

RED HAT :: CHICAGO :: 2009

SUMMIT

Cost-Effective Business Intelligence with Red Hat and Open Source

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September 3, 2009

Agenda

- Introductions
- Quick survey
- What is BI?: reporting, analysis, data integration
- BI is important for IT!
- BI Architectures with Red Hat: use cases, demonstrations, state of the market, open source options
 - Database: Marts and Warehouses
 - Data Integration and Map Reduce
 - Visualization: analytics, end user interactivity, in-memory, dashboards
 - Embedding BI in applications
- Q & A
- -

Introductions and a Quick Survey

- Me, Jaspersoft
- Jaspersoft and Red Hat
- Platform provider (Ops, Sys admin, Uses RHEL) vs Software Vendors (Developer on RHEL) vs End Users
- Using enterprise software suites: SAP, Oracle
- Please ask questions as we go
 - Or wait for the Q&A at the end
- Anything you specifically want covered?
-

Priority of Business Intelligence

| 2009 CIO Technology Priorities To what extent will each of the following technologies be a top five priority for you in 2009? | | Rank 2009 | Rank 2008 | Rank 2007 |
|--|---|-----------|-----------|-----------|
| BI | ← | 1 | 1 | 1 |
| Enterprise Applications (ERP, SCM and CRM) | ← | 2 | 2 | 2 |
| Server and Storage Technologies (Virtualization) | ← | 3 | 3 | 5 |
| Legacy Application Modernization | ← | 4 | 4 | 3 |
| Collaboration Technologies | ▲ | 5 | 8 | 10 |
| Networking, Voice and Data Communications (VoIP) | ▲ | 6 | 7 | 4 |
| Technical Infrastructure | ▼ | 7 | 6 | 8 |
| Security Technologies | ▼ | 8 | 5 | 6 |
| Service-Oriented Applications and Architecture | ▲ | 9 | 10 | 7 |
| Document Management | ▼ | 10 | 9 | 9 |

Top-searched terms on gartner.com in 1Q09:

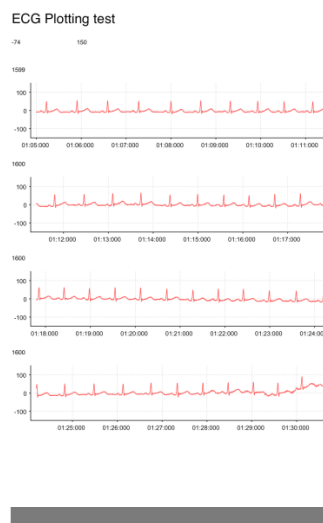
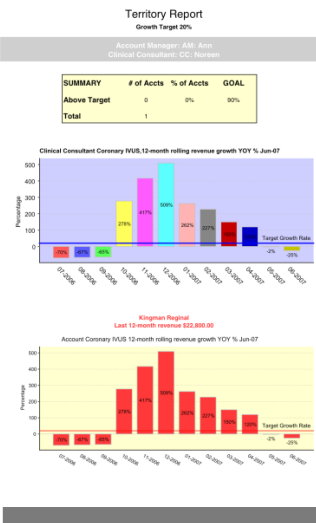
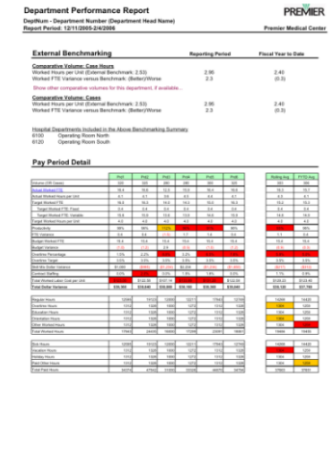
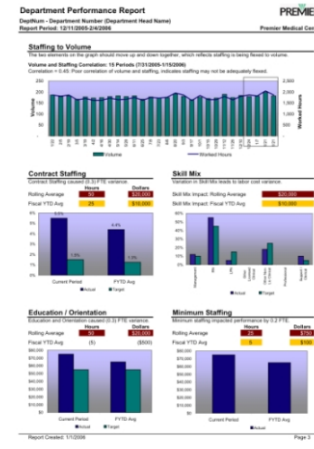
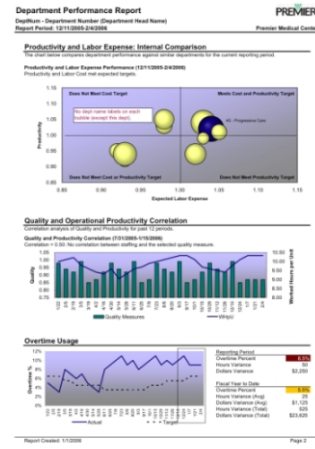
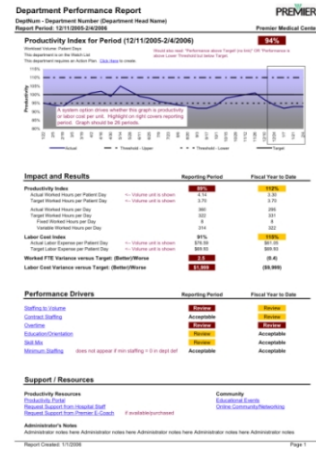
- "Magic Quadrant"
- "Cloud Computing"
- "Business Intelligence"

Note: Number of respondents = 1,500.
Source: 2008 Gartner Executive Programs' CIO Survey, January 2009

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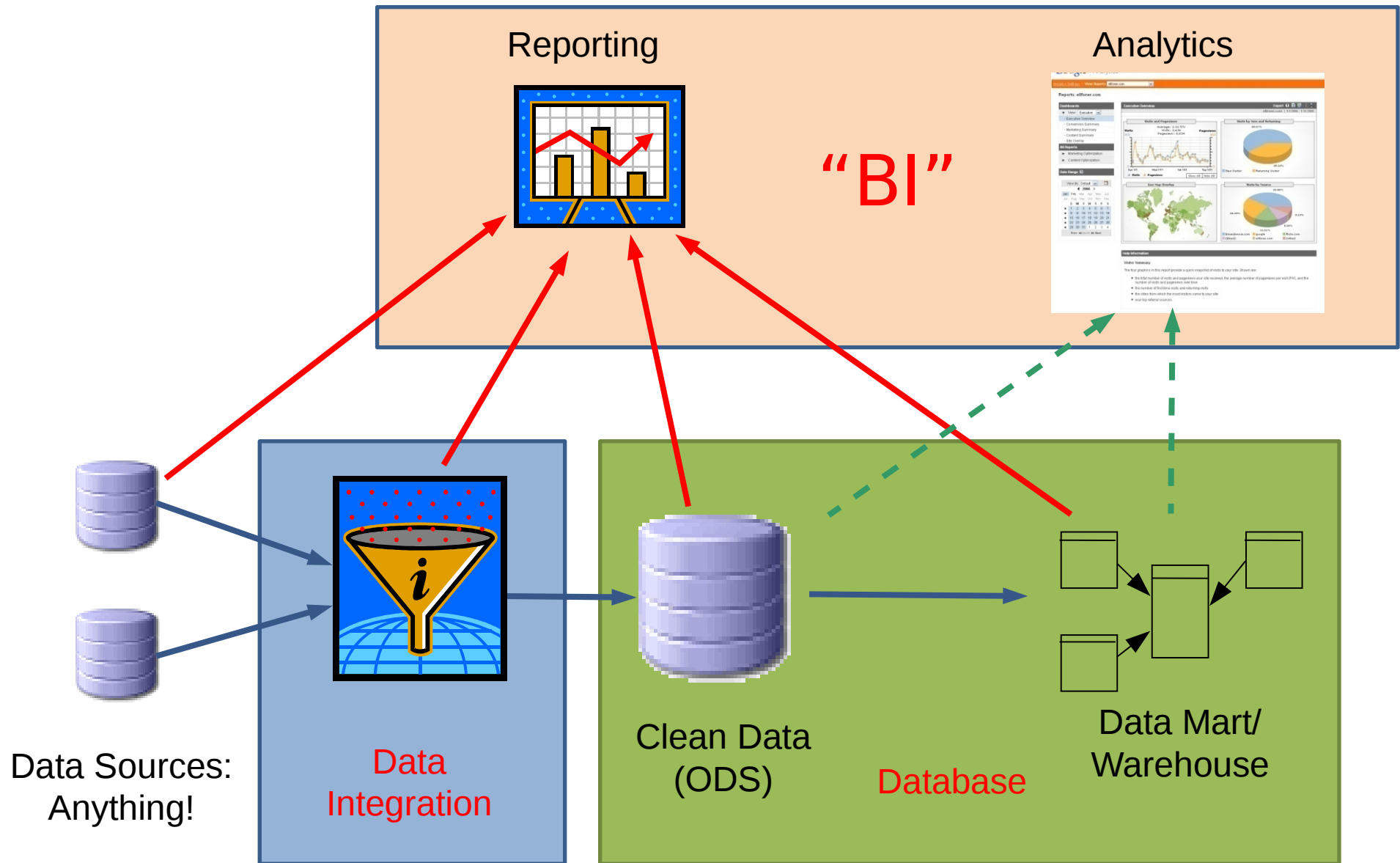
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All Kinds of Reporting and Analysis



Demonstration

Traditional Business Intelligence



Embedded Business Intelligence

- Add BI to an existing application
- Aiming for seamless integration
 - Single sign on
- Often a single data source
- Typical for application developers and software vendors
- Examples: Red Hat Satellite, Virgin Money

Stand Alone BI

- Within an organization, across groups/departments
- The analytic application
- Production reporting
- Often multiple data sources
- People come directly to the BI application
- Data warehouses and marts: star schema
- Typical for consultants/system integrators, internal IT groups
- Examples:
-

Red Hat and Open Source in BI

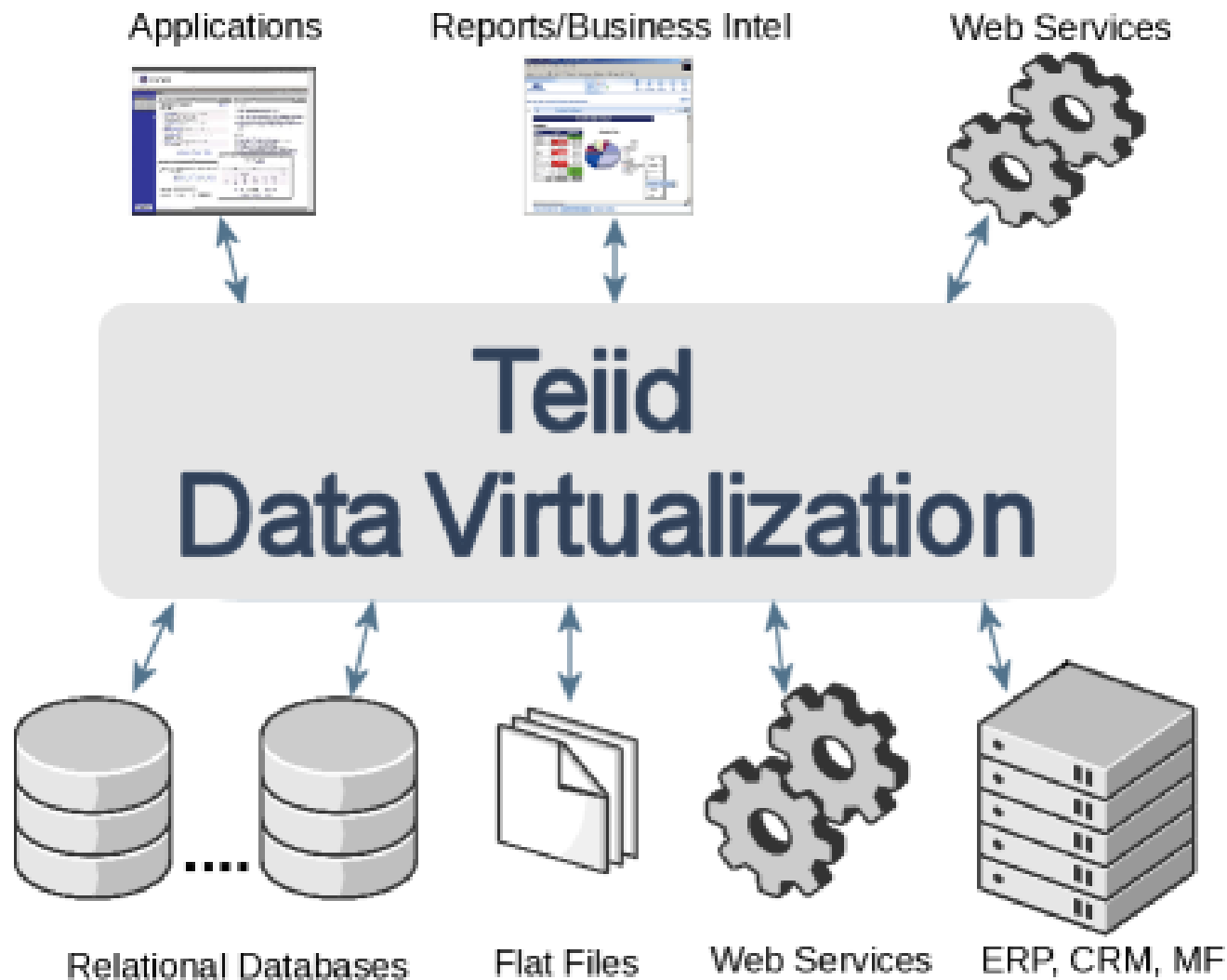
- Open source alternatives to the commercial vendors at all levels in the BI stack
- Linux is the OS of choice in non-Microsoft environments and RHEL is the leading commercial distribution
- Often see complete open source solutions: operating system, database, data integration, reporting and analysis

Open Source, “Free”, Low Cost BI “Databases”

Optimized for data load and query

| Family | |
|--------------------|--|
| “Express” versions | <ul style="list-style-type: none">• Oracle, Microsoft, DB2• Limited capabilities – will need to upgrade |
| Postgres | <ul style="list-style-type: none">• EnterpriseDB – commercial open source – distributed processing• Greenplum – commercial – compression, distributed processing |
| MySQL | <ul style="list-style-type: none">• MySQL base engines – MyISAM – limited• Infobright – commercial open source - column store, compression• Kickfire - appliance |
| Vertica | <ul style="list-style-type: none">• Column store, compression, distributed processing |
| Ingres | <ul style="list-style-type: none">• VectorWise• Column store, compression, max out the CPU – not I/O• Out this year |
| Red Hat/JBoss | <ul style="list-style-type: none">• Teiid• Virtual database – performance vs infrastructure overhead |

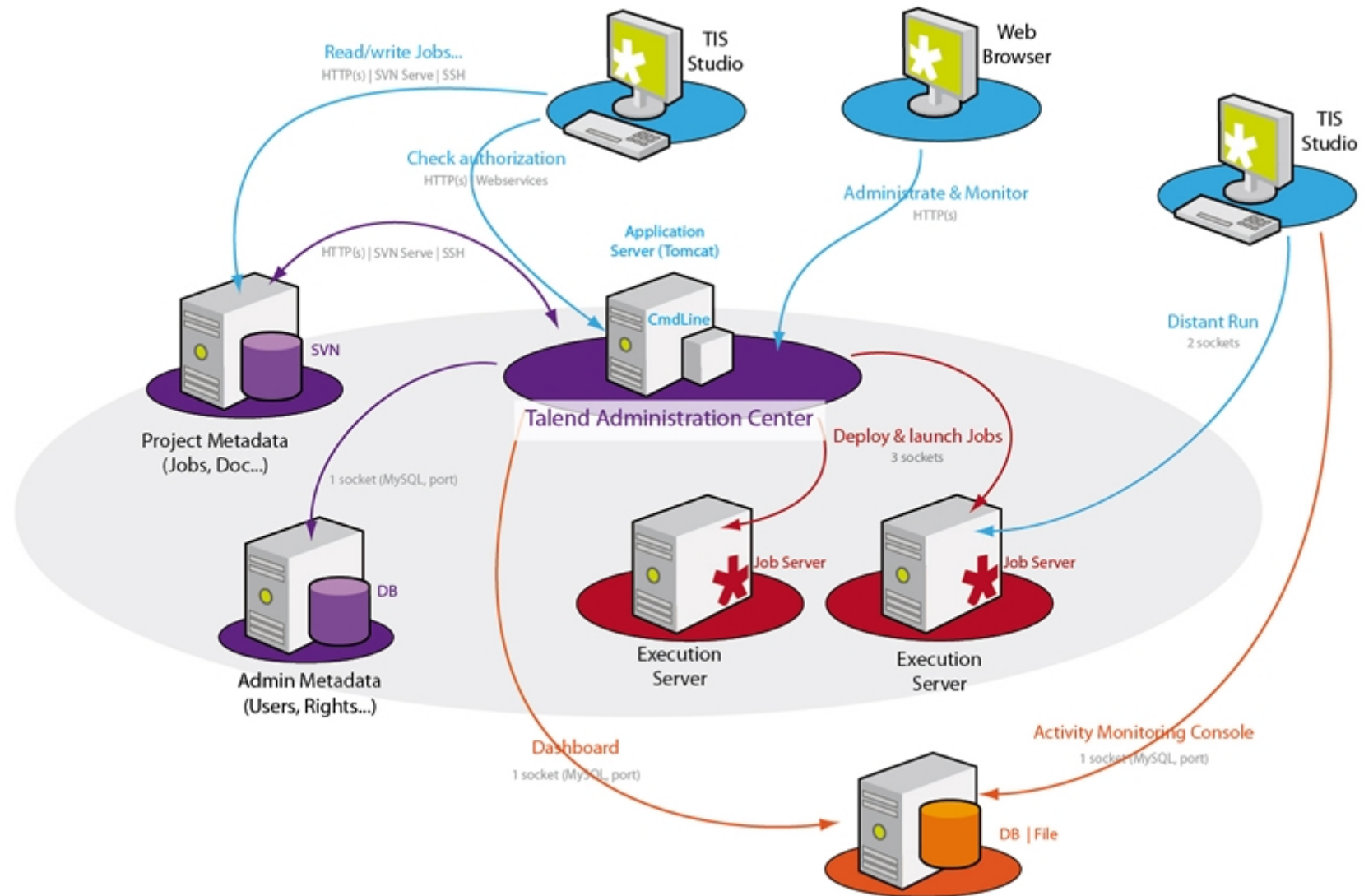
An Data Warehouse Alternative: JBoss Teiid



Data Integration

- Commercial
 - Informatica
 - IBM - Ascential (DataStage)
- Open Source
 - Custom Scripting
 - Talend/Jaspersoft
 - Kettle
 - And Hadoop!

Talend/Jaspersoft Data Integration



Map Reduce and Distributed File Systems

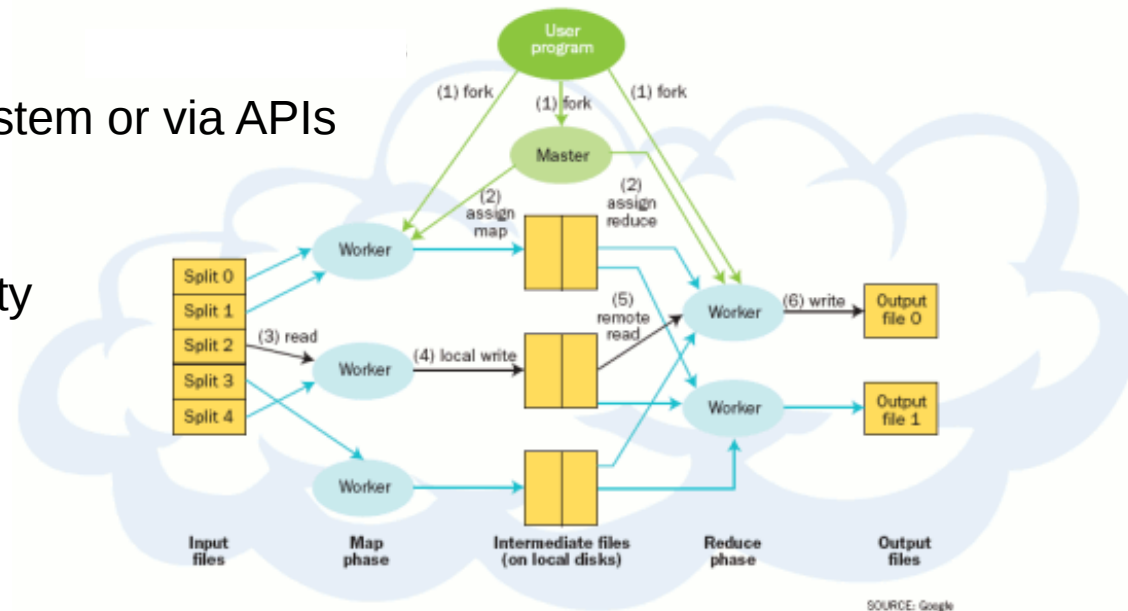
- Map Reduce algorithm: dealing with massive data
 - Google, Yahoo: how do I index the Web?
 - Batch processing: data analyst workbench to production
 - Different mind set to traditional data integration addressing a different class of problem
 - Originally the big web companies, now moving to broader use and embedding in databases: Asterdata, Greenplum, HadoopDB
- Hadoop provides open source frameworks and eco-system for Map Reduce
 - Hadoop file system (HDFS): extreme clusters with redundancy, failover
 - Kosmos File System too
 - Base shell scripting and Java for transformations
 - Higher level interfaces: Hive (SQL), Pig, Cascading

Map Reduce Examples

- Yahoo Hadoop, April 09: Sort 1 TB in 62 secs
 - Approx. 3800 nodes (in such a large cluster, some nodes are always down)
 - 2 quad core Xeons @ 2.0ghz, 8GB RAM per node
 - 4 SATA disks per a node
 - 1 gigabit ethernet on each node, 40 nodes per a rack, 8 gigabit ethernet uplinks from each rack to the core
 - Red Hat Enterprise Linux Server Release 5.1 (kernel 2.6.18)
 - Sun Java JDK 1.6.0 13-b03 (32 and 64 bit)
- Google does same in 63 secs with 1000 nodes, November 08
 - Google File System, not open source

BI and Map Reduce

- BI tools can access Map Reduce in several ways
- Push Map Reduce results into a traditional relational database
 - No different from any traditional BI/data warehouse process
 - Avoids Map Reduce performance issues for users
 - Limits flexibility of analysis
- Access Map Reduce directly
 - Access raw results on the file system or via APIs
 - Not useful for interactivity
 - Data analysts have more flexibility

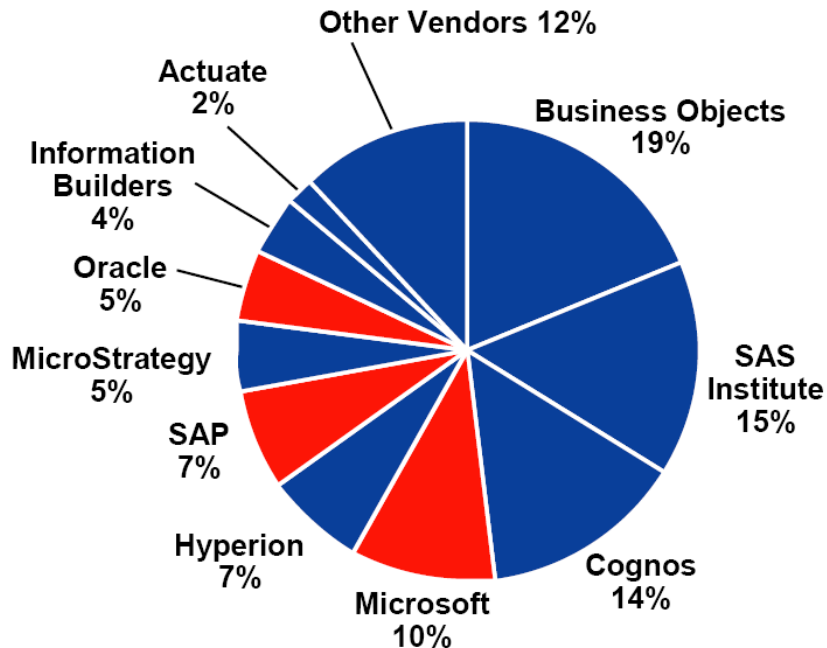


BI Market and Vendors

**\$5.74 Billion Market Worldwide (License and Maintenance) —
Market Share by Vendor Based on 2008 Total Software Revenue**

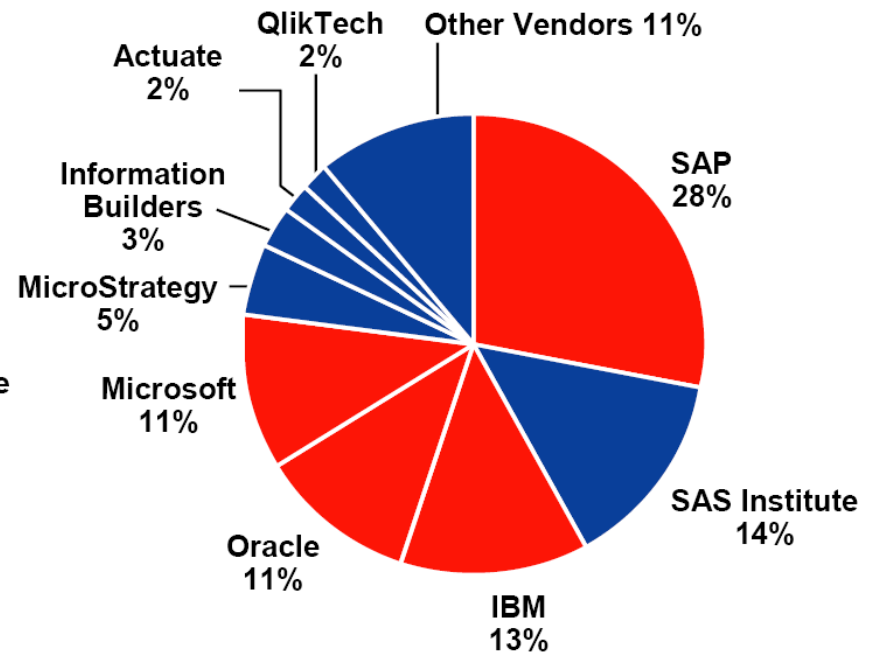
Before 2007 Consolidation Activity

BI Platform Market Share at the Beginning of 2007



Stack Vendors Are Shown in Red

BI Platform Market Share, 2008



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What drives cost of BI?

- Complexity of BI and DW technologies
 - Complicated BI tools drive high end user support costs
 - Most DWs require large complex/specialized hardware and constant tuning and configuration
 - Complex ETL processes prevent IT from keeping up with increasing data access needs
- Cost of software, hardware and per-user licenses
- Difficulty supporting new applications or decisions with limited resources
- RESULT: Only 15% of today's enterprise users have access to Business Intelligence tools

Costs – Reporting and Analysis

- Commercial vendors tend to:
 - Charge per seat
 - Limit the number of users per server or CPU: 20 users in one case
 - High up front license cost
 - Pay for completely new licenses to add functionality
 - 22% annual maintenance fee!
 - Lock in, particularly now with all the industry consolidation
 - Don't play well with partners, which are often needed in BI

Reporting and Analysis License Cost Comparison

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- Customer Comparison:
Jaspersoft vs. Business Objects
-
-
-
-
-
- 3-year TCO comparison from
BIScorecard

| Capabilities | Business Objects Enterprise* | JasperServerPro |
|---|---|------------------|
| Operational Reporting Enterprise Reporting (no load balancing) | Upfront: \$215,000 Annual: \$47,300 | Annual: \$46,200 |
| Operational Reporting Enterprise Reporting (load balancing) | Upfront: \$417,500 Annual: \$91,850 | Annual: \$46,200 |
| Operational Reporting Enterprise Reporting Query and Analysis Dashboards (load balancing) | Upfront: \$1,250,800 Annual: \$275,176 | Annual: \$46,200 |

*Business Objects Enterprise estimates using CPU licenses for the production environment and Named User licenses for the preproduction environments. It does not include the cost for desktop licenses of the Report or Dashboard design tools.

| Scenario | Traditional BI | JasperSoft Premium Support License |
|-----------------------------|----------------|--|
| 20-user SMB | \$40,421 | \$42,000 |
| 100-user departmental BI | \$216,680 | \$93,000 |
| 1000-user enterprise BI | \$1,728,662 | \$186,000 |

Costs – Data Integration

- Example ETL project: daily load of a data warehouse with data contained in three different RDBMS and a CRM application, and data provided by Web Services

| Approach | 1 year cost | 5 year cost | Implementation Time |
|------------------------------|-------------|-------------|---------------------|
| Manual Coding | \$184,000 | \$284,000 | 24 weeks |
| Proprietary Data Integration | \$581,500 | \$955,500 | 10 weeks |
| Open Source Data Integration | \$62,000 | \$106,000 | 9 weeks |

- Data integration sucks \$s: 50-90% of budget and time for implementation
 - Can you use standard interfaces for applications and data?

Costs – Database

| | Vertica 2.5 | Oracle 10gR2 EE |
|------------------------------|---|---------------------------------------|
| Hardware | 5 HP ProLiant DL 580 (16 cores, 2TB disk, 32 GB) | 1 HP Integrity rx8640 2 EMC CX3-40 |
| Server(s) | \$79,085 | \$450,108 |
| Storage | \$0 (in servers) | \$600,000 |
| Data center – power, cooling | \$4,800 / year | \$43,200 / year |
| Data center - space | \$6,600 / year | \$6,600 / year |
| Implementation | \$10,000 | \$49,000 |
| Year 1 total | \$100,485 | \$1,148,908 |

30TB warehouse for a telco. List prices. Vertica performed a magnitude faster than the Oracle configuration.

Bottom Line

- Business Intelligence remains the highest priority for technology groups
- Vendor consolidation is making costs rise for commercial BI
- The data warehouse market has many new entrants and approaches for dealing with large data volumes, like:
 - JBoss Teiid
 - Compressed column data stores
 - Cloud and virtualized configurations
 - Map Reduce, massively distributed file systems
 - Open source alternatives
- Open source business intelligence, data integration and databases running on Red Hat provide excellent TCO compared with commercial alternatives
- Open source business intelligence and data integration rely heavily on Java

QUESTIONS?

**TELL US WHAT YOU THINK:
[REDHAT.COM/SUMMIT-SURVEY](https://redhat.com/summit-survey)**

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Agenda

- Business Intelligence (reporting and data analysis) has been at the top of IT's to do list for over 10 years, but has remained expensive to purchase and deliver. This session will show configurations of Red Hat, Jaspersoft's commercial open source BI suite and other open source technologies to provide business intelligence services for organizations and individual applications at a fraction of the cost of proprietary options

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Jaspersoft

- Over 8 million total open source project downloads
 - JasperReports – Java reporting library – 2001
 - iReport – graphical report designer – 2002
 - JasperServer/JasperAnalysis – business intelligence web server – 2005
- Estimated 100,000+ production deployments (WW)
- Over 90,000 registered developers in Community
- Worldwide development, offices in San Francisco and Dublin
- More than 9,000 paying customers (96 countries)
- 75% year-over-year growth



Reporting vs Analysis

- Reporting
 - Tends to be static, WYSIWYG/print focused
 - Same view over time: Production and scheduled reporting
- Analysis
 - Statistical and aggregate operations
 - Data exploration: interactivity
 - Data mining: predictive analysis, finding patterns
 - Convert analysis insights into actions with reports
- Process focused BI
 - Business/Corporate Performance Management: budget vs actuals
 - Business Activity Monitoring: “real time” analysis of processes