

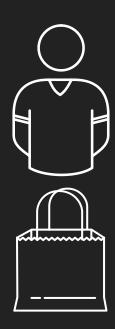
## ENGAGE CUSTOMERS THROUGH ENLIGHTENED INNOVATION

PIERRE FRICKE

DIRECTOR, PRODUCT MARKETING - RED HAT

## CUSTOMERS ARE DEMANDING SATISFYING EXPERIENCES

AT THE RIGHT TIME AND PLACE











## TRANSFORMING THE BUSINESS TO DELIGHT CUSTOMERS





## **DEMANDS ON I.T. TODAY:**

MORE **IMMEDIATE** 



MORE **PERVASIVE** 



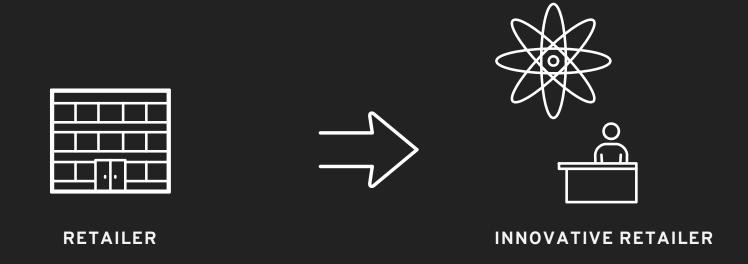
MORE **AWARE** 

## TRANSFORMING I.T. IS IMPERATIVE

## RED HAT JBOSS MIDDLEWARE

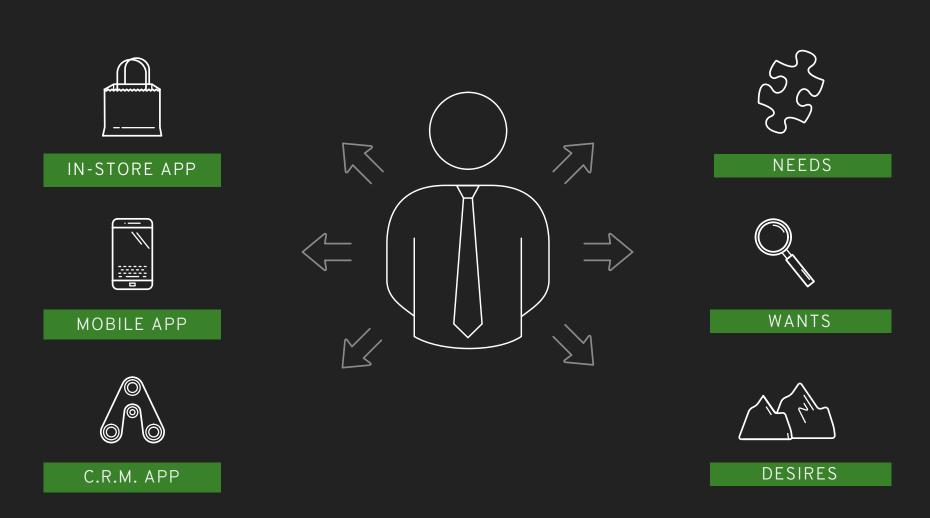
TRANSFORMING CUSTOMER SERVICE

## **DON'T LOSE YOUR CUSTOMERS**



KNOW THEM BEFORE THE COMPETITORS

## UNDERSTAND YOUR CUSTOMER



### FULLY ENGAGE WITH YOUR CUSTOMER







#### WANTS:

- Closest location
- Quickest route
- Lightest traffic
- Favorite songs

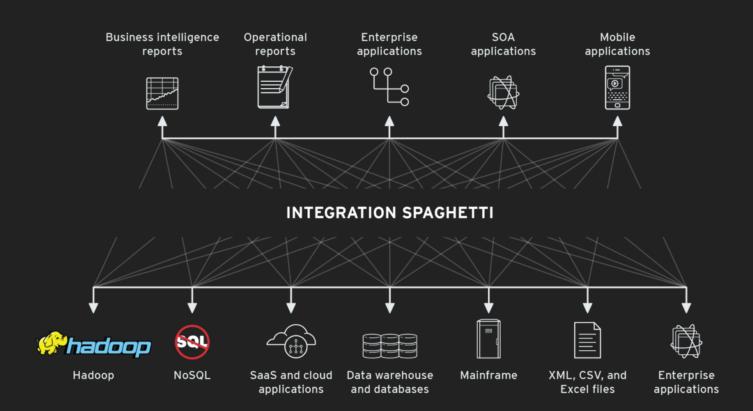
#### **WANTS:**

- Weather forecast
- Retailer suggestions
- Product sales
- Lunch

#### WANTS:

- Personalized service
- Short lines
- Product suggestions
- Incentives to return

### UNDERSTAND INCOMING DATA











# ACCELERATE. INTEGRATE. AUTOMATE.

ENABLE YOUR ENTERPRISE TO BETTER UNDERSTAND YOUR CUSTOMER

## **ACCELERATE**

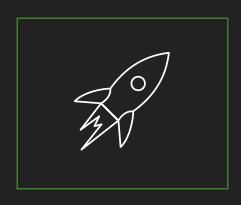
GET YOUR PRODUCTS TO MARKET FASTER

#### **DEVELOPMENT**



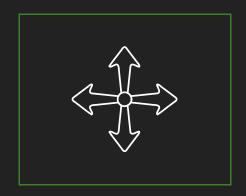
BUILD 51% MORE applications per year.

#### **DEPLOYMENT**



**DEPLOY WITH EASE** across on-premise, mobile, and cloud.

#### **PERFORMANCE**

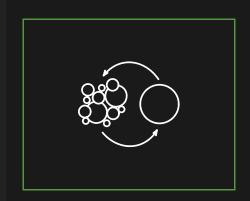


**SCALE ELASTICALLY** to avoid data bottlenecks.

## **ACCELERATE**

GET YOUR PRODUCTS TO MARKET FASTER

#### **DEVELOPMENT**



**BUILD 51% MORE** applications per year.

RED HAT' JBOSS' ENTERPRISE APPLICATION PLATFORM



#### **DEPLOYMENT**

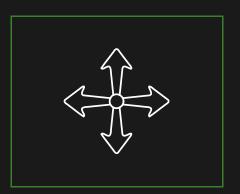


**DEPLOY WITH EASE** across on-premise, mobile, and cloud.

RED HAT' JBOSS' ENTERPRISE APPLICATION PLATFORM



#### **PERFORMANCE**

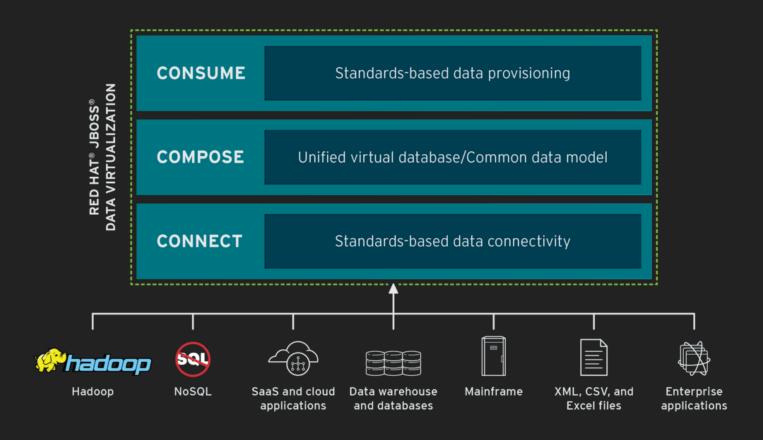


**SCALE ELASTICALLY** to avoid data bottlenecks.

**RED HAT** JBOSS DATA GRID

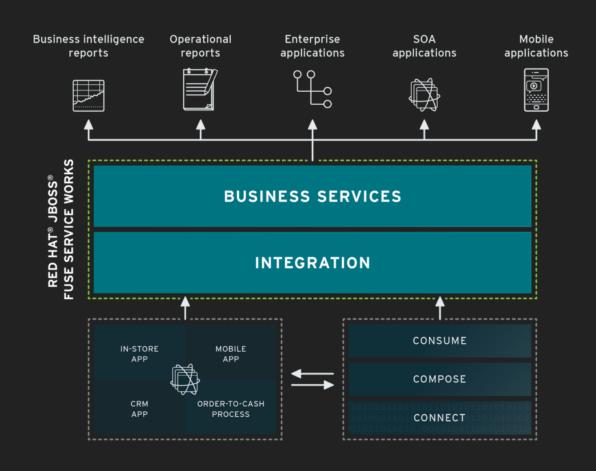
## **INTEGRATE**

BUILD A DATA SERVICES LAYER



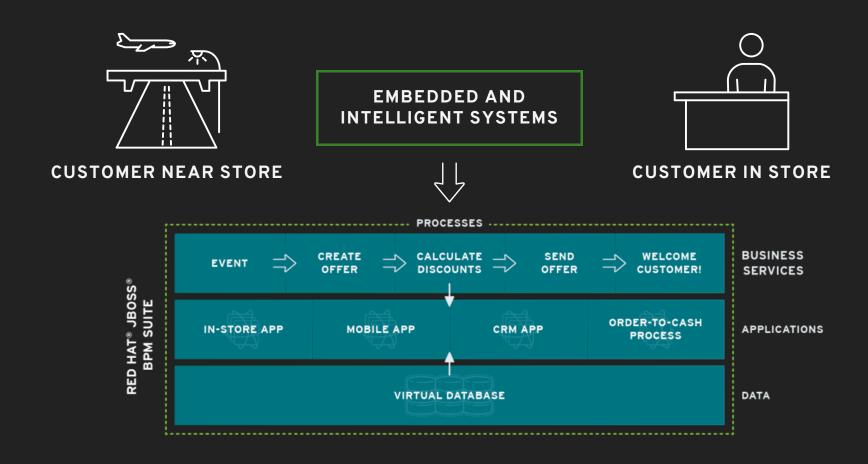
## INTEGRATE

LINK APPLICATIONS, DATA, AND DEVICES ACROSS YOUR ENTERPRISE



## **AUTOMATE**

REACT QUICKLY TO REAL-TIME BUSINESS EVENTS



## **ACROSS PUBLIC AND PRIVATE CLOUDS**

RED HAT JBOSS xPaaS SERVICES FOR OPENSHIFT



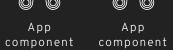




component









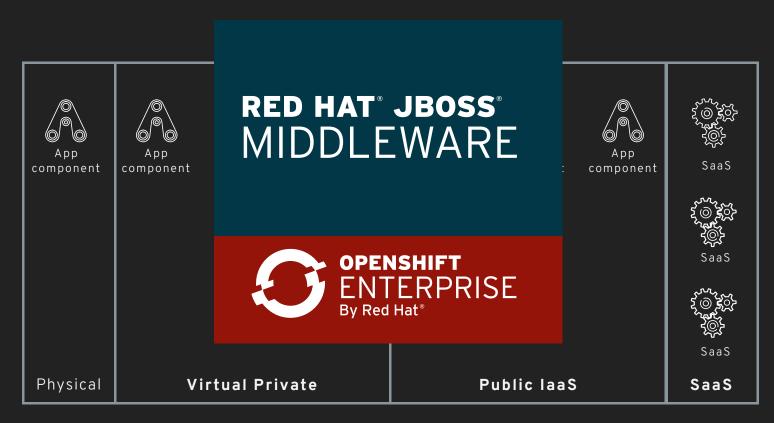




Saas

### **ACROSS PUBLIC AND PRIVATE CLOUDS**

RED HAT JBOSS xPaaS SERVICES FOR OPENSHIFT













**PUBLIC** 



## INNOVATIVE RETAIL

LINK APPLICATIONS, DATA, AND DEVICES ACROSS YOUR ENTERPRISE







#### **WANTS:**

- Closest location
- Quickest route
- Lightest traffic
- Favorite songs

#### **WANTS:**

- Weather forecast
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- Product sales
- Lunch

#### WANTS:

- Personalized service
- Short lines
- Product suggestions
- Incentives to return

# RED HAT JBOSS MIDDLEWARE

**ENLIGHTENED INNOVATION** 

### **INNOVATE FASTER IN A SMARTER WAY**



#### **ACCELERATE**

Develop your applications faster and deploy them across any environment.



#### INTEGRATE

Connect systems, applications, and data across your entire enterprise.



#### **AUTOMATE**

Automate business processes to react quickly to IT changes.

Develop 51% more applications per year

Scale elastically with fewer data bottlenecks

Application integration, messaging and data virt

Leader in deep, cloud and internet-of-things integration

Complex event processing for faster decision-making

Better collaboration between business and IT teams

### JBOSS xPaaS SERVICES FOR OPENSHIFT

MOVING INTO THE FUTURE

RED HAT JBOSS MIDDLEWARE	+	OPENSHIFT ENTERPRISE By Red Hat*
JBoss Fuse		iPaaS
JBoss BPM		bpmPaaS
JBoss EAP		aPaaS
JBoss A-MQ		mPaaS
JBoss BRMS		rulesPaaS

# se recinate