# Pen Testing People

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#### Introduction

- I'm a hacker for hire, so my job is to get information from people
- This makes social engineering an important part of what I do
- I'm going to discuss what goes on inside the mind of a social engineer
- So that you can know how to better train your employees ... my targets





# Inside the Mind of a Social Engineer

#### Hackers vs. Social Engineers

- The security industry is constantly worried about the next hacker exploit
- As professionals, our focus is to foil their efforts and mitigate their attacks
- We build security into every point of the infrastructure
  - Intrusion detection/prevention
  - Firewalls
  - Access control lists
- But social engineers are hackers, too...



### Hackers vs. Social Engineers

- Social engineers are more dangerous
  - Industry spends fewer resources on securing access to people
  - SE attacks leave little/no audit trail
- Social engineers take the shortest path to the data
  - No need to bypass IDS or firewalls
  - Just ASK for what they want



### **SE Attack Types**

- Physical
  - Requires high degree of attacker confidence
  - Entering a physical building is risky
  - Cameras and physical descriptions can betray you
- Voice/Phone
  - Requires fairly high degree of attacker confidence
  - Attacker must be a quick (and SMOOTH) talker
  - Phone calls are difficult to render untraceable



#### **SE Attack Types**

- Email Phishing
  - Includes email blasts: spray and pray method
  - Build massive recipient lists then apply statistics to increase chances of success
  - High visibility
- Email Spearphishing
  - Targets known parties: focused intent method
  - Pinpoints highest-value targets based on effort for the attacker



#### SE Attacks: Misunderstood

- Social engineering attacks are reported with far less frequency than standard hacking attempts
- They're also improperly classified
  - A malware infection could likely be the result of a social engineering attack
- The Anti-Phishing Working Group receives about 30,000 phishing reports per month





# Psychological Vulnerabilities and Information Disclosure

### Authenticating to People

- Just like authenticating to infrastructure software/hardware
- The brain is wired to recognize faces and we can identify shared information
  - So we're good at authenticating people we know
- But what about people we don't know or can't see?
  - We've been socially trained to accept numerous unsafe authentication factors...





### Authenticating to People

- Framing allows us to implicitly trust people who look and play the part we expect
- People in authority
  - Law enforcement (police or security)
  - Delivery personnel (UPS, FedEx, USPS)
- Phone calls at work
  - We expect a customer or colleague
  - At large companies you expect to speak with people you've never met in person
    - Contrast with personal calls; we're more skeptical of an unknown number/contact





#### Authenticating to People

- Email is the killer
- People have insufficient information about email senders to authenticate them
- Headers can be forged and convincing pretexts presented, lending legitimacy
  - Pretext is key; it's the back story/premise under which an attacker engages the target
  - If I tell you I'm from IT support and we've discovered an issue with your account, are you more or less likely to give me your password?





# Motivators to a Convincing Pretext

#### **Human Behavior**

- Exploiting behavioral motivators improves the positive response rate of an SE attack
  - Fear. Are you afraid of losing your job or offending an acquaintance?
  - Guilt. Have you wronged someone and want to make amends?
  - Gossip. Who doesn't want to know the latest juicy celebrity or political gossip?
  - Greed. Are you an heir to Nigerian royalty?



#### **Human Behavior**

- Implying urgency or enforcing a deadline
  - Helps prevent investigations into legitimacy
  - Significantly improves positive response rates

Respond in the next 10 minutes and we'll throw in an extra bonus knife sharpener that teleports you into the future!





# Reconnaissance for a Convincing Pretext

#### Social Networks

- LinkedIn, Twitter, and Facebook provide a wealth of incredibly valuable, freely-available social information
- The point is to exploit knowledge about people and their relationships to people/organizations
  - The attacker seeks to align themselves with the victim's expectations
  - Must create a framework/context inside of which the ruse/ask seems normal to the victim





### Search Engines

- Google Hacking
  - You can discover almost anything about a company or its employees with the right search terms
    - Employee names
    - Employee titles
    - Websites (webmail, external employee portals)
    - Templates for formal communication
- Press Releases/Public Documents
  - Companies love to brag about promotions, achievements, and new technologies
  - You end up appearing knowledgeable about the company, its products, and its goals



#### Case Study: LinkedIn

- High-profile company with great SE controls including domain monitoring for possible phishing/filtering email
- Sidestep controls by creating a fake LinkedIn profile based on a real job listing
  - Fit requirements of job listing
  - Fun biographical data plus employment/education history
  - Photo from Facebook
- Friend as many corporate employees as possible
  - 300 connection requests yielded 66 connections, many of who were in information security
- Now what?





#### Case Study: LinkedIn

- Request admission to company's LinkedIn employees-only group, which required HR approval
  - A legitimate-looking profile and 66 employee connections comes in handy!
- Result: audience of more than 1000 employees
- Posted malicious link to the group wall, which purported to offer a beta test sign-up page
- In two days, 87 hits provided access to vulnerable systems (40% of which were from inside the corporate network)
- On third day, an astute employee blew the whistle
  - But the damage was done
  - No one in InfoSec was notified of the breach





#### Case Study: Email Phishing

- Created a fake change-password page using a corporate template provided by your company's website
  - passwords-yourcompany.com
  - passwords.yourcompany.com (HTML obscures actual link)
- Fake email request urges users to change passwords in alignment with new company policy
- LinkedIn identified best target set (~36 users)
  - No IT or IT management
  - No one likely to take the initiative and report an attack
- 70% response rate, which is common
  - Some responded multiple times they were so eager to comply





### Sample Attack Scenario: Physical

- Attacker pretends to be an interview candidate, having conducted research to identify names/times/places
  - Maybe even scheduled an actual interview
- Hurriedly enters lobby with coffee-stained document
- Politely explains resume is ruined and asks receptionist to reprint it
- Hands receptionist USB drive that contains malicious PDF with remote access payload
- Game over...
  - Attacker has infiltrated the internal network







# Create a Social Engineering Engagement

### Starting from Scratch

- The old-fashioned way to run an SE engagement
  - Perform detailed reconnaissance
  - Create website clone, complete with SSL certificate
  - Create email template
  - Dump to sendmail
  - Generate a valid SSL certificate to prevent credentials from being transmitted in the clear
- Primary attack vectors
  - Malicious websites and credential theft (the focus of my work)
  - Malware
  - Phones





### Using the Phone

- All you REALLY need is a good story and a telephone
- But a caller ID spoofing service can be useful
  - Numbers coming from outside the target's area code are viewed with suspicion
  - Instead, spoof a number for the target's company (found via Google)
- Okay, you also need nerves of steel
- I suggest companies run regular, randomized SE engagements once every 1-2 quarters





# Social Engineering Toolkit

- The automated way to run an SE engagement
  - Makes the process almost idiot proof
- Anyone in corporate infosec should be intimately familiar with the SET to stay abreast of the most current attacks
  - Even if you don't use it as part of your own SE engagements
- Features
  - Automatically creates malicious email payloads
  - Automatically clones website templates for credential theft
  - Integrated with Metasploit for malicious payloads
- The key is coming up with the right pretext







# Incident Response and Education

#### What Should You Do?

- Create a global security mailing list that distributes incident response and training emails
  - Its existence should be widely known and listed in official communications
- In addition to standard incident response measures, when an SE attack is reported:
  - Email the global security list and alert users to in-progress attack
  - If user account information was leaked, restrict and start monitoring that account to gather details around attacker's origin, actions, and intent
  - Identify exploited weaknesses and fix them
  - Learn from and talk about the experience





#### What Should Users Do?

- Be suspicious!
- Push back/ask questions when someone requests information
  - It's okay to be rude when protecting the safety of your data
- Confirm validity of the request or action by calling or emailing via previously established channels
  - I sometimes put misleading contact information in my emails to prevent reports
- Report ALL suspicious emails, phone calls, or in-person requests



### **Keep Information Moving**

- Share newsworthy examples
  - Gets the conversation going and raises awareness
  - People tend to ignore what isn't in the news
- Continue to communicate recommendations and guidelines to keep people mindful
- Appoint someone to monitor your company's social network presence
  - In the LinkedIn case study, the HR rep who moderated the group didn't perform due diligence likely because the group's sensitivity was not known or communicated





#### **Final Points**

Need to convince your company to let you socially engineer your own employees?

- Cite statistics: the DefCon 19 Social Engineering CTF report is a great place to start<sup>1</sup>
- Cite newsworthy social engineering attacks
- Anti-Phishing Working Group<sup>2</sup>
  - They have statistics, policy guidelines, and user education materials you can cut/paste into your own policy emails
    - 1. http://www.social-engineer.com/downloads/Social-Engineer\_Defcon\_19\_SECTF\_Results\_Report.pdf
    - 2. http://www.antiphishing.org/





### **Apply**

- Create a channel for sharing security information
- Create a framework for testing
- Raise awareness through engaging education
- Audit your social engineering resistance
- Feed information back to end users

Don't let your data be handed to attackers

# **Finally**

Thank you!

Fear Guilt Gossip Greed

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