## RED HAT FORUM Beijing

## ENGAGE CUSTOMERS

THROUGH ENLIGHTENED INNOVATION

PIERRE FRICKE
DIRECTOR, PRODUCT MARKETING - RED HAT

## CUSTOMERS ARE DEMANDING SATISFYING EXPERIENCES

AT THE RIGHT TIME AND PLACE


## TRANSFORMING THE BUSINESS TO DELIGHT CUSTOMERS



## DEMANDS ON I.T. TODAY:



## TRANSFORMING I.T. IS IMPERATIVE

RED HAT' JBOSS
MIDDLEWARE

TRANSFORMING CUSTOMER SERVICE

## DON'T LOSE YOUR CUSTOMERS



RETAILER


INNOVATIVE RETAILER

## UNDERSTAND YOUR CUSTOMER



## FULLY ENGAGE WITH YOUR CUSTOMER



ON THE ROAD


ON THE STREET


IN THE STORE

WANTS:

- Closest location
- Quickest route
- Lightest traffic
- Favorite songs


## WANTS:

- Weather forecast
- Retailer suggestions
- Product sales
- Lunch

WANTS:

- Personalized service
- Short lines
- Product suggestions
- Incentives to return


## UNDERSTAND INCOMING DATA



\%ose ACCELERATE.
 INTEGRATE. AUTOMATE.


ENABLE YOUR ENTERPRISE TO BETTER UNDERSTAND YOUR CUSTOMER

## ACCELERATE

GET YOUR PRODUCTS TO MARKET FASTER

## DEVELOPMENT



BUILD 51\% MORE
applications per year.

DEPLOYMENT


## DEPLOY WITH EASE

across on-premise, mobile, and cloud.

PERFORMANCE


SCALE ELASTICALLY to avoid data bottlenecks.

## ACCELERATE

## GET YOUR PRODUCTS TO MARKET FASTER

## DEVELOPMENT



## BUILD 51\% MORE

applications per year.

RED HAT' JBOSS
ENTERPRISE
APPLICATION PLATFORM

DEPLOYMENT


## DEPLOY WITH EASE

across on-premise, mobile, and cloud.

RED HAT' JBOSS
ENTERPRISE
APPLICATION PLATFORM

## openshift

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By Rec Hat

PERFORMANCE


SCALE ELASTICALLY to avoid data bottlenecks.

## OPENSHIFT

ENTERPRISE
By Red Hat ${ }^{\circ}$

## INTEGRATE

BUILD A DATA SERVICES LAYER


## INTEGRATE

LINK APPLICATIONS, DATA, AND DEVICES ACROSS YOUR ENTERPRISE


## AUTOMATE

REACT QUICKLY TO REAL-TIME BUSINESS EVENTS


# ACROSS PUBLIC AND PRIVATE CLOUDS 

RED HAT JBOSS xPaaS SERVICES FOR OPENSHIFT


## ACROSS PUBLIC AND PRIVATE CLOUDS

RED HAT JBOSS xPaaS SERVICES FOR OPENSHIFT


ON-PREMISE

PRIVATE

PRIVATE
$\leftarrow$

PUBLIC

## INNOVATIVE RETAIL

LINK APPLICATIONS, DATA, AND DEVICES ACROSS YOUR ENTERPRISE


ON THE ROAD


ON THE STREET


IN THE STORE

| WANTS: |
| :--- |
| - Closest location |
| - Quickest route |
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# RED HAT' JBOSS <br> MIDDLEWARE 

ENLIGHTENED INNOVATION

## INNOVATE FASTER IN A SMARTER WAY



## ACCELERATE

Develop your applications faster and deploy them across any environment.


INTEGRATE
Connect systems, applications, and data across your entire enterprise.


AUTOMATE
Automate business processes to react quickly to IT changes.

Complex event processing for faster decision-making

Better collaboration between business and IT teams

# JBOSS xPaaS SERVICES FOR OPENSHIFT 

MOVING INTO THE FUTURE

| RED HAT' ${ }^{\text {JBOSS }}$ |
| :---: |
| MIDDLEWARE |
| JBoss Fuse |
| JBoss BPM |
| JBoss EAP |
| JBoss A-MQ |
| JBoss BRMS |




