

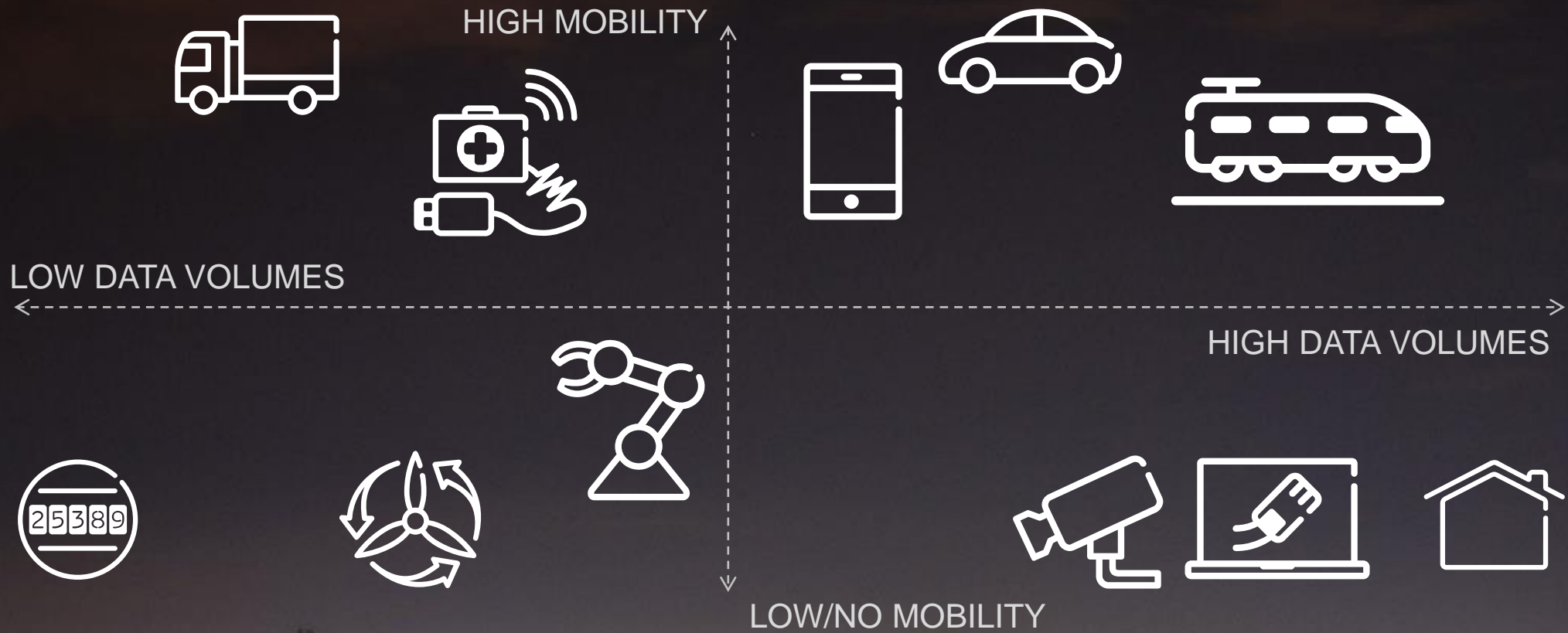


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TELCO CLOUD TRANSFORMATION

Red Hat Summit 2017
Susan James – Head of NFV Infrastructure

5G & IOT USE CASES



10-100X
Connected Devices

10X
Battery Life

5X
Lower Latency

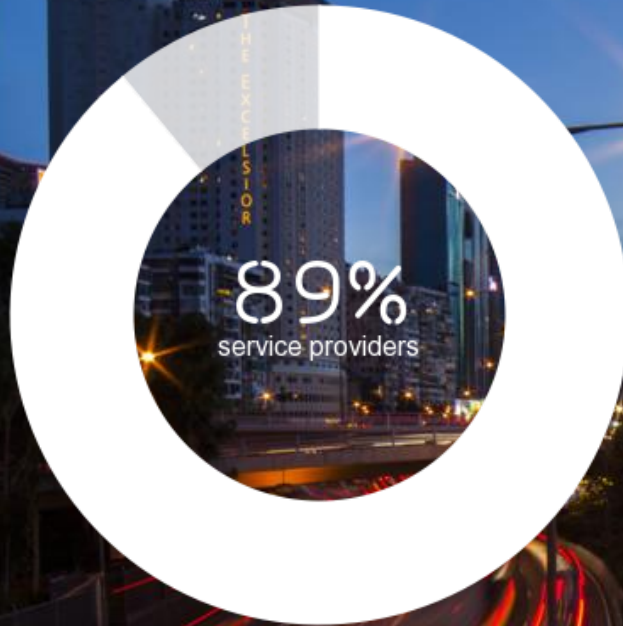
10-100X
End-user Data Rates

1000X
Mobile Data Volumes

THE JOURNEY TO NFV



OPERATORS WILL DEPLOY NFV/SDN



Will adopt NFV within this or next year



Will adopt SDN within this or next year

Revenues for new services and cost reduction are service provider's main drivers for NFV/SDN adoption.

Source: TBR NFV/SDN Customer Adoption Study H2 2016

NETWORK EVOLUTION TO 5G



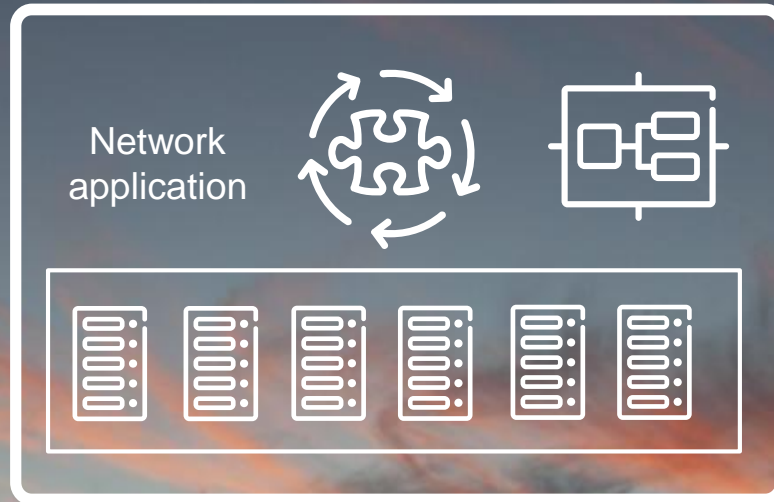
Integrated nodes



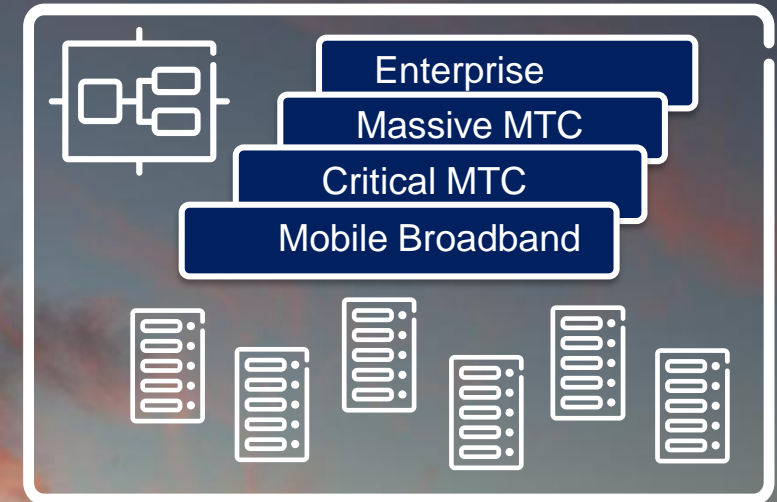
Virtualized deployment



Cloud deployment



5G Core



THE BEST FROM TWO WORLDS



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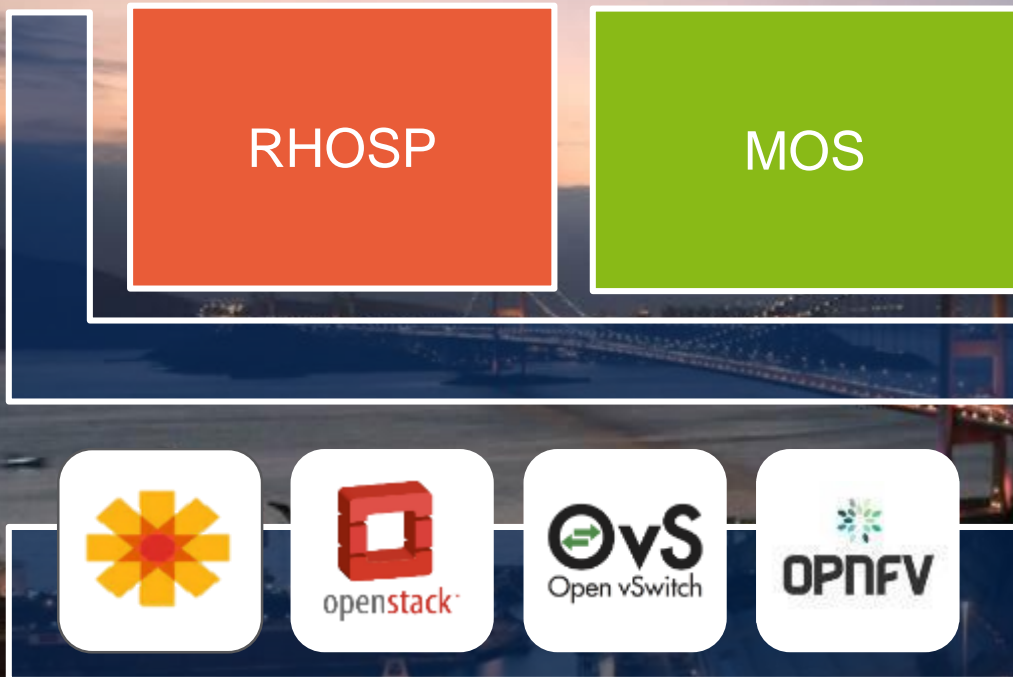
- End-to-end NFVI solution support
- Carrier Grade
- Unified O&M (Fault and performance management)
- Advanced networking
- Software Defined Infrastructure
- Common management interface



- Industrialized OpenStack Solution
- Support SLA for RHEL workloads
- Software Defined Storage (CEPH)

A FLEXIBLE, SCALABLE, CLOUD PLATFORM FOR ENTERPRISES AND TELCOS

THE NFVI GLUE



- Red Hat Openstack Platform (RHOSP)
- Increased number of supported workloads
- Customers chose the platform(s) they want
- Multi vendor
- No lock-in
- Pure open-source player, upstream first



NFVI IS THE ENABLER



Technology



People



Process



Business

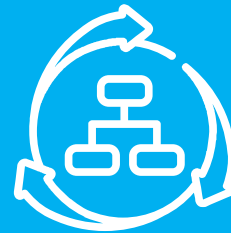
ERICSSON TARGET OPERATING MODEL



TELCO TRANSFORMATION SERVICES



Optimised SDN/NFV Solution Design



NFV Test and DevOps framework



Accelerated Delivery & Integration



Business Benefits



EARLY DEPLOYMENT EXPERIENCE

Telecom grade readiness

VNF requirements on NFVi

Operational and LCM processes

ETSI NFV interface maturity for multivendor testing

LESSONS LEARNED



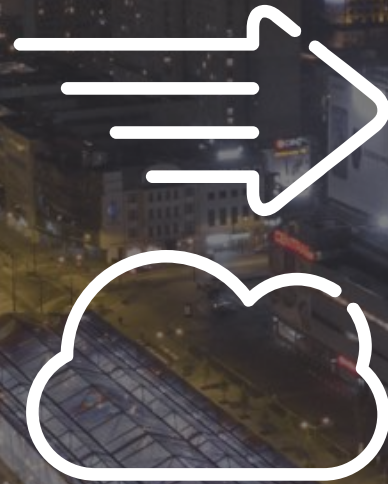
CUSTOMER CHALLENGES IN NFV



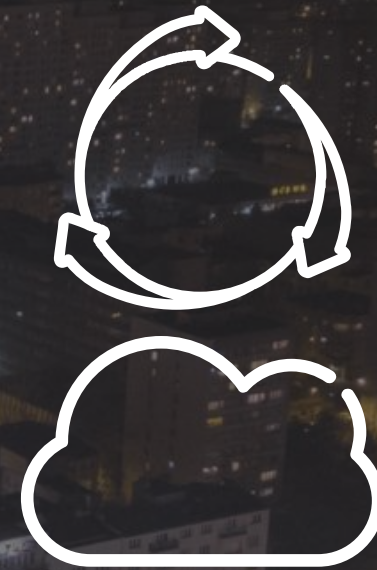
VNF Onboarding is
Time Consuming
and Costly



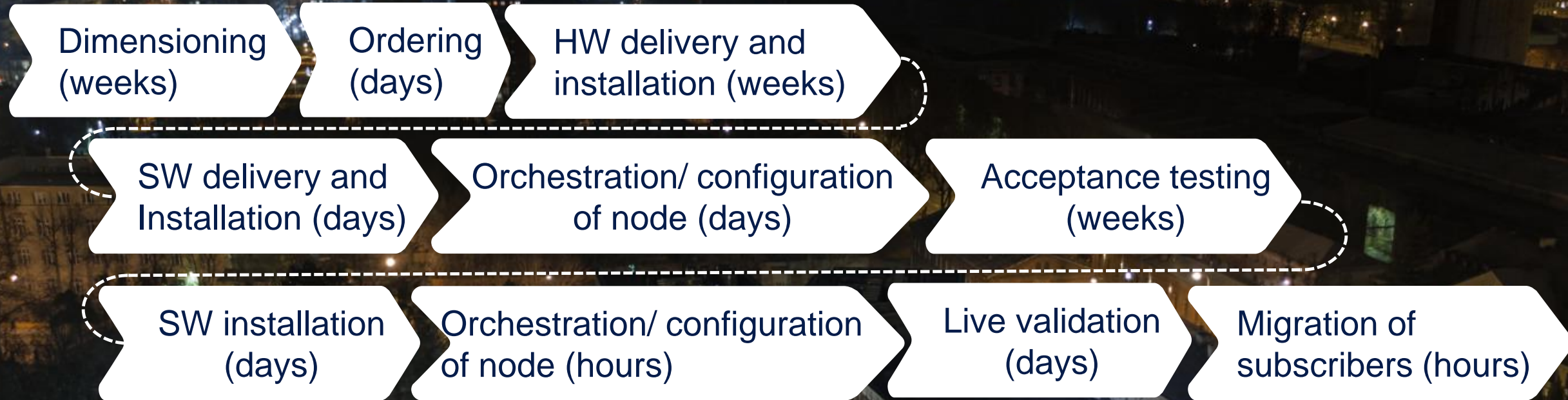
Manual VNF
Validation is Time
Consuming and
Costly



Lifecycle
Management is
Complex



CUSTOMER CHALLENGES IN NFV

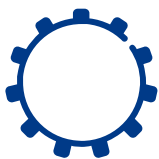


ERICSSON FACTORY

Accelerate verification & on-boarding



**Self Service
Web Portals**



**Workflow
Driven
Automation**



**Test
Management**



Dashboards



Services

- Onboarding and Test Strategy
- Onboarding and Test Automation
- Onboarding and Test Execution
- Vendor Management

NFV IMPACT ON SERVICE VELOCITY



30 staff

7 staff

Manual Operations

Automated Operations

✓ Add capacity

60 days

2 hours

✓ Activate new service

21 days

15 min



ERICSSON NFVI



Automation

NFV IS MAINSTREAM



Drivers:

- New Business
- Modernization
- Transformation
- Capacity Build-out
- Automation

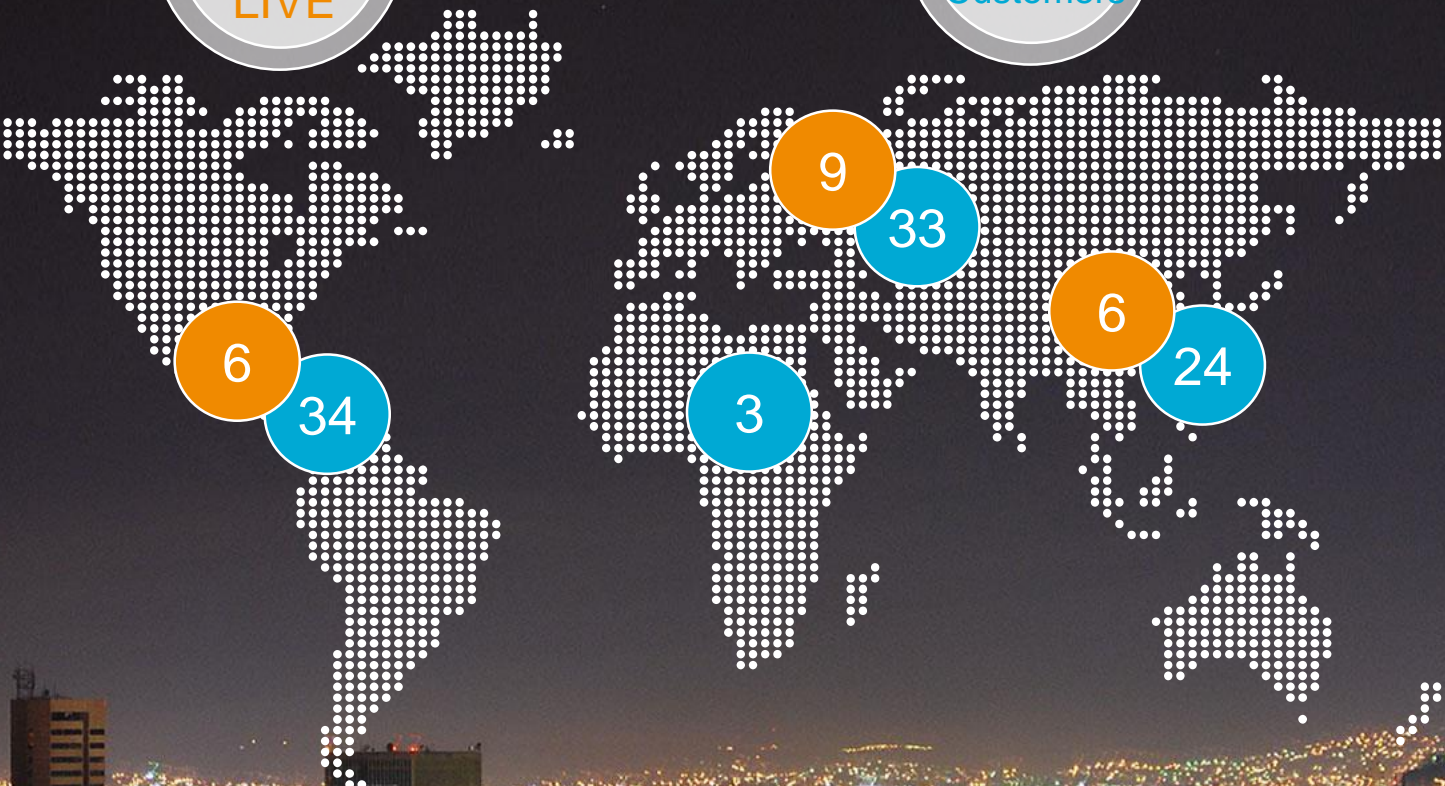
20+
Deployments
LIVE

Ericsson
VNF

90+
Commercial
Customers

Services:

- VoLTE
- Wi-Fi calling
- MBB
- Enterprise
- IoT



WHY ERICSSON NFVI?



12 LIVE NETWORKS

>70 CONTRACTS



Modular



Certified Solution

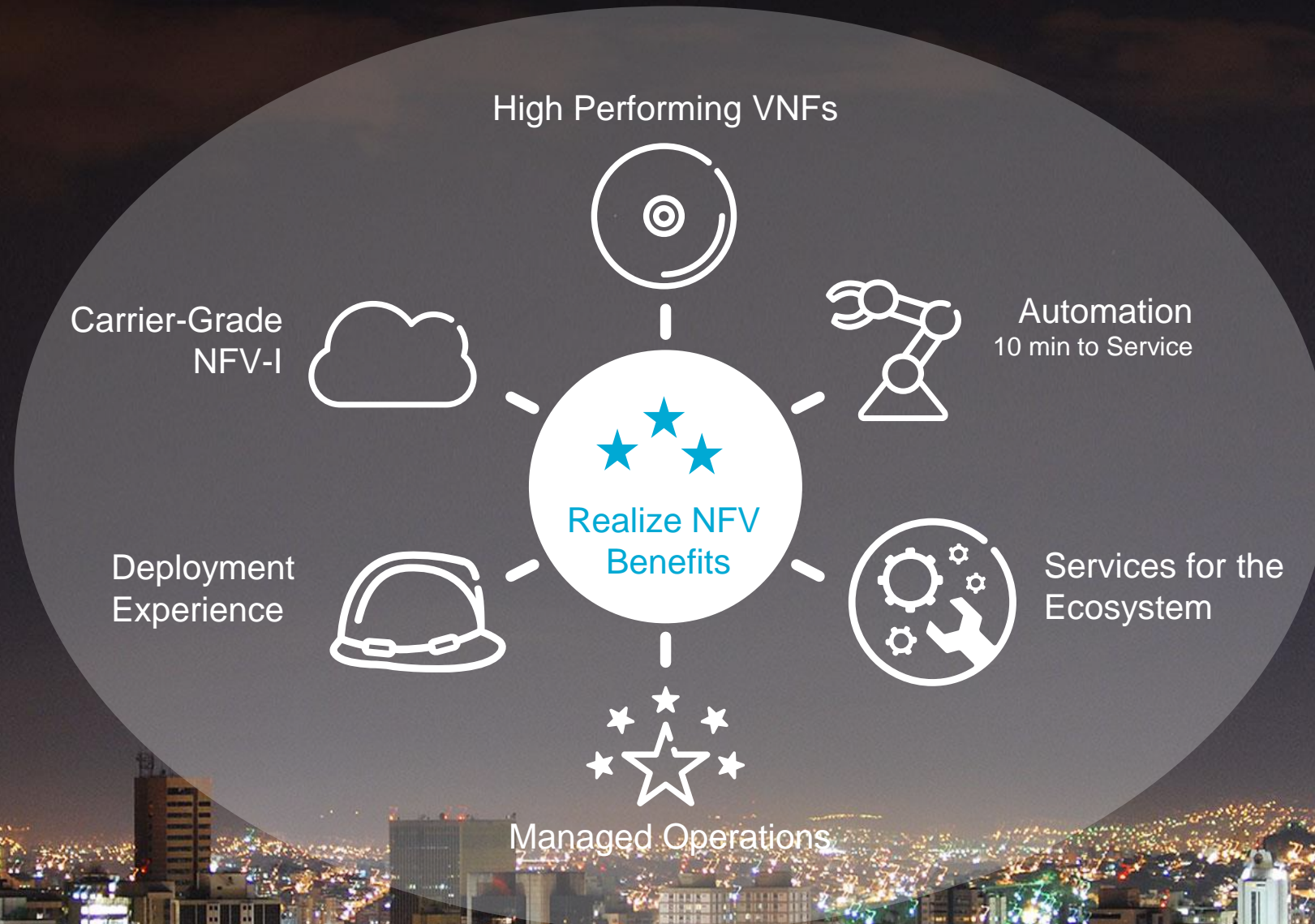


End-to-end Support

CUSTOMER CASES



ERICSSON NFV LEADERSHIP





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