richards, Peter Harvey, Philippe Laflamme, Ram Narayan, Samuli Tuomola, Steve Carrow, Takenori Sato, Thimo Seitz, Tim Newsom, Todd Bush, Ulrich Telle, Valentin Ts. Ivanov

Suggestions / Minor bugfixes

Мюхаил Ледин, Adam Read, Adauto Martins, Adriaan Peeters, Adrian Pronk, Alexandru Carstoiu, Alexis Pigeon, Andrea Vacondio, Andreas Ebbert-Karroum, Andrew Binstock, Annie (?), Antoine Blanc, Arnaud Masson, Arshish Maneckii, Attila Szomor, August Detlefsen, Bart Hanssens, Benjamin Cabe, Benoit Wiart, Bruno Waes, Bryan Anderson, Bullo (7), Calvin Lee, Carl Freeland, Carsten Siedentop, Cesar iz, Chris Noldeberg, Christian Schrade, Christoph Wagner, Christopher A. Petro, Christopher MacKenzie, Cory Lewis, Daniel Marczisovszky, Daniel Uribe, Danox, Darryl Miles, David Freels, David Teran, Dirk Weigenand, Edgar Leonardo Prieto Perilla, Emmanuel Deviller, Eoin Mallin, Evelyne De Cordier, Felix Pahl, Feng Dihai, Finn Bock, Francesco Di Milato, François Gravel, Frank Heindörfer, Fucutush, Gabriel Erzse, Gavin Disney, Gerald Fehringer, Gilles Mazover, Gregor Koffer, Gylfi Ingvason, Hans Oesterholt, Hansioerg Oppermann, Igor Sherbakov, Ivan Farkas, Ivan Gregor, Jan Sorby, Janis Achenbach, Jason McGrath, Jason Rock Jeff Kelm, Jeremy Torbert, Jesse Barnum, Joachim Eyrich, Joakim Sandstroem, John Englar, John Hammen, Jonas Neukomm, Jonathan Abbey, Jose (imriva), Jose A. Rodríguez, Julien Vroonen, Jurgen Lust, Jurij Bilas, Karen Vardanyan, Katja Sondermann, Keith Okamoto, Ken Auer, Ken Geis, Kevin Knowlden, Klaus Martini, Kris Raney, Kurt Huwig, Les Hughes, Leslie Baski, Lidong Liu, Lorenz Maierhofer, Lucek, Maarten Coene, Marc Campforts, Marcus Thiesen, Mario Dapp, Mario Maccarini, Mark Nelson, Martin Pallmann, Martin Sievers, Matt Benson, Medhat Saleh, Micah Tessler, Michael Klink, Mike Liston, Miroslav Gregan, Mustapha Saeed, Nils Meier, Pascal Leclercq, Patrick Valsecchi, Paul Jones, Paul Keeley, Paul Williams, Pauli Borodulin, Peter Severin, Piotr Rojewski, Rafael Coninck Teigão, Raffaele Gambelli, Ralf Hauser, Raul Wegmann, Ray Burks, Ray Ramos, Renaud Michel, Reza Nasiri, Régis Ramillien, Ricardo Coutinho, Robert Engels, Robert Esterer, Robert Mueller, Robert Simpson, Rodolphe Cardon, Sam Gibson, Samuel Gabriel, Scott Dietrich, Seung Hyun Park, Sid Steward, Stan Banash, Stefan Santesson, Stephan Pelikan, Steve Ogryzek, Steven Reynolds, T. Jungblut, Tim Burt, Tim Mottershead, timmo3, Todd Chandler, Tony Copping, Tony Stevens, Vu Ngoc Tan, W. Trevor King, Wang Xusheng, Werner Daehn, Yu Gan

Adobe Systems Inc., Apache Software Foundation, Ben Litchfield, Carlos Villegas, Daniel Switkin, Doug Felt, Free Software Foundation Inc., Heinz Kabutz, IBM, Ken Borgendale, Mark James, Mozilla.org, ReportLab, Robert Harder, Rod Smith, Sam Leffler, Satoru Takabayashi, Sean Owen, Silicon Graphics, Inc., Steven Brandt, SUN, The Legion of the Bouncy Castle, Unicode Consortium, Wikipedia, William Rucklidge

ACKNOWLEDGMENTS: COM/ITEXTPDF/TEXT/PDF/PDFNAME.JAVA

GENERAL INFORMATION

This class can be found in the following jar:

itext-core.iar

In package: com.itextpdf.text.pdf

API docs of the current version:

Javadoc API

Added to the CVS/SVN repository on:

2000-12-02

Acknowledgements

Bruno Lowagie 8

Bruno is the original developer of this class. The class was written in 1999, before the library was in CVS.

This class is updated very regularly by Bruno and Paulo because it contains a list of static final PdfName objects that are defined in the PDF Reference Manual.

This class is updated very regularly by Bruno and Paulo because it contains a list of static final PdfName objects that are defined in the PDF Reference Manual. Some changes were also made concerning the way a PdfName is created: Paulo added code to deal with hexadecimal characters: Bruno and Paulo also discussed a way to accept names that are too long (according to the PDF Specifications). Paulo implemented the solution (May 2006).

He suggested removing a performance killer in the compareTo method (Augustus

Leonard D. Rosenthol

Added one extra key for PDF packages (COLLECTION)

Bernd Oliver Sünderhauf

Code clean-up

Mark Storer

Caching names + adding extra names.

Alexander Chingarev

Added a couple of names.

W. Trevor King

Suggested to add a key for utf-8

Denis Koleda

Added some keys

Eugene Markovskyi

Added some keys

ACKNOWLEDGMENTS: ALEXANDER CHINGAREV

Category

registered in the category "Core Development"

Class files

- [core] com/itextpdf/text/AccessibleElementId.iava § Alexander introduced this class.
- [core] com/itextpdf/text/ListBody.java § Added in the context of tagged PDF
- [core] com/itextpdf/text/ListLabel.iava § Added in the context of tagged PDF
- [core] com/itextpdf/text/pdf/PdfArtifact.java § Introduced by Alexander
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Copyright infringements





Step 1: Go to bailiff

■ Document the infringement:



Oost-Vlaanderen LUC LUYSTERBORG

GEERT DE LOMBAERT CAROLINE HELDERWEIRT ** GERECHTSDEURWAARDERS

BRUNO RAEMDONCK PATRICK VAN OVERSCHELDE 9 SAARTJE HOLLEMAERT ANTON VAN DE SIJPE EVELINE BAETEN

KANDIDAAT-GERECHTSDEURWAARDERS

LOKET EN ADMINISTRATIE Kortrijksesteenweg 1038 9051 Sint-Denijs-Westrem (Gent)

Standplaats te 9900 Eeklo, Roze 220

T +32 9 385 50 97 F +32 9 385 64 59 E info@gdw-gent.be Wwww.gdw-gent.be



Ma. t.e.m. don.: 8030 - 12030 / 13030 - 18030 Vrijdag tot 17000

DERDENREK : Belfius 068/2/510380-47 IBAN BE22 0682 5103 8047 BIC GKCCBEBB

> 12 GDW-GENT BV ovv B.V.B.A. (BTW BE 0808.505.886)

DOSSIERNUMMER: 15ADV08161



PROCES-VERBAAL VAN VASTSTELLING

Heden, twaalf juni tweeduizendvijftien,

June 12, 2015

OP VERZOEK VAN:

de NV ITEXT GROUP, met ondernemingsnummer 0895.263.973 en met zetel gevestigd te 9040 GENT / SINT-AMANDSBERG, Adolf Baeyensstraat 121,

Aangezien verzoekster een programma genaamd 'iTextSharp' geschreven heeft, en dit programma dient om PDF documenten aan te maken en te bewerken,



Step 2: send a Cease and desist

June 16, 2015 Declaration to cease and desist under penalty of a fine

Each of the signatories herewith undertakes vis-à-vis of ITEXT GROUP NV, with registered office at 9040 Sint-Amandsberg (Belgium), A. Baeyensstraat 121 (ITEXT)

- to immediately cease and desist from offering and/or selling any software or part of a software which contains or refers to code of any version of the .NET PDF library iTextSharp ("iTextSharp") without either fully complying with the version 3 GNU AFFERO GENERAL PUBLIC LICENSE ("AGPL") or purchasing adequate commercial licenses from ITEXT
- to pay a contractual penalty of € 5,001.- to ITEXT for each culpable breach of the obligation set out above (item 1.);
- 3. to disclose to ITEXT (to attention of attorney-at-law Timothy Van de Gehuchte, CVBA Portelio Advocaten, Rijsenbergstraat 148, 9000 Gent, Belgium) by 30th June 2015 (date of reception) in writing, a complete and detailed list of customers and prospective customers that have acquired a license or have informed about the terms for acquiring a license on or any other software incorporating iTextSharp, including a copy of all offers and/or involces sent to customers or prospective customers;

Dear Mr. Van de Gehuchte,

June 30, 2015

today your letter arrived in our office regarding the itext copyright infringement. Since we the 30th of June we cannot answer your letter in time.

We have to check with the programmer whether your allegation is correct. Due to holidays to do this immediately. We will answer all your points till 15th of July.



Step 3: go to court

Heuking Kühn Lüer Wojtek - Magnusstraße 13 - 50672 Köln

Vorab per Fax: 0221 477 3333

Landgericht Köln Luxemburger Straße 101 50922 Köln Dr. Lutz M. Keppeler Rechtsanwalt

T +49 221 20 52-436 F +49 221 20 52-1 Lkeppeler@heuking.de

Assistentin: Renate Sturch r.sturch@heuking.de

Magnusstraße 13 50672 Köln www.heuking.de

Bitte stets angeben: AktNr.: 50809-15/5147/vm

Köln, 08.07.2015

Antrag auf Erlass einer einstweiligen Verfügung

der ITEX GROUP NV, vert.d.d. Vorstände Ingeborg Wilaert und Bruno Lowagie, AdolfBaeyensstraat 121, 9040 Gent (Sint-Amandsberg), Belgium

- Antragstellerin -

Verfahrensbevollmächtigte: Heuking Kühn Lüer Wojtek, Magnusstraße 13, 50672 Köln

gegen



ASSOCIATION D'AVOCATS . ADVOCATEN ASSOCIATIE . LAW FIRM

July 8, 2015

Versicherung an Eides statt

Der Unterzeichner Marius Michael Emil Ottmar Schneider. Rechtsanwalt

bin ich verantwortlich für die Entwicklung von

zugelassen in Br in Ulm am 26. J belehrt über die eidesstattlichen belgisches Urhel

ner Marius Michael Emil Ottmar Schneider. Rechtsanwalt.	
Eidesstattliche Versicherung	Affidavit
Über die Strafbarkeit einer auch fahrlässig falsch abgegebenen eidesstattlichen Versicherung belehrt, versichere ich, Bruno Lowagie, Teilhaber und Vorstand der iText Group NV, Baeyensstraat 121, 9040 Sint-Amandsberg, Belgium, geb. am June 10, 1970, zur Vorlage bei Gericht Folgendes an Eides Statt:	Informed of the penalties of false and negligently discharged affidavit, as the Chief Executive Officer of iText Group NV, I, Bruno Lowagie, Baeyensstraat 121, 9040 Sint-Amandsberg, Belgium, born on June 10, 1970, declare for submission to the court under oath the following:
Bezüglich der Nutzungsrechte an der Software iText und iTextSharp gebe ich folgende Auskunft:	Regarding the patrimonial rights in the Software iText and iTextSharp I give the following Information:
Wie bereits in dem der vorangegangenen eidesstattlichen Versicherung vom 07.07.2015, gesagt, habe ich im Jahr 2000 mit der Entwicklung der PDF-Bibliothek für Java begonnen, die unter dem Namen iText bekannt ist. Als Vorstand von iText Group NV	



Step 4: Get confirmation from court

July 17, 2015

14 0 184/15





Landgericht Köln

Beschluss

In dem einstweiligen Verfügungsverfahren

der ITEXT GROUP NV, vertr.d.d.Vorstände Ingeborg Wilaert u. Bruno Lowagie, AdolfBaeyenstraat 121, 9040 Gent (Sint-Amandsberg), Belgien,

Antragstellerin,

Den Antragsgegnern wird unter Androhung eines Ordnungsgeldes bis zu 250.000,00 € und für den Fall, dass dieses nicht beigetrieben werden kann, der Ordnungshaft oder der Ordnungshaft bis zu sechs Monaten, für jeden Fall der Zuwiderhandlung

verboten,

ohne Zustimmung der Antragstellerin eine Software zu vertreiben und/oder vertreiben zu lassen, in welche die PDF- Bibliothek iTextSharp ganz oder teilweise integriert wurde, die geschehen durch die Software



Step 5: Get confirmation from abuser

August 27, 2015

Abschlussschreiben

Namens und kraft Vollmacht unserer Mandanten, erklären wir hiermit, dass diese die einstweilige Beschlussverfügung des Landgerichts Köln vom 21.07.2015, Az.: 14 O 184/15, als endgültige materiell verbindliche Regelung gleichwirkend einem Hauptsachetitel unter Verzicht auf alle Rechtsmittel, die auch im Falle eines rechtskräftigen Hauptsachetitels ausgeschlossen wären, anerkennen.



Is this the way we make customers?

- Of course not!
 - We are ethical people, but we expect users to be ethical too!
 - We prefer a friendly negotiation over a trial before a court
 - You don't make customers by adopting a punitive approach
- On the other hand, we can't afford being abused...
 - ... so we have to set an example once in a while!
 - Why should we tolerate blatant abuse?
- ≡ The courts are there to help you
 - Case solved in about 2 months
 - = All costs paid for by the party that lost the case







Register your brand name Register your logo

Unregistered vs Registered Trademark

- ■You don't need to register your trademark if you want to add ™ to your brand name.
- ■Your brand name needs to be registered with the USPTO before you can add ®
- ■Registration isn't always easy:
 - "I TEXT" is descriptive: "I send an SMS"
 - USPTO and BBIE could be convinced that iText was sufficiently distinctive
 - OHIM didn't agree (IMO, they were too lazy to read our arguments)
- **≡**You can register your logo as a Trademark



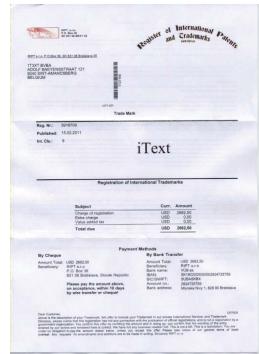
Registered Trademark





Scam Alert!













Why companies use patents To patent or not to patent?

Why write a patent?





Use patent to enforce standards

Adobe Patent Clarification Notice: Reading and writing PDF files

Adobe has a number of patents covering technology that is disclosed in the Portable Document Format (PDF)
Specification, version 1.3 and later, as documented in PDF
Reference and associated Technical Notes (the "Specification"). Adobe desires to promote the use of PDF for information interchange among diverse products and applications. Accordingly, the following patents are licensed on a royalty-free, nonexclusive basis for the term of each patent and for the sole purpose of developing software that produces, consumes, and interprets PDF files that are compliant with the Specification:

U.S. Patent Numbers:

- 5.634.064
- 5.737.599
- 5,781,785
- 5.819,301
- 6,028,583
- 6,289,364
- 6.421.460

http://partners.adobe.com/ public/developer/support/ topic_legal_notices.html

Most important words: "compliant with the Specification"

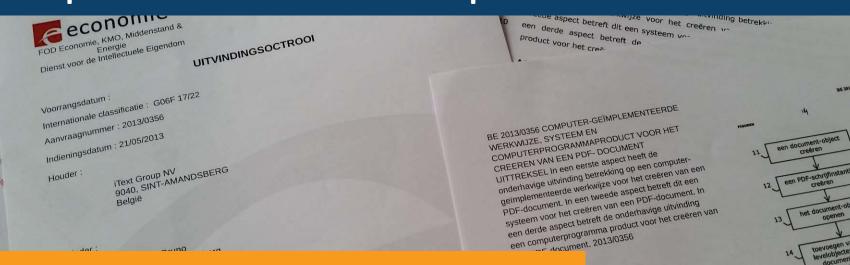
In addition, the following patent is licensed on a royalty-free, nonexclusive basis for its term and for the sole purpose of developing software that produces PDF files that are compliant with the Specification (specifically excluding, however, software that consumes and/or interprets PDF files):

U.S. Patent Number:

5,860,074



Open Source versus patents



OTERPROGRAMMAPDO

LEMENTEERDE WERV

- Open source is a means to prevent others to patent
- **■** You can not patent source code
- **■** You can patent software mechanisms



Questions?



