

Agenda

- Introduction
- The Challenges of Legacy Modernization
- Amentra's Mentoring Approach
- · Case Study: La Petite Academy
- Conclusion



La Petite Academy - Background

- Nation's largest privately held early childhood educator
- · Operations in 35+ states
- Over 600 branches (academies)



Business Challenges

- · Cost Justification
- · Regulatory Risk
- Shortcomings of Legacy Infrastructure
- Product Selection Risk
- Implementation Risk



Business Challenges (cont.)

- Potential Staff Turnover / Loss of Business Knowledge
- Critical External Leverage
- · Failure to Realize Productivity Gains
- Failure to Realize Integration Savings
- Increased Total Cost of Ownership



Technical Challenges

- Creation of new distributed infrastructure to support near-realtime data transfer from hundreds of locations
- Integration with existing enterprise reporting environment
- Ability to support modification of complex staffing model by business users



Business Goals

- · Reduce extraneous labor costs
- Perfect regulatory compliance
- Real-time operational visibility in 600+ academies

Technical Drivers

- Preserve flexibility through proper use of standards
- Build infrastructure to support operations and decision support
- Proactively manage TCO
 - ✓ Control hidden costs



A Service-Oriented Approach

- Created stateless, coarse-grained business services
- Utilized enterprise service bus to provide location-agnostic discovery and invocation of services



Risks / Costs

- Methodology mismatch
- Skillset mismatch
- Change management / staff turnover
- Potential reduced productivity in new environment



Approach

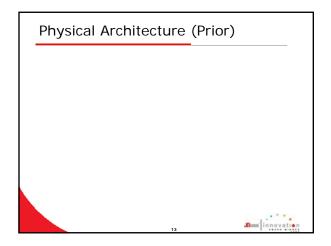
- Agile Methodology
- Signature Mentoring Model
- Favor Buy Over Build

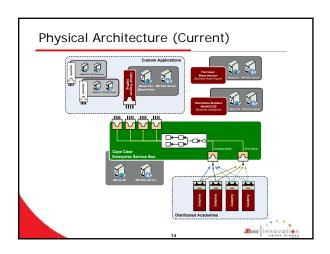


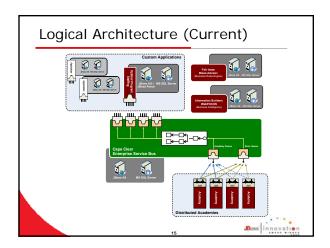
Mentoring Explained

- · Staff Skill Set Evaluation
- Best Practices Opportunity Analysis
- Mentoring Topic Customization
- Delivery Process Planning
- Periodic Review and Adjustment











Conclusions

- Any major technical migration creates risk as well as opportunity
- SOA adoption poses unique challenges
- Amentra's mentoring model can address these risks and challenges

3