

### EVOLVING FROM BREACH PREVENTION TO BREACH ACCEPTANCE TO SECURING THE BREACH

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#### Today's issues

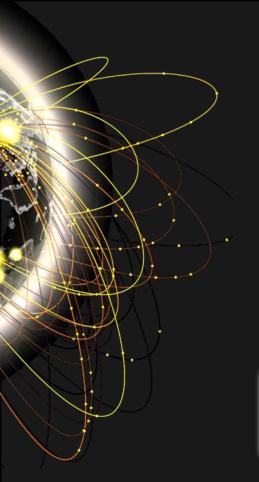
- Data breaches are rampant
- Data is moving everywhere
- The approach to protecting data must change



THE LEADING EDGE OF BIG DATA: THEN AND NOW



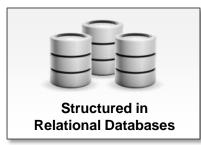
THE LEADING EDGE OF BIG DATA: THEN AND NOW



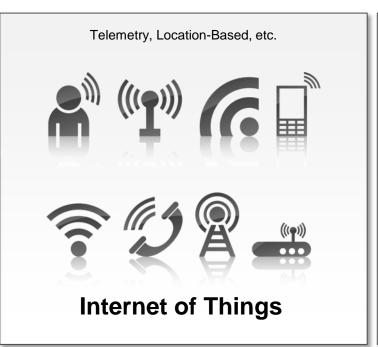
# IN 2000 THE WORLD GENERATED TWO EXABYTES OF NEW INFORMATION



#### Structured + Unstructured = BIG

















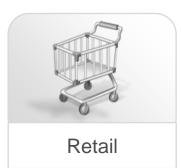
- 60,000 Aircraft Routes
- Sensors On Each Gas Turbine Engine = 1Tb/day

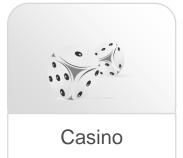
#### Big Data Analytics: Not New

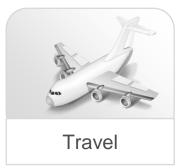
#### **Used Already in Many Industries**

- Risk Assessment
- Price Optimization
- Monte Carlo
- Regression
- Product Recommendation











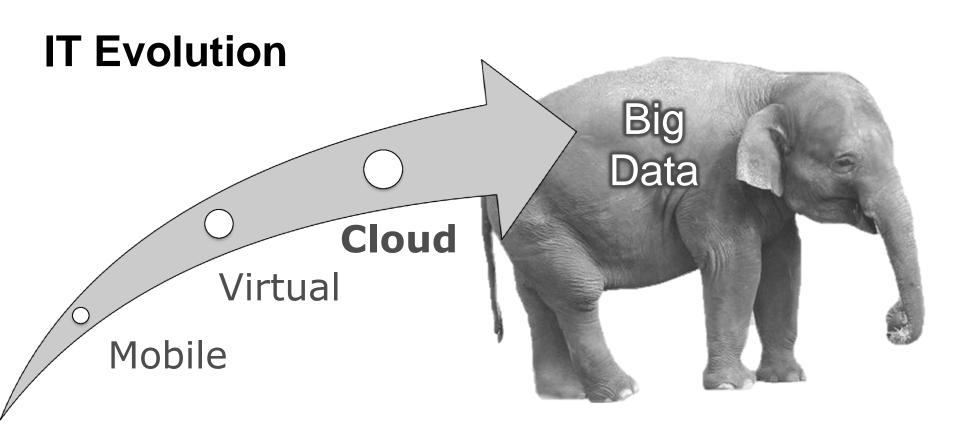








#### Security most keep up













#### Lets Start with the Basics

- Confidentiality
- Integrity
- Availability
- Accountability
- Auditability



HOW DO I ACHIEVE THIS IN A VIRTUAL WORLD?











#### Welcome to the next Generation

- 1<sup>st</sup> Age: Servers
  - Servers
  - FTP, Telnet, Mail, Web.
  - These were the things that consumed bytes from a bad guy
  - · The hack left a foot print
- 2<sup>nd</sup> Age: Browsers:
  - Javascript, ActiveX, Java, Image Formats, DOMs
  - These are the things that are getting locked down
    - Slowly
    - Incompletely
- 3<sup>rd</sup> Age: Virtual Hacking: Simplest and getting easier
  - Gaining someone's password is the skeleton key to their life and your business
  - Accessing data from the virtual world can be simple







#### Virtual World – With Virtual Back Doors

#### Welcome to the Future

- Cloud Computing
- Virtual Environment
- With Virtual Security holes



During the past 15 years with learnt nothing







#### **Evolution of Threats**









Will your organization, or your partner, suffer a security breach this year?

Nobody's immune, no target is too small, or too large.

The methods used by hackers to gain access to data are numerous, wide-reaching and ever-growing.

### However Nothing Has Changed

### IT'S BEST TO STICK WITH WHAT YOU KNOW

AS LONG AS WE LOCK DOWN THE NETWORK WE'LL BE SAFE, WON'T WE?







### IT'S OBVIOUS WHEN YOU'VE BEEN HACKED

IT'S EASY TO SPOT WHEN SYSTEMS HAVE BEEN BREACHED, ISN'T IT?









69% of breaches were spotted by an external party — 9% were spotted by customers.



Social tactics — using email, phone calls and social networks to gain information on individuals — are often ignored, but contributed to 29% of attacks.



76% of network intrusions exploited weak or stolen credentials. Strict policies are required to reduce this easily preventable risk.

Verizon 2013 Data Breach Investigations Report

RSACONFERENCE EUROPE 2013





#### Most breaches lie undiscovered for months...

It's not really surprising that many breaches happen quickly — perpetrators driven by financial gain will often quickly move on if not successful. What's alarming is how long breaches take to spot, and how long they take to fix — during which time sensitive data remains exposed.



of breaches lie undiscovered for months, increasing the potential damage.

potential damage.

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RSACONFERENCE EUROPE 2013



#### Hackers are interested in companies just like yours...

All kinds of organizations — from government agencies to iconic consumer brands, internet startups to trusted financial institutions — have reported major data breaches in the last year. Nobody's immune, no target is too small, or too large. It could be you next.

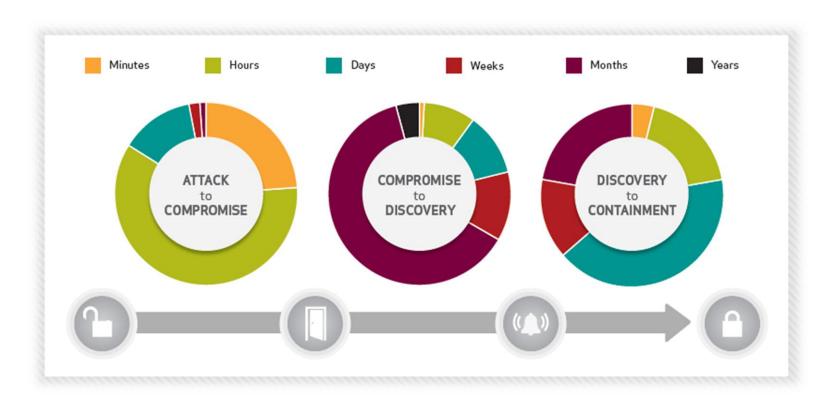


of attacks are opportunistic, not targeted at a specific company.



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- In 84% of cases, the initial compromise took hours or even less.
- In 66% of cases, the breach wasn't discovered for months or even years.
- In 22% of cases, it took months to contain the breach.

**Verizon 2013 Data Breach Investigations Report** 









66% of the breaches in our 2013 report took months or even years to discover (62% months, 4% years).

Verizon 2013 Data Breach Investigations Report

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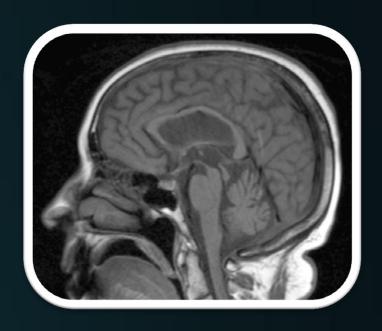


The problem is getting worse. In the 2012 DBIR, just 56% of breaches took a month or more to be discovered.





## This is about you forgetting what you know about InfoSec



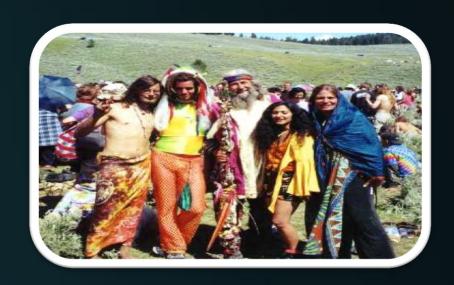
You are still investing ~ 90% of your budget with the same mind set .... Into Network / Perimeter defense...



## While everything around you has changed?



## Just like my mother in the 60's data was born to be free (or at least shared)



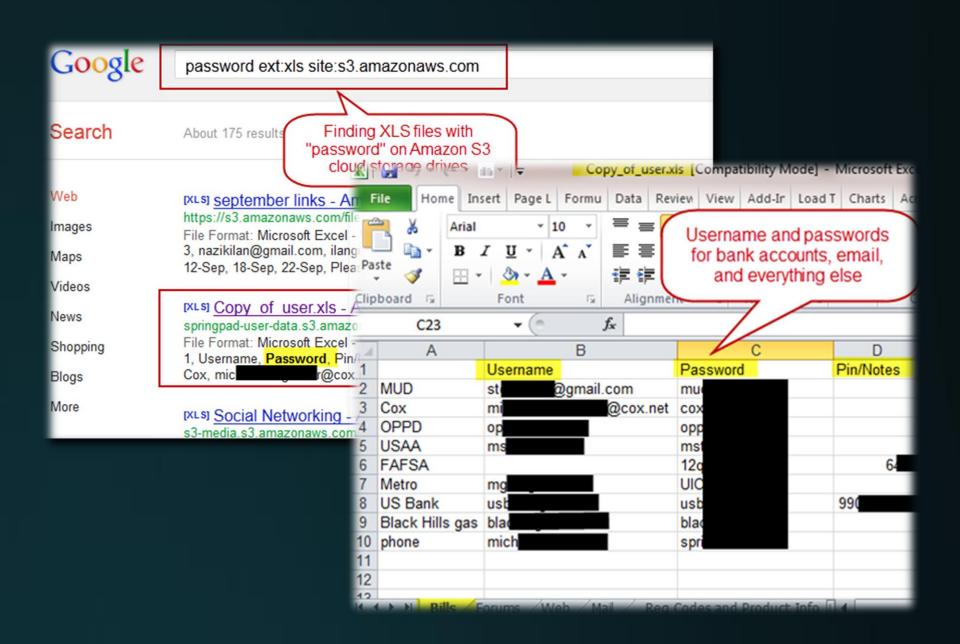
## And the most scary part....

## That The Problem and the 'Solution' are out of sync...



### The new mindset?

### Transform your mind from **Breach Prevention** Breach Acceptance



## Which means, assume a breach will happen....

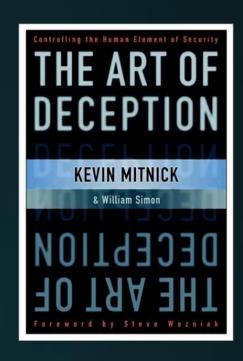


### Think like a bad guy...

What is he after?



### Used by Hackers as a standard tool



That your perimeter (aka network) Might not have died but its not really doing well....



### Ok, now what should I do?



## How about .... Kill the Data....

# Kill the Data -> Crypto

# Is it really that simple?

### SafeNet 'Secure Breach' Survey....



- 31% admitted that their perimeter has been breached
- 20% were not sure if they'd been breached.
- 38% believe unauthorized users currently have access to their networks.
- 65% think they will suffer a data breach within 3 years
- 59% believe if their perimeter is breached, their data would not be safe.
- 20% wouldn't trust their own company with their personal data....



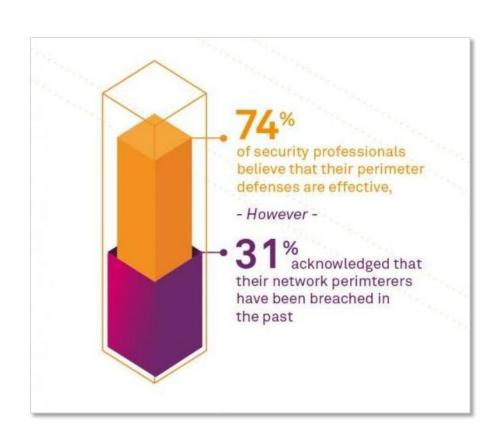




### State of Data Security

Persistent belief that perimeter defenses are effective.

Significant acknowledgement of past breaches.

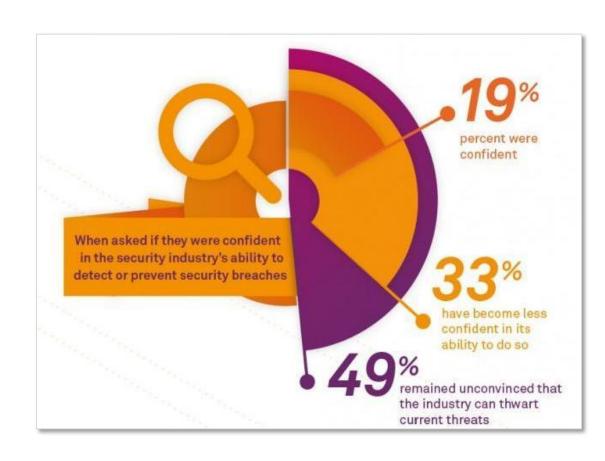






### State of Data Security

Doubt in security industry's ability to detect and prevent breaches.



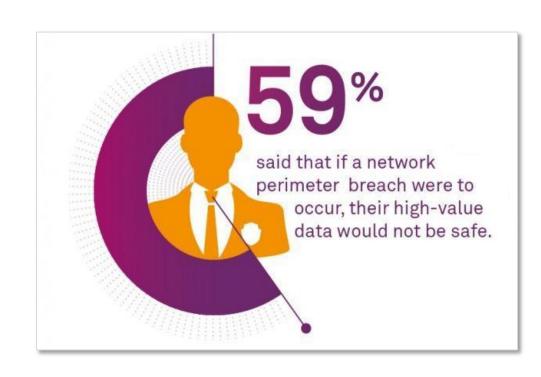






### State of Data Security

Recognition that if perimeters failed, high value data would not be safe.

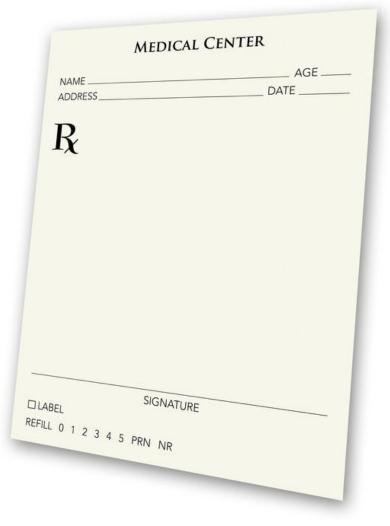








#### A new prescription for the "Secure Breach" era



#### Introspection

• Its time to try something new...

#### **Acceptance**

• You can't prevent a perimeter breach...

#### **Understanding**

 Know your enemies and what they are after...

#### Action

Protect What Matters...THE DATA!



## Control Access To Data?

## Cloud/Virtualization Loves Crypto....



### Compliance Loves Crypto



## High Value Data loves crypto



## Hackers? They HATE Crypto



### Think breach acceptance Data is the new perimeter

## Kill The data Kill it The Right Way







# Protect What Matters Where it matters



### Breaches Don't like Encrypted Data

Its everywhere...

HATE

HATF





Thank you!

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