

RED HAT CONSULTING SOLUTION:

A holistic approach to advanced cloud migration

More Than Just Moving VMs

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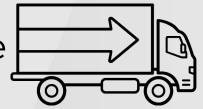


The Challenge



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Implementing an Infrastructure Change



Success Requires...

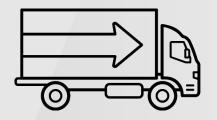
- 1. **Building a new platform**
- 2. Discovering needed workload requirements as it relates to the new platform.
- 3. New **platform** Management needs. How are you going to manage the new requirements and processes?
- 4. A well-designed infrastructure **well managed** is the **goal**: security, governance, reporting, self service, planning, remediation.
- 5. Enabling the **people and process** to effectively manage change

How Complex can it be?



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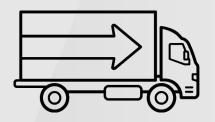
MORE THAN JUST MOVING VMs



Migration Success Requires...

- 1. **Understanding current and future-state architecture**, even when current-state is not fully documented
- 2. Mapping **applications** to migration and modernization patterns
- 3. A **platform** to orchestrate the migration, preserving VM relationships and application ordering
- 4. A well-designed **infrastructure**, capable of processing the effort at scale
- 5. Enabling the **people and process** to effectively manage change

Apply the portfolio to the challenge



Red Hat Infrastructure and Management Portfolio

Infrastructure - Red Hat Virtualization, Red Hat Openstack, Red Hat Insights

Management Portfolio - Cloudforms, Ansible Tower, Red Hat Satellite

Cloudforms - Cloud Management Platform and Orchestration

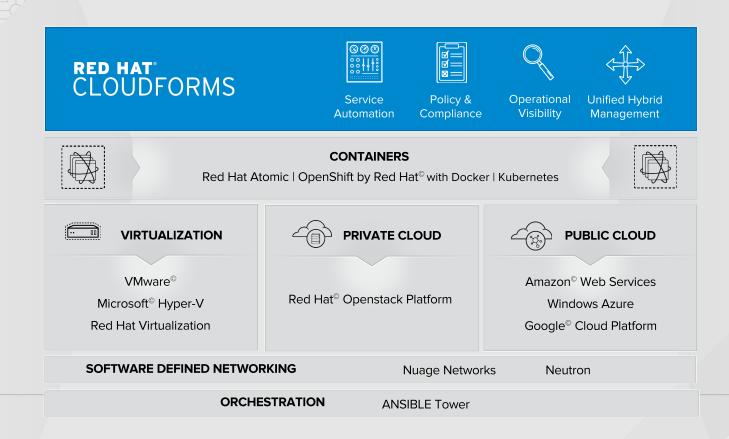
Ansible Tower - Configuration Management and Automation

Red Hat Satellite - RHEL licensing and configuration management

Achieving a managed infrastructure using Cloudforms and Ansible



AN EVOLUTIONARY PATH TO HYBRID CLOUD



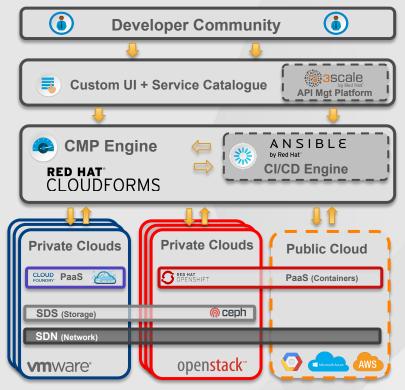


CLOUD MANAGEMENT PLATFORM & AUTOMATION

CloudForms is an Advanced Cloud Management Platform & Automation Engine designed for managing Private/Public clouds for multi-regional deployments

Key Cloud Management Benefits:

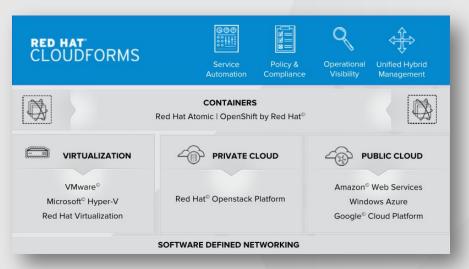
- Service Automation Streamline complex service delivery processes for workloads with application business logic
- Operational Visibility Complete lifecycle and operational management across Clouds for both IaaS & PaaS silos
- Policy & Compliance Draws on continuous monitoring and deep insights to raise alerts and remediate issues
- ✓ Unified Management Reduce VM & Container sprawl across Private & Public Clouds in a federated ecosystem





WHY CLOUDFORMS IS A PERFECT MATCH FOR MOST ORGs

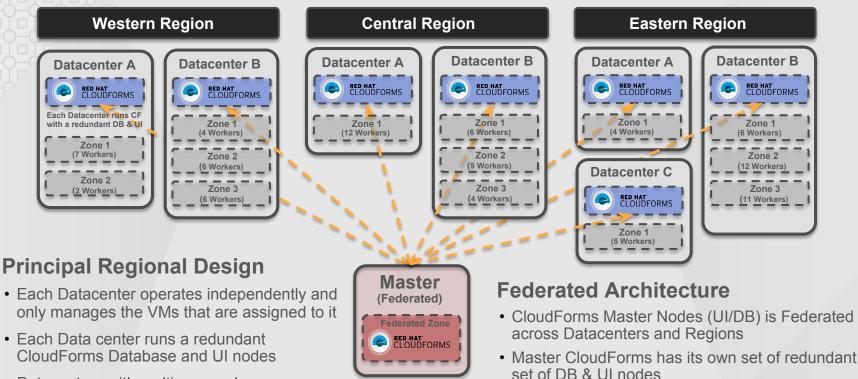
- Agentless Built to support hyperscale deployments
 (>100K) in a Federated regional deployments
- 100% Open Source based on ManagelQ Open Source
 Project; Google 2nd largest contributor
- **Proven Track Record** Runs the largest Financial sector & Telco cloud environments
- **Supports Everything** Supports all major VMs, Physical and Virtual; Top 3 Public Clouds (AWS, Azure, Google)
- Containers & Kubernetes Ability to manage Containers natively with complete insight into Kubernetes
- Deploys Fast, Virtually + Auto-Discovers Assets Continuously – continuously discovering assets that are added or deleted in the cloud environment



- Strong Automation & Governance Engine Tags everything, manages migration and integrates easily in existing CI/CD tool chain with role-based access control, multi tenancy, identity integration for LDAP; SCAP and STIG hardened
- Integrates Simply in Existing Management Framework Protect your investment, CLOUDFORMS contains a full
 reporting engine that can be used to report on any data that is available and/or can integrate easily (API) into existing
 reporting and services framework



CLOUDFORMS – FEDERATED DEPLOYMENT



 Datacenters with multi-zones share CloudForms DB and UI nodes

Master CloudForms Nodes provides centralized reporting



WHAT CLOUDFORMS CAN DELIVER FOR YOU

SERVICE AUTOMATION

Streamline complex service delivery processes, saving time and money.

POLICY & COMPLIANCE

Draws on continuous monitoring and deep insights to raise alerts or remediate issues.

OPERATIONAL VISIBILITY

Complete lifecycle and operational management that allows IT to remain in control.

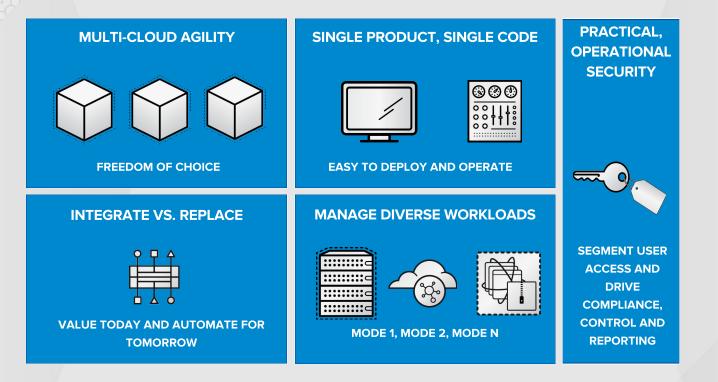


UNIFIED HYBRID MANAGEMENT

Deploy across virtualization, private cloud, public cloud and container-based environments.

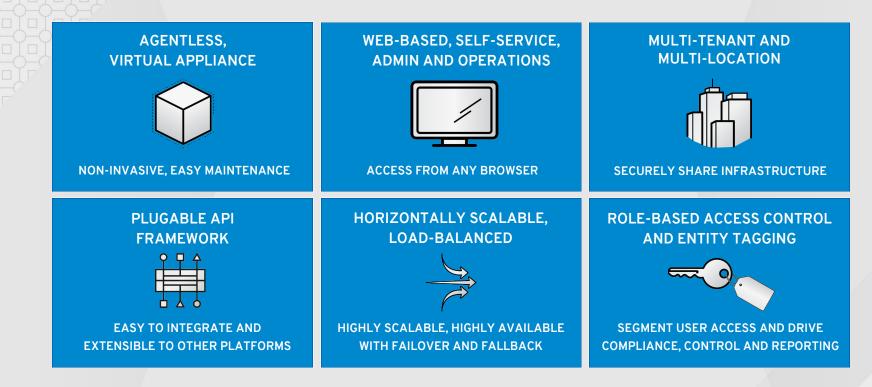


CLOUDFORM DESIGN POINTS





CLOUDFORMS FEATURES







TOWER EMPOWERS TEAMS TO AUTOMATE

CONTROL Scheduled and centralized jobs	KNOWLEDGE Visibility and compliance	DELEGATION Role-based access and self-service
SIMPLE	POWERFUL	AGENTLESS
Everyone speaks the same language	Designed for multi-tier deployments	Predictable, reliable, and secure

AT ANSIBLE'S CORE IS AN **OPEN-SOURCE** AUTOMATION ENGINE



Now that are managed, let's leverage the CMP to migrate the old to the new – CloudForms Migration Solution



RED HAT CONSULTING: CLOUD MIGRATIONS

Radically simplify the process of migrating workloads from legacy platforms to build out a robust, flexible cloud computing infrastructure to reduce operational costs and provide better agility to stakeholders. Red Hat Consulting helps you:





Eliminate vendor dependency

Mitigate risk



Reduce TCO





Deliver services faster

Migrate Workloads

RED HAT CONSULTING: CLOUD MIGRATIONS

Accelerate

provisioning

DISCOVERY SESSION

Review and capture infrastructure requirements, processes, workload, and environment details as it pertains to developing a cloud migration strategy.

WORKSHOPS

Provide a target-state architecture for a Cloud Migration Solution based on Red Hat products with an implementation roadmap identifying levels of effort and timelines for organizational adoption.

IMPLEMENTATION

Streamline

processes

Deploy the target architecture to the client environment(s). Develop, test, and deploy automated workload migration. Operationalize cloud management and mentor client organization.

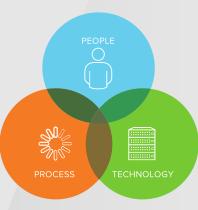
CLOUD MIGRATION PHILOSOPHY

Successful Migrations Require a Holistic Approach

- People
 - Drive collaboration across the organization
 - Put the right people in position to create positive change
 - Apply mentoring throughout to enable internal capabilities
- Process
 - Engage a repeatable 'migration factory' approach to iterate through workloads
 - Establish a continuous improvement atmosphere to evolve across iterations

Technology

- Unique migration tooling/templates help organize, automate, and orchestrate
- Open-source solutions maximize cost savings and eliminate lock-in

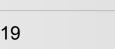


THE PEOPLE



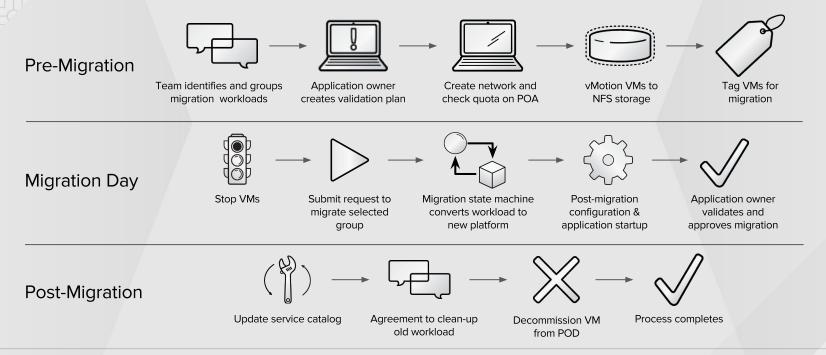
Building the Partnership

- Successful migrations require the engagement of the right people
 - Business Owner: Align the migration goals with the business strategy
 - Architect: Design an architecture that moves the business forward
 - **Operations:** Address the long-term success of the solution
 - **Development:** Enhance the developer experience
 - **Testing:** Streamline the migration validation process
 - Security/Compliance: Comply with business policies and standards
 - **User:** Understand and address the end-user experience



THE PROCESS

Cloud Migration in Action



THE TECHNOLOGY

Powered by Red Hat Cloud Infrastructure

- Host workloads in Red Hat Enterprise Virtualization and/or OpenStack and Amazon Web Services
- Manage, automate, and orchestrate with Red Hat CloudForms and
 Ansible

red hat ° CLOUDFORM	S Unified management	Complete self-service	Operational visibility	Compliance and governance
	CONTAINER	S Kubernetes		
	PRIVATE C	LOUD		BLIC CLOUD
VMware Microsoft Hyper-V Red Hat Enterprise Virtualization	OpenStack Red Hat Enterprise I OpenStack Platfor			Veb Services ws Azure



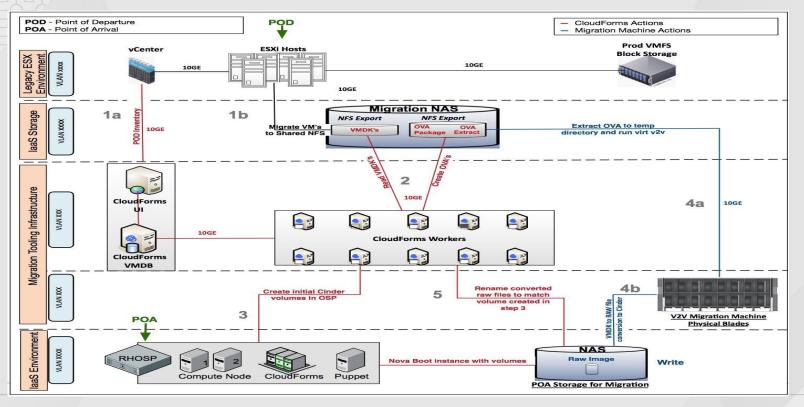
THE TECHNOLOGY



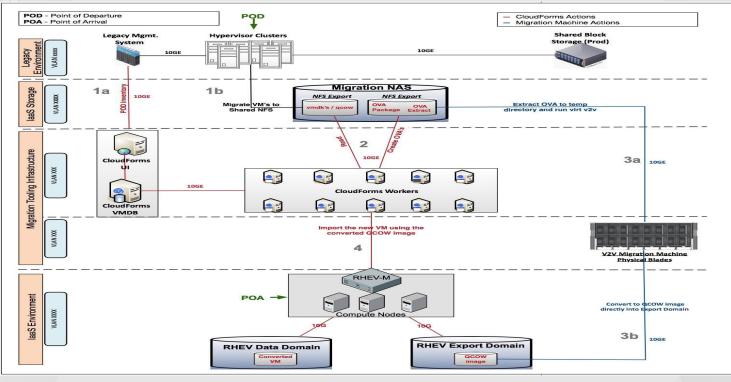
Executing the Migration

- Configure state machine templates to orchestrate the migration
 - Create repeatable migration paths, error handling, and rollback paths, to ensure migrations are managed uniformly
 - Define a migration window to ensure VM ordering and dependencies are properly managed
- Implement push-button self-service catalogs to perform migrations
 - Migrations can be automated at the push of a button, and parallelized, leveraging state machine workflows
- Monitor the migration process in real-time
 - Report predictable outcomes to stakeholders
 - Validate migration and notify owners

Example architecture/data flow - POA Openstack



Example architecture/data flow - POA RHEV



Migration Demonstration



The Way Forward with Red Hat Consulting



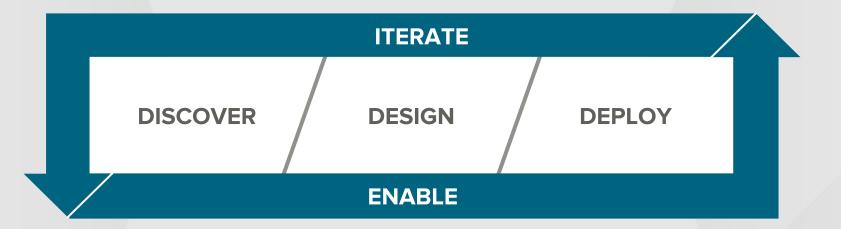
RED HAT CONSULTING

What We Do

- Bring **subject matter expertise** around open source and Red Hat
 products and technologies into your organization
- Establish industry standards and **best practices** within your organization to improve process efficiencies and productivity
- Mentor your staff on Red Hat technologies and relevant concepts
- Mitigate product and open source adoption risks during enterprise migrations, modernization, and cutting-edge initiatives
- Get direct access to Red Hat business units and roadmaps

RED HAT SOLUTION DELIVERY FRAMEWORK

How We Deliver Value



THE BIG PICTURE

A Reference Implementation - Future Iterations

Iteration 1 Design and Pilot		Iteration 2 Enhance and Deploy	Future Iteration(s) Migrate and Operationalize	
Discovery session	Target environment infrastructure	Workload analysis and	Environment and tooling updates	
Design workshop	Migration tooling infrastructure	preparation	Standard Operating Procedures	
Workload analysis	Migration factory state machines	Environment and tooling updates	Migrate additional workloads	
Target architecture	Migrate and Validate	Migrate first workload group	Mentoring and Knowledge	
		Pilot Go Live	Transfer	
Discover / Design	Deploy	Discover / Design / Deploy	Discover / Design / Deploy	



THANK YOU! - Questions

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