



Exploring Converged Access of IT Security and Building Access Today, Tomorrow and the Future

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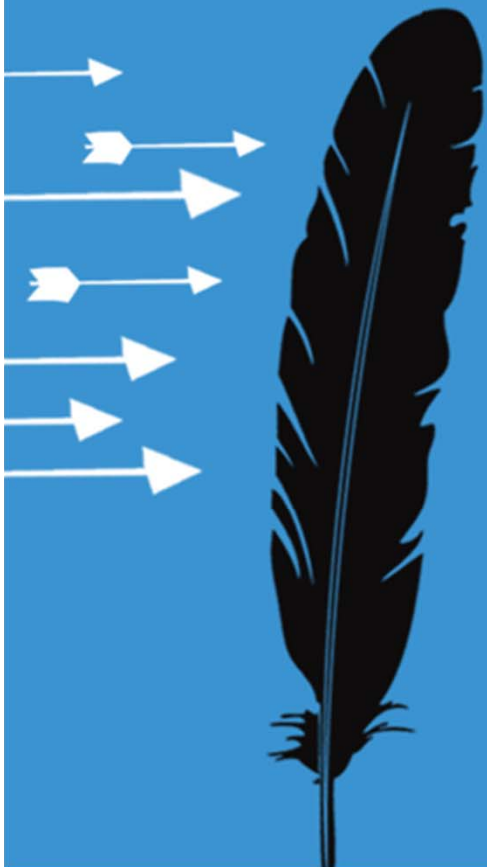
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Synopsis

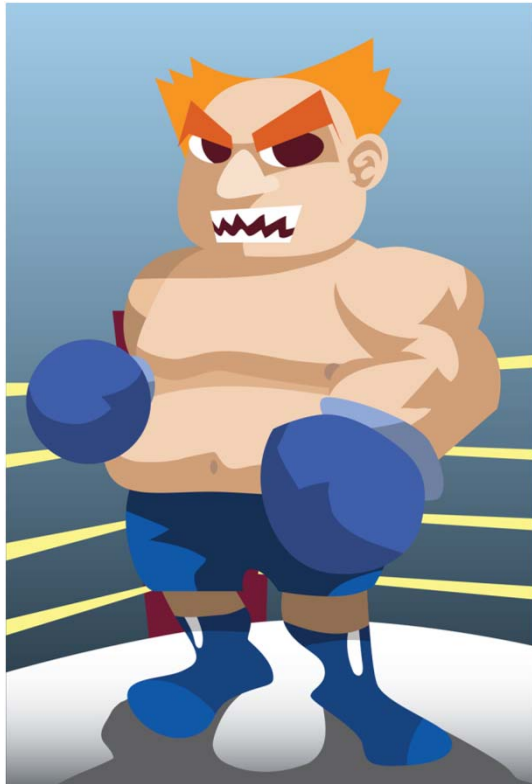
- Domains of Physical & IT security have hitherto been separate worlds
- This is changing, albeit differently across different verticals
- Technology & economics are driving factors.
- These changes bring opportunities for better security at reduced cost



The stereotypes



Stereotypes - Physical Security



In the blue corner,

- Ex-Cop or Military
- Likes dogs, guns and fences
- Doesn't trust computers



Stereotypes - IT Security



In the red corner..

- Doesn't understand the practical issues
- Thinks corporate security is mainly about firewalls
- Gets all the budget
- Not good with people





The reality

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Corporate Security is concerned with a broad range of critical Security Issues

- Agriculture / farming / food manufacturing
 - Food Defense/Supply Chain, Workforce protection
- Arenas/stadiums/leagues/entertainment
 - Crowd control, Game integrity, Terrorism
- Business services
 - International travel, Counter intelligence / espionage

Source: Securitymagazine.com Nov 2011 edition



Critical Security Issues (cont)

- Construction/Real Estate/Property Management
 - Organized crime, Workplace violence, Theft
- Education
 - Talent Management, Bullying
- Energy (Oil & Petroleum)
 - In country civil unrest, Facility Threats

Source: Securitymagazine.com Nov 2011 edition



Critical Security Issues (cont)

The list goes on across a range of 19 sectors...

Including: Finance/Banking/Insurance, Government, Healthcare, Hospital/Medical Centers, Hospitality/Casinos, Industrial/Manufacturing, IT/Communications / Media, Ports/Terminals, Retail, Transportation & Logistics, Utilities

63% cited Cyber-Crime as a Critical Issue.

Source: Securitymagazine.com Nov 2011 edition



CSO Responsibilities

Physical Security	96%	Brand/Product Protection	38%
Investigations	90%	Supply Chain/Vendor	28%
Corporate Security	86%	Intellectual Property	25%
Emergency/ Crisis Mgmt.	85%	Other	23%
Executive/Personnel Protection	72%	Cyber Security	19%
Disaster Recovery	61%	Drug and Alcohol Testing	18%
Business Continuity	55%	IT Security	15%
Regulatory Compliance	45%	Insurance	7%

Source: Securitymagazine.com Nov 2011 edition

Less than 50% of CSOs listed IT/Cyber security as a responsibility



Departmental Integration

Security Group Integration

Is your physical security group integrated with your information security group?

2012 2009

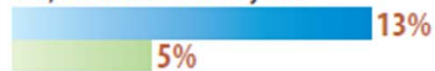
Yes; for 1 to 5 years



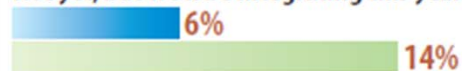
Yes; for 6 to 10 years



Yes; for more than 10 years



Not yet, but we'll be integrating this year



No, and we have no plans to do so



44% stated that physical security group is integrated with information security group

6% plan to integrate this year

Base: 334 respondents in September 2011 and 314 in February 2009

Data: InformationWeek Physical/Logical Security Survey of business technology professionals

R3621111/4

InformationWeek
:: reports



Addressing Cyber Threats

Across those responsible for Corporate Security

- Majority identified IT security as a critical issue
- Minority control the IT security budget

Addressing Cyber threats requires a mix of “traditional” security skills and IT expertise.

Threat
analysis

Risk
assessment

Policy
definition

Policy
execution /
enforcement



Organizations are faced with three options

1. Re-organize
2. Collaborate
- ~~3. Fail to address the issue~~



To get started...

- Physical Security needs to become “IT savy”

- Substantial systems inter-dependencies
- Physical security is impacted by IT security

20% of physical security teams highlighted lack of knowledge of IP based systems as an issue – Information week survey 2012

- IT security dependent on corporate security policies

- Almost all “cyber attacks” rely on human failing
- IT should not publish a separate security policy





Market Trends

RSA CONFERENCE 2012

Technology & Market Trends

- Integrators, value added resellers and distributors addressing both
 - Convergent User Management
 - Convergent Credential – Common Access Card
 - Convergent Logging
 - Network interdependencies
 - Context based access rules
 - Evolution of physical access control solutions



Relative Market Maturity

	Physical Access Card Entry Systems	IT Security Strong Authentication Solutions
Already Implemented	78%	39%
Currently evaluating / considering implementing	9%	23%
No intention of implementing	13%	29%



Source: CSO Market Pulse: Two-Factor Authentication Adoption



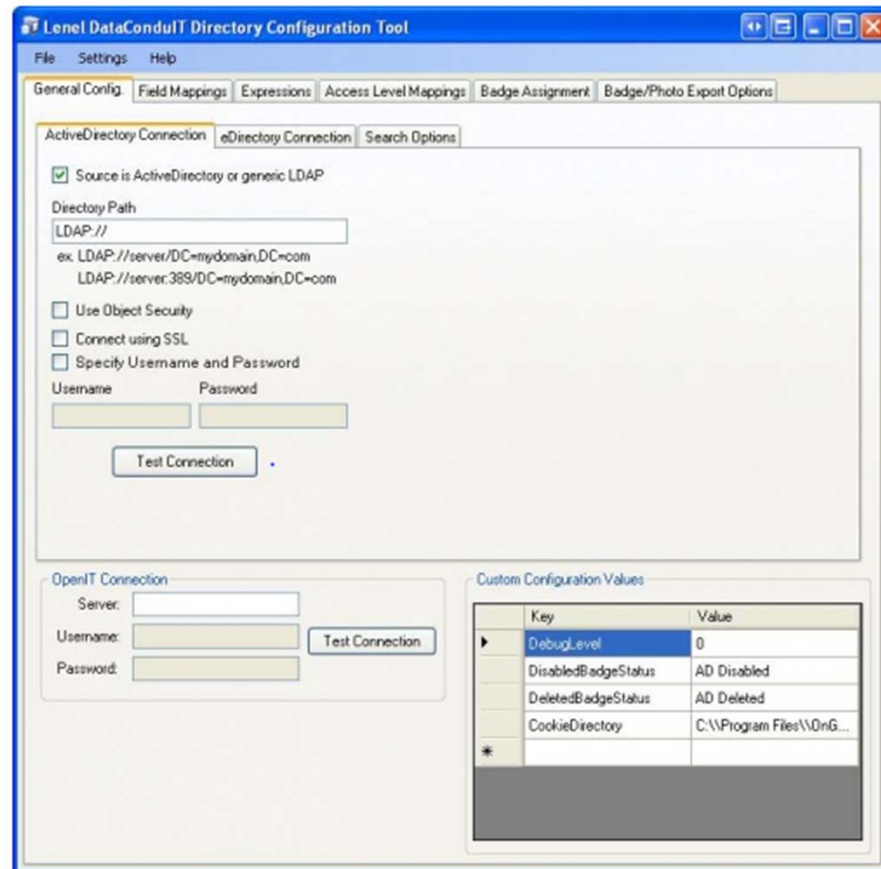
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Convergence of User management

- Integration with Active Directory
- Identity and PACS roles are defined and managed in AD



Physical Identity and Access Management (PIAM)

- Enterprises often manage several brands of physical access control and manually synchronize information among the systems making regulatory compliance (NERC, FERC, etc) a challenge
- PIAM vendors automate the process enabling a single trusted source for identity information and access rules



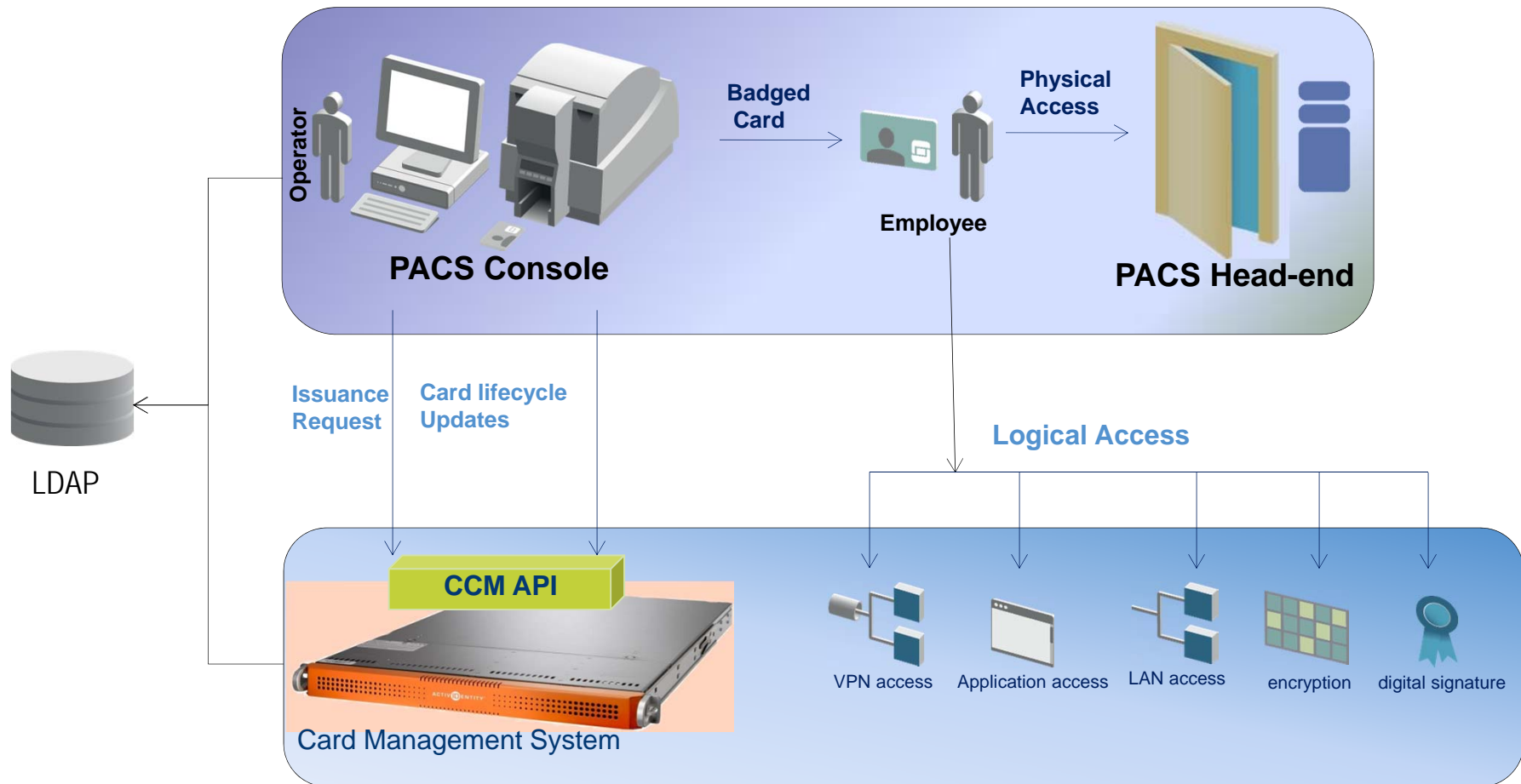
One card for physical and logical convergence



A single 'smartcard' gets you into the building,
logs you onto your workstation
authenticates you to the applications you need



Integrated Solution for Enterprise



Analytics Convergence - PSIM tools

- Proliferation of connected physical access devices – cameras, locks, sensors
 - Generates wealth of data
- Requires analytics software to convert data to information
- Data analytics require IT and BI skills to deploy, administer and generate value



Convergent audit logging

- Enables a consolidated forensic view
 - Entered building on Saturday at 5.30am through side entrance
 - Opened office at 5.35am
 - Logged onto network at 5.48am
 - Logged onto CRM application at 6.01am
 - Logged off system at 6.25am
 - Left building at 7.02am

PSIM + SIEM



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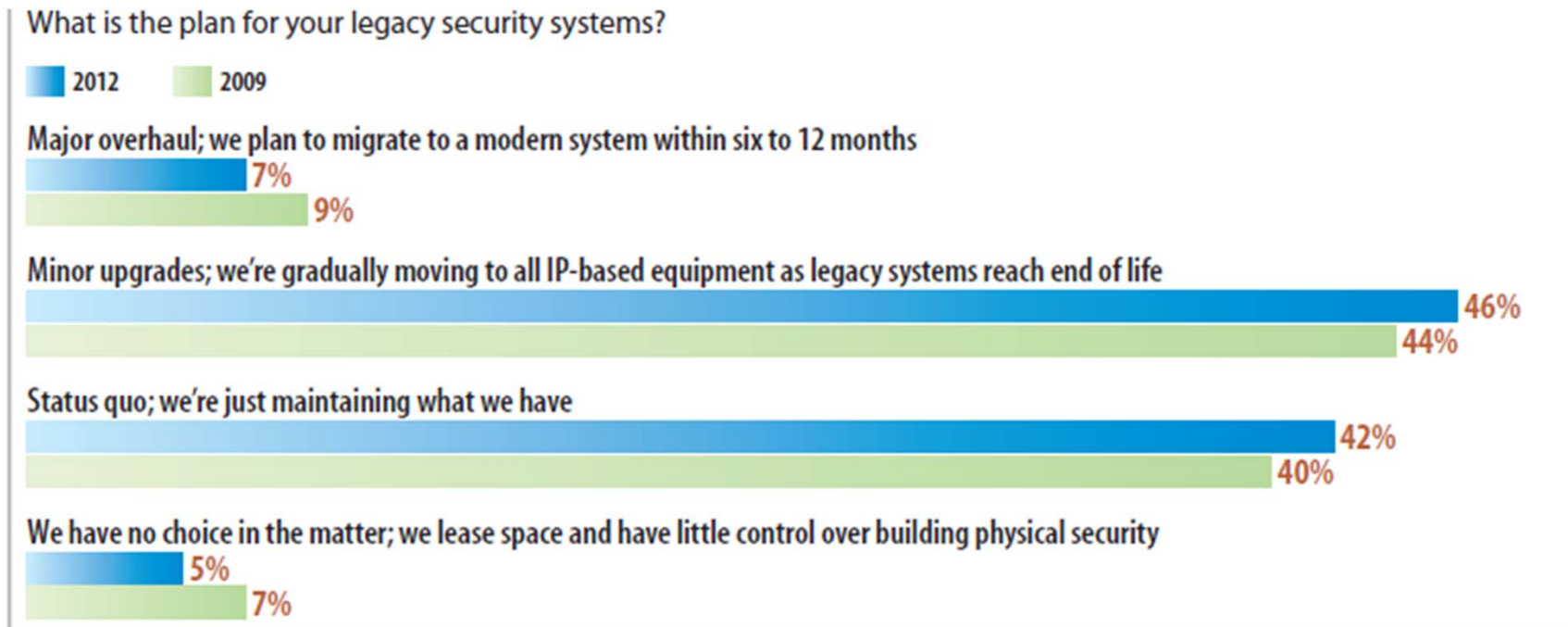
Network Interdependencies

- IP based readers, e.g. HID Edge device range
- Heavy network dependency generated by growth in video

IT department is now heavily involved in the deployment of a Physical Access Control system, video surveillance, sensors



Trend in Physical Access to IP based

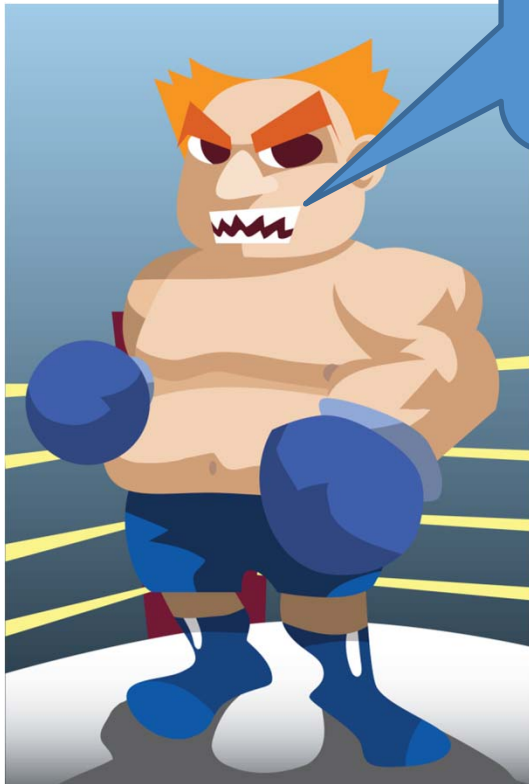


Base: 171 respondents in September 2011 and 169 in February 2009 with legacy security systems
Data: InformationWeek Physical/Logical Security Survey of business technology professionals

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InformationWeek
:: reports





I need to use
your
network



What are
your bandwidth
requirements?



Technology & Market Trends

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Context based access rules

- Consider Physical Access context for Logical Access Control decision
 - Is the user known to be the building / room?
 - Check PACS credential status
 - Prevent tailgating
 - Another tool for increasing security in depth



Context based access rules

- Consider Logical Access context for Physical Access Control decisions
 - Did the employee log in to the VPN from a foreign country 3 hours prior to badging into the building
 - Is the employee currently logged in from a different location



Technology & Market Trends

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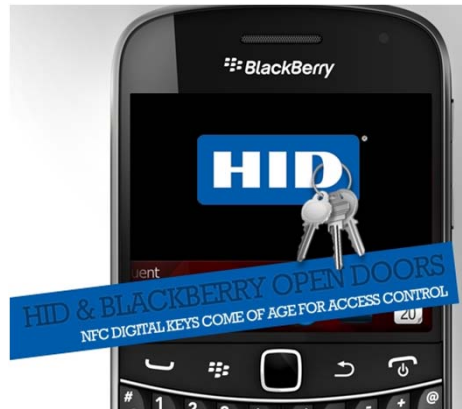
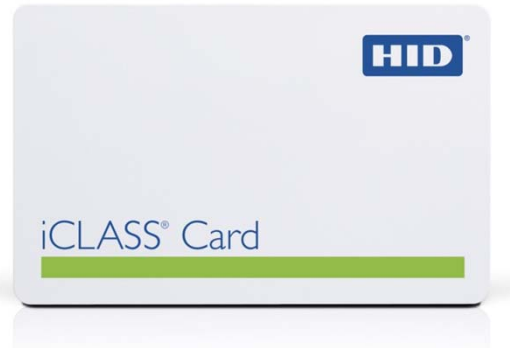


Arizona State University Pilot

- Mobile phone replaced card
- For access to buildings on campus
- Almost 90% said they would like to use their smartphone to open all doors on campus



Mobile Credentials



- Embedding credentials on NFC enabled smartphones
- Requires physical access administration (assigning access levels, ordering and provisioning credentials) be aligned with IT and communications administration (ordering and provisioning mobile phones)
- Decouples the credential management from the device management

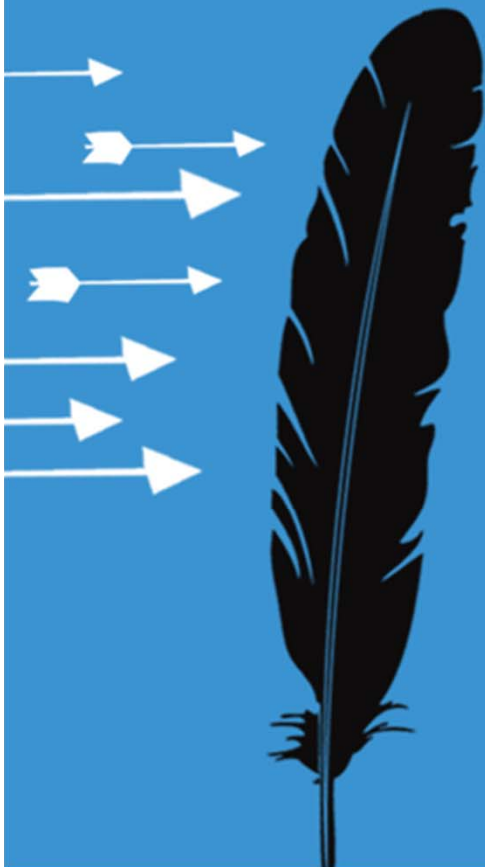


PKI at the door

- The federal government has now issued PIV credentials to ~ 90% of their employees
- Federal government will begin updating their PACS in FY12 to support PKI based credentials
- Federal contractors will follow the government's lead



Benefits and opportunities of convergence

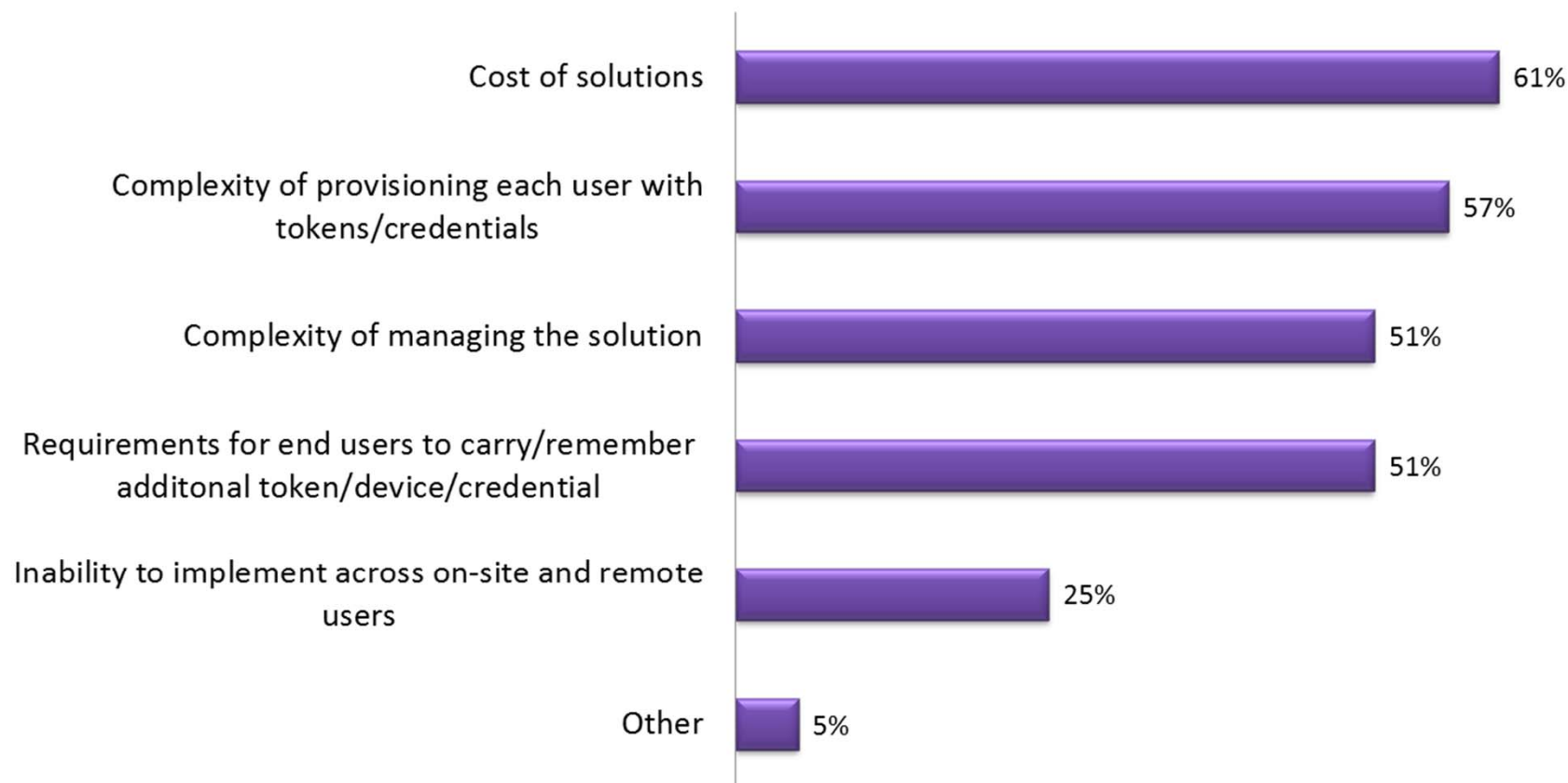


1. *One security policy*
2. *One credential*
3. *One audit log*



Q6: What are the top challenges or barriers your company associates with the implementation of a two-factor authentication solution? (Please check all that apply.)

Base: 112 qualified respondents



Benefits of a convergence



USABILITY

- One card gets you into the building
- Logs you onto the computer
- Gives you access to the applications you need to do a days work
- Authenticate for remote access

No more passwords
No more multiple devices
One card does it all

Happy Users



Investment

- Leverage investment in physical access card for system security (or vice versa)
- Replace two sets of admin processes with one

Cost of converged smartcard
Is considerably less than
Cost of PACS card + token

Happy CFO



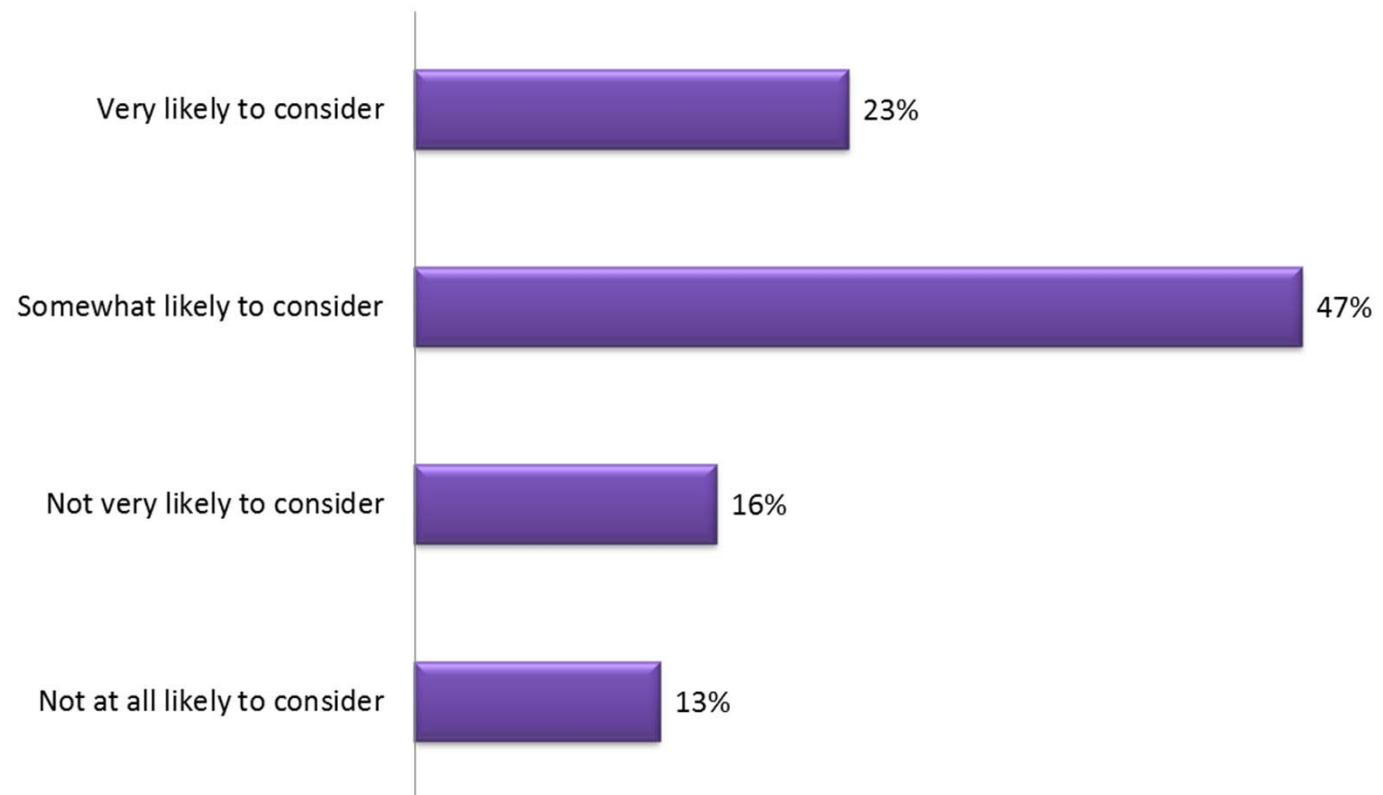
Assurance

- Buildings access and system access privileges are collectively withdrawn
- Credentials are not easily shared

Compliance
Accountability

Happy CSO

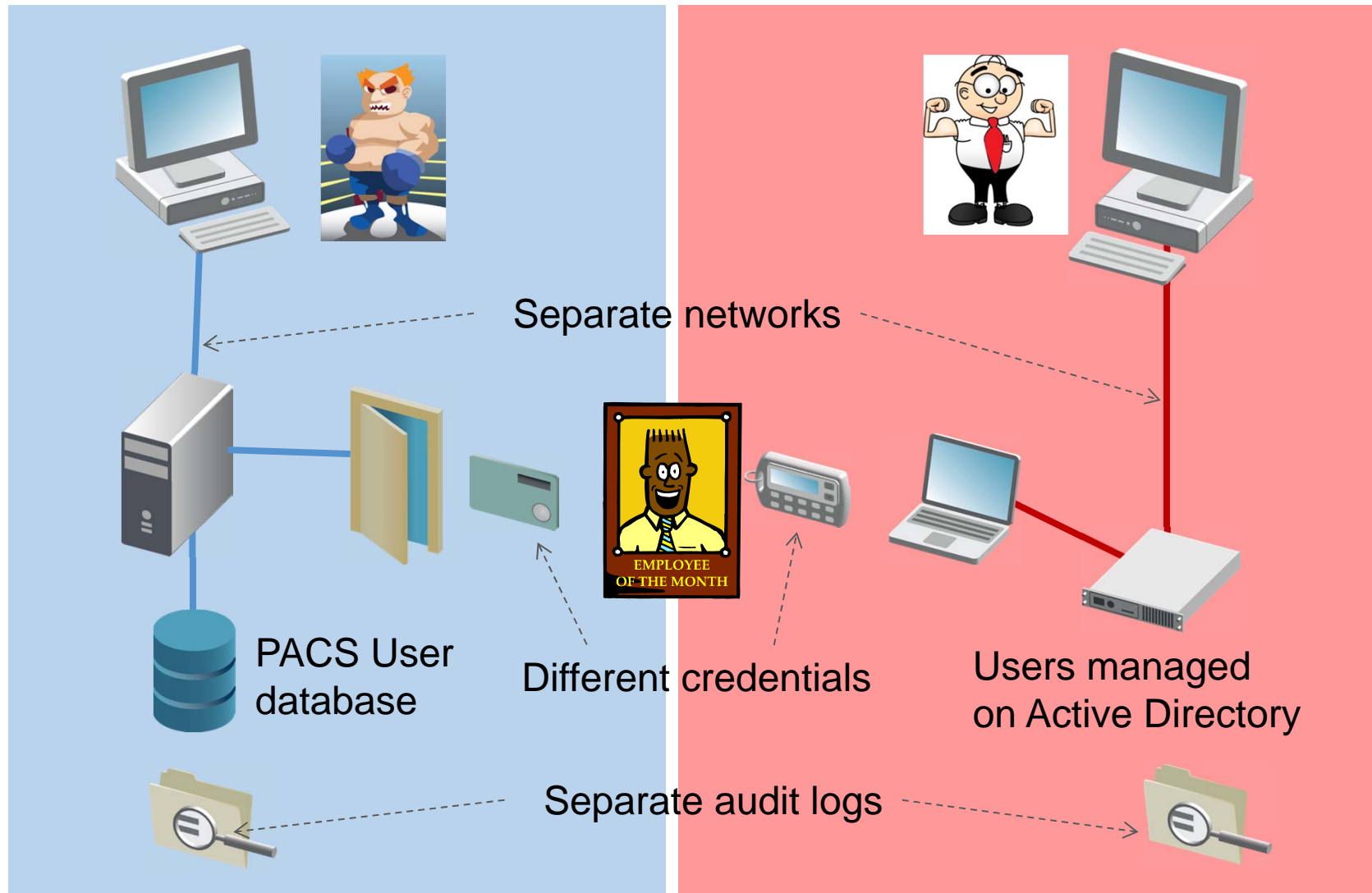


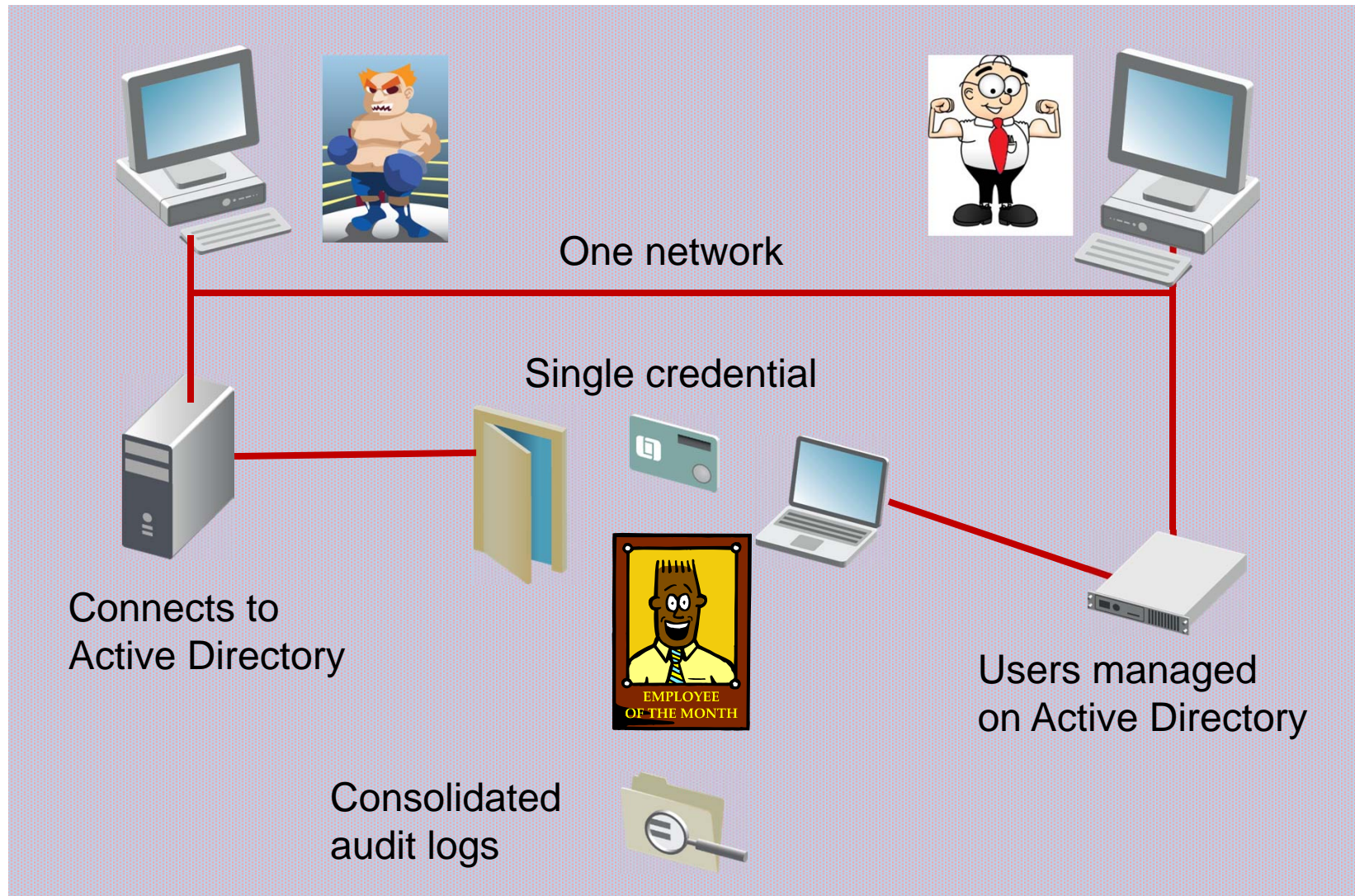


Q10: How likely would your company be to consider a two-factor authentication solution that could make use of an existing physical access card system?

Base: 112 respondents









Apply

Apply Slide

- Introduce “physical access” team to the “IT security” team
- Identify common goals & shared concerns
- Establish a unified security policy
 - Not one for physical access & another for IT access
- Review potential cost savings and security benefits opportunity through converged credentialing

