

# RSAC<sup>®</sup>Conference2015

San Francisco | April 20-24 | Moscone Center

SESSION ID: GRC-F03

## Taking a Business Risk Portfolio (BRP) Approach to Information Security

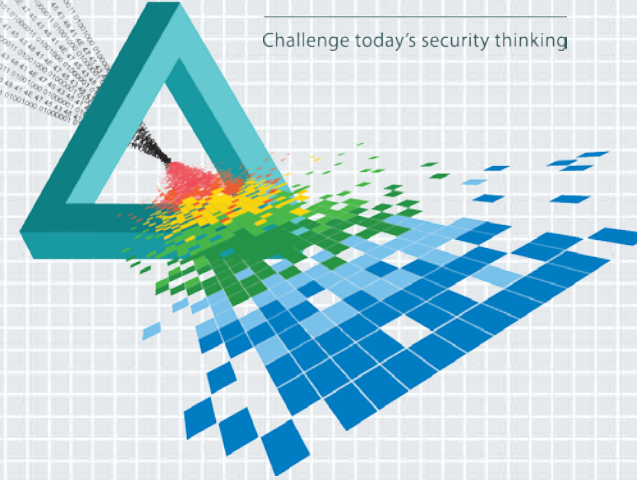
**Johna Till Johnson**

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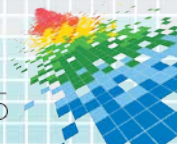
CEO and Founder  
Nemertes Research  
@johnatilljohnso - @nemertes

# CHANGE

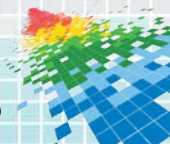
Challenge today's security thinking



# Executive View of InfoSec ca. 2013



# Executive View of InfoSec, 2015



# Top Trends in 2015

**Cyberattackers are winning**

**The universe of threats is growing**

**The impact is getting more severe**

**Motivations have shifted**

**Problems remain unsolved (Inception)**

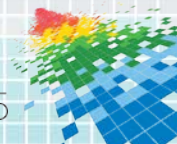
# The Regulatory Response (Financial)

Date	Agency	Action
<b>Feb 2014</b>	NIST	Releases cybersecurity risk framework
<b>March 2014</b>	SEC	Holds cybersecurity roundtable and subsequent enterprise assessment, finds 74% to 88% of participants have experienced cyberattack
<b>Feb 3 2015</b>	SEC	Office of Compliance Inspections and Examinations (OCIE) releases Risk Alert addressing cybersecurity for broker-dealers and investment advisers
<b>Feb 3 2015</b>	FINRA	Publishes report on Cybersecurity Practices based on 2014 targeted exam of member firms.



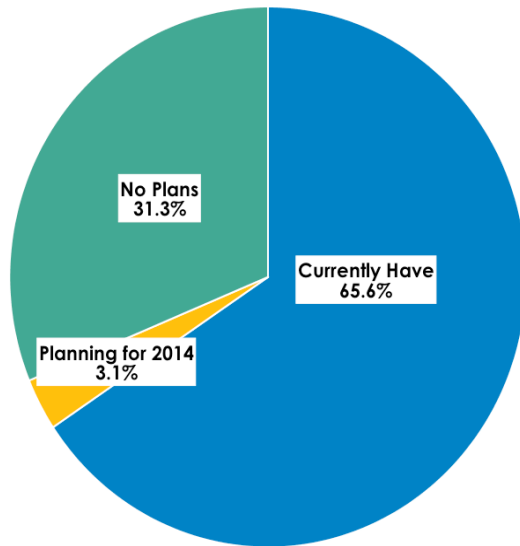
# Top Regulatory Recommendation

Adopt a **risk-management** based approach to addressing cybersecurity threats



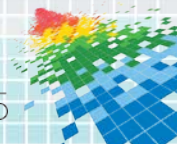
# External Risk Management

Risk Management Team Outside IT

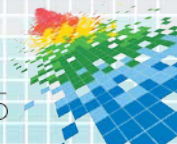
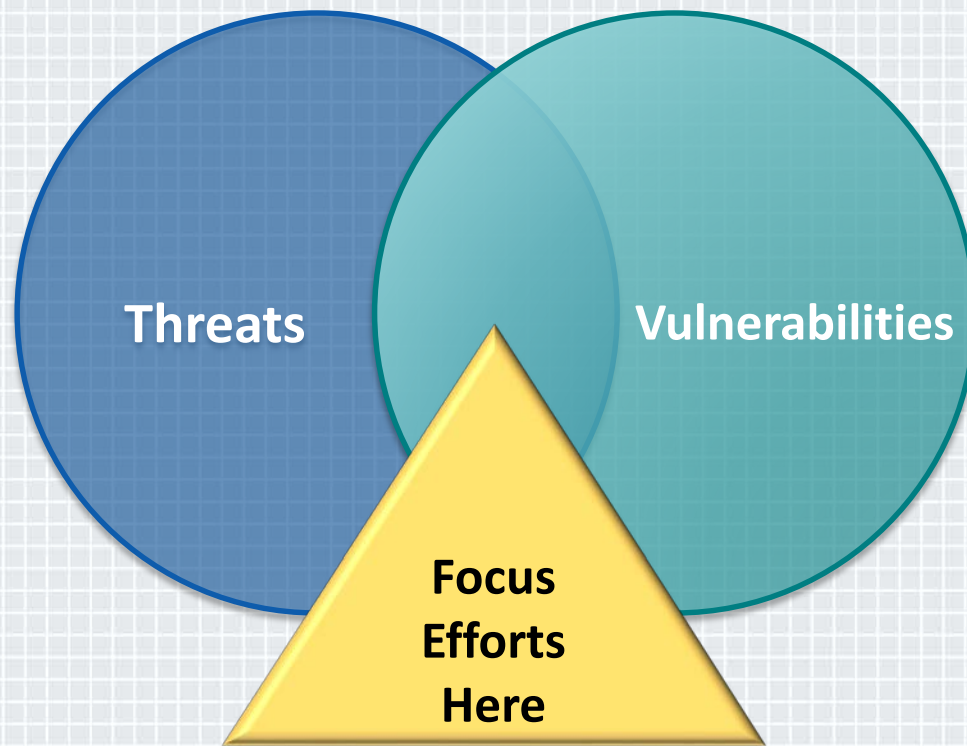


**All (100%) of participants plan to increase budget of external risk management teams in 2015**

Source: 2014-2015 Enterprise Security Benchmark, Nemertes Research



# Classic InfoSec Worldview





# Business Risk Portfolio (BRP) Worldview

Potential Impact

Severe

Minimal



Unlikely

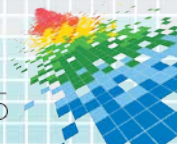
Highly Probable

Likelihood



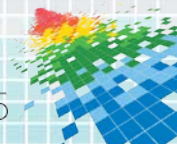
# Risk Management Definition

**Risk management is a systematic process for identifying, evaluating, and addressing potential events that could affect the achievement of business objectives, positively or negatively**



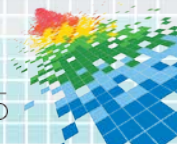
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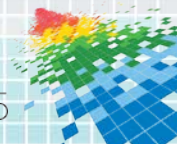
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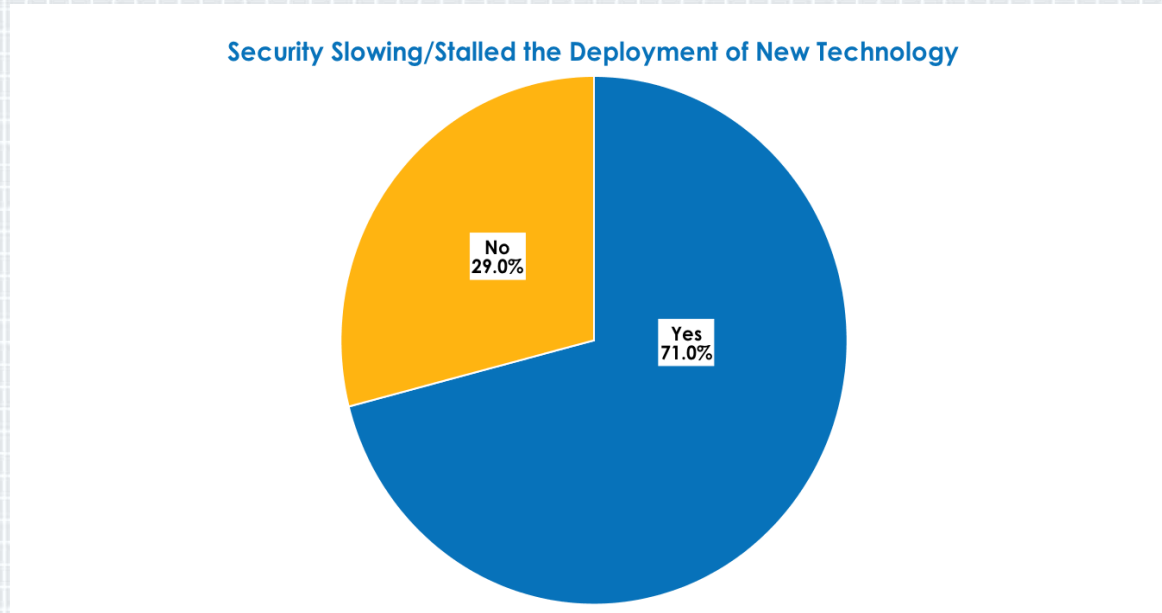


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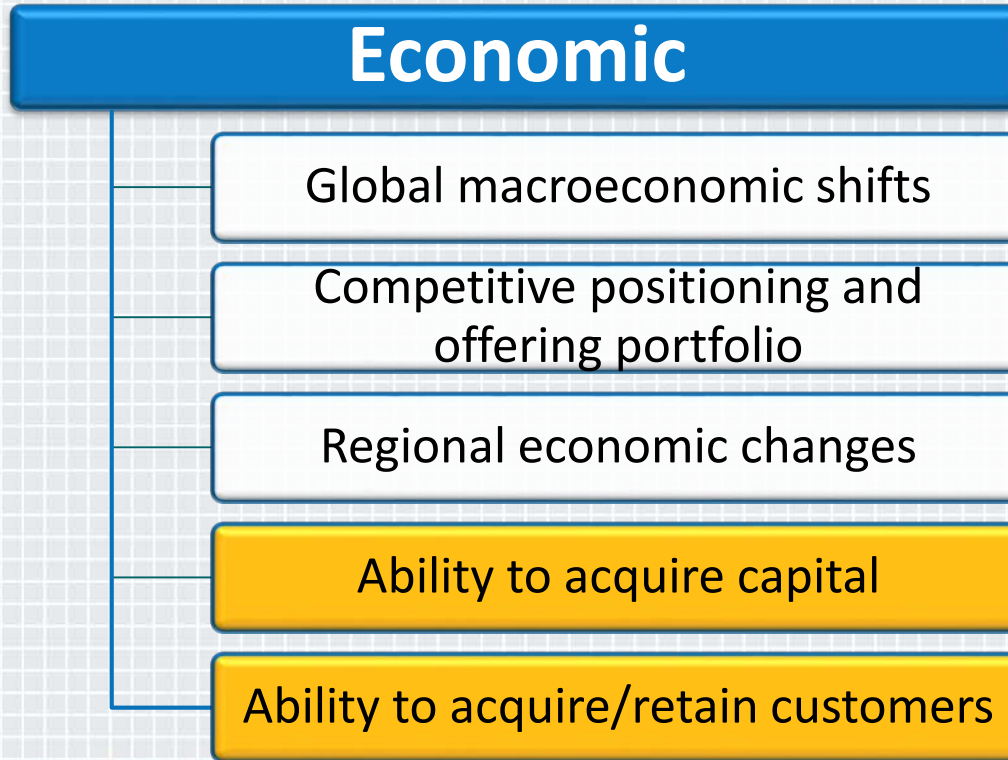
# Security Slowing Down Innovation



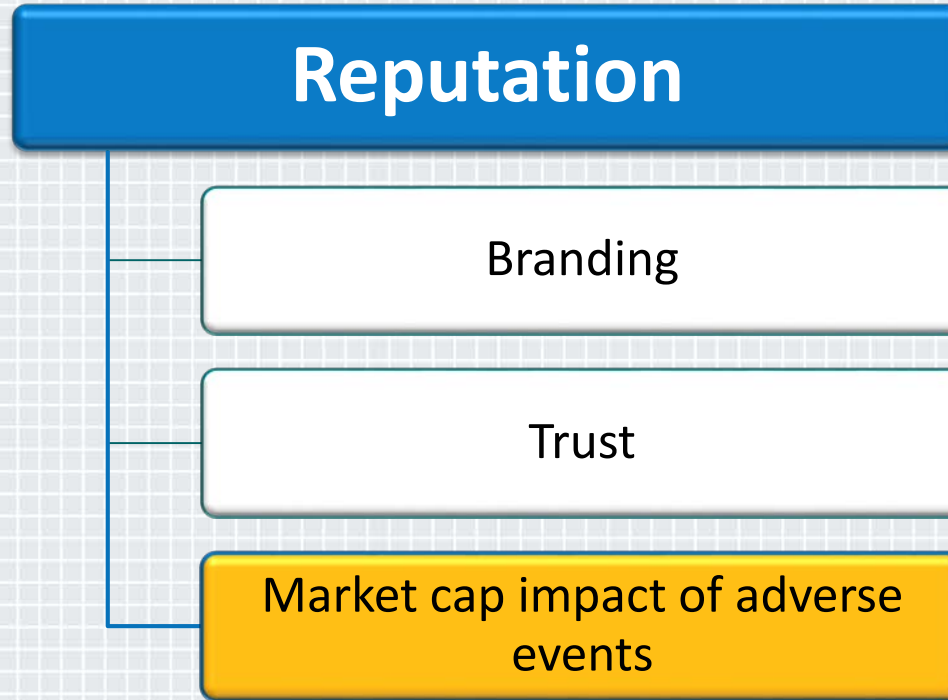
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# Business Risk Portfolio: Economic

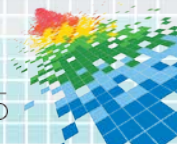
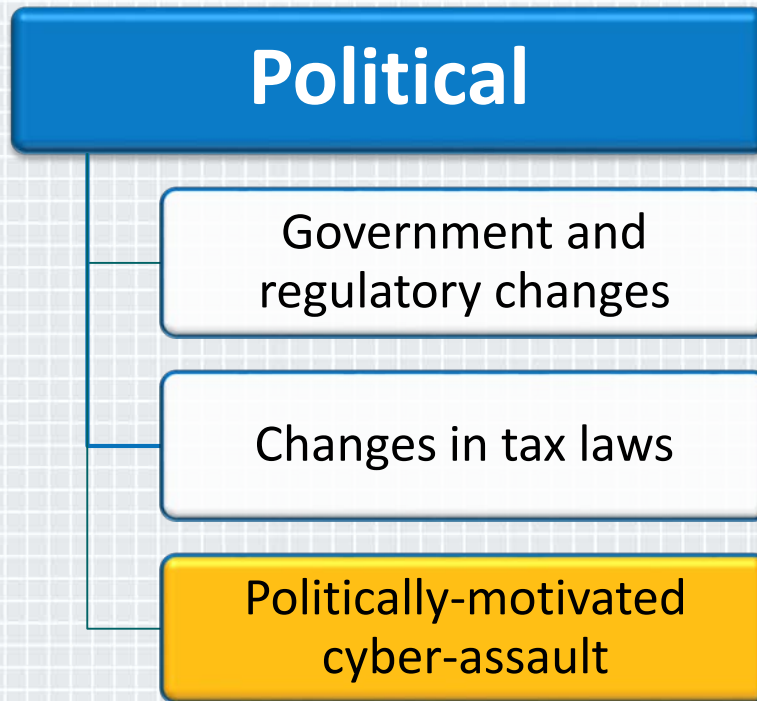


# Business Risk Portfolio: Reputation

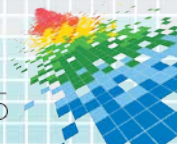
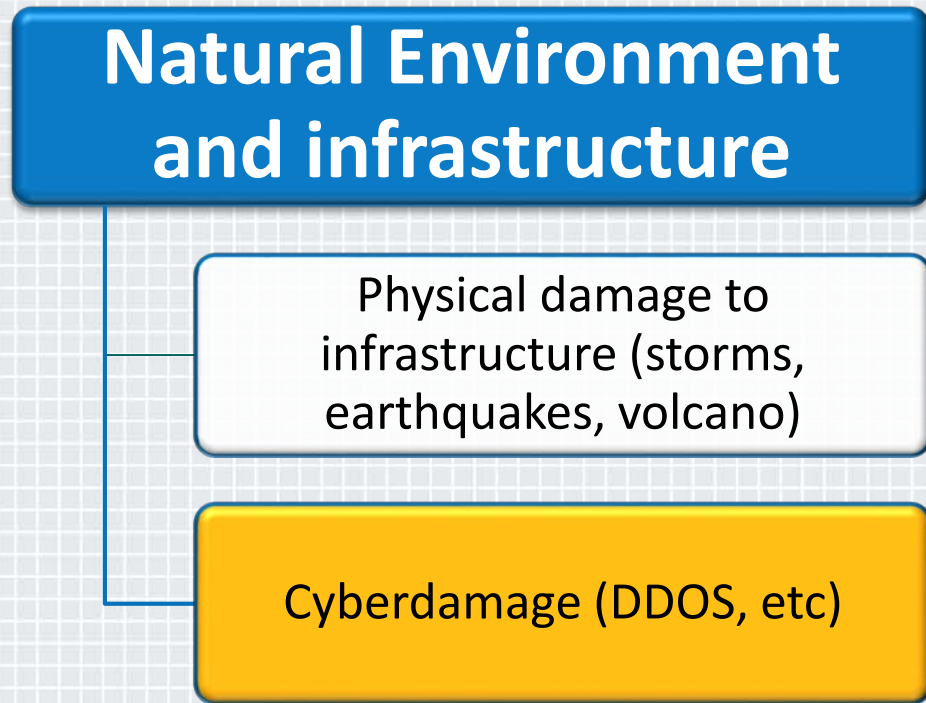




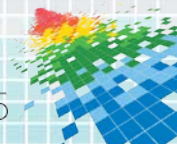
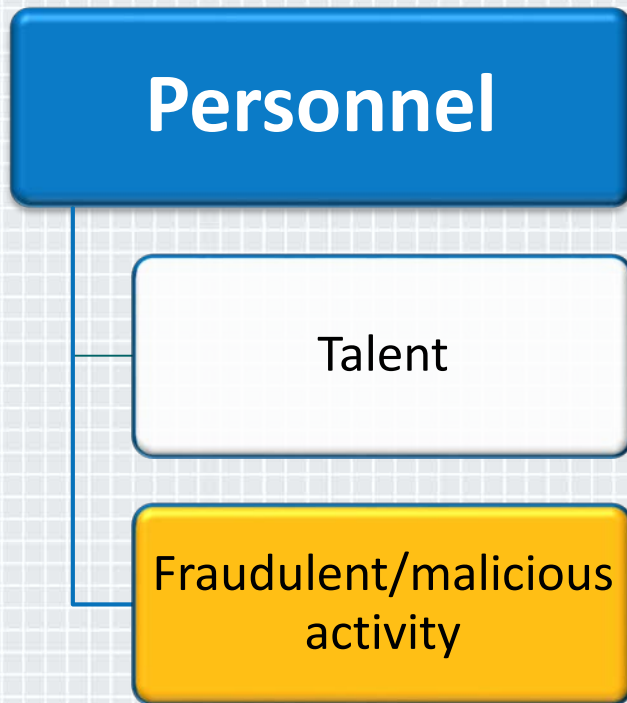
# Business Risk Portfolio: Political



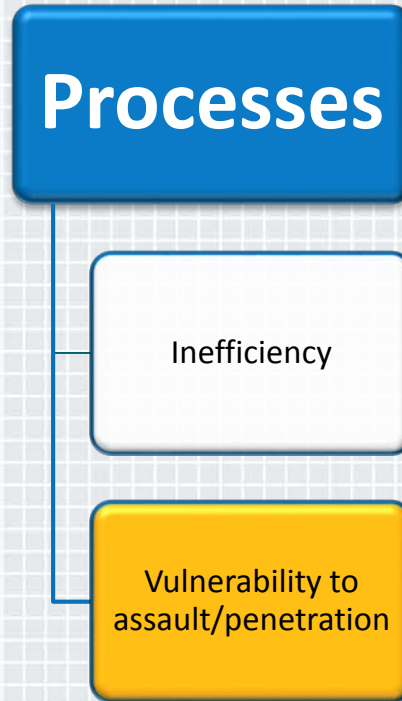
# Business Risk Portfolio: Natural Environment



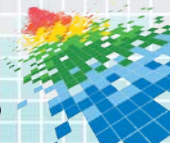
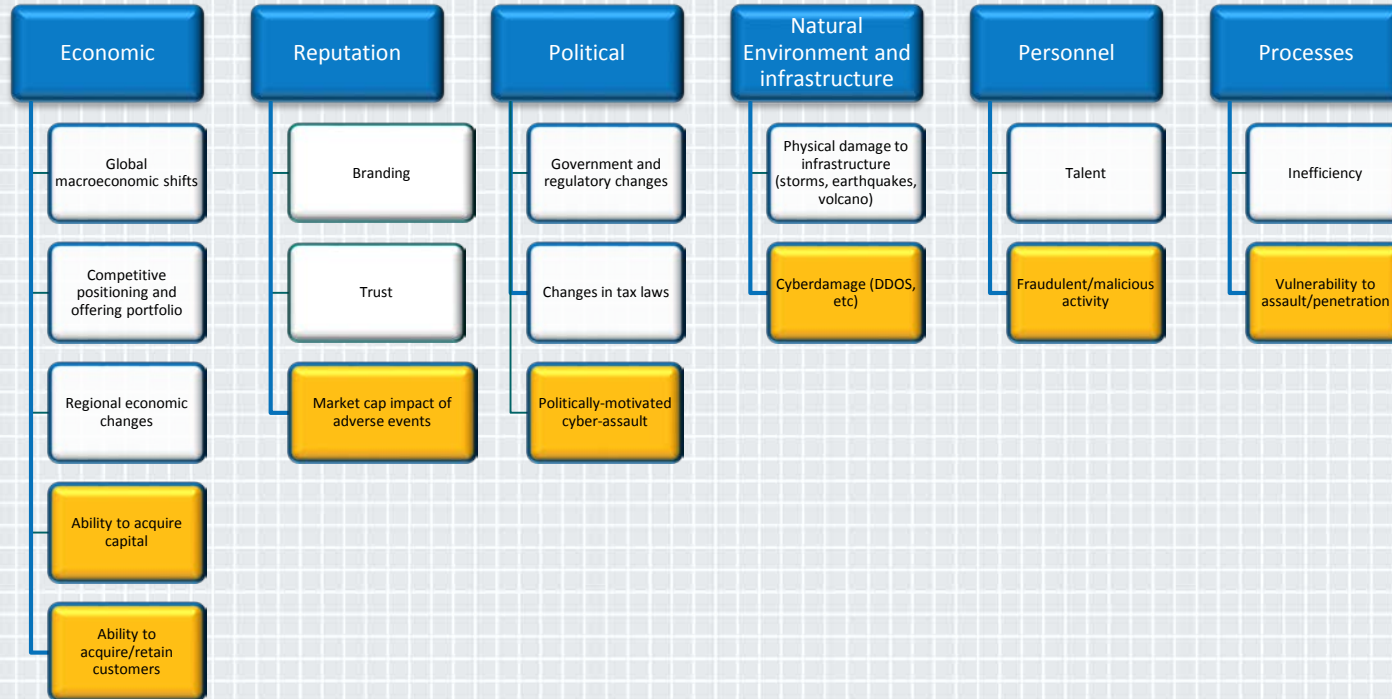
# Business Risk Portfolio: Personnel



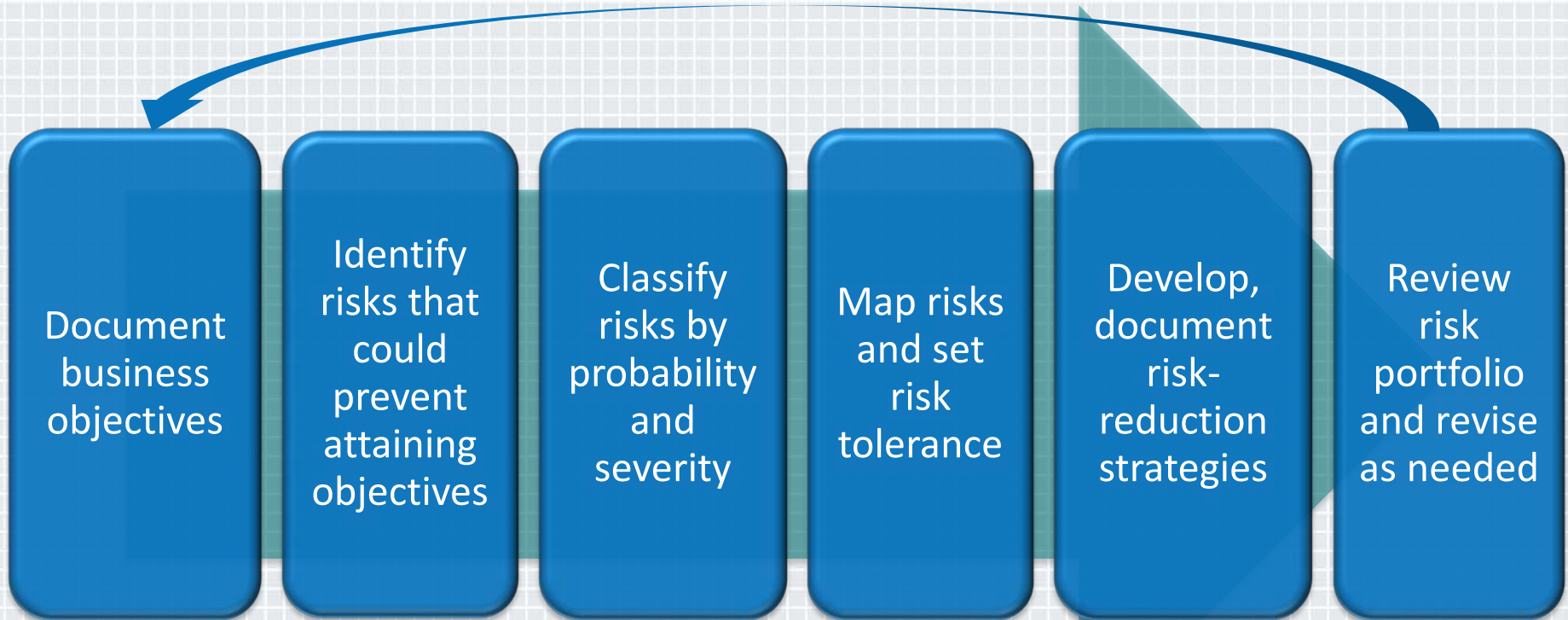
# Business Risk Portfolio: Processes



# Business Risk Portfolio



# Building A Business Risk Portfolio



# Document Business Objectives

Increase market share by offering cutting-edge services

Increase revenue by expanding globally

Maintain sterling reputation

Increase margins by greater efficiency

# Identify Risks

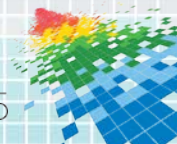




# Classify Risks By Probability and Impact

## Probability

- ◆ **Unlikely:** Less than 1% chance of occurring within timeframe
- ◆ **Likely:** 1% to 10% chance of occurring within timeframe
- ◆ **Highly likely:** 10% or more chance of occurring within timeframe



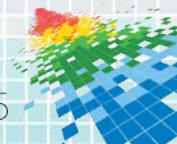
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## Impact

- ◆ **Level 1:** Not severe; minimal impact
- ◆ **Level 2:** Moderately severe; upsets operations
- ◆ **Level 3:** Severe, significantly disruptive
- ◆ **Level 4:** Extremely severe, threatens existence of organization
- ◆ **Level 5:** Catastrophic, will destroy organization



# Classification Best Practices

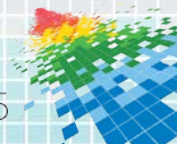
Include a defined, consistent time horizon

Resist temptation to get too granular

Consider a weighted-scorecard approach

Only convert to dollars if your cost model is bulletproof

**Assess** probabilities of individual risks, **compute** categories



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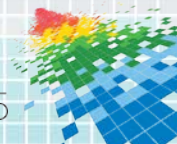
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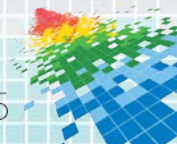


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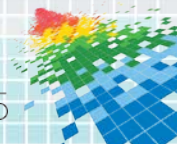
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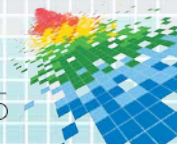


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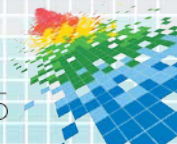
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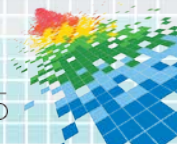
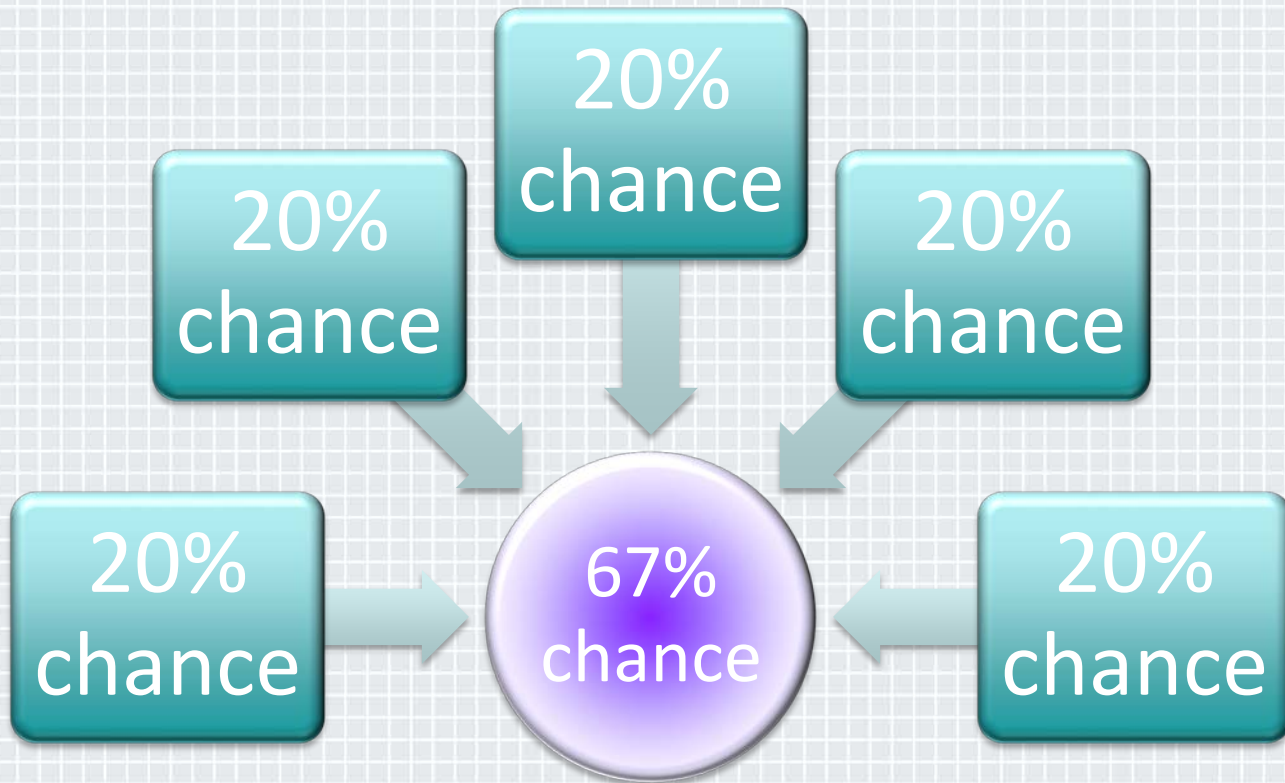
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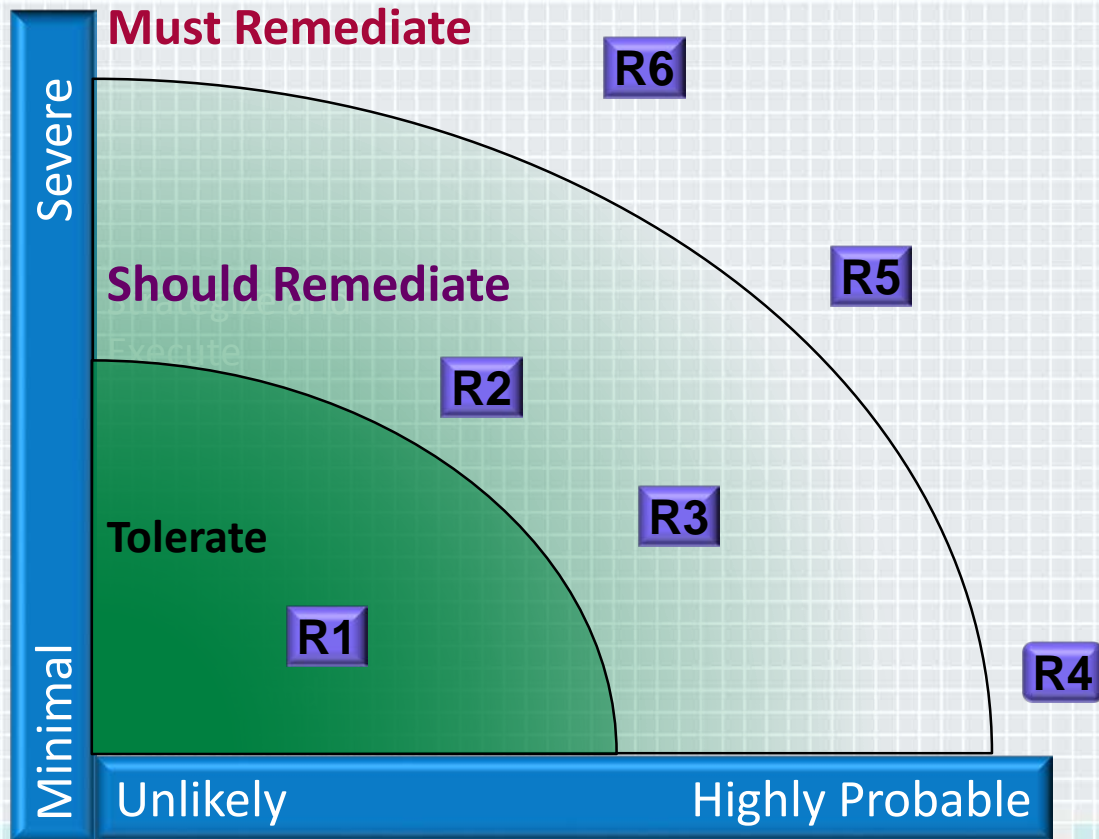


# Computing vs. Assessing



# Map Risks And Set Tolerance

Potential Impact



Severe

Minimal

Must Remediate

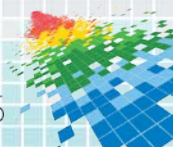
Should Remediate

Tolerate

Unlikely

Highly Probable

Likelihood



# Develop and Document Remediation Strategies

**R2**

Insurance

**R3**

Process and Training

**R4**

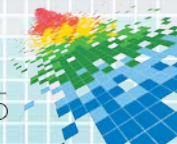
New Technology

**R5**

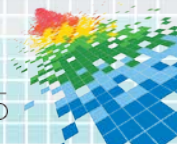
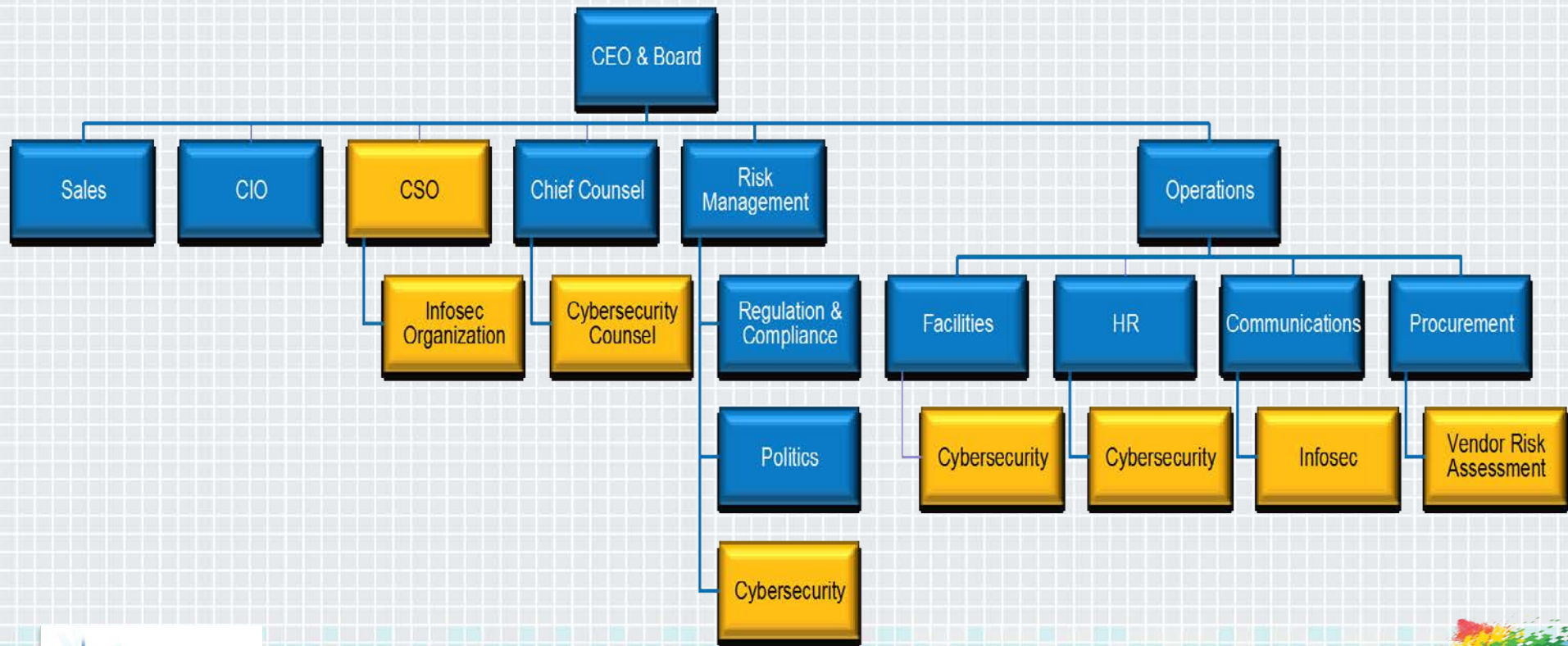
Revise Business Processes

**R6**

Technology, Process, Insurance



# Security Across the Organization



# Key New Roles and Responsibilities

Cybersecurity Counsel

Cybersecurity Risk Manager

HR and/or Communications Infosec Specialist

Third Party Risk Assessor

# Revamp Operations: Best Practices

Engage emerging roles (Cybersecurity Counsel, Risk Management, etc.)

War-game regularly

Extend security/risk management measures to partners and customers

Engage strategic customers

Third party security credentials and testing

Automate vendor certification and risk management

Include cloud and mobile security

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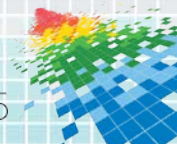
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# Risk-Based Budgeting

## Old:

- ◆ Infosec spend as a percentage of IT budget
- ◆ IT budget of \$100 M
- ◆ Infosec budget of \$6 M



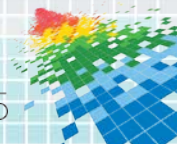
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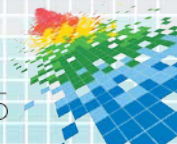
## New:

- ◆ Infosec spend based on estimated impact to organization
- ◆ 10% probability of market cap reduction of \$1 B
- ◆ Spend to reduce risk: \$10 M



# Apply Slide: Putting It All Together

- ◆ **Next week:**
  - ◆ Identify risk-management teams at your organization
  - ◆ Engage and gain consensus for proceeding with risk-based approach
  - ◆ Familiarize yourself with existing risk management framework
- ◆ **Next month:**
  - ◆ Begin infosec risk assessment
  - ◆ Identify new roles and responsibilities outside infosec/IT
  - ◆ Designate liaisons and begin engagement process
- ◆ **Next quarter:**
  - ◆ Brief executive stakeholders
  - ◆ Revise analysis as needed
  - ◆ Make risk-based budget requests





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## Questions?

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