



Case study: Migrating 1,000 VMs from VMware to RHEV

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Case headlines

- Increase virtualization capacity 4X
 - Saving \$1M in software licenses
 - Using 60 less hypervisors
- In 4 months with just 4 internal resources

Canarias Government Telco Platform

- Manages internal IT for all public statements in Canarias
- 150 employees in IT
- 1600 physical servers across two datacenters
- Attending 22K incidents/month from 57K public employees
- ISO 9001:2008, ITIL



Customer workloads

17 OS VERSIONS

Microsoft Windows 7 (32/64 bit)
Microsoft Windows Server 2003
Enterprise / Standard Edition (32/64 bits)
Microsoft Windows Server 2008
R2 (32/64 bits)
Microsoft Windows XP Professional (32 bits)
Microsoft Windows Vista (32bits)
Red Hat Enterprise Linux 4 y 5 (32/64 bits)
Red Hat Enterprise Linux 6 (64 bits)
Otros Linux (Ubuntu)

+40 DIFFERENT SW TECHNOLOGIES

- WEB SERVERS
- APPLICATION SERVERS
- REMOTE APPLI. SERVERS
- PROXY'S
- CORPORATE ANTIVIRUS
- DIRECTORY SERVICES
- EMAIL
- MOBILITY SOLUTIONS
- DASHBOARD
- TELEPHONY SERVICES
- VOIP SERVICES
- VIDEOCONF SERVICES
- MONITORING SERVICES
- E- ADMINISTRATION
- HR APPLICATIONS
- FILE SERVERS
- PRINT SERVERS
- DATABASES
- INCIDENT MANAGEMENT SW
- SALARY & PAYROLL SW
- E-TRAINING

**20 TB OF DATA
FC STORAGE**

Background

2007 Started adopting virtualization

- Looking after consolidation & continuity
- General purpose servers as hypervisors:
Blades with 2 CPUs and 16Gb RAM
- 40 hosts

2011 Virtualization infrastructure now requires:

- 160 hosts – 1,000 VMs
- 4X organic grow

Additionally:
VMware 3.5 EOL = no new hardware
needs new licenses

How to evolve: time to make decisions

2012

Predicted capacity increase: 2X

Predicted budget needs: \$1.3M

Strategic decisions:

- Call Red Hat in
- Vertical hardware grow:
 - Increase VM density
 - Decrease number of servers
- Ensure virtualization costs predictability
- Migrate to RHEV

Project timings & resources



QWERTY

SENIOR SOLUTION ARCHITECT
SENIOR CONSULTANT
SUPPORT RELASHIONSHIP MANAGER
CONSULTANT

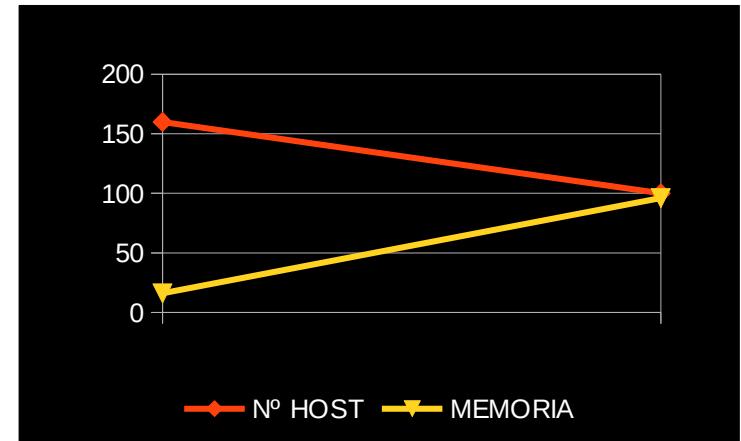
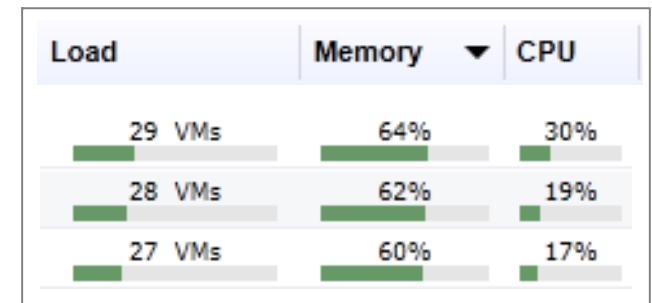


PMO
SYSTEMS DEPT.
OPERATIONS DEPT.



Benefits I: Simplified infrastructure

- 6 management consoles -> 2 prod, 1 test
- Clusters split by production phase and service type
- HW adapted for higher density:
 - 2 x 6 core CPUs servers
 - 16Gb RAM = 7 VMs / server
 - 96Gb RAM = 30 VMs / server
 - SPECVirt 2 CPUs record:
512Gb RAM = 150 VMs / server

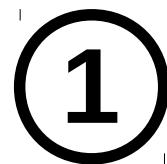


Benefits II: Easy migration process

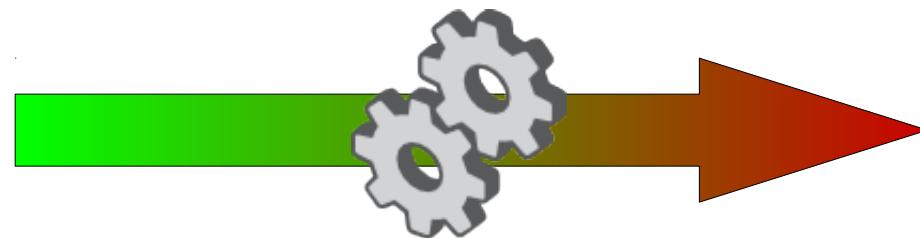
VMware
vSphere



ESXi

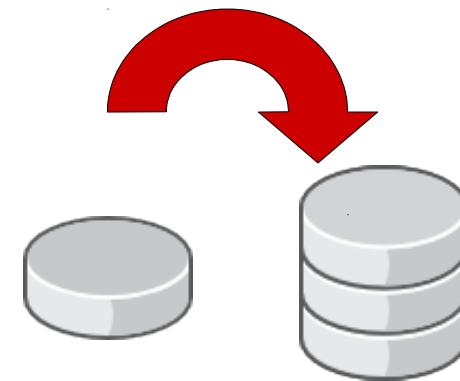


- Stop VM



RHEL virt-v2v

RHEV



Import
Storage

Production
Storage



- Launch V2V tool to:
 - On-the-fly copy VM
 - Convert VM disks
 - Install virtio drivers
 - Network mappings



- Import VM from RHEV-M web interface or API
- Start VM

Benefits II: Easy migration process (cont.)

- Procedural process mostly automated
- 95% of the migration done by level 2 operators
- Virtual to virtual:
 - Migration rate: 36 VMs per day
 - 720 VMs migrated in 45 days
- Physical to virtual:
 - Migration rate: as they identify candidates
 - 150 physical servers migrated in a couple of months

Bonus

- Less servers = less power costs:
 - 2 CPU blade has a power of around 350 watts
 - Power costs ~\$0.10 KwH
 - Cooling costs are similar to power costs
 - So: power + cooling of a single blade costs ~\$600/year
 - $\$600 \times 210 \text{ servers} \times 3 \text{ years} = -\$300K \text{ spent in power}$

Benefits III: Economic sustainability

- Cost of doing nothing, just acquire new virt version:
 - **VMware** licenses + support for 160 servers $\approx \$1.3M$
- Cost of a well planned evolution:
 - **RHEV** subscriptions for 100 servers: **\$280K**
 - Red Hat + Partner services: **\$100K**



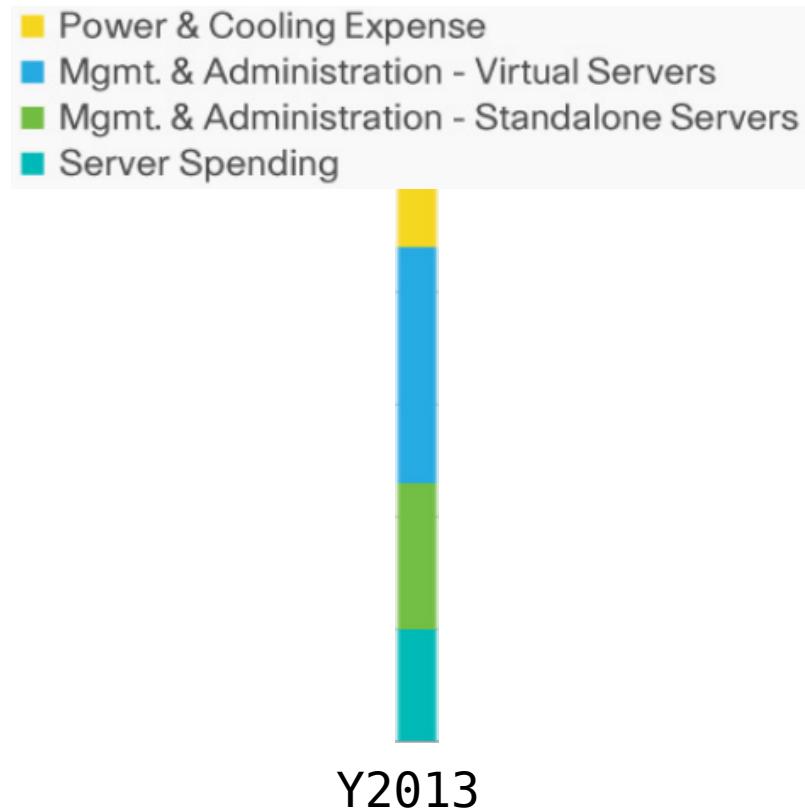
* 3 year prices

Benefits IV: Reallocate virt budget to cloud apps

- Cloud guest OS: RHEL
 - 20 units of RHEL unlimited guests = 600 VMs
 - 30 VMs/server = \$60 per RHEL instance
- Your cloud application: JBoss
 - Lightweight application server
 - Easy to automate
 - Super fast start up times
 - HA at application level

Future: Reallocate virt budget to cloud mgmt

- Add cloud management functionality: CloudForms
 - Multi-hypervisor management
 - Executive dashboards
 - Chargeback
 - Capacity planning
 - End-to-end IT processes automation
 - Service catalogs & self-service portal
- Add a PaaS: Openshift
 - Developer agility
 - Increased density
 - Private and public options



* Source: IDC IT WW Spending

Customer conclusions

- Economic sustainability
- Technological sustainability
- Easy migration process
- Without loosing any significant functionality

Final advices

- Plan for increased VM density on every HW/SW refresh
- Enable cloud features to get the maximum value out of the virtualization
- Prepare apps to the new cloud paradigm = run them anywhere
- Work in collaboration with your trusted vendor



QUESTIONS ?

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redhat.

Related resources

- Download public case in PDF:
 - <http://red.ht/109bi89>
- Reference Architecture:
 - Migrating from VMware ESXi 5 to RHEV 3
<http://red.ht/13mKgXC>
- RHEV tech user forums:
 - <https://access.redhat.com> -> Groups -> RHEV
- Download RHEV Trial with 60 days support:
 - <http://www.redhat.com/promo/rhev3/>

06/13 Sessions

Time	Title
10:40 AM – 11:40 AM	KVM Hypervisor Roadmap & Technology Update
2:30 PM - 3:30 PM	Migrating 1,000 VMs from VMware to Red Hat Enterprise Virtualization: A Case Study – Room 313
3:40 PM - 4:40 PM	War Stories from the Cloud: Lessons from US Defense Agencies - Room 309
4:50 PM - 5:50 PM	Red Hat Virtualization Deep Dive - Room 311
4:50 PM - 5:50 PM	Red Hat Enterprise Virtualization Performance - Room 304
4:50 PM - 5:50 PM	Real world perspectives: Gaining Competitive Advantages with Red Hat Solutions

All day long: **RHEV User Experience booth – 2nd floor near GSS area**

06/14 Sessions

Time	Title
11:00 AM - 12:00 PM	Network Virtualization & Software-defined Networking
9:45 AM - 10:45 PM	Hypervisor Technology Comparison & Migration

RED HAT
SUMMIT

**LEARN. NETWORK.
EXPERIENCE OPEN SOURCE.**

June 11-14, 2013
Boston, MA

