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Driving Standards in the Efficient Enterprise

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Agenda

Situation: Complexity driving OPEX

Virtual Integrated System: Path to simplification

Service Profiles: Standardization enabling Open, Capable,
Affordable Solutions

Calls to Action

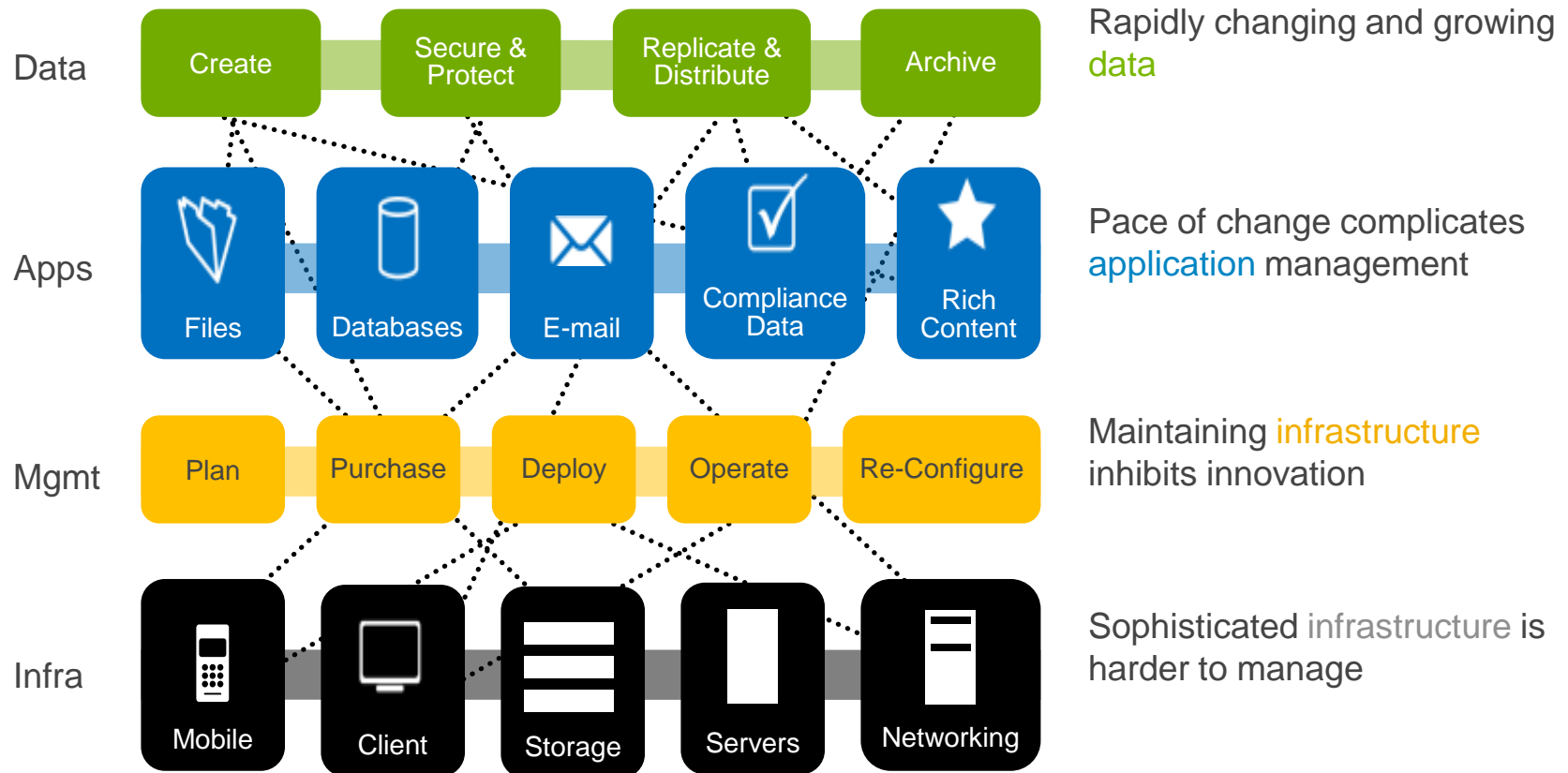
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Today's IT environments are not able to adapt to rapid changes in demand



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Achieving a flexible and dynamic IT environment demands a dual approach

Evolutionary

- Virtualization based
- Infrastructure oriented



Intelligent Infrastructure



Simplified Infrastructure Management



Streamlined Application and Workload Management



Intelligent Data Management

Revolutionary

- Platform based
- Application oriented

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DELL'S VIRTUAL INTEGRATED SYSTEM

ENABLING WORKLOAD DRIVEN AUTOMATION

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Dell's Virtual Integrated System

Harnessing key technology innovations to radically reduce operational costs in today's enterprise

VIS Delivery Center

Accelerate delivery of strategic IT services with groundbreaking new capabilities

- + Drag-&-drop image creation
- + Self-service workload deployment
- + Advanced monitoring

VIS Integration Suites

Integration of the most common infrastructure activities into VM Managers

- + Monitor and manage hardware
- + Configure hardware for hypervisor
- + Basic hardware diagnostics
- + Multiple Hypervisors

VIS Infrastructure

Rapid resource deployment, optimized operations, and planning

- + Advanced Infrastructure Mgmt
- + Task Automation and Mgmt integration w/ VMM consoles
- + Virtualized, intelligent, infrastructure

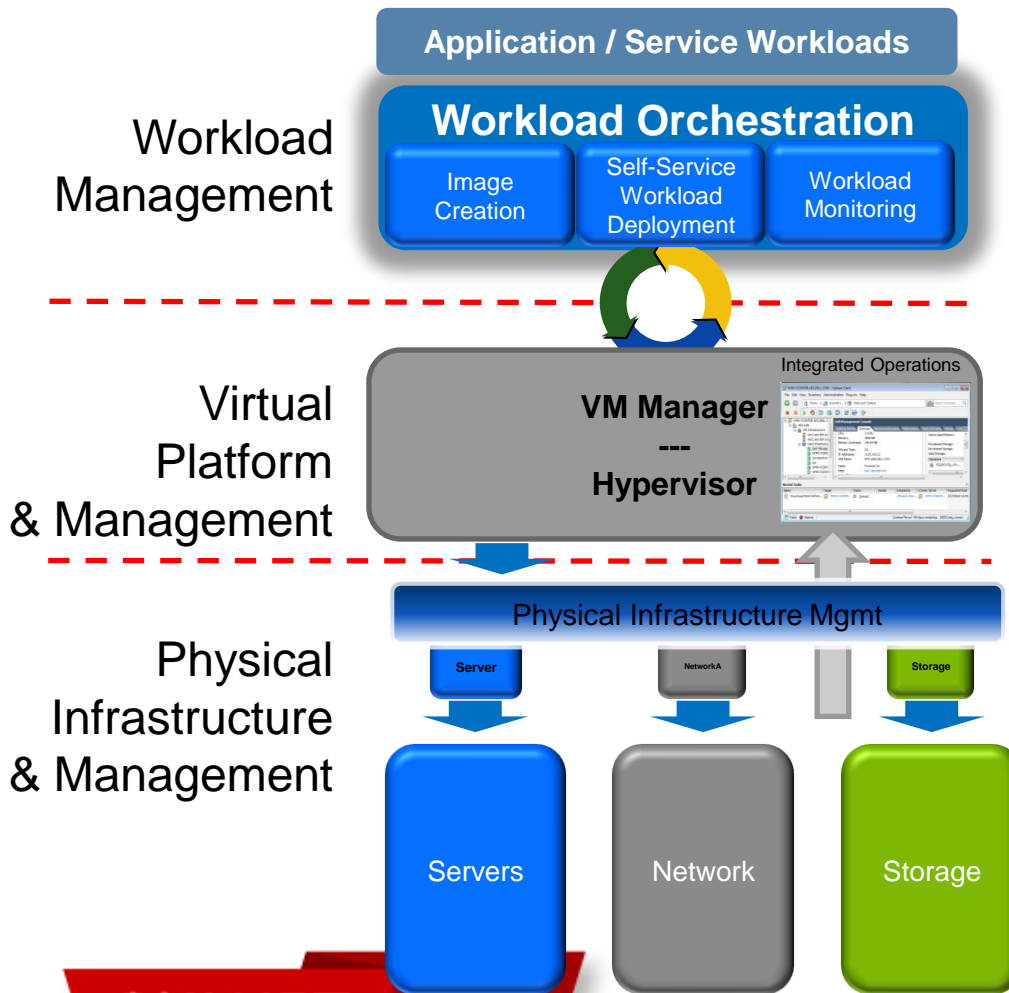
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Virtual Integrated System Architecture



Key Tenets

- **Service Profile** driven with open definition of logical resources & SLAs
- **Unified point of control** for physical (re)allocation
- **Intelligent, Stateless End Points** w/ profile aware embedded mgmt

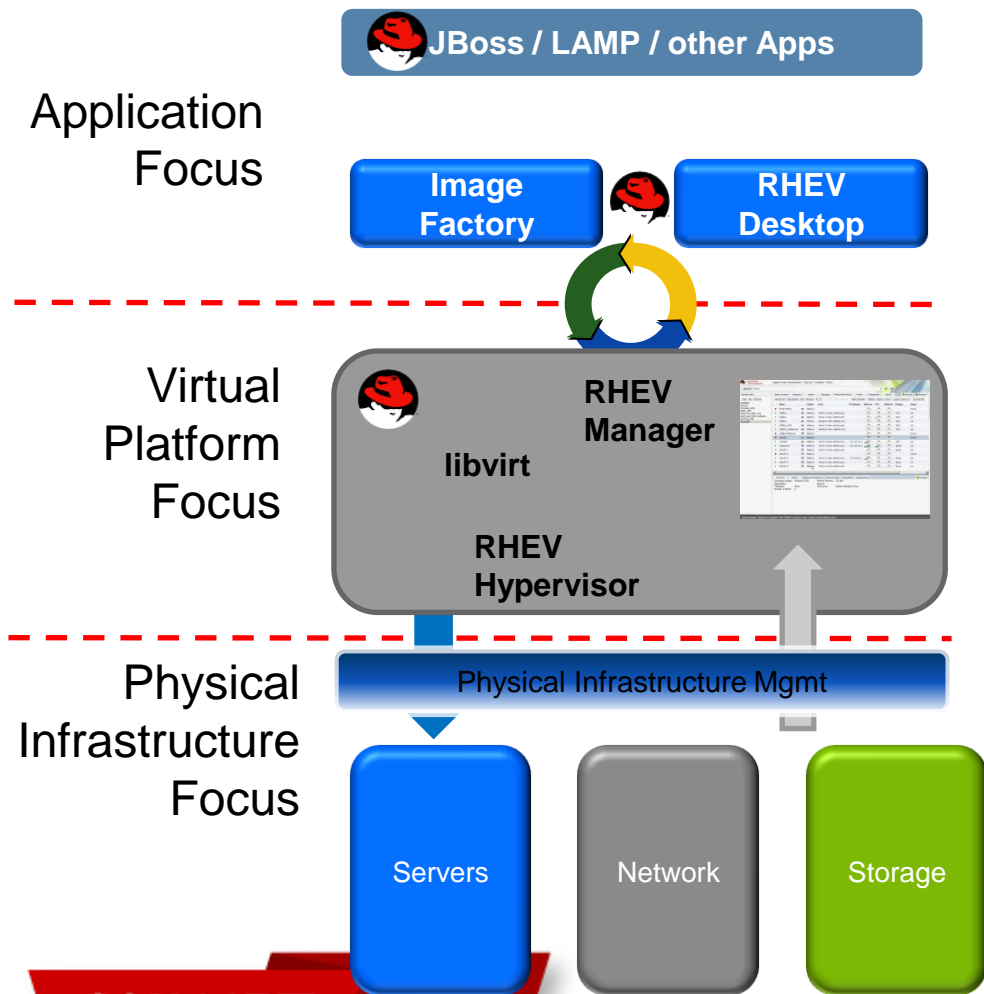
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How Red Hat Enterprise Virtualization components might fit into the VIS architecture



Opportunity for third-party components to round out product offerings

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SERVICE PROFILES

ENABLING WORKLOAD DRIVEN AUTOMATION

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Service Profiles: Definition and Usage

A description of the capabilities and requirements

- Of a service required by a business

- Of a workload to be run as a Virtual Machine

- Of datacenter policies for services and infrastructure

- Mappable to physical resources in a datacenter or cloud

Defined by application supplier(s), IT business function, IT operations admin, ...

Used by deployment and orchestration components

Not the same as a CIM profile from DMTF

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Example Service Profiles

Application Connectivity Requirements:

- Public Connection: Virtual NIC 2
- Security Domain = public internet
- Protocols: inbound HTTP on port 80, HTTPS on port 443
- Protocols: outbound HTTP, HTTPS, Kerberos

Application Approximate I/O Requirements:

- Network
 - Input: 800 bytes per transaction
 - Output: 42000 bytes per transaction
- Database
 - Reads: 4 exchanges, 20000 bytes per transaction
 - Writes: 0 exchanges, 0 bytes per transaction

Business Data Security Requirements:

- Data at Rest: Not Encrypted
- Data in Flight: Encrypted

Business Data Geographical Requirements:

- Data Location: US only

Apps, business, or I/T policies specify information in Service Profiles.

Resource managers consume, enact, and enforce policies as specified.

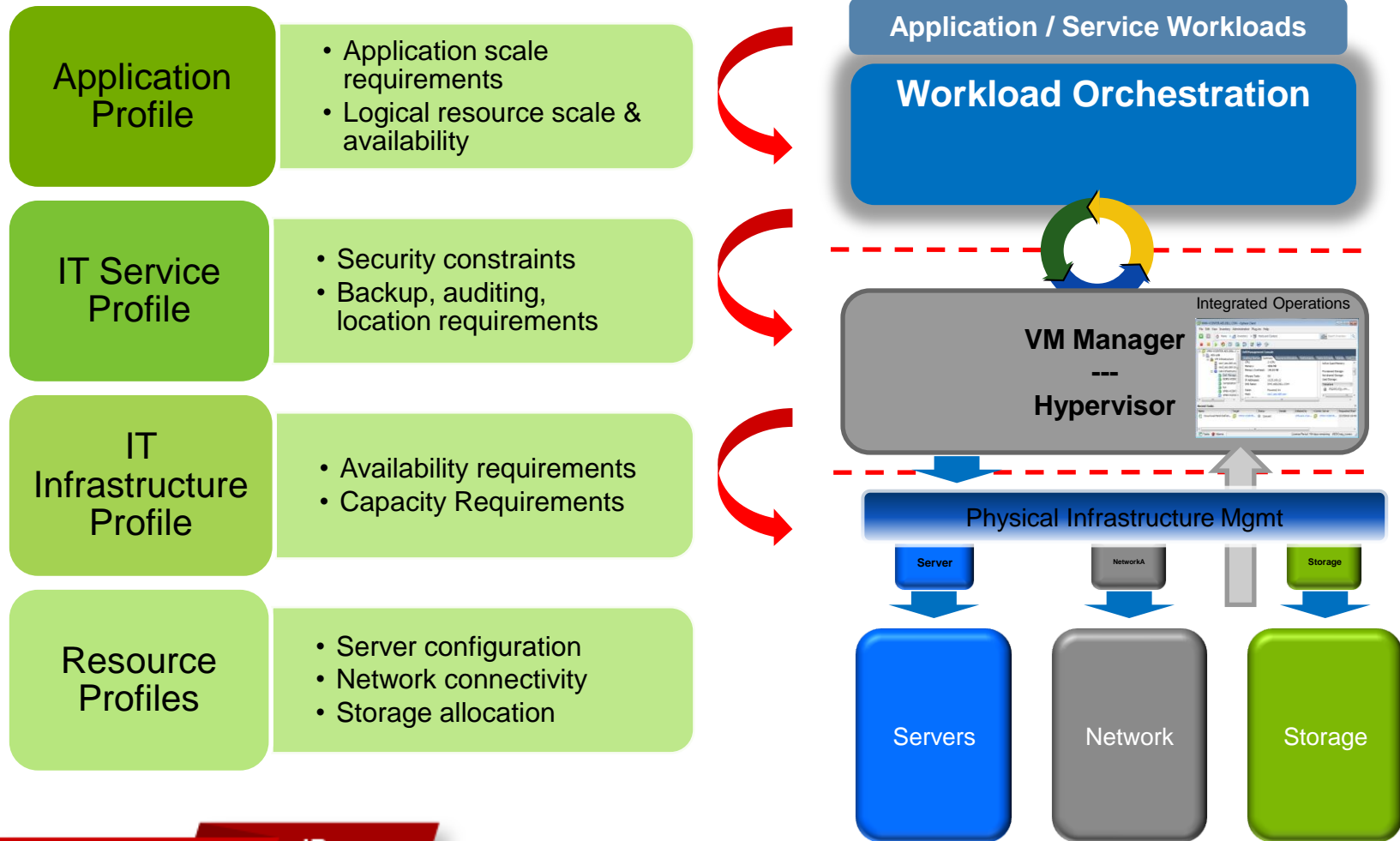
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Profile Utilization Through the Ecosystem



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Implement & Standardize in Parallel

Open Virtualization Format in DMTF

An open standard for packaging and distributing virtual appliances or more generally software to be run in virtual machines.

A starting place for installation; insufficient for capacity and operations.

OVF evolution can be the basis for service profile

Extensions needed

- Resource requirements for intelligent configuration and/or placement

- Network connectivity and security requirements

- Fail-over and disaster recovery scenarios

Dell seeking partners to work implementations parallel with standards

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Call to Action

Help define Service Profiles that are meaningful for your environment

Help develop open, capable, affordable components that leverage Service Profiles for interoperability

For more information: Matt_Domsch@dell.com

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