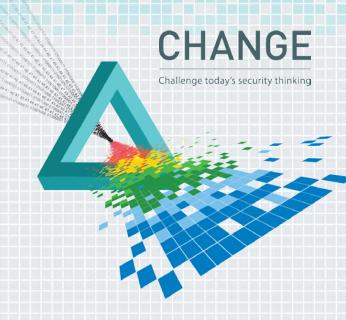
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From Bricks and Mortar to Bits and Bytes: A History and Future of Insider Threat



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Agenda

- Common behaviors and triggers for insider events
- Evolution of the workplace and insider threats
 - Bricks and mortar workplace
 - Transitional workplace
 - Bits and bytes workplace
- Implications for today's insider programs
- Future uncertainties and their implications
- Applying this knowledge to your organization







Defining Insider Threat

Insider Threat: A person who has the *potential to harm an organization for which they have inside knowledge or access.*

An insider threat can have a negative impact on any aspect of an organization, including employee and/or public safety, reputation, operations, finances, and mission continuity.







Behavior is Constant...

Characteristics of Employees at Risk

- Not impulsive
- No single motive
- History of managing crises ineffectively
- Pattern of frustration, disappointment
- Seeks validation
- Aggrandized view of abilities/ achievements
- Strong sense of entitlement
- Views self above the rules
- Seeks immediate gratification/validation

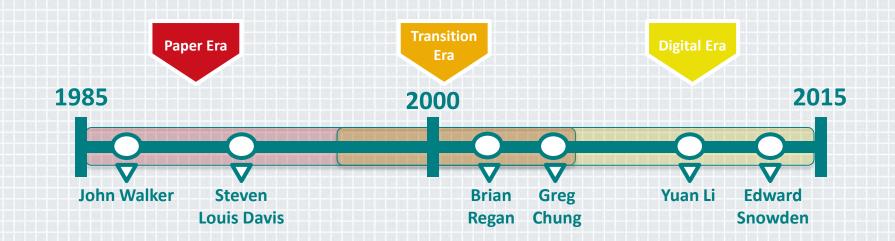
If Needs Are Not Met, Employee Becomes...

- Rebellious
- Passive aggressive
- Destructive
- Complacent
- Self perceived value exceeds performance
- Intolerant of criticism
- Unable to assume responsibility for actions
- Blaming of others
- Minimizing of their mistakes or faults









...But Context Changes

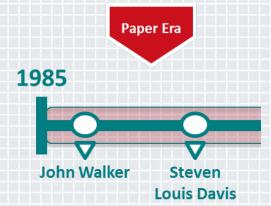
Over the past 30 years, insiders have shifted from removing paper files to exfiltrating digital data







The Bricks and Mortar Workplace



Era Characteristics

- Attributes: Physical actions are observable, which leads to external constraints
- Behavior: Person-to-person handoffs of hard copy information
- ◆ Insider Programs: Counterintelligence focused and reactive

John Walker (Navy)¹

- Access: Navy Chief Warrant Officer and communications specialist
- Rationale: Validation; \$500 \$1,000 a week
- Exploit: Helped the Soviet Union decipher more than one million encrypted messages

Steven Louis Davis (Gillette)²

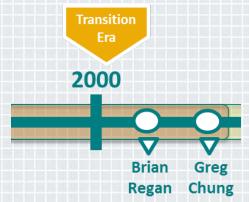
- Access: Lead Process Control Engineer with access to the development of a new system
- Rationale: Anger at supervisor; removed from position as lead developer
- Exploit: Sent confidential engineering drawings to several competitors







The Transitional Workplace



Era Characteristics

- Attributes: Unobservable virtual actions avoid external constraints
 leaving only internal constraints
- Behavior: Download data using removable media
- Insider Programs: Use physical, behavioral, and some technology indicators

Brian Regan (NRO)³

- Access: Signals intelligence specialist with access to Intelink
- Rationale: Validation; debt
- Exploit: Stole 15,000 pages, CD-ROMs, videos

Greg Chung (Boeing)⁴

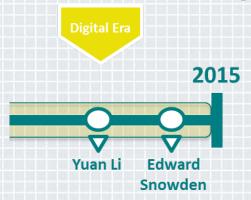
- Access: Stress analyst with a high security clearance and access to technical blueprints and designs
- Rationale: Allegiance; "contribute to the motherland"
- Exploit: Stole 'hundreds of thousands of documents' to bring to China under the guise of giving lectures







The Bits and Bytes Workplace



Era Characteristics

- Attributes: Tracking of virtual actions create external constraints
- Behavior: Machine to machine file transfer to exfiltrate data
- Insider Programs: Correlate virtual and non-virtual behavior

Yuan Li (Sanofi Aventis)⁵

- Access: Research chemist with access to secret R&D work and lab test results
- Rationale: Greed/ allegiance; sold secrets to a Chinese chemical company she had stake in
- Exploit: Downloaded information to her home computer from internal databases to sell

Edward Snowden (NSA)⁶

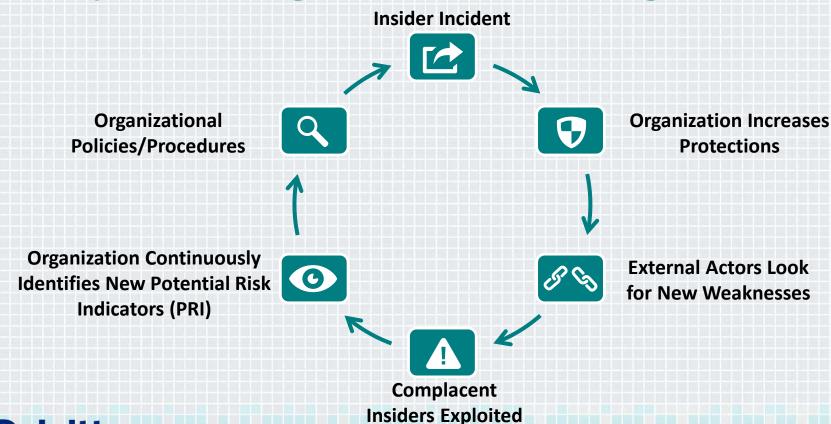
- Access: Network administrator with a high level of access to classified information
- Rationale: Validation; disagreement with US surveillance and privacy policies
- Exploit: Leaked classified information to the media, starting in May 2013



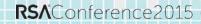




Today's Evolving Insider Threat Program

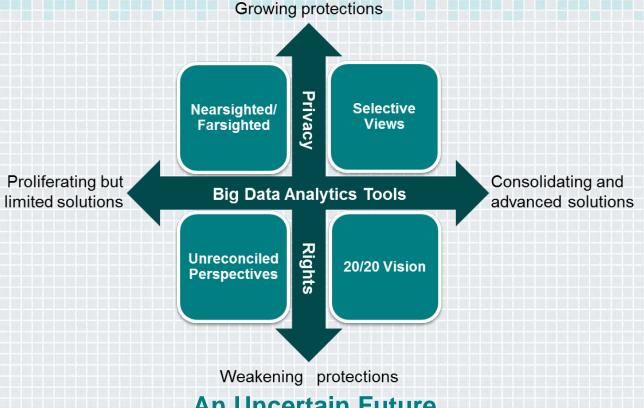








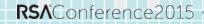




An Uncertain Future

Changes in technology and privacy protections could alter the insider dynamic

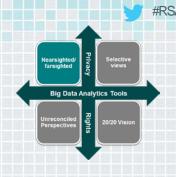
Deloitte





Nearsighted/farsighted





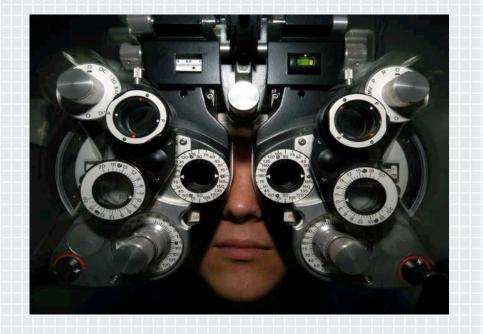
- Attributes: Lots of data solutions, all of which are imperfect, in a privacy protected world
- Threat: Malicious insiders become more common and destructive while external actors actively recruit complacent insiders
- Strategies: Must find new ways to baseline risky behaviors and define new processes to carefully adhere to compliance guidelines

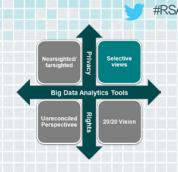






Selective Views





- Attributes: Technology gets much more powerful, but is constrained by privacy protections
- Threat: Limited data collection creates opportunities for complacent and malicious insiders
- Strategies: Organizations leverage advanced technical tools to best utilize the data permitted for collection, invest in training and enhanced technical controls

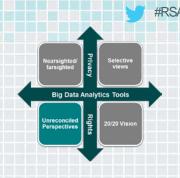






Unreconciled Perspectives





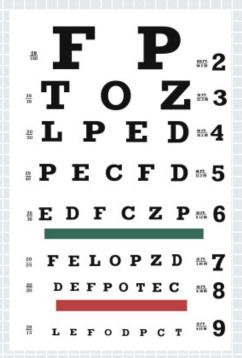
- Attributes: Data solutions remain highly imperfect and dispersed while privacy protections diminish
- Threat: Malicious insiders become a more significant threat than complacent insiders who can be monitored, though ineffectually
- Strategies: Organizations increase investment in manpower to monitor disparate tools and training to curb complacent insiders

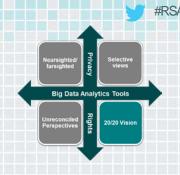






20/20 Vision





- Attributes: Real-time insider threat mitigation capabilities become available and operate at scale
- Threat: Quick identification of malicious insiders shifts the focus to external actors who recruit complacent insiders
- Strategies: Significant insider technology investments accompanied by process changes to improve ROI







Applying this Knowledge to Protect your Organization

- Identify your critical assets
- Determine your "risk appetite" and "risk tolerance"
- Catalog potential risk indicators in your organizational data
- Understand organization's culture and how it can be targeted
- Continually evaluate program effectiveness to meet evolving threats







Want More Information?

- Mike Gelles: <u>mgelles@deloitte.com</u>
- Jesse Goldhammer: jgoldhammer@berkeley.edu

Sources

- 1) Sontag, Sherry; Drew, Christopher; Annette Lawrence Drew (1998). Blind Man's Bluff: The Untold Story of American Submarine Espionage. New York City: HarperCollins. ISBN 0-06-103004-X.
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