

Getting things done with Zabbix services

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The Intro

What's there to talk about?

\$ervices, duh!

Fine, there will be real use-cases as well



Services

Take your pick:

- •Tech support
- Consulting
- Training

- Development
- Upgrades
- etc



Services

In other words, what can we do

- Deploy/tune
- Migrate (wink-wink)
- Support
- Expand your services



The Premise

You - service provider / integrator

Customer – decides to move to Zabbix completely...like now



The Problem

- Lack of Zabbix expertise
- Lack of available resources

Let us bite the bullet for you!



The Example

- •Your customer is only half way through with the requirements.
- Some equipment is not even shipped yet.
- Deadlines are closing in fast.



The Example

Easy, right?

Have some more obstacles:

- •Connection 800x600 teamviewer window.
- •Sleep mode?!
- •Slow internet and end user response rate.



The Outcome



- •Zabbix deployed!
- •Custom SNMP templates.
- Integration.
- Documentation and more.



Support

That's nice and all, we just want maintenance. How does that work?

- •JIRA (secure portal)
- •Email, phone, remote sessions, onsite visits



The Statement

Response time *GUARANTEED*





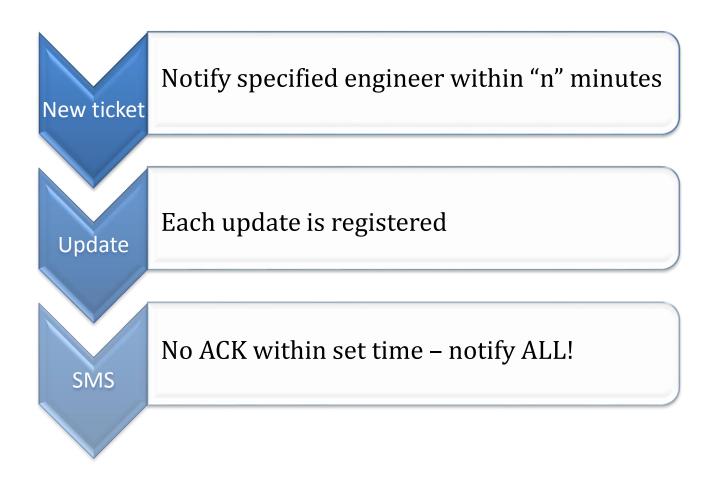
The Truth

We too use Zabbix!

APPLAUSE



The Work Flow





The Benefits

- Quality services upon request
- Detailed documentation of a job well done
- Piece of mind
- •Support the product
- •Be a part of an <u>awesome</u> community



The People

























The Options

How to get started:

- •Request a demo.
- Attend webinars.
- Download the software.
- •Buy our services.



Questions? sales@zabbix.com

